



Ref. Enquiry No.: PE/PG/RTC/E- 5814 /2017

Dated: 26-12-2017

**TENDER ENQUIRY**

| DUE DATE    |
|-------------|
| 06-01-2018  |
| BY 02:00 PM |

**SUBJECT: TENDER ENQUIRY FOR RATE CONTRACT OF PVC WIRES AS PER TECHNICAL SPECIFICATION NO. PE-RC-999-558-E003 Rev.00**

**OUR REF: TENDER ENQUIRY NO: PE/PG/RTC/E-5814 /2017, DATED- 26-12-2017**

Dear Sir/ Ma'am,

We are pleased to invite your offer for subject package in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev.06. The details of the tender enquiry is as mentioned below:

| Sl. No | Description for which Rate Contract is desired                                                              | Tentative Quantity                                                                                     | Delivery required                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|--------|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1      | <b>PVC WIRES</b> - Refer Technical specification <b>PE-RC-999-558-E003 Rev.00</b> for detailed description. | As per BOQ cum price schedule in Annexure-A) cumulative for the Prospective Projects as per Annexure-D | "Three (03) months from the date of Purchase Order placed under the proposed Rate Contract. Drawings/ Documents as mentioned in Cl. No. 4.2, section -I Volume-II of Technical Specification PE-RC-999-558-E003 Rev.00 shall be submitted within 01 week from the date of PO. Vendor to resubmit documents within 07 days, taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions." |

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted online via e-procurement system. It shall be the responsibility of the bidder to ensure that the Tender is submitted on or before the due date by 2 p.m. Part-I bids shall be opened at 3 p.m. on the due date.

**Note: -**

- I. Please note that Part Supplies offered for Project shall disqualify the bidder's offer.
  - II. Please refer GCC Rev-06 & corrigenda related to GCC Rev.06 which is available on [www.bhelpem.com](http://www.bhelpem.com). You are requested to kindly download the same. Rate Contract SCC is enclosed at Annexure- B
1. Rate contract, on firm price basis, for 2 years from placement of Rate Contract PO, will be done with a provision for further extension after review on mutual consent.

Rate contract is proposed to be done with 2 vendors in ratio of 70:30 value wise at L1 FOR site price for this package (BHEL will try to ensure % split mentioned above, however % of splitting of RC between 2 vendors may

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be changed during ordering process for reason such as if L1 bidder is not customer approved etc.). However, order for a project shall not be split and will be placed on single vendor.

L1 Rates shall be counter offered to all bidders who participated in Price Bid Opening/RA for 30% value and in case acceptance of counter offer received from more than one vendor then acceptance shall be considered as per FINAL Price Bid Opening / Reverse Auction Ranking. If none accepts L1 rates, RC shall be done with L1 vendor for 100% value.

2. Evaluation will be done on overall L1 basis (Total cost to BHEL) with necessary loading as applicable. GST shall not be considered in evaluation. Incomplete offer or offer for part of NIT BOM/BOQ shall be summarily rejected.
3. Bidders to note the following: -
  - a) Rate contract shall be decided on the basis of grand Total FOR site price of Total BOQ of PVC WIRE as listed in price format (Annexure-A)
  - b) Though evaluation is proposed on Total Cost to BHEL (Grand total FOR site excluding GST), but there is % allocation weightage against BOQ quantity of each item which shall be used for arriving at price break up. **Bidders need to give only Ex Works price for given BOQ at Sl. no-'7' Column 10 of BOQ of Annexure-I. Price mentioned anywhere else in BOQ shall not be taken in cognizance.**
  - c) Bidders also require to mention % of GST against respective column applicable for each items.
  - d) Bidder to give single freight % of total Ex-Works value considering delivery anywhere in India in the freight column.
  - e) Rest of the prices shall be derived by BHEL in line with allocation fixed for each item.
  - f) For better clarity to the bidders where value is to be filled is noted as "to be quoted" and for other columns it will be noted as "derived" which denotes shall be derived by BHEL as per allocation fixed against each item.
4. Refer Annexure- D for list of prospective projects which is indicative only, BHEL may ask for delivery anywhere in India for any of the project added in the prospective project/existing projects during RC period.

