

BHARAT HEAVY ELECTRICALS LIMITED, JHANSI

Terms & Conditions for RATE CONTRACT of SET OF CPR CONNECTIONS for Enquiry No. E-33800002

ANNEXURE - I

1. **General** : Online tenders are invited in Two-Part Bid system for rate contract of **SET OF CPR CONNECTIONS** as per drawing and terms & conditions mentioned in the Annexures -“I to V”. The supplies against this RATE CONTRACT enquiry shall be subject to our General Terms and conditions of enquiry and PO. In addition, the terms and conditions given under this annexure shall specifically apply to this enquiry. If any difference between the General Terms and conditions of enquiry and PO and the conditions included in this annexure, the conditions included in this annexure shall prevail.

The offer of the bidders who are in the banned list as also the offer of the bidders who engage the services of the banned firms shall be rejected. List of banned firms is available on BHEL website: www.bhel.com. Likewise, offers of those bidder(s) will not be considered who have been suspended (under hold / delisting) by BHEL, Jhansi during the given period.

2. **Procedure for Bid submission** :- Offer shall be submitted by the bidders in two parts:-

Part – I Technical cum Commercial bid (Un-priced)

Part-I of the bid shall contain complete detail of the product offered, digitally signed by the authorized signatory of the vendor who signs the bid. In case it becomes necessary to deviate in any of the above, the deviations must be clearly brought out in bid Part-I of the offer.

All Details are available in Drawings, Vendor must be quote as per Drawings. Vendor must read all the documents listed below and upload a signed copy of all the blow listed documents during technical bid as a token of acceptance. In case of any deviation please indicate it separately.

- (i) Instruction to bidders containing Commercial Terms & Conditions applicable for tender enquiry - **Annexure – I.**
- (ii) Techno – commercial format – **Annexure – II**
- (iii) **PQR Format - Annexure III.**
- (iv) **Annexure- IV- A & B**
- (v) General 'Terms and conditions rev 02 of enquiry (JHS 2055A) for and BHEL PO Terms and Conditions as available on “Supplier Information Portal”.

Part - II Price bid

There are total 2 items have been called in enquiry. Price must be quote as per details available in Drawings. Price must be quote including all the cost. Prices shall be govern with PVC formula.

PVC Formula

The base rates of hcl c.c. Rod 8 mm dia standard @ Rs.513.545/-Kg for the month of AUG 20 have been taken as base, for each Rs.1/- per kg. Variation in the price of hcl c.c.rod the price of Quoted item shall vary as follows:

Item no.1) Rs. 1.00 : Rs.64.00

Item no.2) Rs. 1.00 : Rs.82.04

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3. **Bid Opening:** - The 'Techno-commercial' part of the bid i.e. Bid Part – I of the offers shall be opened on the due date of tender opening. Clarifications, wherever required on this part, shall be obtained from the bidders for their evaluation. The Price bid Part-II of such vendors alone shall be opened whose techno-commercial bids are found acceptable. The date of 'Price bid -Part II' opening shall be intimated later on. Before price bid opening / RA (reverse auction) all formalities for registration has to be completed by the bidders as per new supplier link at www.bhel.com.

Alternatively:

BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com) for this tender.

RA shall be conducted among all the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA.

In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking."

4. **Pre-Qualification Criteria**

Pre-Qualification Criteria is available at Annexure-III. PQR must be met from all the suppliers. Offer of those Bidders who meet the Pre-Qualification Criteria mentioned below will be accepted. In case of any Deviation from these points, submitted offer is liable for rejection.

5. **Bid evaluation:** The bid shall be evaluated on total delivered cost to BHEL (landed cost net of input tax credit) taking into account all duties / taxes / Cess.

Bidders may note that quoted rates shall be loaded for any deviation from the terms & conditions given in this enquiry, to arrive at landed cost and same shall be communicated to techno-commercially suitable bidders before price bid opening.

Ordering of SET OF CPR CONNECTIONS will be restricted by value. Actual ordering shall be done as per requirement of BHEL Jhansi.

6. **Technical Parameters:** Suppliers shall confirm to supply the SET OF CPR CONNECTIONS as per BHEL requirement. In case of any deviation please mention it separately in technical bid.

7. **Pricing Terms:** - Price shall be quoted on the basis of details available in Drawings. Price will be governed with PVC. The quoted rate shall be inclusive of packing & forwarding charges on FOR BHEL JHANSI.

8. **Transit Insurance:** - By the bidder.

9. **Inspection of material :-**

Final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material. Test Certificates and Guarantee Certificate must accompany each lot.

