

FOR OFFICIAL USE ONLY
NOT FOR PUBLICATION

Notice inviting
Expression of Interest (EOI)
for
Voluntary Term Life Insurance
for
BHEL Employees.



Bharat Heavy Electricals Limited
BHEL House, Siri Fort,
New Delhi-110049

BHARAT HEAVY ELECTRICALS LTD.
(A Government of India Undertaking)
CORPORATE FINANCE DEPARTMENT
BHEL HOUSE, SIRI FORT, NEW DELHI – 110 049

REF No: BHEL:CO:FIN:INS:VTL:21-23
Date: 28th Dec. 2020

Due Date & Time of Submission of Bids -
16:00 hrs on 19th Jan. 2021
Due Date & Time of Opening of Bids -
16:30 hrs on 19th Jan. 2021

M/s _____

Dear Sir / Madam,

Subject: Notice inviting Expression of Interest (EOI) for Voluntary Term Insurance Plan (an Individual non-linked, non-participating life insurance, pure risk) for BHEL Employees

BHEL is a Multi-Unit Company having its presence across the country and with strength of approx. 32500 employees in different age groups with the superannuation age of 60 years. BHEL intends to take Voluntary Term Life Insurance Policy for its employees. The premium will be borne by employee and BHEL shall act as a facilitator.

BHEL invites Expression of Interest (EOI) for entering into an arrangement to provide Term Life Insurance to its employees from the interested Insurance Companies registered with IRDA fulfilling the following Pre-Qualification Criteria.

Sl. No.	Eligibility Criteria	Documents to be submitted
1.	Bidders should be registered as a Life Insurance Company and must have an IRDAI license for carrying out Life Insurance business in India.	A certified copy of the certificate should be submitted.
	Bidders should be in existence for at least 5	Certified copies of Certificate of

2.	completed financial years (as on 31 st March 2020) in the line of business of providing Life Insurance.	Incorporation
3.	They should have a minimum Claim Settlement Ratio of 90% during the last three financial years, i.e. FY 2016-17, 2017-18 and 2018-19.	Undertaking from CEO/Principal Officer on the company's letterhead.
4.	The average Premium Collection from new business (individual policies) should be more than Rs. 375 Crore for each of the last three financial years i.e. FY 2016-17, 2017-18 and 2018-19.	Certificate from the auditor to be submitted.
5.	The Bidders should have a positive net worth during last three years i.e. FY 2016-17, 2017-18 and 2018-19.	Certificate from the auditor to be submitted.
6.	AUM (Asset Under Management) Life Fund (as on 31.03.2019) should be more than Rs. 1875 Crores.	Certificate from the auditor to be submitted.
7.	Average No. of lives covered in last three Financial Years 2016-17, 2017-18 and 2018-19 in individual category (new policy) should be more than 1.50 Lakh.	Certificate from the auditor to be submitted.
8.	Should not have been barred from dealing or selling Term life products in the market by IRDA.	Undertaking from CEO/Principal Officer on the company's letterhead.

The offer may be submitted in two parts in sealed cover superscribed as:

Envelope 1: "Techno-Commercial bid for Voluntary Term Insurance Plan"

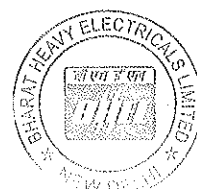
Envelope 2: "Price bid for Voluntary Term Insurance Plan"

These envelopes will be put in a larger envelope super-scribing on this envelope **"Expression of Interest (EOI) Documents for Voluntary Term Insurance Plan"**.

Tender No. and Due date of Tender Opening also must be superscribed on all the envelopes containing Bids/Tenders.

The bids shall be addressed to the below mentioned addressee and shall be submitted / dropped in the Tender box placed at the 5th Floor, BHEL House, Siri Fort, New Delhi:

**DGM (Finance)
Corporate Insurance Cell
Bharat Heavy Electricals Limited
BHEL House, 5th Floor,
Siri Fort, New Delhi-110049**



The EOI Proposals (Tender Documents) received after the Due Date and time of Submission are liable to be rejected. At times, courier delivers the documents to our Dak receiving section and there may be a time lag before it reaches us. Bidders are advised to confirm, before time due for opening that their offer has reached the officer inviting it or his nominee.

The Bid/tender may be sent by "COURIER / REGISTERED POST / BY PERSONAL REPRESENTATIVE" with adequate allowance for any delivery delays.

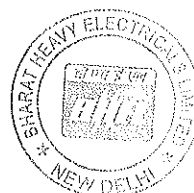
In exceptional cases, where due to bulky size of the tender documents it is not possible to drop the bids/tender in the tender box, the Tender documents may be handed over to Ms. Hina Arora, Dy. Manager (Fin.) OR Mr. Neeraj Kumar, DGM (Finance).

For the sake of understanding it is clarified that the contents of this letter is part of the EOI/tender terms and conditions.

Thanking you and looking forward to your response,

Yours faithfully,
for & on behalf of BHEL

For Hina
28/12/2020
DGM (Finance)

