



Ref. Enquiry No.: PE/PG/MD2/E-3912/12
Dated: 14.03.2013

DUE DATE
11.04.2013
BY 2.00 P.M.

Dear Sir,

Subject: Tender Enquiry for "M. E. BELLOWS" AS PER TECHNICAL SPECIFICATION No. PE-TS-387-100-M021-REV-00 for 2 X 660 MW MOUDA STPP STAGE-II (TG PKG).

Our Ref : TENDER ENQUIRY NO : PE/PG/MD2/E-3912/12, dated 14.03.2013

We are pleased to invite your offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 05 in duplicate, in sealed covers for the under mentioned equipment/system.

Sl. No.	Description	Quantity	Delivery required
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BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in tender enquiry letter uploaded on our websites) for Design, Manufacture, Inspection and Testing at vendor's and/or his sub vendor's works, proper packing and delivery to site of "M. E. BELLOWS" complete with all accessories as per the requirements mentioned in different sections of the Specification No. PE-TS-387-100-M021-REV-00 for 2 X 660 MW MOUDA STPP STAGE-II (TG PKG) as per details hosted on BHEL website www.bhelpem.com & www.bhel.com.

SL NO.	ITEM DESCRIPTION	PROJECTS	TECHNICAL SPECIFICATION NO.
1	M. E. BELLOWS	2 X 660 MW MOUDA STPP STAGE-II (TG PKG)	PE-TS-387-100-M021-REV-00

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 2.00 PM**. Part-I bids shall be opened at **3.00 PM**, on the due date in the presence of authorized representatives of the bidders, who may like to be present.



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ENQUIRY TERMS AND CONDITIONS: -

Please refer GCC Rev. 05 which is available on www.bhelpem.com. You are requested to kindly download the same.

1. Bidders to note that General Conditions of Contract **GCC rev 05** is the latest revision of GCC in which many changes have been made on Payment terms, Guarantee term, Performance Bank Guarantee, Limitation of liability etc. Bidders are advised to go through the same thoroughly while submitting the offers.
2. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 05.
3. Offers should be submitted in two parts in two separate sealed covers as follows:
Part-I: **TECHNO-COMMERCIAL BID** Part-II: **PRICE BID**
For detailed instructions, please see clause no. 2 of "Instructions to Bidders" of GCC Rev. 05
4. Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions of GCC (Rev.05) included in this Enquiry Letter :
 - **ANNEXURE-I** of GCC Rev. 05: Letter to be furnished by the Bidders.
 - **ANNEXURE-II** of GCC Rev. 05 : Agreed terms & conditions i.e. compliance to NIT, BHEL GCC Rev-05
 - and Project SCC (Confirmation to be given by bidder in Part-I bid).
 - **DEFINITION OF TERMS.**
 - **Volume-I:** Comprising i) **Part-A:** Instructions to Bidders, ii) **Part-B:** General Commercial Terms & Conditions and iii) Special Conditions of Contract, if applicable. (Please refer our website www.bhelpem.com)
 - **Volume-II:** Comprising i) **Part-A:** General Technical Conditions and, ii) **Part-B:** Technical Specification.
 - **Volume-III:** Schedules and Data Sheets.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

5. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "**TECHNICAL DEVIATIONS**" and "**COMMERCIAL DEVIATIONS**" respectively, along with reasons for taking such deviations.
6. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
7. Unsolicited fresh/revised Price Bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.



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9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
10. Late tenders are liable to be rejected.
11. In the event of contradictions in terms and conditions, the requirements of various tender documents shall prevail in the following order of priorities:
 - Enquiry Letter with Terms & conditions (This letter)
 - SCC, Rev. 01
 - GCC, Rev. 05
 - Technical Specifications
12. Tenders and all correspondence there of, shall be addressed to the undersigned by name & designation and sent at the following address :

Mr. GYANARANJAN DALEI, ENGR, PGIII-1
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn : GYANARANJAN DALEI/ PGIII-1
E-MAIL: grdalei@bhelpem.co.in
Ph. No. 0120-4368616, 09711297880

