

भारत हेवी इलेक्ट्रिकल्स लिमिटेड  
**Bharat Heavy Electricals Limited**

कार्पोरेट संचार

Corporate Communication



No. CC/PUBL/01/2017-18

21/06/2017

Dear Sir,

**Sub: Tender for printing of the BHEL's Annual Report 2016-17**

BHEL invites two part quotations for printing of the following versions of the BHEL's Annual Report 2016-17:

1. Shareholder version (English Language) as per Specifications/ Scope of Work given in the enclosed Annexure-I at Sl. No. A
2. Shareholder version (Hindi Language) as per Specifications/ Scope of Work given in the enclosed Annexure-I at Sl. No. B
3. Deluxe version (English Language) as per Specifications/ Scope of Work given in the enclosed Annexure-I at Sl. No. C

Your offer, in the prescribed manner as detailed in Annexure-VIII, complete in all respects, and superscribed with 'Offer for Printing of BHEL Annual Report 2016-17' should reach us on or before **05.07.2017 (Wednesday) 14:00 Hrs.** at the following address:

Additional General Manager

Corporate Communication

'D' Wing, Ground Floor

Bharat Heavy Electricals Limited

BHEL HOUSE, SIRI FORT

New Delhi-110 049

And submitted in the tender box at the above stated location/ department or handed over to any of the following officials at the above stated address on or before 14.00 Hrs. on **05.07.2017 (Wednesday)** in case the size of tender packet is bigger:

1. Ms. Pallavi Chaudhuri, Executive (CC), Corporate Communication, BHEL
2. Shri Gaurav Verma, Sr. Executive (CC), Corporate Communication, BHEL

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
बी.ए.ई.एल. हाउस, सीरी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली-110049 / New Delhi - 110049

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Please note that the tenders received beyond the specified submission time/ date i.e. 14.00 hrs. 05.07.2017 (Wednesday) shall be treated as Late Tender and shall not be considered.

The combined total price (inclusive of all taxes, Octroi, duties & levies) quoted by the compliant bidders for the three versions of Annual Report, is the criteria for evaluation of price for award of work. It is, therefore, mandatory to quote for all the three versions of Annual Report. Incomplete offers shall not be considered.

Part "I" i.e. Techno-commercial Bid shall be opened at 15:00 hrs. on the same day i.e. 05.07.2017 (Wednesday) at the above mentioned address or on any subsequent day after prior intimation to all bidders, in the presence of the bidders, who may like to be present.

BHEL reserves the right to visit bidder's premises to physically verify the list of machineries/ facilities mentioned in the 'Techno-commercial Bids'. In case the information given in the 'Techno-commercial Bids' is found to be false or not meeting the minimum requirement mentioned in the tender (as per clause no 1.0 of Annexure-IIA), the bid is liable to be disqualified and further participation in the tendering process will be blocked in such specific case(s).

Please note that "BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders shall have to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue." The attached Annexure – IIC of Terms and Conditions of Reverse Auction may be read carefully. The date and time of "RA" shall be intimated to the bidders after completing the formalities of the process in consultation with "RA" Service Provider.

  
अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
एल.एच.सी. रोड, सीरी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली - 110049 / New Delhi - 110049

# भारत हेवी इलेक्ट्रिकल्स लिमिटेड

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BHEL reserves the right to reject the bidders whose services have not been found satisfactory in the past/penalty has been levied for any major job undertaken for BHEL in the past 3 years; their bids may not be opened even if received.

Thanking you,

Yours faithfully,

for Bharat Heavy Electricals Limited

**अजय गुप्ता / AJAY GUPTA**  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
बी.एच.ई.एल हाउस, सीरी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली-110049 / New Delhi - 110049

#### Enclosed:

- |               |                                                                                                     |
|---------------|-----------------------------------------------------------------------------------------------------|
| Annexure-I    | : Specifications and Scope of Work                                                                  |
| Annexure-IIA  | : Special Terms & Conditions                                                                        |
| Annexure-IIB  | : General Terms & Conditions                                                                        |
| Annexure-IIC  | : Terms and Conditions of Reverse Auction                                                           |
| Annexure-IID  | : No Demand Certificate (to be submitted only by successful bidder for release of Security Deposit) |
| Annexure-III  | : Printing & Delivery Schedule                                                                      |
| Annexure-IV   | : No Deviation Certificate                                                                          |
| Annexure-V    | : Declaration Certificate (Infrastructure & Machinery)                                              |
| Annexure - VI | : Information on Post Office                                                                        |
| Annexure-VII  | : Price Proforma                                                                                    |
| Annexure-VIII | : Submission of offer                                                                               |
| Annexure-IX   | : Checklist                                                                                         |

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Annexure – I

SPECIFICATIONS / SCOPE OF WORK

A: SHAREHOLDER VERSION (ENGLISH LANGUAGE) OF BHEL ANNUAL REPORT 2016-17

ANNUAL REPORT

|    |                  |                                                                                                                                                                                                                                                                                                                                                                                     |
|----|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. | QUANTITY         | Shareholder Version in English Language:<br>I. Unit rate for the quantity band 80,000 to 1,00,000± 10% is required to be given:<br>Note: Exact quantity to be printed will be intimated to the successful bidder in LOI<br>Finally, depending upon the actual quantity printed, unit rate quoted multiplied by no. of copies printed shall be applicable for the purpose of payment |
| 2. | SIZE             | 8.25" x 10.75" (Finished size)                                                                                                                                                                                                                                                                                                                                                      |
| 3. | NO. OF PAGES     |                                                                                                                                                                                                                                                                                                                                                                                     |
|    | i                | Covers: 4                                                                                                                                                                                                                                                                                                                                                                           |
|    | ii               | Inside Pages: 344                                                                                                                                                                                                                                                                                                                                                                   |
| 4. | PAPER            |                                                                                                                                                                                                                                                                                                                                                                                     |
|    | i. Cover         | 170 GSM Art Paper (Gloss - White)                                                                                                                                                                                                                                                                                                                                                   |
|    | ii. Inside Pages | 40 or 41 GSM White Bible paper(High Bright)                                                                                                                                                                                                                                                                                                                                         |
| 5. | PRINTING         |                                                                                                                                                                                                                                                                                                                                                                                     |
|    | i. Cover         | 4+ 4 Colour with Neutral Aqueous Coating on outer and inner covers                                                                                                                                                                                                                                                                                                                  |
|    | ii. Inside Pages | 2-Colour throughout including one special colour                                                                                                                                                                                                                                                                                                                                    |
| 6. | LAMINATION       | As mentioned at Sl. No.5. i above                                                                                                                                                                                                                                                                                                                                                   |
| 7. | INPUTS           |                                                                                                                                                                                                                                                                                                                                                                                     |
|    | i Designs        | Print-ready File would be provided by BHEL's authorized advertising agency or by BHEL directly. However, printer has to open and check the file from the                                                                                                                                                                                                                            |

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|-----|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     |                 | point of view of production. Any corrections / system work for enhancing photographs quality, as required, in the Print-ready files shall be in printer's scope.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 8.  | <b>PROOFING</b> | Epson proofs for all pages including covers.<br>Epson proofs to be taken out from printer calibrated with printing machines.<br>Section-wise Imposed HP proofs for all pages including covers.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 9.  | <b>BINDING</b>  | Perfect binding                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 10. | <b>PACKING</b>  | In multiples of 25 wrapped together in thick paper.<br><b>Note: Bidders to note that the Annual Report copies of the Shareholders Version (English Language) and equal no. of envelopes to be sent separately to the Post Office/ Mailing agency. INSERTION OF ANNUAL REPORT COPIES FOR DISPATCH WILL BE IN THE SCOPE OF POST OFFICE/ MAILING AGENCY, EXCEPT FOR THE BALANCE QUANTITY WHICH WILL BE REQUIRED DULY INSERTED IN THE ENVELOPES AND DELIVERED AS PER INSTRUCTIONS GIVEN AT SL. NO. 11. ii BELOW.</b>                                                                                                                                                                                                                                                                                                                                                                                                                |
| 11. | <b>DELIVERY</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|     | i               | Instructions for delivering of specified quantities of Shareholders' Version of the Annual Report (English language) to a specific Post Office in the same Octroi Zone or the nearest Post Office <b>as decided by BHEL (whether in the same octroi zone or not)</b> , as applicable, will be given to successful bidder at a later date. However, no additional charges towards octroi, manpower, labour, taxes/ duties/ levies, etc., for loading on the vehicles/ delivery to the Post Office, etc., shall be payable by BHEL and price quoted shall be deemed to be inclusive of all such activities.<br><b>Note:</b><br>a. It is mandatory to provide post office(s) information along with contact details, equipped to dispatch more than 30,000 copies per day, in the vicinity of printing press<br>b. Address of the Post Office finalized by BHEL will be intimated to the successful bidder at a later date by BHEL |
|     | ii              | Out of total quantity printed of the Shareholder Version English, 4,000 copies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