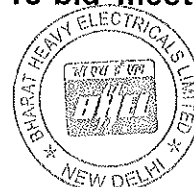


Instructions to Bidders and General Conditions

- 1) The notice inviting Expression of Interest (EOI) is for the purpose of entering into an arrangement to provide Term Insurance to serving and retired employees of BHEL, who may choose to take the Policy. **The subscription of Term Insurance by Employees are voluntary and BHEL shall have no commitment towards volume of business (premium) or number of term insurance policy subscribers under this arrangement.**
- 2) **Validity of Bids:** The bid shall remain valid for 90 days from the date of opening of Techno-Commercial bid.
- 3) **Validity of Agreement:** The contract/Arrangement entered into through this EOI shall be valid for two years from the date of award of work. However, the Term Insurance Policy taken by employees under this arrangement shall be valid for their opted term. In other words, the expiry of arrangement should not impact in any way the continuance and servicing of policies taken by employees during the currency of this arrangement.
- 4) BHEL reserves the right to extend the period of agreement for further one year.
- 5) BHEL also reserves the right to short close the contract any time before expiry of contract. However, such short closure should not impact in any way the continuance and servicing of policies taken by employees during the currency of this arrangement.
- 6) **Validity of Price:** The premium rates are to be quoted net of all discounts exclusive of taxes, if any. Under no circumstances, the change in price or other terms and conditions shall be allowed. The premium shall remain fixed during the full term of the Insurance Policy taken by the employee(s).
- 7) Where the EOI document is silent, the market conventions will be followed by either side.
- 8) Unsolicited fresh / revised Price Bid shall not be entertained.
- 9) Canvassing in any form in connection with the EOI is strictly prohibited and the tender submitted by the underwriter who resorts to canvassing is liable to be rejected.
- 10) BHEL reserves the right to accept / reject, partly or in full, any EOI without assigning any reason there for.
- 11) It will be for Underwriter to comply with all the rules and regulations pertaining to insurance. Underwriter will alone be responsible for any breach thereof and for all its implications including financial ones.



- 12) Notwithstanding anything contained in the Policy to the contrary, Underwriter will have no option to cancel the Policy before the end of the policy period.
- 13) Secrecy of BHEL information / documents has to be ensured at all times.
- 14) Guidelines issued by IRDA/TAC from time to time with regard to Insurer's responsibility & liability towards insured shall be automatically applicable to this Insurance contract to the extent they improve upon the stipulation of this EOI/ Insured (policyholder) from BHEL's point of view.
- 15) In case two provisions to the RFP are considered to be contradictory, the same shall be pointed out as a part of Techno-Commercial bid. BHEL's decision in this respect will be final.
- 16) All corrections and insertions shall be duly counter-signed by the authorized signatory of the underwriter.
- 17) The Underwriters shall closely peruse all the clauses and specifications indicated in the EOI/Tender Documents before quoting. Only such clarifications that are issued after discussions on technical deviations and which affect the EOI/tender stipulations in a substantial manner will be made known to rest of the bidders before opening the bid. Bidders may contact us before scheduled opening of the Price Bid to find out whether any clarifications have been issued or not, so as to eliminate chances of the same having not reached the right person/ office despite their dispatch by us.
- 18) It may be noted that the offers with deviations are liable to be rejected without any further discussions.
- 19) Underwriters must fill up all the schedules and furnish all the required information as per the instructions given in various sections of the tender specification, failing which tender is liable to be rejected.
- 20) Those Insurance Cos. with whom litigation / arbitration are going on or with whom BHEL is having unresolved disputes for settlement of genuine claims may not be considered at the sole discretion of BHEL for award of the policy till resolution of the same and the decision of BHEL in this regard shall be final and binding on all bidders.
- 21) In case of any doubt; the clarifications may be sought through Email (a) hina@bhel.in or (b) neeraj@bhel.in by 4th Jan. 2021. **Pre-bid meeting with prospective bidders is scheduled on 6th Jan. 2021.**



The list of employees (manpower data) will be furnished through email to the interested Underwriters. Interested underwriters/bidders may send their request at the above mentioned mail ids.

22) **STEPS IN THE PROCESS OF THE EOI BY BHEL**

22.1 **Technical Qualification:** As a first step of evaluation process, documents submitted by the bidders towards PQR will be scrutinised and assessed. BHEL may ask further information/documents to assess the suitability/eligibility of the bidders. The Techno-Commercial bid of the eligible bidders (qualified under PQR) shall be opened & scrutinized with a view to determine technical acceptability of the offers and to check submission of the required documents.

22.2 Issue of clarifications, if applicable

22.3 Opening of price bids: The price bids of techno-commercially qualified bidders will only be opened.

22.4 **Price Bid Evaluation:**

The evaluation of bids will be carried out by BHEL considering all employees (male non-smokers, male smokers, female non-smokers and female smokers) covered for a sum insured of Rs. 1 Crore with full policy term (Age 70 years or 40 years' policy period whichever is earlier) and policy payment mode yearly. Ratio of male non-smokers to male smokers has been assumed as 90:10 and Ratio of female non-smokers to female smokers has been assumed as 95:5.

Please note that the above evaluation criteria are for judging the lowest bidder only. The actual sum insured, policy period, payment term, mode of payment etc. may vary based on individual choices of the employee taking the policy.

22.5 **Evaluation in case of more than one L-1 bidder**

In Course of evaluation, if more than one bidder happens to occupy the L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.

In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).

Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.

23) We have annexed to this EOI the following Annexures -

- (i) Certificate of Declaration for Confirmation of IRDA / TAC guidelines - Annexure "A"
- (ii) Checklist- Annexure "B"
- (iii) Deviation Statement -Annexure "C"
- (iv) Schedule of General Particulars - Annexure "D"
- (v) Details of Term Life Plan being sold by Bidders - Annexure "E"



- (vi) Integrity Pact –Annexure-“F”
- (vii) Unpriced Price-Bid and Evaluation Sheet – Annexure-“G”
- (viii) Price Bid (Table-1 to Table-12 and Evaluation Sheet -Annexure-“H”)

24) Annexure-A to Annexure-G are forming part of Techno-Commercial Bid. The following documents are also to be attached as a part of Techno-Commercial Bid:

- a) Documents in support of PQR.
- b) Valid Power of Attorney in favour of official signing the RFP document or Certificate from CEO/CFO authorizing the signatory to submit proposal/documents/information in respect of RFP
- c) Duly signed RFP document as a token of acceptance of all terms and conditions of the RFP

25) **Price Bid shall be submitted in separate sealed envelope super-scribed as “Price bid for Term Insurance Policy”**

The bidders are requested to submit the following premium tables and evaluation sheet as price bids.