Mr. A.K.GUPTA, DGM, PG-III-2
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: A.K.GUPTA, DGM, PG-III-2
E-MAIL: ak Gupta@bhelpem.co.in
Ph. No. +91-120-4368745, +91 9818846254

13. Definition of Terms is also enclosed. These definitions will apply to all the tender documents including this Enquiry Letter.
14. **Delivery Schedule:-**

Delivery shall be Six (06) months from the date of Cat-I approval of drg. /docs subject to submission of drawings/ documents within 2 weeks of receipt of P.O. and every re-submission within 10 days of comments..”
15. CIF value is available for the subject package. Please quote value of CIF content, CIF ceiling, if any shall be intimated, during offer evaluation.
16. BHEL PEM reserves the right to go for Reverse Auction, through BHEL appointed service provider, instead of opening sealed price bids submitted along with Part-I. This would be decided after techno-commercial evaluation. In view of above, Bidders are requested to quote their most competitive prices as no negative impact on account of non-conduction of RA shall be asked for.



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17. PRE-QUALIFICATION REQUIREMENT :-

All the bidders (except BHEL-PEM registered without any technical limit) are required to submit Technical Pre-Qualification Requirement along with their offer. Only those bidders, who fulfil these requirements, shall be eligible to participate in this tender.

All the bidders (except BHEL-PEM registered without any financial limit) are required to submit Financial Pre-Qualification Requirement along with their offer. Only those bidders, who fulfil these requirements, shall be eligible to participate in this tender.

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid/RA of only BHEL and customer approved vendors shall be opened/done.

18. Bidder to note for compliance that this is conditional enquiry, the price bid (Part-II) opening/RA is subjected to

a) Approval of bidder by the BHEL.

- The vendors which are not registered with BHEL-PEM have to download the Supplier Registration Form (SRF) from www.bhel.com after viewing PQR requirement on www.bhelpem.com and submit the same duly filled in along with credentials – experience list, performance certificates and other statutory data with their bids for vendor registration.

b) Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. So you are requested to submit all the documents required as per Financial ,Technical PQR and following upgrading on or before technical bid Part-I opening :-

- i. Reference list indicating PO details, customer name, PO date, execution date etc.
- ii. Performance certificate issued by the clients.
- iii. Vendor to submit the Main & sub-supplier questionnaires as per the format enclosed.

19. During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (part I bid in case of two part bids) will be considered for conversion in Indian Rupees.

20. Indigenous bidders have to quote freight charges in percentage of their quoted Ex-works prices.

21. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER General Conditions of Contracts (GCC, Rev.05), Special Conditions of Contract (SCC Rev.0),) AND Notice Inviting Tender (NIT). In case of deviations, bidder to clearly mention the same with their techno-commercial offer.

22. The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.



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23. Bidders are requested to visit constantly our website to update them self for any technical or commercial change in the NIT.

24. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT :-

- Acceptance of GCC Rev.-05
- Acceptance of Special Conditions of Contract (SCC Rev.0)
- GA Drawings, if any.
- Guarantee Clause – As per (General Conditions of Contract) GCC Rev. 05.
- Pre-qualifying Requirement (PQRs) - a) TECHNICAL PQR b) FINANCIAL PQR
- Technical Deviations and commercial deviation, if any.
- Along with your offer, please submit a copy of this letter (5 Pages) duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price given in sealed price bid.

Thanking you,
Yours faithfully,
For and on behalf of BHEL

[Signature] 14.03.2013

GYANARANJAN DALEI
(ENGR/Project Group III)

[Signature] 14/3/2013

A.K.GUPTA
(DGM/Project Group III)

Enclosure:

1. Technical Specification
2. Project SCC Rev.01.
3. Technical PQR.
4. Financial PQR.
5. Price Format (Indigenous & Foreign bidders)
6. NTPC Format for Main & sub-supplier questionnaires.
7. Supplier Registration Form for Indigenous Supplier.
9. Supplier Registration Form for Foreign Supplier.