**5.0 TERMS AND CONDITIONS**

- 5.1 Enquiry No., due date etc. must be legibly super scribed on the offers as per clause no. 2.0 of "Instructions to Bidders".
- 5.2 Offers should be submitted in two parts in two separate sealed covers as follows:
  - a) Part-I Bid: - Documents and Credential as per Technical PQR and Techno-Commercial offer (along with un-priced copy of un-priced bid and un-priced schedule of Technical-Commercial Deviation, Annexure A & II)
  - b) Part II Bid: - Price Bid and Priced schedule of Technical-Commercial Deviation.
- 5.3 Part I bid will be opened on date & time mentioned in the NIT or subsequent corrigenda/amendments, if any.
- 5.4 Techno-commercial offer of only those bidders shall be evaluated who will meet the Technical pre-qualifying requirement of the tender.

*Sw. K.*  
27-12-17

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- 6 **Bidders shall submit their offers meeting the requirements of all the tender documents which includes**
- NIT
  - RATE CONTRACT SCC
  - Corrigenda to GCC Rev.06
  - GCC Rev.06
  - And any corrigenda to the NIT which may be issued by BHEL
- 7 Vendors shall quote in accordance with the requirements mentioned in the tender documents. In case of deviations (Technical/ Commercial), the same shall be highlighted separately giving Clause references along with the Cost of withdrawal of Deviations as per Annexure-II to GCC Rev 06 of "DEVIATION SHEET (COST OF WITHDRAWAL)" along with reasons for taking such deviations.  
**Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC Rev 06**
8. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents.
9. Standard pre-printed terms & conditions of the tenderers shall not be considered.
10. Validity of offer shall be as per Clause No. 7.0, "Instructions to Bidders" of GCC Rev 06
11. Unsolicited fresh/revised Price Bids shall not be entertained.
12. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
13. Late tenders will be rejected.
14. For Definition of Terms refer GCC Rev.06. These definitions will apply to all the tender documents including this Enquiry Letter.
15. **Delivery:**  
"Three (03) months from the date of Purchase Order placed under the proposed Rate Contract. Drawings/ Documents as mentioned in Cl. No. 4.2, section –I Volume-II of Technical Specification PE-RC-999-558-E003 Rev.00 shall be submitted within 01 week from the date of PO. Vendor to resubmit documents within 07 days, taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions."
16. **PRE-QUALIFICATION REQUIREMENT: -**
- Bidders is requested to fill up the details in "TECHNICAL PRE-QUALIFYING REQUIREMENT" as per the conditions mentioned in the PQR and also to submit the credentials.  
Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.

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*Handwritten signature and date*  
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17. Bidders to note that their bid shall be conditional subject to qualifying the PQR by registered vendors & non-registered vendors have to qualify PQR & get registered with PEM for the package.  
**For registration in PEM** "Bidders needs to apply & get registered for subject package with PEM before P-2 (price bid opening) & hence you need to apply online for registration on PEM web portal & have to enclose acknowledgement with this effect with the bid documents"
18. Limit on quantity variation is 0% of Contract Value (Ex Works) till validity of RC.
19. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER GCC Rev.06, Corrigenda to GCC Rev.06 Rate Contract SCC and NIT". In case of deviations, bidder to clearly mention the same with their techno-commercial offer as per Point No-7 of NIT.
20. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalization.
21. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website [www.bhel.com](http://www.bhel.com).
22. "The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."  
BHEL Fraud prevention policy is also uploaded in vendor's section on [www.bhelpem.com](http://www.bhelpem.com).
23. Bidders are requested to visit constantly our website to update them self for any technical or commercial change in the NIT.
24. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only ([www.bhelpem.com](http://www.bhelpem.com), [www.bhel.com](http://www.bhel.com) & <https://bheleps.buyjunction.in>) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated. **Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal m-junction are also listed below:**  
MJUNCTION HELPDESK Nos. 033-6601 1717, 9163348283 / 9163348284 / 9163348285 / 9163348286 / 8584008116 /  
[eps.customercare@mjunction.in](mailto:eps.customercare@mjunction.in)  
CRM Contact Details:  
Mr. Santosh Kumar - Cell No. 09717149600, [santosh.kumar@mjunction.in](mailto:santosh.kumar@mjunction.in) Ms. Rimi Ghosh – Cell  
No 09650044156, [rimi.ghosh@mjunction.in](mailto:rimi.ghosh@mjunction.in)
25. CIF allocation is not applicable for this tender. Bidder to quote accordingly.
26. Bidders to submit their offers strictly in line with the enclosed price format.
27. Inspection shall be done by BHEL/ END CUSTOMER/Third party Agency (finalized by BHEL).