- Table # 1: Male Non-Smoker (Sum Assured Rs. 25,00,000 to Rs. 49,99,999)
- Table # 2: Male Non-Smoker (Sum Assured Rs. 50,00,000 to Rs. 99,99,999)
- Table # 3: Male Non-Smoker (Sum Assured Rs. 1,00,00,000 to Rs.1,99,99,999)
- Table # 4: Male Smoker (Sum Assured Rs. 25,00,000 to Rs. 49,99,999)
- Table # 5: Male Smoker (Sum Assured Rs. 50,00,000 to Rs. 99,99,999)
- Table # 6: Male Smoker (Sum Assured Rs. 1,00,00,000 to Rs.1,99,99,999)
- Table # 7: Female Non-Smoker (Sum Assured Rs. 25,00,000 to Rs. 49,99,999)
- Table # 8: Female Non-Smoker (Sum Assured Rs. 50,00,000 to Rs. 99,99,999)
- Table # 9: Female Non-Smoker (Sum Assured Rs. 1,00,00,000 to Rs.1,99,99,999)
- Table # 10: Female Smoker (Sum Assured Rs. 25,00,000 to Rs. 49,99,999)
- Table # 11: Female Smoker (Sum Assured Rs. 50,00,000 to Rs. 99,99,999)
- Table # 12: Female Smoker (Sum Assured Rs. 1,00,00,000 to Rs.1,99,99,999)

Evaluation Sheet. (Annexure-H)

Additional/Optional/Rider Rates – (not to be considered for evaluation).

- 26) The Techno-Commercial Bids will be opened on the scheduled day and time. Participating Bidders may also be present for Bid opening. Bids received after the due date and time is liable to be rejected.
- 27) **Fraud Prevention:** The bidder along with its associates/ collaborators/ sub-contractors/sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the BHEL management about any fraud or suspected fraud as soon as it comes to their notice.



28) Integrity Pact (IP):

- (a) IP is a tool to ensure that activities and transactions between the company and its Bidders/Contractors are handled in a fair, transparent and corruption free manner. Following Independent External Monitors (IEMs) on the present panel have been appointed by BHEL with the approval of CVC to oversee implementation of IP in BHEL.

Sl.	IEM	Phone & Email
1.	Shri Arun Chandra Verma, IPS (Retd.)	acverma1@gmail.com
2.	Shri Virendra Bahadur Singh, IPS (Retd.)	vbsinghips@gmail.com

- (b) The IP as enclosed with the tender (**Annexure-F**) is to be submitted (duly signed by authorized signatory) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.
- (c) Please refer Section-8 of the IP for Role and Responsibilities of IEMs. In case of any complaint arising out of the tendering process, the matter may be referred to any of the above IEM(s). All correspondence with the IEMs shall be done through email only.

Note:

No routine correspondence shall be addressed to the IEM (Phone/Post/email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarifications/issues shall be addressed directly to the tender issuing (procurement) department's officials whose contact details are provided below:

Details of contact person(s)

Name:	1. Neeraj Kumar, DGM (Fin.)	2. Hina Arora, Dy. Manager
Deptt.:	Corp. Finance (Insurance Cell)	Corp. Finance (Insurance Cell)
Address:	5 th Floor, BHEL House, Siri Fort, New Delhi-110049	5 th Floor, BHEL House, Siri Fort, New Delhi-110049
Phone :	+91 11 66337241	+91 11 66337298
Email:	neeraj@bhel.in ;	hina@bhel.in
Fax:	+91 11 26001143	+91 11 26001143



Key Features of the Voluntary Term Life Insurance Plan

The Voluntary Term Life Insurance plan aims to provides benefit amount in the unfortunate event of death of the Life Assured anytime during the policy term. This amount would help family to pay any outstanding debts or fund the day to day expenses, thus easing the financial worries of the family.

Age at Entry (age as on last birthday)	Minimum: 18 Years	Maximum: 60 Years
Age at Maturity (age as on last birthday)	70 years	
Basic Sum Assured	Minimum: Rs.25,00,000 Maximum: No Limit (Subject to underwriting policy) Sum Assured would be in multiples of Rs.1,00,000	
Policy Benefits	<u>Mandatory</u> 1) Death <u>Riders/Optional (if opted by the Insured employee)</u> 1) Accidental Total and Permanent disability 2) Terminal & Critical Illness Benefit 3) Accidental Death (up to Rs. 1 Crore in addition to Policy sum insured)	
Maturity Value and Surrender Value	Nil	
Premium	Minimum Premium shall vary based on the Age, Gender & Lifestyle (Tobacco / Non-Tobacco user) of the Life Insured along with Plan Option, Payout Option, Policy Term, Premium Payment Term and the Basic Sum Assured opted for the policy. Maximum Premium: No limit, but shall depend on the Maximum Basic Sum Assured which is subject to underwriting.	
Premium Payment Mode	Yearly, Half-yearly, Quarterly & Monthly	
Premium For Non-Yearly Modes	Annual Half-Yearly Quarterly Monthly	
Policy Term	Minimum:10 Years	Maximum: preferably 40 years, upto ceiling limit of 70 years of completed years of age.
Premium Payment Term	Same as Policy Term	



POLICY FEATURES, BENEFITS AND PREMIUM PAYMENT

1. ELIGIBILITY

The Policy shall be written on a single life basis. The minimum Age of the Life Insured on the Date of Commencement should be 18 (Eighteen) years. The maximum Age of the Life Insured on the Date of Commencement should be 60 (Sixty) years. The maximum Age of the Life Insured on the Maturity Date cannot exceed 70 (Seventy) years.

2. KEY BENEFITS

Death Benefit

Upon death of the insured during the term of the policy, provided the policy is in force, the death benefit payable immediately to the Claimant will be the "Sum Assured on Death".

"Sum Insured on Death" shall mean 100 % (One Hundred percent) of the Sum Assured.

The Policy shall terminate on payment of the Death Benefit and no other benefit (except rider benefits, if opted by the Insured) under the policy shall be payable.

Maturity Benefit

This Policy does not acquire any maturity value throughout the Policy Term and therefore there is no amount payable upon maturity of this Policy. This Policy and all the rights under this Policy shall extinguish on the Maturity Date.

Survival Benefit

There is no Survival benefit in this plan.

