

## FINANCIAL PRE-QUALIFICATION

A) The bidder needs to score minimum qualifying marks of 15 ( total of all the parameters) based on the financial data as per the below Table :

SL NO.	PARAMETER	CRITERIA	MARKS	Maximum Marks	PARAMETER ACHIEVED	MARKS AWARDED
1	Growth of Net Worth over previous year (%) Average of three years to be worked out	>20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
2	Debt Equity Ratio Long term Debt / (share capital+free reserves)	1:1 1.1 upto 1.5:1 1.6 upto 2.0:1 2.0 & above	5 4 3 2	5		
3	Quick Ratio (Current Assets- Inventories) / Current Liabilities	1:1 1:1 upto 1.5 1:1.5 upto 1.75 1:1.75 upto 2.5 1:>2.5	5 4 3 2 0	5		
4	Growth in Sales over previous year % Average of three years to be worked out	More than 35% 20-35% 10-20% 5-10% >0 & < 5% <0 ( negative)	5 4 3 2 1	5		
5	PROFIT BEFORE TAX Growth over previous year	More than 20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
6	Whether the bidder has been referred to BIFR/NCLT/any other similar Govt. Agency	Yes No	-5 0	0		
7	Whether the bidder is a potentially sick company	Yes No	-3 0	0		
	<b>TOTAL SCORE</b>			25		

- a) The bidder has to submit audited financial accounts for last four years to review the above data.
- b) Net worth means the sum total of the paid up share capital and Free Reserves. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation*. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- c) Other Income shall not be considered for arriving at Annual Turnover/Sales.

B) The bidder also needs to qualify the following criterion :

- (i) The net worth of the bidder as per the latest audited financial results shall not be less than Rs 20,00,000/- (Rupees twenty lacs only).
- (ii) Average annual financial turnover during the last three years, as per the audited accounts, should not be less than, Rs 30,00,000/- ( Rupees thirty lacs only).
- (iii) The bidder should have completed similar work during last seven years with a minimum executed value as given below :
  - a) Three similar completed works each costing not less than Rs. 40,00,000/- ( Rupees forty lacs only).

OR

- b) Two similar completed works each costing not less than Rs. 50,00,000/- ( Rupees fifty lacs only).

OR

- c) One completed work costing not less than Rs. 80,00,000/- ( Rupees eighty lacs only).

(The bidders have to submit the performance certificate for the completed works as per (iii) above.

C) In addition to the parameter at A and B above, the financial pre-qualification of the foreign bidder (other than Indian Bidders) will be subject to the review of the report from a reputed third party business rating agency like Dun & Bradstreet, Credit reform etc.