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|  | duly inserted in the envelopes will be required in BHEL's Office in New Delhi. per rate to be quoted for this version as per Annexure-VII should be inclusive of above, no extra cost will be payable separately. Address details for delivery in BHEL offices in New Delhi will be provided at a later date to the successful bidder. |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

### ENVELOPES

#### ENVELOPES FOR THE SHAREHOLDER VERSION (ENGLISH LANGUAGE) OF BHEL ANNUAL REPORT 2016-17

|   |             |                                                                                                                                                                                                                                                                                                        |
|---|-------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | QUANTITY    | Equal to no. of copies printed of Shareholder Version in English Language<br>Note:<br>PER COPY RATEQUOTED OF THE SHARE HOLDER VERSION (ENGLISH LANGUAGE) TO BE INCLUSIVE OF COST OF EQUAL NO. OF ENVELOPES.                                                                                            |
| 2 | SIZE        | Size matching with Annual Report size with flap of appropriate width for top loading                                                                                                                                                                                                                   |
| 3 | PAPER       | 120 GSM Maplitho (white) – 'Century'                                                                                                                                                                                                                                                                   |
| 4 | PRINTING    | Single Color                                                                                                                                                                                                                                                                                           |
| 5 | FABRICATION | Die-cutting & pasting with good quality quick drying glue                                                                                                                                                                                                                                              |
| 6 | INPUTS      |                                                                                                                                                                                                                                                                                                        |
|   | i Designs   | Print-ready File would be provided by BHEL's authorized advertising agency or by BHEL directly. However, printer has to open and check the file from the point of view of production. Any subsequent correction required for size/ layout, etc., in the Print-ready file, shall be in printer's scope. |
| 7 | PROOFING    | HP proof of the envelope matter                                                                                                                                                                                                                                                                        |
| 8 | DELIVERY    |                                                                                                                                                                                                                                                                                                        |
|   | i           | Instructions for delivering of specified quantities of envelopes for the Shareholders' Version of the Annual Report (English language) to a specific Post Office in the same Octroi Zone or the nearest Post Office as decided                                                                         |

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|  |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
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|  |  | <p>by BHEL (whether in the same octroi zone or not), as applicable will be given to successful bidder at a later date. However, no additional charges towards octroi, manpower, labour, taxes/ duties/ levies, etc., for loading on the vehicles/ delivery to the Post Office, etc., shall be payable by BHEL and price quoted shall be deemed to be inclusive of all such activities.</p> <p><b>Note:</b></p> <p><b>ENVELOPES WOULD BE REQUIRED IN ADVANCE TO ENABLE POST OFFICE/ MAILER FIX ADDRESS LABELS.</b></p> |
|--|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**B: SHAREHOLDER VERSION (HINDI LANGUAGE) OF BHEL ANNUAL REPORT 2016-17 - NO ENVELOPES REQUIRED FOR THIS VERSION**

|                                                                                                                                                                                    |              |                                                                                                                                                                                                                                                                                                                                                      |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.                                                                                                                                                                                 | QUANTITY     | Shareholder Version in Hindi Language: 300 copies                                                                                                                                                                                                                                                                                                    |
| 2.                                                                                                                                                                                 | PAPER        |                                                                                                                                                                                                                                                                                                                                                      |
|                                                                                                                                                                                    | Cover        | 170 GSM Art Paper (Gloss - White)                                                                                                                                                                                                                                                                                                                    |
|                                                                                                                                                                                    | Inside Pages | 60 GSM White Maplitho 'Century' (Woodfree)                                                                                                                                                                                                                                                                                                           |
| <p><b>Note:</b></p> <p><b>PL. NOTE THAT HINDI VERSION OF THE REPORT WOULD BE IDENTICAL TO ENGLISH SHAREHOLDER VERSION EXCEPT CHANGE IN LANGUAGE AND PAPER FOR INSIDE PAGES</b></p> |              |                                                                                                                                                                                                                                                                                                                                                      |
| 3.                                                                                                                                                                                 | PACKING      | In multiples of 25 wrapped together in thick paper.                                                                                                                                                                                                                                                                                                  |
| 4.                                                                                                                                                                                 | DELIVERY     |                                                                                                                                                                                                                                                                                                                                                      |
|                                                                                                                                                                                    | i            | All 300 copies of the Shareholder Hindi, to be delivered to BHEL's Office in New Delhi. Per copy rate to be quoted for this version as per Annexure-VII should be inclusive of above, no extra cost will be payable separately. Address details for delivery in BHEL offices in New Delhi will be provided at a later date to the successful bidder. |

**C: DELUXE VERSION (ENGLISH LANGUAGE) OF BHEL ANNUAL REPORT 2016-17**

### DELUXE ANNUAL REPORT

|    |          |                                |
|----|----------|--------------------------------|
| 1. | QUANTITY | 500 copies                     |
| 2. | SIZE     | 8.25" x 10.75" (Finished size) |

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|    |                              |                                                                                                                                                                                                                                                                                                                           |
|----|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3. | NO. OF PAGES                 |                                                                                                                                                                                                                                                                                                                           |
|    | i                            | Covers : 4                                                                                                                                                                                                                                                                                                                |
|    | ii                           | Inside Pages: 336                                                                                                                                                                                                                                                                                                         |
| 4. | PAPER                        |                                                                                                                                                                                                                                                                                                                           |
|    | i Cover                      | 240 GSM Gruppo Natural Evolution White                                                                                                                                                                                                                                                                                    |
|    | ii Inside Pages              |                                                                                                                                                                                                                                                                                                                           |
|    | a: Section of 4 colour pages | 90 GSM Art Paper (Matt): 156 pages                                                                                                                                                                                                                                                                                        |
|    | b: Section of 2 colour pages | 70 GSM High Bright White Maplitho: 180 pages                                                                                                                                                                                                                                                                              |
| 5. | PRINTING                     |                                                                                                                                                                                                                                                                                                                           |
|    | i. Cover                     | 4+ 4 Colour with Neutral Aqueous Coating on outer and inner covers                                                                                                                                                                                                                                                        |
|    | ii. Inside Pages             |                                                                                                                                                                                                                                                                                                                           |
|    | a: Section of 4 colour pages | 156 pages                                                                                                                                                                                                                                                                                                                 |
|    | b: Section of 2 colour pages | 180 pages                                                                                                                                                                                                                                                                                                                 |
| 6. | LAMINATION                   | As mentioned at Sl.No.5 i above                                                                                                                                                                                                                                                                                           |
| 7. | INPUTS                       |                                                                                                                                                                                                                                                                                                                           |
|    | i Designs                    | Print-ready File would be provided by BHEL's authorized advertising agency or by BHEL directly. However, printer has to open and check the file from the point of view of production. Any corrections / system work for enhancing photographs quality, as required, in the Print-ready files shall be in printer's scope. |
| 8. | PROOFING                     | Epson proofs for all 4 color pages on calibrated machine.<br>Section-wise Imposed HP proofs for all pages including covers.                                                                                                                                                                                               |
| 9. | BINDING                      | Perfect Binding<br><br>Note: Excellent quality of glue & proper online gluing during binding to be ensured to set pages in position and all appropriate measures to be taken in binding such that the pages do not come out even after using the Annual                                                                   |

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## Bharat Heavy Electricals Limited

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|     |                 |                                                                                                                                                                                                                                                                                                                                                                                         |
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|     |                 | Report copies several times on a regular basis.                                                                                                                                                                                                                                                                                                                                         |
| 10. | <b>PACKING</b>  | In multiples of 20 wrapped together in thick paper.                                                                                                                                                                                                                                                                                                                                     |
| 11. | <b>DELIVERY</b> | All <b>500 copies</b> of the Deluxe Version duly inserted in the envelopes, to be delivered to BHEL's Office in New Delhi. Per copy rate to be quoted for this version as per Annexure-VII should be inclusive of above, no extra cost will be payable separately. Address details for delivery in BHEL offices in New Delhi will be provided at a later date to the successful bidder. |