3. OPTIONAL BENEFITS (IN CASE OPTED BY THE INSURED EMPLOYEE)

The Insurance Company shall quote for optional features viz.

a) Policy Riders

- Accidental Total & Permanent Disability Benefit
- Terminal & Critical Illness Benefit
- Accidental Death
- Any other

b) Eligibility groups

- Provision for inclusion of Retired employees in the age group of 60-65 years. Premium to be paid directly by retired employee on a monthly/quarterly/half-yearly/yearly basis by retired employees.
- Provision for inclusion of spouse of employees in the age group of 18-65 years with premium to be paid directly by employees on a monthly/quarterly/half-yearly/yearly basis.

c) Premium Payment Term

- Provision for pay till 60 years of age with life coverage till 70 years of completed age of the insured.



The Insurance Company shall give offers for the above optional benefits and any other coverage which are offered by them. Insurance Company shall furnish premium rates, features, benefits offered, brochure, etc. for the quoted optional benefits. The premium rates for optional benefits shall not be reckoned for the purpose of evaluation of L1 bidder.

4. PAYMENT OF BENEFITS

The benefit under the Policy shall be payable to the Claimant who will be either the Nominee(s), Assignee(s), Legal Heir(s) or a legal representative as declared by a Court of competent jurisdiction.

5. PREMIUMS

The Premium may be paid by the Insured employee annually, semi-annually, quarterly or on monthly basis, as per the Premium payment mode chosen by the Insured employee. The premium in non-yearly mode shall attract loading of modal factor.

There will be an **option to change the Premium payment mode** during the Premium Payment Term by submitting a written request to the Insurance Company. Any change in the Premium payment mode will result in a change in the Premium amount basis the applicable Modal Factors. A change in Premium payment mode will be effective only on the Policy Anniversary following the receipt of such request.

Any Premium paid will be deemed to have been received by the insurance Company only after the same has been realized and credited to their bank account.

The Premium payment receipt will be issued in the name of the Insured employee, which will be subject to realization of cheque or any other instrument/medium.

Premium rates are guaranteed for the entire Policy Term.

The Insured shall have a choice between the Regular Premium Payment option or Pay till 60 option for Premium payments.

6. GRACE PERIOD

A Grace Period of fifteen (15) days for monthly mode and thirty (30) days for all other modes, from the due date will be allowed for payment of each subsequent premium. The Policy will remain in-force during this period.

The Premium is due and payable by the due date specified in the Policy Schedule. If the Premium is not paid by the due date, the same may be paid during the Grace Period without any late fee.

In case during the Grace Period, if the overdue Premium is not paid and the Life Insured dies, then, the Insurance Company will pay the death benefit after deducting the unpaid premium (if any) till date of death.

The policy may be reinstated, within five years from the due date of the first unpaid premium. All pending premium should be immediately paid along with the applicable interest rate.



Once the policy is revived, the insured shall be entitled to receive all contractual benefits.

7. LAPSATION OF POLICY

No benefits are payable under a Lapsed Policy.

8. POLICY LOAN

No loan will be available under this Policy

9. FREELook CANCELLATION

In case the Insured is not satisfied with the policy, he will have the option to cancel it by returning the original copy with a written request, stating the objections/reasons for such disagreement, to the Insurance Company within thirty (30) days from the date of receiving the document.

Upon return, the policy will terminate forthwith and all rights, benefits and interests under the policy will cease immediately. The Insurance Company shall refund the premiums received by them after deducting the proportionate risk premium for the period of cover, charges of stamp duty paid and the expenses incurred on medical examination of the Life Insured, if any.



Special Conditions of Contract

1. Policy contract related Stipulations:

- a) The Term Insurance Policy shall be issued in the name of concerned employee who has proposed to take the Term Plan.
- b) The Policy shall cover death under all circumstances including suicide and without any moratorium period.
- c) There shall be no Exit Barrier i.e. any member can exit the scheme at any point of time.

2. Premium related Stipulations:

- a) The premium for the policy shall be deposited by the concerned employee. In other words, the liability of timely payment of premium remains with concerned employee who has taken the Policy. BHEL shall in no way be responsible for payment of premium.
- b) However, for policies where monthly mode of premium payment has been opted by the employee and request has been made by the concerned employee to BHEL for recovery and remittance of premium, the premium may be recovered from the salary of the concerned employees and remitted by the concerned unit of the employee to the underwriter after deduction of monthly premium. The premium payment may also be made through Auto Debit facility by the employee from the nominated bank account of the employee.

3. Claim related Stipulations:

- a) The nominee or the legal heir should inform the death of the Life assured in writing, stating at least the policy number, cause of death and date of death. The claim may also be intimated by BHEL on behalf of the beneficiary.
- b) The life insurance company, upon receiving a claim, shall process the claim without delay. Any queries or requirement of additional documents, to the extent possible, shall be raised all at once and not in a piece-meal manner, within a period of 15 days of the receipt of the claim.
- c) A claim under a life policy shall be paid or be disputed giving all the relevant reasons, within 30 days from the date of receipt of all relevant papers and clarifications required. However, where the circumstances of a claim warrant an investigation in the opinion of the insurance company, it shall initiate and complete such investigation at the earliest. Where in the opinion of the insurance company the circumstances of a claim warrant an investigation, it shall initiate and complete such investigation at the earliest, in any case not later than 6 months from the time of lodging the claim.
- d) Subject to the provisions of section 47 of the Insurance Act, 1938, where a claim is ready for payment but the payment cannot be made due to any reasons of a proper identification of the payee, the life insurer shall hold the amount for the benefit of the payee and such an amount shall earn interest at the rate applicable to a savings bank

account with a scheduled bank (effective from 30 days following the submission of all papers and information).

- e) Where there is a delay on the part of the insurer in processing a claim for a reason other than the one covered by sub-clause (d), the life insurance company shall pay interest on the claim amount at a rate which is 2% above the bank rate prevalent at the beginning of the financial year in which the claim is reviewed by it.
- f) The following documents shall be submitted to process the claim:
 - (i) Policy document (original or Duplicate, as the case may be) / e-policy.
 - (ii) Original death certificate from municipal / local authorities.
 - (iii) Claimant's statement and claim forms in prescribed formats.
 - (iv) Hospital records including discharge summary, etc., if applicable.
 - (v) Any other documents including post-mortem report, first information report where applicable.
- g) All efforts shall be made that Claim under the policy may be filed/intimated within 90 days of date of claim event. However, claims shall not be repudiated merely on the ground of delay in claim intimation or submission of documents. Further, any discrepancy in above document may not be treated as ground for repudiation or delay in settlement of claim.

