

MATERIALS MANAGEMENT
BHARAT HEAVY ELECTRICALS LIMITED, JHANSI

TENDER ENQUIRY NO: E8009001

DATE: 07.04.2020

All pages of this document have to be signed (with seal and stamp of bidder) as an acceptance of the terms and conditions of this tender

**SUB: TENDER DOCUMENT FOR FRAMEWORK AGREEMENT (FA) FOR
PURCHASE OF MEDICINE(S) ON DAILY BASIS.**

TERMS AND CONDITIONS:-

Sealed Tenders are invited in two-part bid system, consisting of:

Part I. Techno-Commercial Bid as per enclosed Format along with relevant documents as called

Part II. Price Bid,

in two separate sealed envelopes. Each sealed envelope shall be super-scribed with the type of bid (Technical-commercial or Price Bid), Tender Enquiry number and bidder's name. Both these envelopes should be submitted in a sealed envelope super scribing as under:

a	Enquiry No	E8009001
b	Due date	
c	Bidder's Name	

Due date & time of submission of Tender (both technical-commercial & Price) to Tender room shall be **05.05.2020** on or before 13:15 hrs. Part I: Technical-Commercial Bid shall be opened same day.

Suppliers are requested to quote in two-part bid system as explained above. However, for quotations submitted in single bid against our requirement of two-bid system will be considered, only if the bid is techno-commercially accepted without seeking any clarification from the vendor. Otherwise, the bid/offer shall be rejected.

1	Scope of Supply Drugs/ medicines prescribed of specified brand/ descriptions shall be supplied to BHEL Hospital, Jhansi on day-to-day basis at any time, during the tenure of Framework Agreement (FA).
2	Approx. Value of Tender Rs.60 lakhs ±10% for two years.
3	Basis of Price Supplier should quote discount in percentage on total price (MRP) i.e. price inclusive of taxes and duties as applicable on FOR BHEL Hospital, Jhansi.

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4	Pre-qualifying Requirement:										
	The offer of bidders participating in the Open Tender shall be evaluated based on fulfilling of the pre-qualifying requirements mentioned in format of Part-1 Bid (Techno commercial bid) enclosed.										
A	Bidder(s) to submit following documents -										
(I)	Self Certified Copy of PAN (Permanent Account No.)										
(II)	Self Certified Copy of valid Registration No. under GST										
(III)	Self Certified Copy of valid Drug License / Registration No. under Drug Act										
(IV)	Should be located (registered office / Operation Office) within 30 KM periphery of BHEL Jhansi – Address to be furnished										
(V)	Self-Undertaking that our person will be available on the following telephone/mobile alternate number – Details of Contact person and phone number to be furnished										
(VI)	Should have internet facility & connectivity (Email address to be furnished).										
B	Annual average financial turnover (T/O) & Net Worth										
	In past three financial years bidder should have minimum T/O of Rs. 6.3 Lakhs for non- MSEs and Rs. 2.0 Lakhs for MSEs. For this bidders to attach copy of balance sheets including profit and loss statements of last three financial years, audited by CA. In case balance sheet of last financial year is not yet audited, the un-audited balance sheet of last financial can be enclosed along with certificate of CA. Wherever requirement of audit of balance sheet is not mandatory / statutorily not required, the bidder should submit CA certificate for <table border="1" style="margin: 10px auto;"> <thead> <tr> <th style="text-align: center;">FY→</th><th style="text-align: center;">2016-17</th><th style="text-align: center;">2017-18</th><th style="text-align: center;">2018-19</th><th style="text-align: center;">Average Turnover</th></tr> </thead> <tbody> <tr> <td style="text-align: center;">T/O →</td><td></td><td></td><td></td><td></td></tr> </tbody> </table> a) Minimum Current Assets : Rs 20.00 Lakhs b) Net worth should be positive.	FY→	2016-17	2017-18	2018-19	Average Turnover	T/O →				
FY→	2016-17	2017-18	2018-19	Average Turnover							
T/O →											
C	Experience: -										

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Bidders should have experience of having supplied "Medicines (henceforth called "Goods") to Any Organization.

The bidders have to provide minimum three orders executed in the last three years, supplied one month prior to date of issue of tender.

Minimum Quantum- Should have supplied "Goods" of worth Rs. 10.0 Lakhs Non MSEs and Rs. 7.0 Lakhs for MSEs in past three years, one month prior to date of issue of tender in the following table:

Customer Name	Order No. & Date	Amount in Rs	Order, Tax Invoice No., TC No. & Date	Remark, if any

As an evidence of the above information, the bidder to attach the documentary proof as below :

Supplies made to	Documentary Proof to be attached
BHEL Unit(s)	Purchase Order Copies to be submitted
Other PSUs / Govt Undertakings	Copy of Performance certificate/Tax Invoices, Purchase Order issued by Customer be submitted.
Private Sectors	Copy of Purchase Order, relevant Tax Invoice / TDS certificate to be submitted.