### ENVELOPES FOR DELUXE ANNUAL REPORT 2016-17

|   |  |                    |                                                                                                                                                                                                                                                                                                     |
|---|--|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 |  | <b>QUANTITY</b>    | 500 copies<br>For deluxe version of BHEL Annual Report in English Language.<br><b>RATES TO BE INCLUDED IN THE PER COPY COST QUOTED FOR DELUXE VERSION OF BHEL ANNUAL REPORT</b>                                                                                                                     |
| 2 |  | <b>SIZE</b>        | Size matching with Annual Report size with flap of 1.5" width for top loading                                                                                                                                                                                                                       |
| 3 |  | <b>PAPER</b>       | 120 GSM 'Century' white Maplitho                                                                                                                                                                                                                                                                    |
| 4 |  | <b>PRINTING</b>    | Single Colour                                                                                                                                                                                                                                                                                       |
| 5 |  | <b>FABRICATION</b> | Die-cutting & pasting with good quality quick drying glue                                                                                                                                                                                                                                           |
| 6 |  | <b>INPUTS</b>      |                                                                                                                                                                                                                                                                                                     |
|   |  | i Designs          | Print-ready File would be provided by BHEL's authorized advertising agency or by BHEL directly. However, printer has to open and check the file from the point of view of production. Any subsequent correction required for size/ layout, etc., in the Print-ready file, shall be printer's scope. |
| 7 |  | <b>PROOFING</b>    |                                                                                                                                                                                                                                                                                                     |
|   |  | i                  | HP/ Epson Proofs from printer calibrated with machine                                                                                                                                                                                                                                               |
| 8 |  | <b>PACKING</b>     | Insertion of the copies in envelopes will be the bidders scope                                                                                                                                                                                                                                      |

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**Note:**

- i. PDF files of the English and Hindi Shareholder Versions of the Annual Report for web hosting application to be submitted immediately on acceptance of the initial copies. Subsequently, PDF File of the Deluxe Version will also be required.
- ii. Designs/ Photographs supplied by BHEL to be returned immediately after completion of printing.
- iii. Your offer must include samples of each type of Papers specified under items A, B & C of Annexure-I, as above.
- iv. Corrected photographs used in the Report and Print Ready open file along with fonts for subsequent updation and reprints on CD, to be submitted along with the bills.

  
**अजय गुप्ता / AJAY GUPTA**  
उप महाप्रबन्धक / Dy. General Manager  
कापरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
बी.एच.ई.एल. हाउस, सीरी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली-110049/ New Delhi - 110049

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Annexure – IIA

**SPECIAL TERMS & CONDITIONS**

|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                    |
|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
| 1.0   | <b>ELIGIBILITY CONDITIONS/ PRE QUALIFICATION REQUIREMENT (PQR)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                    |
|       | Only those bidders who meet the <b>PRE QUALIFICATION REQUIREMENT(PQR)</b> in terms of <b>INFRASTRUCTURE/ CAPABILITY/ EXPERIENCE/ FINANCIAL/ PAST PERFORMANCE</b> as specified below, are eligible to quote:                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                    |
| 1.1   | <b>INFRASTRUCTURE/ CAPABILITY</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                    |
|       | The bidders must have the following machinery and ancillary equipment, as the minimum requirement:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                    |
|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>Documents to be submitted for scrutiny for compliance</b>                                       |
| 1.1.1 | CTP facility in-house: ONE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Self-certified List of Machinery highlighting each set of the machines/facilities/set-up specified |
| 1.1.2 | <p>TWO nos. Web Offset Machine suitable for a minimum of 2-Colour or more printing with 22.75" or 578 mm cut off size</p> <p style="text-align: center;">+</p> <p>Minimum ONE no. Heat-set Web Offset Machine suitable for a minimum of 2-Colour or more printing with minimum 22.75" or 578 mm cut off size</p> <p style="text-align: center;">+</p> <p>Minimum ONE no. Sheet-fed 4-Colour Machine in minimum 23"x36" size in excellent working condition}</p> <p style="text-align: center;">OR</p> <p>Minimum ONE no. Roto Gravure Machine suitable for 2-Colour or more printing</p> <p style="text-align: center;">+</p> | Do                                                                                                 |

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|              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                       |
|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
|              | ONE no. Heat-set Web Offset Machine suitable for a minimum of 2-colour or more printing with minimum 22.75" or 578 mm cut off size<br><br>+<br><br>Minimum ONE no. Sheet-fed 4-Colour Machine in 23"x36" size in excellent working condition                                                                                                                                                                                                                                                                                                     |                                                                                       |
| 1.1.3        | Automatic Gathering & Perfect Binding Facility:<br><br>Minimum TWO nos., out of which <b>at least one facility with automatic gathering with 18 stations for online binding &amp; receiving copies cut in specified size having capacity of outputting a minimum of 30,000 copies per day of Shareholders' Version (English language) as per specifications given under Sl. No. A of Annexure-I.</b><br><br>Single integrated Automatic Binding facility to perform all operations like gathering, binding & cutting with 3-Knife Trimmer online | Do<br><br>+<br><br>Self-attested certificate on Bidder's letterhead as per Annexure-V |
| 1.1.4        | Suitable facility for Printing, die-cutting and fabrication of specified envelopes @ 25,000 pcs per day                                                                                                                                                                                                                                                                                                                                                                                                                                          | Self-attested certificate on Bidder's letterhead as per Annexure-V                    |
| 1.1.5        | Bidders should have in-house Quality Management Systems. Bidder to produce valid ISO or equivalent certificate as applicable in the printing industry                                                                                                                                                                                                                                                                                                                                                                                            | Copy of Valid ISO OR equivalent certificate as applicable in the printing industry    |
| 1.1.6        | Adequate Power back-up to run all machines mentioned above                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Self-attested list of machinery highlighting specified items                          |
| <b>Note:</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                       |
| a            | The number specified for each machine/ facility in excellent working condition is the minimum requirement to be available with the bidder for deployment on BHEL's job on dedicated basis. Back-up of each of the machines mentioned above is implied and should be made available as & when required.                                                                                                                                                                                                                                           |                                                                                       |

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उप महाप्रबन्धक / Dy. General Manager  
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|                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| b                                                                                                                                          | BHEL reserves the right to ask for photographs for the specified facilities/machineries if required to verify the details submitted by the bidder                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                |
| c                                                                                                                                          | <p>BHEL reserves the rights to visit bidder's premises for physical verification of the list of machines submitted.</p> <p>In case of information given in the 'Techno-commercial Bid' is found to be false or not meeting the minimum requirement mentioned in the tender, the bidder is liable to be disqualified and further participation in tendering process may be blocked in such cases</p> |                                                                                                                                                                                                                |
| 1.2                                                                                                                                        | <b>EXPERIENCE</b>                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                |
| 1.2.1                                                                                                                                      | Similar experience in printing of Annual Reports (Shareholders' version) of PSUs/Govt./Listed Companies in the last 3 years. Attach self-attested copy of at least two such purchase orders for printing of 90,000 copies or more of Annual Report (Shareholders' Version) in the last 3 years                                                                                                      | Self-attested copy of <b>AT LEAST TWO such Purchase Orders for printing of 90,000 copies or more of Annual Report (Shareholders' Version) in the last 3 years.</b>                                             |
| <b>Note:</b> In case of PO submitted for the current year, bidder is also required to submit the Work Completion certificate for the same. |                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                |
| 1.3                                                                                                                                        | <b>FINANCIAL</b>                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                |
| 1.3.1                                                                                                                                      | Average Annual financial turnover of bidders of last three years should be more than <b>Rs. 50 lakh</b>                                                                                                                                                                                                                                                                                             | Certified true copy of audited Balance Sheet, Profit & Loss Account and Income Tax Returns duly vetted by CA (as may be applicable in the individual bidder's case) are required to be submitted by the bidder |
| 1.3.2                                                                                                                                      | Registration for Taxes applicable                                                                                                                                                                                                                                                                                                                                                                   | Self-attested copies of Pan Card & Proof of Registration for various taxes as may be applicable including GST. <b>GST Identification</b>                                                                       |

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|       |                                                                                                                                                                                                                                                                                                                         | Number along with other details to be submitted by the bidder. |
|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|
| 1.4   | <b>INFORMATION ON POST OFFICE</b> <ul style="list-style-type: none"><li>Name, complete address &amp; contact details of the Post Office(s) equipped to dispatch 30,000 copies or more per day</li><li>Whether Post Office is located in the vicinity of the printing press within the same Octroi zone or not</li></ul> | On bidders letter-head as per Annexure VI                      |
| 1.5   | <b>UNSATISFACTORY PAST PERFORMANCE</b>                                                                                                                                                                                                                                                                                  |                                                                |
| 1.5.1 | BHEL reserves the right to reject the bidders whose services have not been found satisfactory in the past or penalty has been levied for any major job undertaken for BHEL in the past 3 years. Their bids may not be opened even if received                                                                           |                                                                |

**2.0 AWARD OF WORK**

2.1 For selection of the final printer on whom the order would be placed, following procedure shall be adopted:

**2.1.1 PART I (TECHNO-COMMERCIAL BID) Opening comprising:**

**Part I – A (EMD) in a Separate Envelope:**

- a. Earnest Money Deposit as given in clause 2.0 of General Terms and Conditions (Annexure IIB of the tender enquiry). Offers received without EMD will be rejected and Envelope containing Part I - B of the Technical Bid shall not be opened.