The claim shall be payable

- a. to the assignee, if the policy is assigned.
- b. If the policy is not assigned, the claim shall be payable to
 - (i) the nominee, if the nominee is not a minor.
 - (ii) the appointee, if the nominee is a minor
 - (iii) the legal heir, if nomination is not valid.

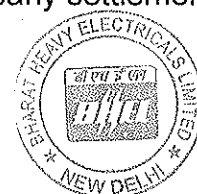
4. Policy proposal, Issue and Servicing

- (i) For availability of easy access and to understand the coverages, likely premium etc., the underwriter shall make available an internet link.
- (ii) The Insurance Company shall make available a representative at Units for helping employees in explaining and filing proposal form, if so required. The representative shall also assist and explain to the employees the policy benefits, available sum insured (medical/non-medical) pricing and other details of the policy.
- (iii) All efforts shall be made by the insurance company to provide the Insurance cover to the employee without undergoing medical test/check-ups/teleconferencing. However, if it is felt necessary to have medical check-up for underwriting the policy, the same shall be arranged by the Insurance Company at convenient place and time as agreed by the employee. No employee should be denied the Insurance cover. The expenditure on this account shall be borne by the Insurance Company.
- (iv) The policy shall be issued in the name of the employee. The original policy document shall be delivered to the employee. However, a copy of such policy shall also be made available to BHEL for its records. It shall also be available for download, if so required.



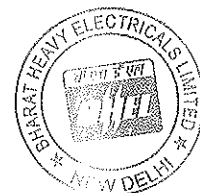
In case of loss of original policy document, the policy copy certified by BHEL shall be treated as original.

- (v) The policy renewal date should be reminded to the Insured at least 15 days before the due date through email or/and phone. The list of all policies on which renewal is due in a month should also be sent to the concerned Units before the end of preceeding month.
 - (vi) The details of claims reported directly by the beneficiary to the Insurance Company shall be intimated by the Insurance company to BHEL for information.
 - (vii) Insurance Company shall provide a secured link in their portal for BHEL, wherein, serving as well as retired employees can login through a password and register themselves for the Term Insurance Policy. This portal shall be maintained on real time basis by the Insurance Agency for registering/viewing/modifying the details regarding policy viz. policy term, date of policy maturity, premium payment, nomination, claim, etc. BHEL shall be provided with a master login for viewing the policy details of all BHEL policy holders, reports on premium payment and claim settlement, etc.
5. **Nomination:** The provisions of Section 39 of insurance Act 1938 as amended from time to time shall be applicable.
6. **Assignment or Transfer:** The provisions of Section 38 of insurance Act 1938 as amended from time to time shall be applicable
7. **Non-Disclosure:** The provisions of Section 45 of the Insurance Act, 1938 as amended from time to time shall be applicable.
8. **Issue of duplicate policies:**
In case of loss or mutilation of original policy, the insurer shall issue a duplicate policy following prescribed procedures.
9. **Policyholders' Servicing:** The insurer shall at all times, respond within 10 days of the receipt of any communication from the policyholders in all matters, such as:
- (a) recording change of address;
 - (b) noting a new nomination or change of nomination under a policy;
 - (c) noting an assignment on the policy;
 - (d) issuance of duplicate policy;
 - (e) issuance of an endorsement under the policy; noting a change of interest or sum assured or perils insured and other interests; and
 - (f) guidance on the procedure for registering a claim and early settlement thereof.



10. Grievance redressal procedure

The insurer shall have in place proper procedures and effective mechanism to address complaints and grievances of policyholders efficiently and with speed and the same along-with the information in respect of Insurance Ombudsman shall be communicated to the policyholder along-with the policy document and as may be found necessary.



Techno-Commercial Bid Documents

Voluntary Term Life Insurance for BHEL Employees.



ANNEXURE – A

CERTIFICATE OF DECLARATION FOR CONFIRMATION OF IRDA/TAC GUIDELINES

I, _____

hereby certify on behalf of that our offer no..... dtd.....against specification No BHEL: CO: FIN: INS: VTL: 21-23 dated 28th Dec. 2020 does not breach Insurance Act/ IRDA/ TAC and applicable guidelines. I further confirm that in the event of disclosure at a later stage that the same is in breach and BHEL is put to any disadvantage or face cancellation of the Policy or any claim becomes substandard/untenable, the whole liabilities arising out of this shall lie wholly on us and will bear all consequences thereof.

I, certify that there is no tariff violation. In case some violation is pointed out at a later date, the same shall be taken care of.

I, further certify that I am the duly authorized representative of the under mentioned tenderer as per the Power of Attorney/certificate given by CEO/CFO enclosed herewith.

SIGNATURE OF AUTHORISED REPRESENTATIVE
WITH STAMP



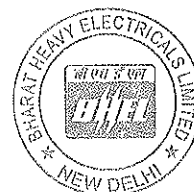
Annexure B

CHECKLIST

SL.NO.	CONDITIONS	PLEASE SPECIFY "AGREE" OR "DISAGREE"
1	The Policy shall cover death under all circumstances including suicide and without any moratorium period.	
2	The premium rate shall remain unchanged during the complete policy term.	
3	There shall be no Exit Barrier i.e. any member can exit the scheme at any point of time".	
4	It is agreed that there is no commitment from BHEL in respect of volume of premium and number of policies likely to be subscribed by the employee(s)	
5	A grace period of 15 days for monthly mode and 30 days for all other modes will be applicable on premium instalments.	
6	Free look cancellation period of 30 days will be available to the Insured.	
7	All Tables and Evaluation sheet has been duly filled in and submitted in the "Price Bid" envelop.	