5	Security Deposit The successful bidder shall be required to furnish security deposit before start of the contract, in favour of M/s BHARAT HEAVY ELECTRICALS LIMITED, JHANSI in the form of Fixed Deposit Receipt/ EFT. The Security Deposit shall be Rs 25000/- in case of L-1 bidder who is assured 70% of the supply and it shall be Rs 10000 / - in case of the bidder who is ensured 30% of the supply.
6	Payment Term: 100% payment within 30 days of receipt & acceptance of medicines at BHEL Hospital, Jhansi

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7	Validity of Contract 24 months from the date of award of contract.
8	Demand of goods/medicine Generally, all the required medicines will be booked through internet/ telephone/ in person, and material should reach Incharge Stores, Hospital, BHEL , Jhansi within 24 Hours or EARLIER as directed by Incharge Stores. Confirmatory letter/order shall be issued by Medical (Stores), Hospital, BHEL , Jhansi. We can allow a maximum grace period of only 48 hours over and above the 24 hours stipulated, and this too will be allowed in rare cases. Normally, Purchase order of required medicines will be issued by BHEL Jhansi on day to day basis up to 15:00 hrs of every working day. The same will be sent to supplier through email/ WhatsApp and supplier shall deliver the medicines by 12:30 hrs of next working day. In case of failure to supply the medicines within the stipulated time, BHEL reserves the right to procure the material from elsewhere on your risk & cost. Part supply of any prescription shall not be acceptable unless otherwise permitted by competent authority.
(a)	Tablets/ Capsules are to be supplied in strips only bearing MRP, expiry date and batch number. The same should be clearly mentioned in the cash memo/ bill as well.
(b)	Supplier has to submit three copies of bills along with the medicines. Payment of bills will be released within 30 days of supply and acceptance of the material at BHEL Hospital, Jhansi.
(c)	In case of medicines required for serious/ ICU patients, emergency supply will have to be made immediately / round the clock, the supplier will be informed telephonically regarding such requirement.
(d)	For any clarification, the supplier may consult PO Issuing Authority /Incharge Stores on same day.
(e)	Supplier must clearly mention in bill, the pack of Bottles/ Tubes/Injection/Syrup etc.
(f)	Name of the Drug Manufacturers must be written clearly on the bill.
(g)	Validity of quotation should be for 120 days from the date of opening of the bid.
(h)	Supplies may be asked from any of the suppliers at any time /for any period depending upon prevailing situation at that time in the hospital.

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9	Quality The booked material should be of standard good quality and from WHO GMP certified reputed known firms. The material will be rejected, if not to the specifications												
10	Certification of Price Supplier must certify on the bills that the rates charged, are as per company's printed price allowing agreed percentage of discount.												
11	Risk Purchase In case of failure to supply the required medicines within stipulated time (as mentioned at Clause 8 above), the same will be purchased from open market at supplier's risk & cost and the difference in price (purchase price {-} minus contract rate) will be deducted from the supplier's pending bills /security deposit. On repeated default, vendor will be penalized as per our terms & conditions, may be terminated from framework Agreement and necessary further action initiated as per company guidelines.												
12	The FA, if awarded shall be under constant performance review and may be terminated, if not found satisfactory. Security Deposit shall be forfeited and Risk Purchase Clause shall be applied on the defaulter supplier.												
13	BHEL reserves the right to cancel/ short close the Framework Agreement (FA) at any time at its discretion without assigning any reason.												
14	BHEL also reserves the right to purchase part/full quantity												
15	Distribution of Contract The L1 bidder shall be decided based on highest discount offered on total price (MRP). To maintain continuity in supply, Contract may be established with two suppliers, wherein quantity/value distribution between L-1 & L-2 would be in the ratio shown in below table subject to acceptance of L-1 discount offered along with terms & conditions. <table><tr><th>No of vendor(s)</th><th>L1</th><th>L2</th><th>Total</th></tr><tr><td>1</td><td>100</td><td></td><td>100</td></tr><tr><td>2</td><td>70</td><td>30</td><td>100</td></tr></table> In case L2 bidder does not accept counter of L1 discount, further counter offering will be done to get two vendor. If we do not get two vendor then FA of 100% value will be finalized with L1 bidder. Wherever it comes to notice that the vendor is not performing on delivery	No of vendor(s)	L1	L2	Total	1	100		100	2	70	30	100
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1	100		100										
2	70	30	100										

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	or quality, or not executing the order, suitable penal action shall be taken against the defaulting vendor(s) as per the Guidelines of the Company. In such case, the balance allocated value/quantity of the defaulting vendor(s) may be re-distributed to other performing and willing vendor(s) of the rate contract. In view of above factor the loading during execution of framework agreement (FA) may vary with respect to allocated value/quantity.
16	The FA shall be entered for value of medicines, which may be asked to supply at any time during the period of FA.
17	BHEL also reserves the right to accept/reject any or all tenders fully or partially, reduce/increase the quantity and split the order without assigning any reasons thereof.
18	Any offer, which is not in compliance with above terms and conditions of the tender, are liable to be rejected.
19	While quoting, basis of price, point No. 3 above should be taken care of
20	Price bid (Part II bid) of only those bidders shall be opened, whose techno-commercial offer (Part I bid) is acceptable & is in line with our tender terms & conditions.
21	The L1 supplier shall be decided based on highest discount offered on total price (MRP) as per clause 3.
22	Arbitration
	In case of any unresolved disputes between the vendor and BHEL with regard to the supplies, same shall, after a written notice to the other party, be referred to sole arbitration of the General Manager of BHEL or his nominee. The Arbitration shall be conducted in accordance with the provisions of the current version of Arbitration and Conciliation Act 1996. The award of the arbitrator shall be final and binding on both the parties to the contract. All suit /claims in respect of this shall be in the Courts of Jhansi only.

Date:

**(Signature of Bidder
with Name, Designation and Seal)**