**Part I – B (Techno-Commercial Bid) in a Separate Sealed Envelope containing:**

- a. Documents and information required for ascertaining the qualification of the printer as per clause 1.0 of Annexure-IIA of Eligibility Conditions/ Pre- Qualification Requirement (Pre- Qualification assessment of the bidders shall be done first. If required, BHEL reserves the right to visit the bidder's premises to physically verify list of machineries/ facilities submitted in the 'Techno-commercial Bids'). In case the information given in the 'Techno-commercial Bid' is

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found to be false or not meeting the minimum requirement mentioned in the tender, the bidder is liable to be disqualified and further participation in tendering process may be blocked in such cases

- b. No Deviation Certificate as per Annexure-IV.
- c. Declaration Certificate (Infrastructure & Machinery) as per Annexure-V
- d. Information on Post Office on Letter head as per Annexure – VI
- e. Check List as per Annexure-IX.
- f. Acceptance to 'BHEL Special Terms & Conditions' (Annexure-IIA); 'BHEL General Terms & Conditions' (Annexure-IIB); 'RA Terms & Conditions' (Annexure-IIC), 'Printing & Delivery Schedule' (Annexure-III) and Conformity to 'Specifications/ Scope of Work' (Annexure-IA, IB & IC), by way of signing and affixing rubber stamp on each page.
- g. Paper Samples as per specifications given in Annexure-I for the respective versions of the Annual Report to be submitted along with Part I of the offer. On the Blank Samples for each type of paper, the bidder should indicate specifications for different materials in line with requirements specified in the tender in Annexure IA, IB & IC, sign & stamp.

#### Note:

- a. BHEL reserves the right to reject the bidders whose services have not been found satisfactory in the past or penalty has been levied for any major job undertaken for BHEL in the past 3 years. Their bids may not be opened even if received.
- b. Bidders to ensure that their offers are complete in all respects. Any deviation or non-compliance may lead to rejection of their offer at any stage.

#### 2.1.2 PART II (PRICE BID) COMPRISING:

Price Bid in a separate Sealed Envelope duly super scribed with PART II (PRICE BID), should contain following:

- a. Price Bid as per Proforma given in **Annexure VII**.

  
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उप महाप्रबन्धक / Dy. General Manager  
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**Note:** PART II to have prices only. Any comments / deviations in this Part shall be treated as Null & Void. No claim whatsoever in this regard shall be entertained.

**2.1.3 AWARD OF WORK** shall be made on the overall lowest bidder.

### 3.0 PRICE EVALUATION

**3.1** BHEL reserves the right to go for Reverse Auction (RA) (Refer RA Terms & Conditions at Annexure IIC) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders are to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue. The date and time shall be intimated to the bidders after completion of the required formalities of the process as per laid down procedure and in consultation with "RA" Service Provider.

**3.2** Prices to be submitted in a separate sealed cover in the enclosed Price Proforma (Annexure-VII)

**3.3** The bidders are required to quote essentially for the entire scope of work.

**3.4** Price evaluation of the lowest bidder (L-1) would be as per Sl. No. 8 of Annexure VII, i.e. on the basis of the Total Computed Price for Evaluation (inclusive of all taxes, octroi, duties, levies) of the three versions of Annual Reports 'Shareholder Version (English Language) – 90,000 copies', including equal number of envelopes as per specifications / scope of work given in "A" of Annexure – I + 'Shareholder Version (Hindi Language) – 300 copies as per specifications / scope of work given in "B" of Annexure – I + 'Deluxe Version (English Language) – 500 copies including equal number of envelopes as per specifications / scope of work given in "C" of Annexure – I i.e. Total Computed Price for Evaluation:  $\{(90,000 \times A) + (300 \times B) + (500 \times C)\}$  where A is the per copy rate for Shareholder version English, B is the per copy rate for

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shareholder version Hindi, and, C is the per copy rate for Deluxe Version subject to clauses at Sl. No. 4.0 of Annexure-II B.

- 3.5 Variation in number of inside pages vis-à-vis specified in respect of each type of Annual Report shall be calculated on pro-rata basis in accordance to the unit rates quoted for the items applicable for inside pages, for the respective versions of Annual Reports.
- 3.6 Subsequent increase in quantities up to 10% beyond specified quantities of the three versions of the Annual Reports will be governed by the Unit rates quoted for the respective Version of the Annual Report by the successful bidder.

#### 4.0 PAPER

- 4.1 Paper used by the printer should be strictly as per our specifications. **Samples enclosed should also bear brief specification, signature and stamp of the bidder.** Successful printer shall be required to submit a certificate from a reputed lab (third party) with regard to specification of the paper used in each Version delivered, after completion of the job, along with the bill, failing which bills will not be admissible.

#### 5.0 PRINTING TIME AND DELIVERY SCHEDULE

- 5.1 Printing time and delivery schedule has to be strictly adhered as per the Printing Schedule given in the enclosed Annexure – III for the respective versions of the Annual Report.

#### 6.0 PENALTY – QUALITY

- 6.1 If the final product does not match the quality and specifications mentioned, BHEL will not be obliged to accept the goods. If at all the goods are accepted, BHEL reserves the right to impose **maximum penalty @10% of the cost of respective versions.** Bidder shall be given reasonable opportunity to place his side before the penalty is applied by BHEL.

  
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उप महाप्रबन्धक / Dy. General Manager  
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#### 7.0 PENALTY – DELAY

- 7.1 The printing schedules given at Annexure–III will have to be strictly adhered to.
- 7.2 Any delay beyond specified schedule for completion of dispatches or job, as applicable for the respective versions of the Annual Report, will invite imposition of penalty
- 7.3 LD shall be 2% of the total order value per day.
- 7.4 In case of any amendment/revision, the LD shall be linked to the amended/ revised PO value.
- 7.5 BHEL reserves the right to refuse to accept delivery beyond delay of one week.

#### 8.0 DESPATCH

- 8.1 Instructions for delivering of specified quantities of Shareholders' Version of the Annual Report (English language) to a specific Post Office in the same Octroi Zone or the nearest Post Office as decided by BHEL (whether in the same octroi zone or not), as applicable will be given to successful bidder at a later date. However, no additional charges towards octroi, manpower, labour, taxes/ duties/ levies, etc., for loading on the vehicles/ delivery to the Post Office, etc., shall be payable by BHEL and price quoted shall be deemed to be inclusive of all such activities.
- 8.2 No extra delivery charges shall be payable for delivery of the quantities mentioned below of the respective versions of the Annual Report in BHEL office in New Delhi, the same should be included in the per copy rate to be quoted as per Annexure- VII:
  - a. 4,000 copies of Annual Report Shareholder Version English out of total copies printed, after completion of dispatch to post office
  - b. 300 copies of Shareholder Version Hindi
  - c. 500 copies of Deluxe Version

  
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उप महाप्रबन्धक / Dy. General Manager  
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**9.0 INSPECTION**

- 9.1 The bidder shall be solely responsible for adherence to specifications, quality of workmanship, and timely supplies. However, in case BHEL representatives desire to inspect the work at any stage during execution, the bidder shall provide all necessary assistance and arrangements for this purpose.

**10.0 LATEST UPDATES**

- 10.1 All corrigenda, addenda, amendments, time extensions, correspondences, clarifications, changes, errata, revisions etc. to the tender will be hosted on the websites ([www.bhel.com](http://www.bhel.com) and <http://eprocure.gov.in>) only and not in newspapers. Bidders should regularly visit the websites till the date of submission of the bids to keep themselves updated.

Signature of Printer with Seal

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उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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Annexure – IIB

**GENERAL TERMS & CONDITIONS**

**1.0 SUBMISSION OF OFFER**

Your offer should be complete in all respects (Refer Check-list at Annexure-IX).

Offer should be either typed or written legibly in English. Alterations/ over-writings, if any, in the tender should be attested by the person signing the tender. Tenders with alterations etc., not authenticated as above may be rejected by BHEL.

**2.0 EARNEST MONEY DEPOSIT (EMD)**

2.1 Your offer shall be accompanied with a DD/Pay Order for **Rs.1,00,366/-** drawn in favour of Bharat Heavy Electricals Limited, payable at New Delhi, towards EMD.

**Offers received without EMD shall be rejected.** Refund of EMD of the bidders shall be as follows:

- a) EMD given by all unsuccessful tenderers shall be refunded normally within fifteen days of acceptance of award of work by the successful tenderer.
- b) EMD of the successful tenderer shall be converted and adjusted against the Security Deposit.

2.2 Bidders may please note that EMD carries no interest.

2.3 EMD shall be forfeited in the following cases:

- a) If after opening of tender, the tenderer revokes his tender within the validity period or increases his earlier quoted price.
- b) The tenderer does not commence the work within the specified period of LOI/ Contract.