Date

SIGNATURE OF AUTHORISED REPRESENTATIVE
WITH STAMP



DEVIATION STATEMENT
(to form part of Techno-Commercial bid)

Please strike off the para not applicable to you:

1. THIS IS TO DECLARE THAT WE DO NOT HAVE ANY DEVIATIONS IN THE STIPULATIONS OF YOUR EOI/ TENDER NO. BHEL:CO:FIN:INS:VTL:21-23 DT.28th DEC. 2020 AND ACCORDINGLY ACCEPT ALL THE STIPULATIONS WITHOUT ANY RESERVATIONS WHATSOEVER.

OR

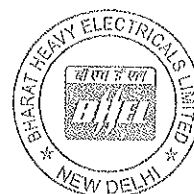
2. THE FOLLOWING DEVIATIONS ARE BEING TAKEN TO RFP Ref NO. BHEL: CO:FIN:INS:VTL:21-23 DT. 28TH DEC. 2020

- a) Ref Para No. Page No.
- b) Ref Para No. Page No.
- c) Ref Para No. Page No.
- d) Ref Para No. Page No.

I, _____ hereby certify that except the deviations mentioned above, we do not have any other deviations to the tender no. BHEL : CO : FIN : INS : VTL: 21-23 dated 28th Dec. 2020. Deviations, if any, mentioned elsewhere in our bid (whether Techno-commercial bid or Price bid) may be treated as null and void by BHEL.

Date

SIGNATURE OF AUTHORISED
REPRESENTATIVE WITH DESIGNATION AND
STAMP



SCHEDULE OF GENERAL PARTICULARS

NOTE: Bidders are requested to fill in the following details and no column should be left blank

1. Name and address of the Bidder
2. Fax / e-mail address
3. Phone No. (Office)
4. Name, designation and contact phone no. of the offices of the Bidder which will serve the units / offices all over India.
5. Name, designation and contact phone no. of the official of the Bidder to whom all the references shall be made

Date

(SIGNATURE OF AUTHORISED REPRESENTATIVE
WITH DESIGNATION AND STAMP)



DETAILS OF INDIVIDUAL TERM LIFE PLAN BEING SOLD BY BIDDERS

SL.NO.	NAME OF THE PRODUCT WITH BRIEF DESCRIPTION	UNIQUE IDENTIFICATION NO. OF THE PRODUCTS	DATE OF APPROVAL OF THE PRODUCT

- Note:** 1. Please attach policy wordings of the term plan you wish to offer to BHEL employees.
2. Please also provide the Free Cover Limit (FCL) that you agree to provide. (Up to Sum Insured Rs. _____).

Date

(SIGNATURE OF AUTHORISED REPRESENTATIVE WITH DESIGNATION AND STAMP)



INTEGRITY PACT

Between

Bharat Heavy Electricals Ltd. (BHEL), a company registered under the Companies Act 1956 and having its registered office at "BHEL House", Siri Fort, New Delhi - 110049 (India) hereinafter referred to as The Principal", which expression unless repugnant to the context or meaning hereof shall include its successors or assigns of the ONE PART

And _____ (description of the party along with address), hereinafter referred to as The Bidder/ Contractor" which expression unless repugnant to the context or meaning hereof shall include its successors or assigns of the OTHER PART'

Preamble

The Principal intends to award, under laid-down organizational procedures, contract/s for

Voluntary Term Life Insurance for BHEL Employees.

The Principal values full compliance with all relevant laws of the land, rules and regulations, and the principles of economic use of resources, and of fairness and transparency in its relations with its Bidder(s)/ Contractor(s). In order to achieve these goals, the Principal will appoint independent External Monitor(s), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

Section 1- Commitments of the Principal

1.1 The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles: -

1.1.1 No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.

1.1.2 The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all, Bidder(s) the same information and will not provide to any Bidder(s) confidential / additional information through which the Bidder(s) could obtain an advantage in

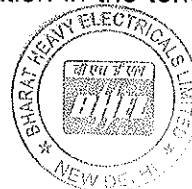
relation to the tender process or the contract execution.

1.1.3 The Principal will exclude from the process all known prejudiced persons.

1.2 If the Principal obtains information on the conduct of any of its employees which is a penal offence under the Indian Penal Code 1860 and Prevention of Corruption Act 1988 or any other statutory penal enactment, or if there be a substantive suspicion in this regard, the Principal will inform its Vigilance Office and in addition can initiate disciplinary actions.

Section 2 - Commitments of the Bidder(s)/ Contractor(s)

2.1 The Bidder(s)/ Contractor(s) commit himself to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.



2.1.1 The Bidder(s)/ Contractor(s) will not, directly or through any other person or firm, offer, promise or give to the Principal or to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material, immaterial or any other benefit which he / she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

2.1.2 The Bidder(s)/ Contractor(s) will not enter with other Bidder(s) into any illegal or undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

2.1.3 The Bidder(s)/ Contractor(s) will not commit any penal offence under the relevant IPC/ PC Act; further the Bidder(s)/ Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.

2.1.4 The Bidder(s)/ Contractor(s) will, when presenting his bid disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.

2.2 The Bidder(s)/ Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

Section 3 - Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/ Contractor(s), before award or during execution has committed a transgression through a violation of Section 2 above, or acts in any other manner such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/ Contractor(s) from the tender process or take action as per the separate "Guidelines on Banning of Business dealings with Suppliers/ Contractors". framed by the Principal.

Section 4 - Compensation for Damages

4.1 If the Principal has disqualified the Bidder from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent Earnest Money Deposit/Bid Security.

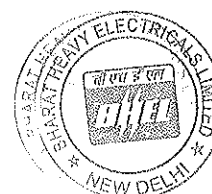
4.2 If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages equivalent to 5% of the contract value or the amount equivalent to Security Deposit/Performance Bank Guarantee, whichever is higher.

Section 5 - Previous Transgression

5.1 The Bidder declares that no previous transgressions occurred in the last 3 years with any other company in any country conforming to the anti-corruption approach or with any other Public Sector Enterprise in India that could justify his exclusion from the tender process.

5.2 If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

Section 6 - Equal treatment of all Bidders/ Contractors / Sub-contractors



6.1 The Bidder(s)/ Contractor(s) undertake(s) to obtain from all subcontractors a commitment consistent with this Integrity Pact and report Compliance to the Principal. This commitment shall be taken only from those sub-contractors whose contract value is more than 20 % of Bidder's/ Contractor's contract value with the Principal. The Bidder(s)/ Contractor(s) shall continue to remain responsible for any default by his Sub-contractor(s).

