



BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120

(A Govt. of India Undertaking)

Material Management Department

PUR/E8089001

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BHEL - JHANSI

TENDER DOCUMENT

FOR THE SUPPLY OF MEDICINES TO BHEL HOSPITAL, JHANSI UNDER FRAMEWORK AGREEMENT (FA) FOR TWO YEARS (2018-19 & 2019-20)

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(Rahul)

Dy. Manager (MM)

|                               |                                                               |                            |                         |
|-------------------------------|---------------------------------------------------------------|----------------------------|-------------------------|
|                               |                                                               |                            |                         |
| O P Gupta<br>Sr. Manager (MM) | Dr. (Ms.) F Roohi<br>Sr. Consultant<br>(GYN & OBS)<br>Medical | P. B. S. Ekka<br>AGM (CMM) | C. V. Rao<br>AGM (MM-H) |



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### **Instructions for Submission of Tender and Terms & Conditions**

This tender is for the supply of Medicines to BHEL Hospital, Jhansi Pharmacy for two Years (2018 -19 & 2019 -20):-

1. Offers are invited in two bids system, outer big Envelope contains another two envelopes, 1st inner Envelope of Techno Commercial bid and 2<sup>nd</sup> inner Envelope of Price bids. All three envelopes must bear our tender no, due date & bidder name.
2. Offer must be submitted in sealed Envelops with enquiry number, due date & name of the bidder on the top.
3. Most important : Offer to be submitted in two bid system as per given below :-

#### **(A) PART-A "Techno-Commercial Bid": -**

Techno Commercial bid should be as per enclosed checklist of main commercial terms and conditions duly signed.

(For Techno – Commercial terms, please submit duly filled "TECHNO COMMERCIAL BID" PART-A, at page 6-7 of 23 & Blank Price Bid at page 8-15 of 23)

#### **(B) PART – B "Price Bid" –**

Price bid should be submitted duly signed (page 16-23 of 23).

4. The offer should reach this office on or before 13:15 Hrs on the due date. Tender can also be dropped in the tender Box, kept at Administrative Building Gate.  
The tenders (only technical bids) will be opened after 14.00 Hrs on the due date in presence of all bidders who will be present in tender room of BHEL Jhansi.
5. Offer should be free from over writing or erasures. Corrections or additions, if any should be self-attested.
6. Your quoted Discount should remain firm till execution of FA / contract.
7. No change of Discount for whatever cause is allowed once the offer is accepted and the order is placed. Withdrawal from the quotation after it is accepted or failure to make the supply within the scheduled period will entail cancellation of order / or imposition of risk & cost purchase.
8. Material offered should be of required quality and conforming strictly to our specification.
9. Our standard terms of payment is "100% payment after 60 days of acceptance of material at our works. In no case, interest for overdue period will be borne by BHEL".

*Rahul*

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10. Bharat Heavy Electricals Ltd, do not bind itself to accept the lowest of any tender, but reserves to itself the right to accept or reject all or a part of any tender at its discretion following BHEL purchase policy & Government guidelines.
11. **Arbitration:** - In all cases of disputes, the matter shall be referred for arbitration. The arbitrator shall be nominated by the unit Head, Bharat Heavy Electricals Ltd, Jhansi or any other officer nominated by him. The award of Arbitrator shall be final and binding on both the parties to the contract.  
In case of any suit or other legal proceedings under or relating to this tender, the courts at Jhansi (only) shall have full jurisdiction.
12. Total delivered cost at BHEL including loadings if any shall be the criteria for deciding the tender.
13. Your quotation against this enquiry must be valid for the ordering up to minimum of 120 days from the date of opening of Price Bid.
14. **Qualifying Criteria for Bidders:-** Supplier should have the following -
- |    |                                                                                                                                                       |                                                                                                              |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| a. | Valid Drug License under U.P. Drugs Act.                                                                                                              | <b>Documents against Sl. No. a, b, c &amp; d shall be submitted along with Part-A-Techno-commercial Bid.</b> |
| b. | Valid GSTIN No                                                                                                                                        |                                                                                                              |
| c. | Valid Income Tax Clearance Certificate                                                                                                                |                                                                                                              |
| d. | Dealership certificate / Authorization Certificates / Invoice generated by concern companies of at least Pharmaceuticals companies shall be attached. |                                                                                                              |
| e. | Supplier should have Landline Telephone / Mobile Phone.                                                                                               |                                                                                                              |
| f. | Supplier should have Internet connection with valid email ID.                                                                                         |                                                                                                              |
| g. | Offer must be submitted in two bid system as per remark no 3 (A) & (B).                                                                               |                                                                                                              |
15. **Scope of Supply:** - Suppliers will have to supply the Medicines to BHEL Hospital within 21 days of written order by BHEL Hospital. Bidders with whom FA is finalized should be prepared to replace the expiry date Medicines supplied under this FA.
16. **Risk Purchase:** - In case of vendors fails to supply the material, BHEL reserves the right to procure the material from elsewhere at risk & cost of vendor.
17. Offers from bidders who do not meet our qualifying criteria as per annexure "A" will be rejected.
18. Only technically qualified bidder's offers shall be processed further.