**3.0 SECURITY DEPOSIT (SD)/ PERFORMANCE GUARANTEE**

3.1 Successful bidder has to submit a Security Deposit. The total amount of Security Deposit will be 5% of the contract value. EMD of the successful tenderer shall be converted and adjusted towards the required amount of Security Deposit.

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#### 3.2 Modes of deposit:

The balance amount to make up the required Security Deposit of 5% of the contract value may be accepted in the following forms:

- i) Cash (as permissible under the extant Income Tax Act)
- ii) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL
- iii) Bank Guarantee from Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL
- iv) Fixed Deposit Receipt issued by Scheduled Banks/ Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL)
- v) Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL)

(Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)

#### 4.0 PRICE

- 4.1. Price quoted should be firm and exclusive of agency commission.
- 4.2. All prices quoted including for the paper should be inclusive of all other taxes, duties, etc., as applicable, **excluding those taxes mentioned at Sl. No. 7**, which should be indicated separately in the column provided in the Price Proforma enclosed as Annexure-VII.
- 4.3. If in the price structure quoted for the items, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly.

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- 4.4. If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- 4.5. If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to **Sl. No. 4.3 and 4.4** above
- 4.6. If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date up to which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored
- 4.7. Price to be filled-in as per the Price Proforma enclosed as Annexure-VII. Change in Proforma is not allowed
- 4.8. Offers not fulfilling any of the above conditions are liable for rejection.

### 5.0 TAXES

- 5.1 It is mandatory to comply with all taxes applicable for the required services. The price should be inclusive of all other taxes, duties, levies but excluding those components mentioned at Sl. No. 7, each to be indicated separately, in the specified place in Price Proforma enclosed as **Annexure- VII.**

### 6.0 PRICE ESCALATION CLAUSE

- 6.1 All the prices quoted by the bidders shall be in Indian Rupees and shall be final and binding and not subject to any price escalation.

### 7.0 VALIDITY OF OFFER

- 7.1 Your offer should be valid for at least 60 days from the date of opening of the Bid.

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**8.0 TERMS OF PAYMENT**

100% payment shall be made within 45 days from the date of receipt of bills duly supported with the acknowledge copies of challans for receipt of quantities in good conditions and return of all input materials like CD's, hard copies etc., provided by BHEL to the printer. All payments shall be subject to Statutory Deductions as per norms.

BHEL reserves the right to make payment through E-mode

Successful bidder shall be required to furnish the following information upon placement of order on their letter head:

**Re: EFT Payments**

Please find enclosed the relevant details of my bank account for receiving NEFT credits from BHEL.

|                                            |  |
|--------------------------------------------|--|
| BANK NAME & COMPLETE ADDRESS WITH PIN CODE |  |
| BANK ACCOUNT NO.                           |  |
| MICR CODE                                  |  |
| IFSC CODE                                  |  |
| PARTY'S E-MAIL – ID                        |  |
| PAN NO.                                    |  |
| CST NO., IF APPLICABLE                     |  |

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|                              |  |
|------------------------------|--|
| VAT NO., IF APPLICABLE       |  |
| GST REGN. NO., IF APPLICABLE |  |
| PARTY's NAME & ADDRESS       |  |

Also, please find enclosed a photocopy / cancelled copy of one leaf from our cheque book for the codes required above.

We hereby confirm that the above mentioned particulars are in order. To facilitate EFT credits, we will inform BHEL in case of any changes in the Bank particulars at a future date.

Thanking you,

Yours sincerely"

**9.0 CHARGES FOR COLLECTION OF INPUTS AND DELIVERY OF PROOFS**

9.1 Collection of inputs from our office at BHEL, Delhi and delivery of page proofs to us would be the Printer's responsibility and all the expenses on this shall be borne by the Printer.

**10.0 RISK PURCHASE**

10.1 In the event the bidder has failed to deliver or dispatch whole of the goods or any part within the time stipulated, BHEL may purchase/arrange it from elsewhere at the risk and the cost of the seller. BHEL at its option will be entitled to terminate the contract and bidder shall be liable for any loss which BHEL may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clauses 6.0 & 7.0 in Annexure II A.

10.2 If the bidder fails to deliver good or any installment thereof within the period fixed for such deliver and failing to adhere to the contract specifications or at any time repudiates or refuses or is unable to supply goods or materials covered by the Order either in whole or in part or commits any breach of order not herein specifically provided for or in the event, BHEL shall be entitled to cancel the order either in whole or portion thereof without compensation to bidder and if BHEL

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so desires, may procure upon such terms and in such manner as deemed appropriate, at the risk and cost of the bidder and the bidder shall be liable to the BHEL for any excess costs provided that the bidder shall continue the Performance of the order to the extent not cancelled under the provisions of this clause. Bidder shall on no account be entitled to any gain on such repurchases.

#### 11.0 FORCE MAJEURE

- 11.1 "Force Majeure" shall mean any event beyond the reasonable control of the Purchaser or of the Seller/Contractor including but not limited to fire, flood, earthquake or other acts of God, war, riots, civil war and restraints of Governing States, as the case may be, and which is unavoidable notwithstanding the reasonable care of the party affected. The following events are explicitly excluded from Force Majeure and are solely the responsibilities of the non-performing party: a) any strike, work-to-rule action, go-slow or similar labour difficulty (b) late delivery of equipment or material (unless caused by Force Majeure event) and (c) economic hardship.
- 11.2 If either party is prevented, hindered or delayed from or in performing any of its obligations under the Contract by an event of Force Majeure, then it shall notify the other in writing of the occurrence of such event and the circumstances thereof within 15 (fifteen) days after the occurrence of such event.
- 11.3 The party who has given such notice shall be excused from the Performance or punctual Performance of its obligations under the Contract for so long as the relevant event of Force Majeure continues and to the extent that such party's Performance is prevented, hindered or delayed. The Time for Completion shall be extended by a period of time equal to period of delay caused due to such Force Majeure event.
- 11.4 Delay or non-Performance by either party hereto caused by the occurrence of any event of Force Majeure shall not (a) Constitute a default or breach of the Contract. (b) Give rise to any claim for damages or additional cost or expense occasioned thereby, if and to the extent that such delay or non-Performance is caused by the occurrence of an event of Force Majeure.
- 11.5 A bidder shall not be liable for any failure of or delay in the Performance of this contract for the period that such failure or delay is due to causes beyond its reasonable control, including but not

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limited to acts of God, war, strikes or labor disputes, embargoes, government orders or any other force majeure event

## 12.0 CONTRACT LAW, NOTICE AND ARBITRATION

### 12.1 ARBITRATION

- a) In the event of any dispute or difference arising out of the execution of the Order/Contract or the respective rights and liabilities of the parties or in relation to interpretation of any provision between BHEL & Service Provider in any manner touching upon the Order/Contract, such dispute or difference shall (except as to any matters, the decision of which is specifically provided for therein) be referred to the arbitration of the person appointed by the competent authority of BHEL.

Subject as aforesaid, the provisions of Arbitration and Conciliation Act, 1996 (India) or statutory modifications or re-enactments thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceedings under this clause. The venue of arbitration shall be at New Delhi.

- b) In case of order/contract on Public Sector Enterprises (PSE) or a Govt. Deptt., the following clause shall be applicable: -

In the event of any dispute or difference relating to the interpretation and application of the provisions of the Order/Contract, such dispute or difference shall be referred to by either party to the arbitration of one of the arbitrators in the department of public enterprises. The award of the arbitrator shall be binding upon the parties to the dispute, provided, however, any party aggrieved by such award may make a further reference for setting aside or revision of the award to the Law secretary, Deptt. of Legal Affairs, Ministry of Law & Justice, Government of India. Upon such reference the dispute shall be decided by the Law Secretary or the Special Secretary or Additional Secretary when so authorized by the Law Secretary, whose decision shall bind the parties hereto finally and conclusively. The parties in the dispute will bear equally the cost of arbitration as intimated by the arbitrator.

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**12.2 LAWS GOVERNING THE CONTRACT**

The Order/Contract shall be executed and governed by the laws of India and the courts of Delhi/New Delhi, India alone shall have jurisdiction in respect of any matter arising under or in connection with the Order/Contract.

**12.3 JURISDICTION OF COURT**

Courts at Delhi/New Delhi shall have exclusive jurisdiction to decide the dispute, if any, arising out of or in respect of the contract(s) to which these conditions are applicable.