6.2 The Principal will enter into agreements with identical conditions as this one with all Bidders and Contractors.

6.3 The Principal will disqualify from the tender process all bidders who do not sign this pact or violate its provisions.

Section 7 - Criminal Charges against violating Bidders/ Contractors /Subcontractors

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the Vigilance Office.

Section 8 -Independent External Monitor(s)

8.1 The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.

8.2 The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. He reports to the CMD, BHEL.

8.3 The Bidder(s)/ Contractor(s) accepts that the Monitor has the right to access without restriction to all contract documentation of the Principal including that provided by the Bidder(s)/ Contractor(s). The Bidder(s)/ Contractor(s) will grant the monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his contract documentation. The same is applicable to Sub-contractor(s). The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Contractor(s) / Sub-contractor(s) with confidentiality,

8.4 The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the contract provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.

8.5 As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or heal the situation, or to take other relevant action. The Monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.

8.6 The Monitor will submit a written report to the CMD, BHEL within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.

8.7 The CMD, BHEL shall decide the compensation to be paid to the Monitor and its terms and conditions.

8.8 If the Monitor has reported to the CMD, BHEL, a substantiated suspicion of an offence under relevant IPC / PC Act, and the CMD, BHEL has not, within reasonable time, taken visible action to proceed against such offence or reported it to the Vigilance Office, the Monitor may also transmit this information directly to the Central Vigilance Commissioner, Government of India.

8.9 The number of Independent External Monitor(s) shall be decided by the CMD. BHEL.

8.10 The word 'Monitor' would include both singular and plural.

Section 9 - Pact Duration

9.1 This Pact begins and shall be binding on and from the submission of bid(s) by bidder(s). It expires for the Contractor 12 months after the last payment under the respective contract and for all other Bidders 6 months after the contract has been awarded.

9.2 If any claim is made / lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified as above, unless it is discharged/ determined by the CMD, BHEL.

Section 10 - Other Provisions

10.1 This agreement is subject to Indian Laws and jurisdiction shall be registered office of the Principal, i.e. New Delhi.

10.2 Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.

10.3 If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.

10.4 Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

10.5 Only those bidders / contractors who have entered into this agreement with the Principal would be competent to participate in the bidding. In other words, entering into this agreement would be a preliminary qualification.

For & On behalf of the Principal

For & On behalf of the
Bidder/ Insurer

(Signature & Office Seal)

(Signature & Office Seal)

Place-----

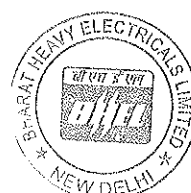
Date-----

Witness:

Witness:

(Name & Address)

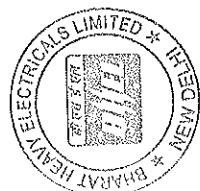
(Name & Address)



Table#1: Sum Insured Rs. 25,00,000 to Rs. 45,99,999

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(Signature and Seal of the Authorised Signatory of the Bidder)

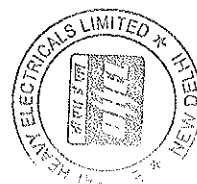


Table#2: Sum insured Rs. 50,00,000 to Rs. 99,99,999

[illegible]

(Q - Rates Quoted)

(Signature and Seal of the Authorised Signatory of the Bidder)



Table#3: Sum insured Rs. 1,00,00,000 to Rs. 1,99,99,999

10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
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Q - Rates Cited)

[Signature and Seal of the Authorised Signatory of the Bidder]

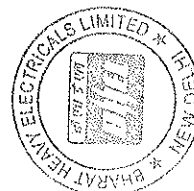


Table 1: Sum Insured Rs. 25,00,000 to Rs. 49,99,999	
Age / Term	Sum Insured
18	18
19	19
20	20
21	21
22	22
23	23
24	24
25	25
26	26
27	27
28	28
29	29
30	30
31	31
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34	34
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36	36
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52	52
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54	54
55	55
56	56
57	57
58	58
59	59
60	60
61	61
62	62
63	63
64	64
65	65

[Q - Rates Quoted]

(Signature and Seal of the Authorised Signatory of the Bidder)



Table 1: Sum Insured Rs. 50,00,000 to Rs. 99,99,999	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	
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5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88																	

(Signature and Seal of the Authorised Signatory of the Bidder)



Table#6: Sum Insured Rs. 1,00,00,000 to Rs. 1,99,99,999

Q - Rates Quoted

Signature and Seal of the Authorised Signatory of the Bidder



[illegible] Ω - Rates Queried

Signature and Seal of the Authorised Signatory of the Bidder)



Price Bid

(Q - Rates Quoted)

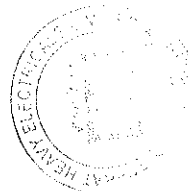
(Signature and Seal of the Authorised Signatory of the Bidder)



Table#9: Sum Insured Rs. 1,00,00,000 to Rs. 1,99,99,999

(Q - Rates Quoted)

{Signature and Seal of the Authorised Signatory of the Bidder}



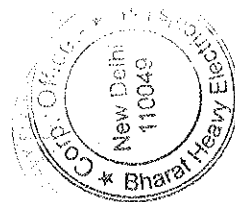
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Q - Rates Quoted)



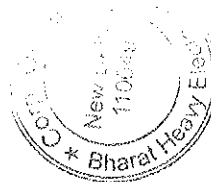
Price Bid

Signature and Seal of the Authorised Signatory of the Bidder)



[illegible]

(Signature and Seal of the Authorised Signatory of the Bidder)



Price Bid (Evaluation)