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19. For any other clarification, please contact Dr. (Ms.) F Roohi Sr. Consultant (GYN & OBS) (In-charge Hospital Purchase), Ph. No. 0510 241 2720 and Dr. Jyoti Swaroop, Ph. 0510-2412727.
  20. Please send offer addressed to Sr. Manager (MM) BHEL, Jhansi – 284120 (UP)
  21. No late offer shall be considered and same will be returned back to the bidder.
  22. Price Bid of qualified suppliers shall be open after acceptance of offer and opening date of price bids shall be intimated to all qualified bidders.
  23. **Basis of Price:** - Supplier should quote Discount in percentage on price to Retailer (PTR) as per price list provided by Manufacturer Company. (Including list of medicines of DPCO) on door delivery to BHEL Hospital, Jhansi.
  24. **Certification of Price:** - Suppliers must certify in their bills that the rates charged by them are inclusive of the discount on price to Retailer (PTR) list, as applicable on the date of issuing of Purchase order. Supplier will have to submit three copies of bills along with the certification at the time of supply of Medicines to BHEL Hospital.
  25. **Estimated Value:** - The estimated value for two years FA / contract shall be Rs.160 Lacs approx.
  26. The FA, if awarded shall be under constant performance review and may be terminated, If not found satisfactory.
  27. BHEL reserves the right to cancel the FA at any time at its discretion without any reason.
  28. BHEL also reserves the right to purchase Part / Full quantity of medicines.
  29. **FINALIZATION OF FRAMEWORK AGREEMENT (FA).**  
The L1 supplier shall be decided based on highest discount offered on Price to Retailer (PTR) for particular company. FA may be established with 'n-1' bidders (where n is techno-commercially accepted bidders) limited to THREE bidders based on L1 agreed discount offered. The FA may be finalized with THREE Authorized dealers / stockists per company (in the order of tender rankings) to maintain continuity in supply. In case of only two techno-commercially qualified bidders, FA will be entered with both the bidders with the approval of Competent Authority. Since the needs of medicines cannot be envisaged at the time of issue of the tender, the manner of quantity distribution (ratio) among THREE bidders cannot be disclosed upfront in NIT. The distribution as required shall be done in a fair, equitable & transparent manner.

*Rahul*



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**30. PROCUREMENT AS PER FA**

On finalization of the FA, the official of BHEL Hospital shall initially approach the L1 Authorized dealers / stockists per company as per FA for price bids, whenever there is a requirement for the given medicine(s). In case the L1 Authorized dealers / stockists per company is / are unable to provide an offer at the given point of time, the official shall approach the other TWO Authorized dealers / stockists per company as per FA, in the order of their tender rankings. The offers received from the bidder(s) shall be discounted as per the agreed terms of the FA, and the final price inclusive of taxes shall be arrived at for placement of order on the most competitive bidder(s). In case of more than one successful bidder, the distribution shall be done in a fair, transparent and equitable manner.

**31. Validity of Contract: - 24 months from the date of award of FA.**

**32. No change in discount shall be permissible during the period of the FA.**

**33. The suppliers will have to prepare the bill based on the price list (and discount) as applicable on the date of placement of order. In case higher billing is done, same will not be accepted and payment will be made as per rate applicable on date of placement of order.**

**NOTE: It is confirmed that all the terms and conditions stipulated in the tender Enquiry has been fully understood by us and acceptable to us.**

Signature & Office Seal of the bidder

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**"TECHNO COMMERCIAL BID" PART- A**

SUPPLIER'S NAME: .....

PAN No.....GSTIN No.....