**12.4 DEFAULT/ BREACH OF CONTRACT, INSOLVENCY AND RISK PURCHASE**

- a) If the Service Provider / Contractor fails to provide the required services as per the Contract / fails to deliver the services thereof within the period(s) fixed for such delivery of the contracted quality and failing to adhere to the contract specifications or at any time repudiates or otherwise abandons the contract before expiry of such period or refuses or is unable to supply services covered by the Order/Contract either in whole or in part or otherwise fails to perform the Order/Contract or commits any breach of the Order/Contract not herein specifically provided for or in the event of the death or insanity or if the Seller/Contractor being an individual or if a firm on a partnership thereof, shall at any time, be adjudged insolvent or shall have a receiving order for administration of his estate made against him or shall take any proceeding for composition under any Insolvency Act for the time being in force or make any assignment of the Order/Contract or enter into any arrangement or composition with his creditors or suspend payment or if the firm dissolved under the Partnership Act or if the Seller/Contractor (Service Provider) being a company is wound up voluntarily or by order of a Court or a Receiver, Liquidator or Manager on behalf of the debenture holders and creditors is appointed or circumstances shall have arisen which entitles the Court of debenture holder and creditors to appoint a receiver, liquidator or manager, the purchaser without prejudice to his right to recover any expenses, losses or damages to which the purchaser may be put to incur or sustain by reason of the Seller/Contractor's default or breach of Order/Contract shall be entitled to cancel

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## Bharat Heavy Electricals Limited

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the Order/Contract either in whole or portion thereof without compensation to the Seller/Contractor (Service Provider) and if the purchaser so desires, he may procure upon such terms and in such manner as he deems appropriate, stores not so delivered or others of a similar description where stores exactly complying with particulars are not, in the opinion of the purchaser, which shall be final, readily procurable, at the risk and cost of the Seller/Contractor (Service Provider) and the Seller/Contractor (Service Provider) shall be liable to the purchaser for any excess costs provided that the Seller/Contractor (Service Provider) shall continue the Performance of the Order/Contract to the extent not cancelled under the provisions of this clause. The Seller/Contractor (Service Provider) shall on no account be entitled to any gain on such repurchases.

- b) Cost of the purchases/service made by the Purchaser/Service taker at the risk and cost of the seller/contractor (Service Provider) shall be worked out after levying 30% overheads as departmental charges on the cost of services so hired.

### 13.0 CONTRACT TERMINATION

- 13.1 BHEL reserves the right to terminate the contract any time if the execution of work is unsatisfactory or the time schedule is not strictly adhered to.

### 14.0 AUTHORISED OFFICER

- 14.1 Head of Corporate Communication/ BHEL, or any other officer nominated by BHEL, shall be the authorized officer with regard to the Contract. The decision of the authorized officer shall be final and binding on the bidder. The authorized officer shall hold all the meetings in Delhi only.

 अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
बी.एच.ई.एल. हाऊस, सीरी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली-110049/ New Delhi - 110049

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Corporate Communication



**15.0 CONTACT PERSONS**

For any clarification, bidders may contact the following officials of BHEL:

- Ms. Pallavi Chaudhuri– Executive (CC)  
Tel.: 011-66337362 Email: [pallavi@bhel.in](mailto:pallavi@bhel.in)  
Fax: 011-66337563
- Mr. Gaurav Verma- Sr. Executive (CC)  
Tel: 011-66337380 Email: [gauravv@bhel.in](mailto:gauravv@bhel.in)  
Fax: 011-66337563
- Sh. Ajay Gupta – DGM (CC)  
Tel.: 011-66337370, Email: [ccag@bhel.in](mailto:ccag@bhel.in)  
Fax: 011-66337563

Signature of Printer with Seal

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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Annexure-IIC

**TERMS & CONDITIONS OF REVERSE AUCTION**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ONLINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit "online sealed bid" in the Reverse Auction. Non-submission of "online sealed bid" by the bidder for any of the eligible items for which techno-commercially qualified will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet which will help to arrive at "Total Cost to BHEL".
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, as provided on case-to-case basis to Service provider within two working days of Auction without fail.

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11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction", which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

(Signature & Seal of the firm)

  
अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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Annexure – IID

**No Demand Certificate (WAM II)**

To be provided to & filled in only by the successful bidder

| Form WAM II                                                                                                                          |                                       | Form WAM II (Contd.)                                                                                                                                                                                                                                                                                                                                                                                                       |                                    |
|--------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| <b>BRHART HEAVY ELECTRICALS LIMITED</b><br>DIVISION<br>Claim for Refund of Security Deposit<br>(Para 4.9.4 of Work's Account Manual) |                                       | <b>CERTIFICATE TO BE FURNISHED BY THE CONTRACTOR</b>                                                                                                                                                                                                                                                                                                                                                                       |                                    |
| Ref. No. : _____                                                                                                                     | Date : _____                          | I/We have no claim or demand outstanding against BHEL, _____ for the work done or for labour or material supplied or any other service arising out of or connected with the contract agreement/work order (No. _____ dated _____) and the payment of this bill shall be in full and final settlement of all my/our claims and demands including the 'Deposit' in respect of the contract agreement/work order referred to. |                                    |
| 1. Name and address of the Contractor                                                                                                |                                       | Date : _____                                                                                                                                                                                                                                                                                                                                                                                                               | Signature of Contractor _____      |
| 2. Contract Agreement/Work Order No.                                                                                                 |                                       | <b>CERTIFICATE TO BE FURNISHED BY SENIOR ENGINEER</b>                                                                                                                                                                                                                                                                                                                                                                      |                                    |
| 3. Date of contract agreement/work order                                                                                             |                                       | Certified that                                                                                                                                                                                                                                                                                                                                                                                                             |                                    |
| 4. Name of the work undertaken                                                                                                       |                                       | (a) the payment recommended for release is in order and there are no demands other than those included in the claim outstanding from the contractor;                                                                                                                                                                                                                                                                       |                                    |
| 5. Date of commencement of the work                                                                                                  |                                       | (b) the maintenance period as per the contract agreement is over and the contractor has carried out the works required to be carried out by him during the period of maintenance to our satisfaction, and all expenses incurred by the Company on carrying out such works have been included in the bill;                                                                                                                  |                                    |
| 6. Date of completion of the work                                                                                                    |                                       | (c) all the objections raised so far have been settled;                                                                                                                                                                                                                                                                                                                                                                    |                                    |
| 7. Period of maintenance                                                                                                             |                                       | (d) a note of refund of security deposit has been made in the measurement book and contract agreement/work order.                                                                                                                                                                                                                                                                                                          |                                    |
| 8. Date on which the bill was sent                                                                                                   |                                       | Date : _____                                                                                                                                                                                                                                                                                                                                                                                                               | Signature of Senior Engineer _____ |
| 9. List date of making good the defect during maintenance period, if any, recoverable                                                |                                       | <b>FOR USE IN ACCOUNTS DEPARTMENT</b>                                                                                                                                                                                                                                                                                                                                                                                      |                                    |
| 10. Expenses incurred by BHEL during maintenance period, if any, recoverable                                                         |                                       | Passed for Rs. _____ (Rupees _____ only)                                                                                                                                                                                                                                                                                                                                                                                   |                                    |
| 11. Date on which security deposit refund bill due as per contract                                                                   |                                       | Accountant _____                                                                                                                                                                                                                                                                                                                                                                                                           | Accounts Officer _____             |
| 12. Amounts deposited/recovered                                                                                                      | Amount _____                          | <b>ACKNOWLEDGEMENT BY THE CONTRACTOR</b>                                                                                                                                                                                                                                                                                                                                                                                   |                                    |
| 13. LESS amount recoverable (with details)                                                                                           |                                       | Received Rs. _____ in full and final settlement of my/our claim.                                                                                                                                                                                                                                                                                                                                                           |                                    |
| (i) Amount spent by BHEL on maintenance                                                                                              |                                       | Date : _____                                                                                                                                                                                                                                                                                                                                                                                                               | Signature of Contractor _____      |
| (ii) Payments made on behalf of contractor                                                                                           |                                       | Date : _____                                                                                                                                                                                                                                                                                                                                                                                                               |                                    |
| (iii) Cost of damaged material/equipment                                                                                             |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                            |                                    |
| (iv) Other payments for services etc.                                                                                                |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                            |                                    |
| (v) Security deposit refunded with bill                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                            |                                    |
| 14. Net amount payable/receivable for refund (U-2-23)                                                                                |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                            |                                    |
| Date : _____                                                                                                                         | Signature of Engineer in Charge _____ |                                                                                                                                                                                                                                                                                                                                                                                                                            |                                    |

  
अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कॉर्पोरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
बी.एच.ई.एल. हाऊस, सीरी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली-110049 / New Delhi - 110049

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**Bharat Heavy Electricals Limited**

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Corporate Communication



Annexure - III

**PRINTING AND DELIVERY SCHEDULE FOR BHEL ANNUAL REPORT 2016-17**

**A**

**PRINTING SCHEDULE FOR ANNUAL REPORT SHAREHOLDERS' VERSION (ENGLISH LANGUAGE): 90,000 COPIES**

**PLACEMENT OF LOI-** For the purpose of taking immediate action by the bidder for submission of Security Deposit within the stipulated time frame as per Clause No. 3.1 of Annexure IIB and procurement of materials as per the tender specifications.

