

**NOTICE INVITING TENDER (NIT)**

**Ref. Enquiry No.: PE/PG/TAN/E-5789/2017**  
**Dated: 23.12.2017**

| DUE DATE      |
|---------------|
| 03.01.2018    |
| By 02:00 P.M. |

Dear Sirs,

**Subject: OPEN TENDER ENQUIRY OF "LIGHTING FIXURES, LAMPS & MISC. ITEMS" for 1X800 MW TANGEDCO NORTH CHENNAI STG.III- BTG.**

1. We are pleased to invite your offer in two parts strictly as per Clause-2.0 of instructions to bidders of GCC Rev.06 through E-procurement for the under mentioned item/equipment/system:

Manufacture, inspection and testing at manufacturer's works, proper packing and delivery to site of **LIGHTING FIXURES, LAMPS & MISC. ITEMS** as mentioned in different sections of specification No. PE-TS-423-558-E003 for **1X800 MW TANGEDCO NORTH CHENNAI STG.III - BTG Project**.

| SI. NO. | ITEM DESCRIPTION.                                | Quantity                                                           | Delivery                          |
|---------|--------------------------------------------------|--------------------------------------------------------------------|-----------------------------------|
| 1.0     | <b>LIGHTING FIXURES, LAMPS &amp; MISC. ITEMS</b> | As per BOQ & Technical Specification No. PE-TS-423-558-E006 Rev.00 | As per Clause No.2.11 shown below |

**Note:**

**A. Please refer the Email of BHEL-PEM for the conditions applicable on the specific vendors against this tender enquiry.**

**B. Please note that you have to submit offers in two parts (Techno-Commercial Bid and Price Bid) separately ONLINE via e-Procurement System. Please send us an Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not making an offer against this enquiry, you are requested to send a regret e-mail/letter such that the same is received to us on or before the due date.**

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be **submitted online via e-procurement system**. It shall be the responsibility of the bidder to ensure that the Tender is submitted on or before the **due date by 02:00 PM**. **Part-I bids shall be opened at 03:00 PM** on the due date.

**Important Note to be considered by all bidders:**

The offers of the bidders who are on the banned list and also the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com)

- 2. Terms and Conditions: - Please refer GCC Rev.06 and GST related corrigendum to GCC-06. which is available on [REDACTED]. You are requested to kindly download the same**

**2.1 Bidders to note that following form the part of tender documents:**

- JS*
- General Conditions of Contract (GCC) Rev 06 and Its GST Related corrigenda.
  - Technical Specifications.
  - Price format & Special Conditions of Contract (SCC) Rev.01.
  - Technical PQR.
  - Financial PQR
  - NIT Conditions
  - Any other document enclosed with NIT.

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- 2.2 Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out clearly with their techno-commercial offer as per annexure-II of GCC Rev-06.

Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06) including corrigenda, Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.

- 2.3 Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.

- 2.4 Unsolicited Fresh/Revised Price Bids shall not be entertained

- 2.5 In case of joint bidding, Scope matrix should be clearly defined between foreign bidder and their Indian representative along with the offer.

- 2.6 If any bidder has mentioned the term Not Applicable / Not Require / Not Quoted in BHEL price format. Hence bidder to need to substantiate the same. If the same item will require in future for the system same will be supplied free of cost.

- 2.7 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

- 2.8 Tenderers must enclose the Quality Plan in the prescribed format, for approval. Material will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).