10. **Replacement of rejected Goods:** - Final inspection for acceptance of quality shall be at BHEL's works after receipt of material and results shall be binding on the suppliers. In case of rejection due to non compliance to agreed specification and for the reasons attributable to

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the vendor, the materials shall be replaced by vendor free of charge on "FOR BHEL works basis" including interlay cost elements such as total transportation, insurance and other taxes / levies etc as applicable. The rejected goods shall be subsequently returned to the vendor at his cost.

11. **Taxes & Duties:** - All taxes & duties as applicable at the time of dispatch within India only will be paid / reimbursed by BHEL and same will be loaded for price comparison on delivered cost to BHEL (i.e. landed cost net of input tax credit).
12. **Payments Terms:** -

100% payment within 90 days of receipt (45 days for MSE registered suppliers as per relevant act n force), subject to acceptance of material at BHEL.
13. **Terms of delivery:**

Desired Delivery shall be 6 to 8 weeks for the first lot. First Lot qty may be 50 Nos. Delivery more than 16 weeks not available. Incoterms must be FOR BHEL Jhansi basis.
14. **Validity of Offer:** - Offer should be valid for a period of 120 days from the date of techno-commercial bid opening date (part-1) for finalization of the contract.
15. **Quantity of Distribution:-** FA will be finalized on three vendors and quantity will be split among L1:L2:L3 in the ratio of 50:33:17 subject to L2 & L3 shall match the L1 rate. If L2 & L3 will not accept the counter offer, same will be subsequently pass on to L4 & L5 and so on.
16. **Validity of Rate Contract:** This rate Contract shall be valid for two year for ordering and supply up to 3 months thereafter. This Rate Contract can be short close at any time as per BHEL requirements.
17. **Levy of Penalty for delayed performance:** - Bidders to note that penalty @ 0.5% per week or part thereof subject to 10% maximum on undelivered portion shall be applicable for delay in supply beyond contractual delivery period. Bidders are requested to give specific acceptance for penalty clause. Date of receipt of material at BHEL works i.e. CISF date will be considered as proof of delivery for calculating delayed performance in case of indigenous vendors. In case of foreign vendors, B/L/ date shall be taken as proof of delivery. Failure on the part of the bidder to accept above clause will attract the loading of 10% on the quoted price for the purpose of evaluation.
18. Commercial Conditions quoted by the vendor in any place including as stated in bidder's 'General Terms and Conditions' if any, shall not be binding on the Purchaser and the conditions contained in this annexure, including General terms & Conditions, if any, for this enquiry shall only prevail.

For all clarifications/ issues related to the tender, Please contact:

Name: (1) Ashish Khare, SPO/MM
Contact:-0510-241/2482
Mobile: - 9486851680
Email: ashishkhare@bhel.in

(2) Shishir Karkare, SDGM/MM
Contact:-0510-241/2488
Mobile: - 9453001022
Email: shishir.karkare@bhel.in

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Annexure – II

Techno – commercial format for enquiry E2690049 for SET OF CPR CONNECTIONS

SL. NO.	DESCRIPTION	BIDDERS RESPONSE
1	Name of the supplier	
2	Name & designation of the contact person	
3	Address of the works at which inspection / delivery is offered.	
4	Complete acceptance to Technical Terms & conditions including Technical/Purchase Specs as mentioned in Annex. – A.	☐ Accepted
5	Complete acceptance to all terms & conditions of tender enquiry as mentioned in Annex.-I and general terms and conditions rev 02 of enquiry (JHS 2055 A) and BHEL PO terms and conditions as available on Supplier Information Portal. https://www.bheljhs.co.in/apps/sip/index.php	☐ Accepted
6	Acceptance for finalization of Price bid part-II through on line bidding (Reverse Auction).	☐ Accepted
7	*Acceptance for the final inspection of material after receipt at BHEL works and results shall be binding on the supplier.	☐ Accepted
8	Quoted delivery in number of days for contractual purposes on FOR destination basis for Indigenous bidders and on CIF basis for Foreign bidders from date of PO.	☐ Accepted
9	Taxes & Duties applicable within India only shall be payable extra	☐ Accepted
	IGST@%, CGST @.....% SGST @..... % Extra	
10	*Acceptance to PVC Formula	☐ Accepted
11	Blank price bid indicated only currency of quote submitted along with bid part- I.	☐ Submitted
12	*Acceptance to bid evaluation criterion at sl.no.5 of annexure – I	☐ Accepted
13	Acceptance of penalty @ ½ % per week or part there of subject to max. of 10% for delay in supply beyond agreed delivery as per sl.no 15 of annexure – I.	☐ Accepted
14	Acceptance to payment terms as per sl.no 12 of annexure – I. 100% payment within 90 days of receipt (45 days for MSE registered suppliers as per relevant act n force), subject to acceptance of material at BHEL.	☐ Accepted ☐ MSEs ☐ 90 days
15	*Acceptance to rejection replacement clause as per sl.no.14 of annexure - I.	☐ Accepted
16	Validity of offer to be reckoned from the date of bid Part-I opening and it will be 120 days from the date of techno-commercial bid opening date (part-1) for finalization of the contract.	☐ Accepted
17	BHEL reserve the right for short closing of RC as per BHEL requirement.	☐ Accepted
18	Monthly Capacity of SET OF CPR CONNECTIONS	Item1..... Nos
		Item 2..... Nos
19	Signed Copy of INTERGRITY PACK	☐ Submitted

*In case of non-acceptance to these clauses, your bid may be liable for rejection.