- |     |                                                                                                                  |   |                      |
|-----|------------------------------------------------------------------------------------------------------------------|---|----------------------|
| 1.0 | Delivery of the Print-ready file of Design for Annual Report and Envelope by Advertising Agency/BHEL             | : | 0 <sup>th</sup> Day  |
| 2.0 | Submission of Proofs by Printer for Annual Report and Envelope                                                   | : | 2 <sup>nd</sup> Day  |
| 3.0 | Approval of final Proofs by Agency/BHEL & release of same for printing including page impositions & plate making | : | 6 <sup>th</sup> Day  |
| 4.0 | Completion of printing of Envelopes and commencement of fabrication of envelopes                                 | : | 8 <sup>th</sup> Day  |
| 5.0 | Delivery of Envelopes @ 25,000 per day                                                                           | : | 10 <sup>th</sup> Day |
| 6.0 | Completion of printing of Annual Report 90,000 Copies                                                            | : | 12 <sup>th</sup> Day |
| 7.0 | Commencement of Binding and Delivery of Annual Report @ 30,000 copies per day                                    | : | 14 <sup>th</sup> Day |
| 8.0 | Completion of Delivery of 90,000 envelopes                                                                       | : | 16 <sup>th</sup> Day |
| 9.0 | Completion of delivery of Annual Report 90,000 copies                                                            | : | 18 <sup>th</sup> Day |

**Note:** Penalty shall be applicable from the 19<sup>th</sup> day of the above Schedule.

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**B**

**PRINTING SCHEDULE FOR ANNUAL REPORT SHAREHOLDERS' VERSION WITHOUT ENVELOPES (HINDI LANGUAGE): 300 COPIES**

|     |                                                                   |   |                      |
|-----|-------------------------------------------------------------------|---|----------------------|
| 1.0 | Delivery of Print-ready file of Design by Advertising Agency/BHEL | : | 0 <sup>th</sup> Day  |
| 2.0 | Submission of Proofs by Printer                                   | : | 3 <sup>rd</sup> Day  |
| 3.0 | Approval of Proofs by Agency/BHEL                                 | : | 5 <sup>th</sup> Day  |
| 4.0 | Completion of printing of the ordered quantity                    | : | 9 <sup>th</sup> Day  |
| 5.0 | Commencement of binding, packing and delivery                     | : | 11 <sup>th</sup> day |
| 6.0 | Completion of delivery of 300 copies                              | : | 13 <sup>th</sup> Day |

**Note:** Penalty shall be applicable from the 14<sup>th</sup> day of the above Schedule

**C**

**PRINTING SCHEDULE FOR ANNUAL REPORT DELUXE VERSION (ENGLISH LANGUAGE): 500 COPIES**

|     |                                                                                                                        |   |                      |
|-----|------------------------------------------------------------------------------------------------------------------------|---|----------------------|
| 1.0 | Delivery of the transparencies & Print-ready file of Design for Annual Report and Envelope by Advertising Agency/BHEL. | : | 0 <sup>th</sup> Day  |
| 2.0 | Submission of Proofs by Printer for Annual Report and Envelope                                                         | : | 3 <sup>rd</sup> Day  |
| 3.0 | Approval of final Proofs by Agency/ BHEL & release of same for printing                                                | : | 5 <sup>th</sup> Day  |
| 4.0 | Completion of printing of Envelopes and commencement of fabrication of envelopes                                       | : | 7 <sup>th</sup> Day  |
| 5.0 | Readiness of all Envelopes                                                                                             | : | 9 <sup>th</sup> Day  |
| 6.0 | Completion of printing of Annual Report– 500 Copies                                                                    | : | 9 <sup>th</sup> Day  |
| 7.0 | Commencement of Binding and Delivery                                                                                   | : | 11 <sup>th</sup> Day |
| 8.0 | Completion of delivery of Annual Report 500 copies                                                                     | : | 13 <sup>th</sup> Day |

**Note:** Penalty shall be applicable from the 14<sup>th</sup> day of the above Schedule.

**अजय गुप्ता / AJAY GUPTA**

उप महाप्रबन्धक / Dy. General Manager

कापरेट संचार / Corporate Communication

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बी.एच.ई.एल.हाऊस, सीरी फोर्ट / BHEL House, Siri Fort

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**GENERAL NOTES:**

1. For calculating number of days with respect to the schedule given for each version, for the purpose of levying penalty (as applicable), date of handing over all inputs as listed at Sl. No. 1.0 of the schedule (for each version), will alone be considered as the 0<sup>th</sup> day.
2. Delays in intermittent stages of the schedule (as applicable to respective versions) by the bidder shall be counted in calculating the total number of days for working out the penalty applicable (as may be the case). However, delay by BHEL in giving clearances/approvals during the intermittent stages shall be subtracted from the total number of days taken in completion of delivery of the respective versions of the Annual Report.

Schedule of the different Versions of Annual Report are independent of each other, irrespective of National Holidays, other Holidays, Weekly Offs and have to be taken up in parallel and not necessarily one after the other.

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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Annexure - IV

**NO DEVIATION CERTIFICATE TO BE GIVEN ON PRINTER'S LETTER HEAD**

**Certificate of Acceptance**

"Certified that we have read and understood all the terms and conditions of the Tender No. CC/PUBL/01/17-18 dated 21.06.2017 and that our company/ firm, namely..... do hereby unconditionally accept all the Terms and Conditions set out in the Tender Document including the penalty clauses therein.

Signature of Authorized Signatory

(Designation)

Date:

Place:

  
अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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Annexure - V

**DECLARATION CERTIFICATE (INFRASTRUCTURE & MACHINERY)**

**TO BE GIVEN ON THE BIDDER'S LETTER HEAD**

I/We do hereby declare that we have all the machinery in-house as listed under sl. no. 1.1.1 -1.1.6 under **Infrastructure/ Capability of Terms & Conditions (Annexure-IIA)** of the Tender Enquiry and possesses per day capacity to produce & deliver a minimum of 30,000 or more bound copies of the Shareholder version (English language) as per specifications given under 'A' of Annexure-I and facility for printing, die-cutting & fabrication of specified envelopes @ 25,000 units per day. Further, we have no objection in case BHEL desires to inspect and physically verify Machinery/ Facilities/ Infrastructure etc. listed under Sl. No. 1.1.1–1.1.6 of Annexure-IIA of this Tender Enquiry and shall provide the required assistance for the same.

(Signature & Seal of the firm)

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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Annexure - VI

**INFORMATION ON POST OFFICE  
TO BE GIVEN ON THE BIDDER'S LETTER HEAD**

| Sl. No. | INFORMATION                                                                                                 | DETAILS TO BE FILLED IN BY THE BIDDER                                                                                                                                               |
|---------|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1       | Name, Complete Address & Contact details of the Post Office equipped to dispatch a minimum of 30,000 copies | Address of Post Office:<br>_____<br>_____<br>_____<br>Contact Executive Name: _____<br>Landline No. _____<br>Mobile no. _____<br>Email ID _____<br>Dispatch capacity per day. _____ |
| 2.      | Whether Post office is in the same Octroi zone or not (YES/NO)                                              |                                                                                                                                                                                     |

(Signature & Seal of the firm)

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
काॅर्पोरेट संचार / Corporate Communication  
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बी.एच.ई.एल हाऊस, सारी फोर्ट / BHEL House, Siri Fort  
नई दिल्ली-110049 New Delhi - 110049