- 2.9 Integrity Pact (IP)

IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below:

**Sh. D.R.S. Chaudhary, IAS (Retd.)**  
**E-1/164 Arera Colony**  
**Bhopal 462016**  
**Ph: +91 755 4050495**  
**Email: dilip.chaudhary@icloud.com**

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All

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such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

For all clarifications/ issues related to the tender, please contact:

|                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                         |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Mr. Jitendra Soni, Sr. ENGR, PG-II</b><br><b>M/s Bharat Heavy Electricals Limited,</b><br><b>Project Engineering Management,</b><br><b>Power Project Engineering Institute,</b><br><b>HRD &amp; ESI Complex,</b><br><b>Plot No 25, Sector-16 A, Noida-201301</b><br><b>Kind Attn: Jitendra Soni/Sr. Engr / PG-II</b><br><b>E-MAIL: <a href="mailto:jitendrasoni@bhel.in">jitendrasoni@bhel.in</a></b><br><b>Ph. Nos. 0120-4213543, 9990257437</b> | <b>Mr. Rajeev Lalwani, MGR/PG-II</b><br><b>M/s Bharat Heavy Electricals Limited,</b><br><b>Project Engineering Management,</b><br><b>Power Project Engineering Institute,</b><br><b>HRD &amp; ESI Complex,</b><br><b>Plot No 25, Sector-16 A, Noida-201301</b><br><b>Kind Attn: Rajeev Lalwani/ MGR/ PG-II</b><br><b>E-MAIL: <a href="mailto:rlalwani@bhel.in">rlalwani@bhel.in</a>;</b><br><b>Ph. No. 0120-4368793</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

2.10 Late tenders will be rejected.

**2.11 Delivery:**

**Main Supply:** Material shall be cleared for manufacturing lot wise based upon engineering progress and site requirement. Supply of each lot shall be completed by vendor within three (03) months from Lot clearance from BHEL. Drawing/documents submission schedule shall be as per ANNEXURE-A and every re-submission of drawing/documents shall be within 1 week from the date of BHEL comments to vendor after incorporating all the comments. Any deficiency in the document w.r.t. agreed specification/comments from BHEL or submission without compliance sheet shall be treated as non-submission and No. of days delay in submission/resubmission of complete documents during approval process, on account of this, would be reduced from the delivery.

**Supervision of E&C:** Vendor shall depute their representative to project site for Supervision of Erection and Commissioning within 15 days of BHEL intimation.

2.12 "BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

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The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com))."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL".

Detailed guidelines of reverse auction 2016 are available in "information section" of [www.bhelpem.com](http://www.bhelpem.com), the same is applicable for subject tender.

**2.13 All vendors participating in an open tender shall be required to meet the PQ criteria irrespective of their being registered/ not registered with BHEL, failing which offer of such vendor(s) shall be rejected. Price bid (Part-II) opening/Reverse Auction is subject to the following: -**

- a) **Techno-commercial qualification / recommendation of bidder by the BHEL-PEM**
- b) **Approval of bidder by BHEL's Customer (i.e. M/s TANGEDCO). Same shall be taken up by us with customer based on the latest credentials/reference list (Preferably not older than 5 years) furnished by bidder. Accordingly, you are requested to submit the following on or before technical bid Part-1 opening or along with offer: -**
  - (i) Company Profile
  - (ii) List of projects executed/ on hand for power sectors / Govt. organizations for the subject package.
  - (iii) Performance Certificates for satisfactory working of the system /equipment's.
  - (iv) Copies of major supply order executed by the vendor.

**2.14 Evaluation will be done on overall L1 (Total cost to BHEL) basis. Evaluation shall be done excluding GST quoted by bidders.**

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- 2.15 In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract (SCC) and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
- 2.16 CIF is not available for this tender.
- 2.17 Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been upload on [www.bhel.com](http://www.bhel.com) for participating in future tender enquires through e procurement.
- 2.18 MSE suppliers can avail the intended benefits only if they submit, attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of CA certificate applicable for the relevant financial year (latest audited). Documents should be notarized or attested by a Gazetted Officer. Bidder to also note that MSEs who submit registration certificate or register themselves after placement of PO shall also be given payment preference as per MSMED-Act 2006.
- 2.19 Indigenous bidders need to indicate the freight charges in percentage of total Ex-works in unpriced format.
- 2.20 All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 2.21 The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on [www.bhelpem.com](http://www.bhelpem.com).
- 2.22 All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on website only. Bidders are requested to visit our websites from time to time to keep themselves updated.
- 2.23 Insurance (Ocean and Inland) is in BHEL's scope.
- 2.24 Commercial terms of NIT only to be considered and mentioned anywhere in technical specification in case contradicting to be ignored.
- 2.25 For guidelines of Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <https://www.bhelpem.com/gcc.aspx>;
- 2.26 As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.