Sum Insured per Insured

1 Cr.

Age (completed years)	Policy Term (Years)	No. Of Male Employees (Non-Smoker)	Annual Premium Rate/ Per Lakhs of Sum Insured	Premium for Rs. 1 Crore	No. Of Male Employees (Smoker)	Annual Premium Rate/ Per Lakhs of Sum Insured	Premium for Rs. 1 Crore	No. Of Female Employees (Non-Smoker)	Annual Premium Rate/ Per Lakhs of Sum Insured	Premium for Rs. 1 Crore	No. Of Female Employees (Smoker)	Annual Premium Rate/ Per Lakhs of Sum Insured	Premium for Rs. 1 Crore
(A)	(B)	(C)	(D)	(E)=(Cx Dx100)	(F)	(G)	(H)=(Fx Gx100)	(I)	(J)	(K)=(Ix Jx100)	(L)	(M)	(N)=(Lx Mx100)
21	40	1	Q	Q	0	Q	Q	0	Q	Q	0	Q	Q
22	40	3	Q	Q	0	Q	Q	0	Q	Q	0	Q	Q
23	40	12	Q	Q	1	Q	Q	1	Q	Q	0	Q	Q
24	40	17	Q	Q	2	Q	Q	2	Q	Q	0	Q	Q
25	40	21	Q	Q	2	Q	Q	2	Q	Q	0	Q	Q
26	40	31	Q	Q	3	Q	Q	6	Q	Q	0	Q	Q
27	40	49	Q	Q	6	Q	Q	5	Q	Q	0	Q	Q
28	40	118	Q	Q	13	Q	Q	9	Q	Q	0	Q	Q
29	40	259	Q	Q	29	Q	Q	33	Q	Q	2	Q	Q
30	40	566	Q	Q	63	Q	Q	61	Q	Q	3	Q	Q
31	39	1066	Q	Q	118	Q	Q	113	Q	Q	6	Q	Q
32	38	1489	Q	Q	166	Q	Q	122	Q	Q	7	Q	Q
33	37	1750	Q	Q	195	Q	Q	137	Q	Q	7	Q	Q
34	36	2003	Q	Q	222	Q	Q	134	Q	Q	7	Q	Q
35	35	1997	Q	Q	222	Q	Q	107	Q	Q	6	Q	Q
36	34	1932	Q	Q	215	Q	Q	96	Q	Q	5	Q	Q
37	33	1648	Q	Q	183	Q	Q	93	Q	Q	5	Q	Q
38	32	1438	Q	Q	160	Q	Q	79	Q	Q	4	Q	Q
39	31	1166	Q	Q	129	Q	Q	63	Q	Q	3	Q	Q
40	30	1103	Q	Q	123	Q	Q	44	Q	Q	2	Q	Q
41	29	856	Q	Q	95	Q	Q	41	Q	Q	2	Q	Q
42	28	649	Q	Q	72	Q	Q	33	Q	Q	2	Q	Q
43	27	491	Q	Q	55	Q	Q	22	Q	Q	1	Q	Q
44	26	475	Q	Q	53	Q	Q	14	Q	Q	1	Q	Q
45	25	408	Q	Q	45	Q	Q	20	Q	Q	1	Q	Q
46	24	399	Q	Q	44	Q	Q	34	Q	Q	2	Q	Q
47	23	433	Q	Q	48	Q	Q	37	Q	Q	2	Q	Q
48	22	410	Q	Q	46	Q	Q	43	Q	Q	2	Q	Q
49	21	440	Q	Q	49	Q	Q	31	Q	Q	2	Q	Q
50	20	456	Q	Q	51	Q	Q	29	Q	Q	2	Q	Q
51	19	496	Q	Q	55	Q	Q	33	Q	Q	2	Q	Q
52	18	551	Q	Q	61	Q	Q	46	Q	Q	2	Q	Q
53	17	536	Q	Q	60	Q	Q	42	Q	Q	2	Q	Q
54	16	543	Q	Q	60	Q	Q	44	Q	Q	2	Q	Q
55	15	579	Q	Q	64	Q	Q	40	Q	Q	2	Q	Q
56	14	662	Q	Q	73	Q	Q	40	Q	Q	2	Q	Q
57	13	707	Q	Q	79	Q	Q	48	Q	Q	3	Q	Q
58	12	874	Q	Q	97	Q	Q	62	Q	Q	3	Q	Q
59	11	913	Q	Q	102	Q	Q	52	Q	Q	3	Q	Q
60	10	0	Q	Q	0	Q	Q	0	Q	Q	0	Q	Q
		27547	Total (E)	Q	3061	Total (H)	Q	1818	Total (J)	Q	95	Total (M)	Q

GRAND TOTAL (PREMIUM)

(Total E+H+J+M)

Q

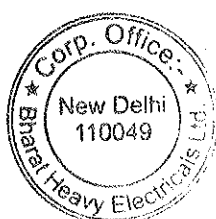
(Q - Rates Quoted)

(Signature and Seal of the Authorised Signatory of the Bidder)

Note: Premium to be quoted exclusive of GST.

The evaluation of bids will be carried out by BHEL considering all employees (male non-smokers, male smokers, female non-smokers and female smokers) covered for a sum insured of Rs. 1 Crore with full policy term (Age 70 years or 40 years' policy period whichever is earlier) and policy payment mode yearly. Ratio of male non-smokers to male smokers has been assumed as 90:10 and Ratio of female non-smokers to female smokers has been assumed as 95:5.

Please note that the above evaluation criteria are for judging the lowest bidder only. The actual sum insured, policy period, payment term, mode of payment etc. may vary based on individual choices of the employee taking the policy.



Optional Rates

Riders	Sum Insured	Premium (As a % of Basic Premium)
Accidental Total and Permanent disability	1 Cr.	Q
Terminal and Critical illness benefit	50 Lakhs	Q
Accidental death	1 Cr.	Q

Premium (Based on payment Mode)		(As a % of Annual Premium)
Monthly		Q
Quarterly		Q
Half-Yearly		Q

Optional covers	Sum Insured	Premium (As a % of Basic Premium)
Spouse	50 Lakhs	Q
Pay till 60 years of age with life coverage till 70 years of completed age of the insured		Q
Any other, please specify		

Interest on overdue premium (% p.a)

Q

(Q - Rates Quoted)

(Signature and Seal of the Authorised Signatory of the Bidder)