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Signature with name of the Authorized Signatory

ANNEXURE – III

Pre-Qualification Criteria for Enquiry no E33800002 **Pre-Qualifying Requirement for Procurement of “Copper Connectors**

Sl. No.	REQUIREMENT	Bidder's Response										
1	Bidders should be the Manufacturer of “Copper Connectors”. Bidders to provide Self Undertaking on their Letter Head that they are capable of executing the job under captioned enquiry.	☐ Yes ☐ Submitted										
2A	<u>Annual average financial turnover</u> in past three financial years ending on 31st March of previous financial year, where in bidder(s) attach copy of balance sheet including profit and loss statement of last three financial years, audited by CA. In the case of balance sheet of last financial year is not yet audited, the un-audited balance sheet of last financial can be enclosed along with certificate of CA. Bidders not having statutory obligations to get Financial statement audited must submit following documents as evidence for Turnover: Complete submitted ITR with all annexures as filled online as proof to verify turnover. OR (ii) A certificate from CA dully vetting the turnover. OR (iii) Audited Balance Sheet & Profit and Loss Statement. <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 15%;">FY→</th><th style="width: 15%;">2017-18</th><th style="width: 15%;">2018-19</th><th style="width: 15%;">2019-20</th><th style="width: 40%;">Average Turnover</th></tr> </thead> <tbody> <tr> <td>T/O →</td><td></td><td></td><td></td><td></td></tr> </tbody> </table>	FY→	2017-18	2018-19	2019-20	Average Turnover	T/O →					☐ Yes ☐ Submitted ☐ Yes
FY→	2017-18	2018-19	2019-20	Average Turnover								
T/O →												
2B	For qualifying the average financial Turnover should be minimum Rs.18.75 lakhs for non- MSEs and Rs. 12.375 Lakhs for MSEs. Net Worth shall be positive.											