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28. Any other taxes & duties applicable on the date of bid but not quoted by the bidders shall be to the bidder's account.
29. Delivery terms for dispatches shall be FOR Dispatch Station.
30. This enquiry is subject to Conditions/ limits if any imposed in PMD / Vendor registration.
31. Bidders participating through open/limited tender will necessarily have to but class III DSCs issued by the certifying authorities in India. Basic procedure/ checklist is uploaded on [www.bhel.com](http://www.bhel.com)
32. Non- registered bidder to submit the credentials required for Registration in BHEL PEM: -

**"Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."**

33. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno- commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com))."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

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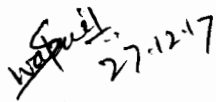
Detailed guidelines of reverse auction 2016 are available in "TENDER/EOI section" under "important Links" of [www. bhelpem.com](http://www.bhelpem.com), same are applicable for subject tender.

**The Bidders has to quote the Single Price (Total Cost to BHEL i.e. Grand total FOR site excluding GST) in Reverse Auction i.e. Price mentioned in Sl no-7, column -13 (Rs Y) with loading/de loading (if any). Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, Cost of withdrawal (if any), including loading (if any), De-loading (if any) shall be done in line with NIT terms.**

34. L1 bidder will have to submit Bank Guarantee for each POs (irrespective of value) which will be placed under the Rate Contract finalised through this tender considering RC as original contract as per format mentioned in Annexure C to NIT instead of format mentioned in GCC Rev 06
35. Bidder to note that all other terms and condition shall be strictly as per NIT, GCC Rev. 06, corrigenda related to GCC Rev.06 & SCC. In the event of any contradiction in the terms and conditions mentioned, the order of preference shall be NIT (this letter) / Rate contract SCC / corrigenda related to GCC Rev.06 / GCC Rev. 06.
36. Vendors shall have to enter into Integrity Pact (IP) with BHEL. The Integrity pact shall be returned by the bidder along with their Techno-commercial Bid, duly filled & signed by the authorized signatory and will form part of the order. Only those vendors/bidders who enter into Integrity Pact with BHEL, would be qualified to participate in the bidding Process. (Refer Annexure-IX, as per GCC Rev-06).
37. To oversee implementation of IP, Sh. DRS Chaudhary IAS (Retd.) has been appointed as IEM (Independent External Monitor) by BHEL.

**Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price given in sealed price bid.**

Thanking you,  
Yours faithfully,  
For and on behalf of BHEL

  
(SWAPNIL KUMAR/ Dy. MANAGER)

Enclosure:

1. Enquiry Terms & Conditions
2. Annexure A – Price Format (Prices should be quoted in this format only)
3. Techno-Commercial Deviation Sheet (Annexure-II to GCC Rev 06)
4. Technical Specifications
5. Technical PQR
6. Annexure B – SCC
7. Annexure C – BG Format
8. Annexure D – List of Prospective Project