भारत हेवी इलेक्ट्रिकल्स लिमिटेड  
Bharat Heavy Electricals Limited

कार्पोरेट संचार

Corporate Communication



Annexure – VII

PRICE PROFORMA (Price for Evaluation)

| S. N | Description of Items                                                                                                                                                                                                          | Annual Report Shareholder Version<br>(English Language)<br>(80,000 to 1,00,000) ±10%                                                                                                                                                                                                       | Annual Report Shareholder Version<br>(Hindi Language)<br>300 ±10%                                                                                                                                                                                                              | Annual Report Deluxe Version<br>(English Language)<br>500 ±10%                                                                                                                                                                                                                           |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1    | Qty. for evaluation purpose →                                                                                                                                                                                                 | 90,000                                                                                                                                                                                                                                                                                     | 300                                                                                                                                                                                                                                                                            | 500                                                                                                                                                                                                                                                                                      |
|      |                                                                                                                                                                                                                               | Unit rate including cost of Envelope, Delivery of 4,000 copies in New Delhi as per Specifications/ Scope as given under sl. no. A of Annexure-I and inclusive of all other taxes, duties, levies but excluding those taxes mentioned at Sl. No. 7, each to be provided separately (Rupees) | Unit rate including cost of Delivery of 300 copies in New Delhi as per Specifications/ Scope as given under sl. no. B of Annexure-I and inclusive of all other taxes, duties, levies but excluding those taxes mentioned at Sl. No. 7, each to be provided separately (Rupees) | Unit rate including cost of Envelope, Delivery of 500 copies in New Delhi as per Specifications/ Scope as given under sl. no. C of Annexure-I and inclusive of all other taxes, duties, levies but excluding those taxes mentioned at Sl. No. 7, each to be provided separately (Rupees) |
| 2    | For processing, plate making, proofing, printing, fabrication, binding, packing, local delivery, etc., as per Specifications/ Scope given under sl. nos. A, B & C of Annexure-I, for each version of Annual Report and Notice |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| 3    | For Paper/ Card as per specifications given under sl. no. A, B, & C of Annexure-I for each version of Annual Report                                                                                                           |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| 4    | Unit Rate for each Version of Annual Report, inclusive of all taxes, octroi, duties & levies, except those mentioned at Sl. No. 7= (2+3)                                                                                      | A                                                                                                                                                                                                                                                                                          | B                                                                                                                                                                                                                                                                              | C                                                                                                                                                                                                                                                                                        |
| 5    | Amount for respective items i.e. Qty. (sl. no. 1) x Unit Rates (sl. no.4):<br>{(90,000xA) + (300xB) + (500xC)}                                                                                                                | (I)                                                                                                                                                                                                                                                                                        | (II)                                                                                                                                                                                                                                                                           | (III)                                                                                                                                                                                                                                                                                    |
| 6    | Combined Gross Amount for all three versions (Inclusive of all other taxes, duties, levies but excluding those taxes mentioned at Sl. No. 7, each to be provided separately) i.e. = (I) + (II) + (III)                        |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| 7    | TAXES                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| i)   | Excise Duty, as applicable (%)                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| ii)  | Sales Tax, as applicable (%)                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| iii) | Service Tax, as applicable (%)                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| iv)  | Octroi, as applicable (%)                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| v)   | Entry Tax, as applicable (%)                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| vi)  | GST, as applicable (%)                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |
| 8    | Total Computed Price for Evaluation (inclusive of all taxes, octroi, duties, levies) i.e.=(6+7)                                                                                                                               |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                          |

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
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Annexure – VIII

**SUBMISSION OF OFFER**

Your offer has to be submitted in **two parts** as follows:

**I. PART "I": TECHNO-COMMERCIAL BID (Sealed Envelope)**

Envelope super scribed with "Part I", should contain two parts i.e. Part I- A & Part I- B:

**Part I – A (EMD) in a Separate Envelope**

- a) Earnest Money Deposit (EMD) as given in Clause 2.0 of General Terms & Conditions (Annexure IIB). Offers received without EMD will be rejected and Part I – B of the Technical Bid shall not be opened

**Part I – B (Techno-Commercial Bid) in a Separate Sealed Envelope**

- i) Documents and information required for ascertaining the qualification of the printer as per Clause 1.0 of Annexure-IIA of Eligibility Conditions/ Pre-Qualification Requirement (PQR).
- ii) No Deviation Certificate as per Annexure-IV
- iii) Declaration Certificate (Infrastructure & Machinery) as per Annexure-V
- iv) Information on Post Office as per Annexure – VI
- v) Check List as per Annexure-IX
- vi) Acceptance to "BHEL Special Terms & Conditions" as per Annexure-IIA, "BHEL General Terms & Conditions" as per Annexure-IIB, "RA Terms & Conditions" as per Annexure-IIC, "Printing & Delivery Schedule" as per Annexure-III and Conformity to "Specifications/

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**Scope of Work**” as per Annexure-IA, IB & IC, by way of signing and affixing rubber stamp on each page.

- vii) **Paper Samples** for all versions of the Annual Reports along with their Envelopes, as per specifications given in Annexure-I, to be submitted along with Part I of the offer. On the paper samples for each version, the bidder should indicate specifications for different materials, sign & stamp.

**Note:**

- Bidders to ensure that their offers are complete in all respect. Any deviation or non-compliance may lead to rejection of their offer at any stage.
- All pages are to be duly numbered and a proper index should be enclosed in your offer highlighting documents submitted against i) to vii) above.

**II. PART – “II”: PRICE BID (Sealed Envelope)**

Envelope duly sealed and super scribed with 'PART II', should contain the following:

- a) Price Bid as per Proforma given in **Annexure VII**.

**Note:** PART “II” to have prices only. Any comments / deviations in this Part shall be treated as Null & Void. No claim whatsoever in this regard shall be entertained.

All Parts of the offer, i.e. **Part I and II** in an individual sealed covers, to be placed in a single sealed envelope, duly super scribed with:

- 'Tender no. CC/PUBL/01/2017-18'
- 'Due Time/ Date of Tender Submission 14:00 HRS/ 05.07.2017'
- 'Due Time/ Date of Tender Opening (Part I of the offer) 15:00 HRS/ 05.07.2017'
- 'Offer for Printing of BHEL Annual Reports 2016-17'

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कॉर्पोरेट संचार / Corporate Communication  
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## Bharat Heavy Electricals Limited

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Annexure – IX

### CHECKLIST

| S. No. | Description /Item                                                                                                                                                                                                                                                                                             | Enclosed Yes/No |
|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 1      | Part I (Techno-commercial Bid) in Sealed Cover duly super scribed with Part I (Techno-commercial Bid) containing two separate envelopes super scribed with Part I A & Part I B                                                                                                                                | Yes/No          |
| 2      | Part I A in a separate envelope to contain Earnest Money Deposit of Rs.1,00,366/- as per clause no. 2.0 of General Terms & Conditions (Annexure-IIB)                                                                                                                                                          | Yes/No          |
| 3      | Part I B in a separate sealed envelope to contain following:                                                                                                                                                                                                                                                  | Yes/No          |
| i      | Documents/ Information for <b>ELIGIBILITY CONDITIONS/ PQR</b> as per clauses under clause no. 1.0 of Special Terms & Conditions (Annexure-IIA/IIB):                                                                                                                                                           |                 |
|        | • List of Machineries required as per Sl. No. 1.1.1 to 1.1.6 of Annexure IIA                                                                                                                                                                                                                                  | Yes/No          |
|        | • Self-attested copies of Pan Card & Proof of Registration for various taxes as may be applicable                                                                                                                                                                                                             | Yes/No          |
|        | • Self-attested copy of at least Two such Purchase Orders for printing of 90,000 copies or more of Annual Report (Shareholders' Version) in the last 3 years.                                                                                                                                                 | Yes/No          |
|        | • In case of PO submitted for the current year, bidder is also required to submit Work Completion certificate for the same.                                                                                                                                                                                   |                 |
|        | • Certified true copy of audited Balance Sheet, Profit & Loss Account and Income Tax Returns duly vetted by CA (as may be applicable in the individual bidder's case)                                                                                                                                         | Yes/No          |
|        | • Copy of valid ISO certificate as applicable to the printing industry                                                                                                                                                                                                                                        | Yes/No          |
| ii     | Signed and stamped copies of Annexure- IA, IB & IC (Specifications & Scope of Work for three versions of Annual Report); Annexure-IIA (Special Terms & Conditions); Annexure-IIB (General Terms & Conditions), Annexure IIC (RA Terms & Conditions)and Annexure-III (Printing & Dispatch Schedule) as a token | Yes/No          |

अजय गुप्ता / AJAY GUPTA  
उप महाप्रबन्धक / Dy. General Manager  
कार्पोरेट संचार / Corporate Communication  
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बी.एच.ई.एल. हाउस, प्लॉट नं. 1, सिटी हाउस, सिटी फोर्ट  
नई दिल्ली-110049

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## Bharat Heavy Electricals Limited

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|     | of acceptance                                                                                                                                                                                                                                                                                                         |        |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| iii | No-Deviation Certificate as per <b>Annexure – IV</b> on your letter head                                                                                                                                                                                                                                              | Yes/No |
| iv  | Declaration (Infrastructure/ Machinery) as per <b>Annexure V</b>                                                                                                                                                                                                                                                      | Yes/No |
| v   | Information of Post Office as per <b>Annexure VI</b>                                                                                                                                                                                                                                                                  |        |
| vi  | <b>Paper Samples</b> for all versions of the Annual Reports along with their Envelopes and Notices, as per specifications given in Annexure-I, to be submitted along with Part I of the offer. On the paper samples for each version, the bidder should indicate specifications for different materials, sign & stamp | Yes/No |
| 4   | <b>Part II (Price Bid)</b> in a Sealed Envelope duly super scribed with <b>Part II (Price Bid)</b>                                                                                                                                                                                                                    | Yes/No |

  
अजय गुप्ता / AJAY GUPTA  
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