



FINANCIAL PRE-QUALIFYING REQUIREMENTS

FINANCIAL PARAMETERS

The parties interested in responding to this tender shall submit the following documents along with their offer.

1. Table 1, with “√” marked against the applicable range

TABLE-1

SL NO.	PARAMETER	CRITERIA	MARKS	Maximum Marks	PARAMETER ACHIEVED	MARKS AWARDED
1	Growth of Net Worth over previous year (%) Average of three years to be worked out	>20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
2	Debt Equity Ratio Long term Debt / (share capital+free reserves)	1:1 1.1 upto 1.5:1 1.6 upto 2.0:1 2.0 & above:1	5 4 3 2	5		
3	QUICK RATIO i.e. Current Assets less inventories / Current Liabilities	1:1 1:1 upto 1.5 1:1.5 upto 1.75 1:1.75 upto 2.5 1:>2.5	5 4 3 2 0	5		
4	Growth in Sales over previous year % Average of three years to be worked out	More than 35% 20-35% 10-20% 5-10% >0 & < 5% <0 (negative)	5 4 3 2 1 0	5		
5	PROFIT BEFORE TAX Growth over previous year	More than 20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
6	Whether the supplier has been referred to BIFR/NCLT/any other similar Govt. Agency	Yes No	-5 0	0		
7	Whether the supplier is a potentially sick company	Yes No	-3 0	0		
	TOTAL SCORE			25		

THE MINIMUM SCORE REQUIRED TO QUALIFY IS 15 MARKS OUT OF TOTAL 25 MARKS.



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OTHER ADDITIONAL INFORMATION REQUIRED :

	LIST OF ORDERS (STARTING FROM HIGH VALUE TO LOW VALUE))EXECUTED SUCCESS FULLY DURING PREVIOUS 3 YEARS	LIST MAY BE FURNISHED SHOWING COMPLETE DETAILS LIKE ORDER NO, DATE OF ORDER, NAME OF THE CUSTOMER AWARDING THE CONTRACT, VALUE, COMPLETION DATE OF CONTRACT/STILL UNDER EXECUTION	(REMARKS IF ANY)
			DEPENDING UPON THE ORDERS SUCCESSFULLY EXECUTED AND FINANCIAL STRENGTH, VENDOR,S ELIGIBILITY SHALL BE DECIDED BY BHEL
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ABOVE INFORMATION SHOULD PERTAIN TO ORDERS **SUCCESSFULLY EXECUTED WITHIN LAST 3 YEARS**. FURTHER, THE BIDDER IS REQUIRED TO PROVIDE DOCUMENTARY EVIDENCE FOR THE SAME (PERFORMANCE CERTIFICATE).

2. Audited Financial Statement for preceding 3 financial years shall be submitted along with the offer. If audited financial statement for 2009-10 is not available then unaudited financial statement duly certified by Chief Executive Officer and Chief Financial Officer of the Company may be furnished.
3. The latest unutilized line of credit for fund based and non-fund based limits with cash and bank balances including fixed deposit of bidder as on a date not earlier than 30 days prior to the date of submission of offer duly certified by the bankers, shall be submitted along with offer. In case certificates from more than one banker are submitted, the certified unutilized limits shall be of the same date from all such banks.

Note:

- a. Net worth means the sum total of the paid up share capital and Free Reserves. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation*



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of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.

- b. Other Income shall not be considered for arriving at Annual Turnover/Sales.
- c. The Exchange Rate as on closing date of offer shall be considered.