

FINANCIAL PRE-QUALIFICATION

A) The bidder needs to score minimum qualifying marks of 15 based on the financial data as per the below Table :

SL NO.	PARAMETER	CRITERIA	MARKS	Maximum Marks	PARAMETER ACHIEVED	MARKS AWARDED
1	Growth of Net Worth over previous year (%) Average of three years to be worked out	>20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
2	Debt Equity Ratio Long term Debt / (share capital+free reserves)	1:1 1.1 upto 1.5:1 1.6 upto 2.0:1 2.0 & above	5 4 3 2	5		
3	Quick Ratio (Current Assets- Inventories) / Current Liabilities	1:1 1:1 upto 1.5 1:1.5 upto 1.75 1:1.75 upto 2.5 1:>2.5	5 4 3 2 0	5		
4	Growth in Sales over previous year % Average of three years to be worked out	More than 35% 20-35% 10-20% 5-10% >0 & < 5% <0 (negative)	5 4 3 2 1 0	5		
5	PROFIT BEFORE TAX Growth over previous year	More than 20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
6	Whether the bidder has been referred to BIFR/NCLT/any other similar Govt. Agency	Yes No	-5 0	0		
7	Whether the bidder is a potentially sick company	Yes No	-3 0	0		
	TOTAL SCORE			25		

- a) The bidder has to submit audited financial accounts for last four years to review the above data.
- b) Net worth means the sum total of the paid up share capital and Free Reserves. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation*. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- c) Other Income shall not be considered for arriving at Annual Turnover/Sales.

B) The bidder also needs to qualify the following criterion :

- (i) The net worth of the bidder as per the latest audited financial results shall be Rs 30,00,000/- (Rupees thirty lacs only).
- (ii) Average annual financial turnover during the last three years, as per the audited accounts, should not be less than, Rs 45,00,000/- (Rupees forty lacs only).
- (iii) The bidder should have designed, manufactured, tested and supplied skid mounted oxygen dosing system or Chemical dosing system (hydrazine or ammonia or phosphate) for power plants or process industry during last seven years with a minimum executed value as given below :
 - a) Three completed works each costing not less than Rs. 60,00,000/- (Rupees sixty lacs only).

OR

- b) Two completed works each costing not less than Rs. 75,00,000/- (Rupees seventy five lacs only).

OR

- c) One completed work costing not less than Rs. 1,20,00,000/- (Rupees one crores twenty lacs only).

(The bidders have to submit the performance certificate for the completed works as per (iii) above.

- C) In addition to the parameter at A and B above, the financial pre-qualification of the foreign bidder (other than Indian Bidders) will be subject to the review of the report from a reputed third party business rating agency like Dun & Bradstreet, Credit reform etc.