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3A	<u>EXPERIENCE: -</u> Bidders should have experience of having supplied “Copper Connectors” (henceforth called “Goods”) to Generation / Transmission Companies or Transformer Manufacturers. The Customer should be any of the following in the last three years. 1. PSU- State/ Central Govt. 2. Government - State/ Central 3. BHEL /ABB / Siemens / Mitsubishi Electric / Toshiba / TBEA / Alstom / Crompton Greaves / Bharat Bijlee / TELK / EMCO /T & R / Voltamp Trfr / Imp Power / Vijay Electrical / Technical Associates / Schneider Electric / Andrew Yule / Skipper Ltd./ High Volt. 4. Supplier should have Resistance welding machine capable of welding Cross section of 100x40x22 mm thickness with 6 mm thickness built up by foil of thickness 0.4 mm. The following machine data for machine availability with vendor may please be furnished :-				☐ Yes																																																
3B	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 45%;">Data</th> <th style="width: 10%;">UoM</th> <th style="width: 10%;">Typical Rating</th> <th style="width: 35%;">Data to be filled by Bidder</th> </tr> </thead> <tbody> <tr><td>Make</td><td></td><td></td><td></td></tr> <tr><td>Year</td><td></td><td></td><td></td></tr> <tr><td>Model No.</td><td></td><td></td><td></td></tr> <tr><td>Rating-100 % Duty Cycle</td><td>KVA</td><td>250</td><td></td></tr> <tr><td>Rating-50 % Duty Cycle</td><td>KVA</td><td>352</td><td></td></tr> <tr><td>Supply Voltage</td><td>Volt</td><td>415</td><td></td></tr> <tr><td>Phase</td><td>Hz</td><td>30/50</td><td></td></tr> <tr><td>Max Capacity(Area of Solidification)</td><td>mmxmm</td><td>100x40</td><td></td></tr> <tr><td>Max. available short circuit Current</td><td>Amps.</td><td>60000</td><td></td></tr> </tbody> </table> The Vendor should have facility or access to facility for resistance welding of Copper Conductor of cross section minimum 100x40x22 mm thickness (out of 22 mm thickness,6x2 mm thickness is built up of foil of 0.4 mm thickness). <u>Facilities of Resistance Welding: -</u> A) Available with Bidder in-house B) Offloaded (Details of offloading to be given above) <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 45%;"></th> <th style="width: 10%;"></th> <th style="width: 10%;">Machine-1</th> <th style="width: 35%;">Machine-2</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">Parameters</td> <td style="text-align: center;">Typical Requirement</td> <td style="text-align: center;">Data Available</td> <td style="text-align: center;">Data Available</td> </tr> </tbody> </table>				Data	UoM	Typical Rating	Data to be filled by Bidder	Make				Year				Model No.				Rating-100 % Duty Cycle	KVA	250		Rating-50 % Duty Cycle	KVA	352		Supply Voltage	Volt	415		Phase	Hz	30/50		Max Capacity(Area of Solidification)	mmxmm	100x40		Max. available short circuit Current	Amps.	60000				Machine-1	Machine-2	Parameters	Typical Requirement	Data Available	Data Available	☐ Yes ☐ Yes
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3C	Minimum Quantum- Should have supplied (a) for non-MSEs (1) <i>minimum 25 Nos. of "Goods" OR</i> (2) <i>Goods of worth Rs. 12.5 Lakhs.</i> (b) for MSEs (1) <i>minimum 18 nos. or "Goods" OR</i> (2) <i>Goods of worth Rs. 8.75 Lakhs.</i> The bidders have to provide minimum two orders executed in the last three years, supplied one month prior to date of issue of tender. Vendor to submit details of executed PO. <table border="1" style="width: 100%; border-collapse: collapse; margin: 10px 0;"> <thead> <tr> <th style="width: 20%;">Customer Name</th> <th style="width: 15%;">Order No. & Date</th> <th style="width: 15%;">Qty. supplied in UM</th> <th style="width: 25%;">Order, Tax Invoice No., TC No. & Date</th> <th style="width: 25%;">Remark, if any</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> </tbody> </table> As an evidence of the above information, the bidder to attach the documentary proof as below: - <table border="1" style="width: 100%; border-collapse: collapse; margin: 10px 0;"> <thead> <tr style="background-color: #cccccc;"> <th style="width: 20%;">Supplies made to</th> <th style="width: 80%;">Documentary Proof to be attached</th> </tr> </thead> <tbody> <tr> <td>BHEL ,Unit(s)</td> <td>Purchase Order Copies to be submitted</td> </tr> <tr> <td>Other than BHEL</td> <td> 1) Purchase Order issued by Customer 2) Test certificates of any one lot to be submitted. 3) Copy of Tax Invoices. </td> </tr> </tbody> </table>	Customer Name	Order No. & Date	Qty. supplied in UM	Order, Tax Invoice No., TC No. & Date	Remark, if any											Supplies made to	Documentary Proof to be attached	BHEL ,Unit(s)	Purchase Order Copies to be submitted	Other than BHEL	1) Purchase Order issued by Customer 2) Test certificates of any one lot to be submitted. 3) Copy of Tax Invoices.	PI tick ✓ as applicable ☐ BHEL Units ☐ Other than BHEL
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4	New vendors who are not registered with BHEL, Jhansi should submit duly filled "Supplier Registration Form (SRF)" along with the requested documents. The SRF is available on line on our website www.bhel.com	☐ Document Submitted																					

- We agree that our bid is liable to be rejected in case (a) the relevant information is not filled, (b) documentation is incomplete, (c) there are false declarations, and (d) if we do not meet the PQR.
- Criteria at Sl. No. 4 is desirable. Other are mandatory.
- Supporting documents for the details filled above have been submitted.

(Signature of the Supplier with Name, Designation & Seal)

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Annexure – IV-A

PRICE BID FORMAT

Item 1

S. No.	Description	
1	Name & Address of the supplier	
2	Estimated Tendered Quantity (Nos)	250 SET
3	Qtd Rate (Per No)	
4	Qtd Rate (Per No) in Words	

Note: - 1. Please put price of each item in separate sealed cover.

2. The base rates of hcl c.c. Rod 8 mm dia standard @ Rs.513.545/-Kg for the month of Aug - 2020 have been taken as base, for each Rs.1/- per kg. Variation in the price of hcl c.c.rod the price of Quoted item shall vary as follows:

Item no.1) Rs. 1.00 : Rs.64.00

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Annexure – IV-B

PRICE BID FORMAT

Item 2

S. No.	Description	
1	Name & Address of the supplier	
2	Estimated Tendered Quantity (Nos)	250 SET
3	Qtd Rate (Per No)	
4	Qtd Rate (Per No) in Words	

Note: - 1. Please put price of each item in separate sealed cover.

2. The base rates of hcl c.c. Rod 8 mm dia standard @ Rs.513.545/-Kg for the month of Aug- 2020 have been taken as base, for each Rs.1/- per kg. Variation in the price of hcl c.c.rod the price of Quoted item shall vary as follows:

Item no.2) Rs. 1.00 : Rs.82.04

(Signature of the Supplier with Name, Designation & Seal)