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2.27 Foreign bidders will have to quote C&F (cost & freight) basis instead of FOB. For importing materials on C&F basis, bidders to note following:

- As per Incoterms (CFR), risk transfers to buyer when the goods have been boarded on the ship in the country of Export. Hence, shipped on board date mentioned on the clear Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
- Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
- Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b of GCC rev.06) for recognition of dispatch.
- For claiming payment under relevant clause of GCC Rev.06 & GST related corrigendum to GCC Rev.06, Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev.06).
- Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
- Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
- There will be no change in MRC payment.

2.28 Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) ' vendor section ' Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

2.29 Delivery Port shall be Chennai, India.

2.30 PVC is not applicable for this package.

2.31 If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence, all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch

2.32 Quantity Variation & other condition:

- Overall quantity variation shall remain as +/- 30% of total order value in line with clause no. 6.0 of GCC REV-06.
- Quantity released (in Lots) upto 100% of contract value shall be intimated within 02 years from date of original P.O.
- Quantity variation of supply and supervision of E&C upto 30% of order value may exceed 02 years.
- Price Shall remain firm for supply as well as Supervision of E&C till completion of contract.

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2.33 Payment Terms:

Payment of basic price of material supplied, along with freight & GST shall be paid against receipt of material at site on pro-rata basis. 15% of basic price of materials supplied will be retained as security deposit which will be released on pro – rata basis as per details below:

- 10% will be released on pro-rata basis after submission of Material Receipt Certificate (MRC) from project site engineer of owner/purchaser. For obtaining MRC from project site/ owner, vendor shall depute their representative to project site. Packages shall be opened at site in presence of vendor representative for verification of material supplied. If any material found damaged/ short supplied during verification, then Vendor shall be responsible for replenishment.
- 5% will be released after submission of As Built drawings prepared by vendor subsequent to inspection of installation, handover of installation and receipt of "as built marked up" drawings from site. BHEL site engineer shall arrange for joint inspection of the installation by purchaser's and customer's representative for completeness and correctness of work. Any defect pointed out during such inspection, revised drawing(s) for corresponding design of lighting system shall be promptly issued by vendor. Vendor shall be responsible for their design till completion of work and handing over to end client.

Payment terms for supervision of E&C are as under:

-100% payment shall be released after successful completion of the activity, on Site certification.

2.34: Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-

- Acceptance of GCC Rev-06 including GST related corrigenda
- Acceptance of Special Conditions of Contract (SCC Rev 01) for the project.
- Supporting Documents for Technical and Financial Pre-Qualifying Requirement
- Technical & Commercial Deviations, if any in Annexure-II (**Mandatory to be filled & submitted along with techno-commercial offer**).
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.



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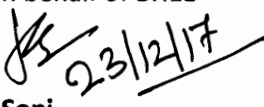
**Note: -**

**1. In case you are not making an offer against this enquiry, you are requested to send a regret e-mail/letter such that the same is received to us on or before the due date.**

**2. All Correspondences from BHEL-PEM before part – I opening shall also be the part of NIT.**

Thanking you,

Yours faithfully,  
For and on behalf of BHEL

  
**Jitendra Soni**  
(Sr.Engineer / Project Group-II)

**Enclosures:**

- BOQ cum Price Format (for Indian and Foreign Bidders)
- Technical Specifications no. PE-TS-423-558-E006
- Technical PQR
- Financial PQR
- Annexure-II of GCC Rev06 (Mandatory to be filled & submitted along with techno-commercial offer)
- SCC Rev 01
- New BG Format
- GST related Corrigenda to GCC-06
- Annexure-A (Drawing/documents submission schedule)