| S.No | Particulars                                                                                                                                                                                                                                    | Supplier's Confirmation |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| 1    | FA for supply of Medicines to BHEL Hospital, Jhansi for two years (2018-19 & 2019-20 on door deliver basis.                                                                                                                                    | Accepted /Not accepted  |
| 2    | The offer must be in "Two bid system" as per enquiry.                                                                                                                                                                                          | Accepted /Not accepted  |
| 3    | <b>Delivery:</b> Supply should be within 21 days from the date of written order of medicines. In case after placement of order supplies are not made within 21 days BHEL shall have option to cancel the order at our risk & Cost of Supplier. | Accepted /Not accepted  |
| 4    | Fresh batch of medicine shall be supplied. Expiry of medicines should be more than six months as on date of supply                                                                                                                             | Accepted /Not accepted  |
| 5    | Quoted discount shall be on the price to Retailer (PTR). As per price list provided by manufacturer company. (Including list of medicines of DPCO) on door delivery to BHEL Hospital, Jhansi.                                                  | Accepted /Not accepted  |
| 6    | IGST – (Mention NA if not applicable)                                                                                                                                                                                                          | .....%                  |
| 7    | CGST – (Mention NA if not applicable)                                                                                                                                                                                                          | .....%                  |
| 8    | IGST – (Mention NA if not applicable)                                                                                                                                                                                                          | .....%                  |
| 9    | Medicine of nearby expiry shall be collected and replaced free of cost. BHEL shall inform before 30 days of expiry.                                                                                                                            | Accepted /Not accepted  |
| 10   | Medicine damaged during transit shall be replaced Immediately free of cost by us.                                                                                                                                                              | Accepted /Not accepted  |
| 11   | Any special rebate or discount of advantage available to us from our principal shall be passed on to BHEL Hospital.                                                                                                                            | Accepted /Not accepted  |
| 12   | All valid Authorization letter of principals shall be enclosed with the Technical Bid (Part- A).                                                                                                                                               | Accepted /Not accepted  |
| 13   | No reduction in quoted discount shall be permissible during the period of the FA.                                                                                                                                                              | Accepted /Not accepted  |
| 14   | <b>Validity</b> – Quoted discount shall be valid for two years from date of award FA.                                                                                                                                                          | Accepted /Not accepted  |
| 15   | <b>Inspection</b> shall be carried out by BHEL at BHEL works.                                                                                                                                                                                  | Accepted /Not accepted  |

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|    |                                                                                                                                                                                                                                                                                                                                     |                        |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| 16 | <b>Liquidated Damage Penalty</b> – Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty of ½% of the price bid of the goods in arrear (delayed and not supplied) per week & part thereof subject to a minimum of 10% of the delayed order value unless agreed otherwise. | Accepted /Not accepted |
| 17 | <b>Risk Purchase</b> – If the material is not supplied within stipulated delivery indicated in PO BHEL shall have the option to purchase the material from the other sources at the supplier's risk & cost.                                                                                                                         | Accepted /Not accepted |
| 18 | <b>Terms of payment</b> – 100% payment after 60 days of receipt and acceptance of material at BHEL works                                                                                                                                                                                                                            | Accepted /Not accepted |
| 19 | The medicines supplies to Hospital shall be as per purchase order.                                                                                                                                                                                                                                                                  | Accepted /Not accepted |
| 20 | Supplier must certify their bills that the rates charged by them are inclusive of discount on price to Retailer (PTR) list as applicable on the date of issuing of Purchase Order.                                                                                                                                                  | Accepted /Not accepted |
| 21 | Payment shall be made of certified Bills related with the price to Retailer (PTR) list shall be submitted to BHEL Hospital                                                                                                                                                                                                          | Accepted /Not accepted |
| 22 | Copy of Price Bid, Unpriced are submitted as per BHEL, formats with Techno Commercial Bid- Part –A and filled Price Bid will be submitted in separate envelope as per terms and conditions Clause 3, Part B.                                                                                                                        | Yes/ No                |
| 23 | (i) Telephone No<br>(ii) Mobile No                                                                                                                                                                                                                                                                                                  | (i).....<br>(ii).....  |
| 24 | PAN No                                                                                                                                                                                                                                                                                                                              | .....                  |
| 25 | GSTIN No                                                                                                                                                                                                                                                                                                                            | .....                  |
| 26 | E-mail Id                                                                                                                                                                                                                                                                                                                           | .....                  |
| 27 | Name of Contact Person                                                                                                                                                                                                                                                                                                              |                        |

Notes:-

1. If answer to 1,2,3,4,5,9,10,11,12,13,14,15,16,17,18,19,20,21 & 22 are not acceptable, offer will be straight way rejected.

Signature of Supplier & Seal:

Address:

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**"BLANK PRICE BID"**

(Please Submit with Part A- Techno-Commercial Bid)

To,  
The Sr. Manager (MM)  
BHEL Jhansi

**Subject: Framework Agreement (FA) for Supply of Medicines for Two Years**

With reference to your enquiry no E8059001 for the supply of medicines for BHEL Hospital, Jhansi for two year (2018-19 & 2019-20). We hereby offer discount on the medicine of the following companies at the terms and conditions mentioned in Part A- Techno-commercial Bid, as per format supplied by you. We are authorized STOCKIST / DISTRIBUTORS of the following companies and relevant CGST/ SGST/ IGST to be charged are also mentioned against each company.

| SL No. | Name of the Companies         | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Company Invoice* attached |
|--------|-------------------------------|------------------|------|------|---------------------|-----------------------------------------------------------------------|
|        |                               | CGST             | SGST | IGST |                     |                                                                       |
| 1      | ABBOT INDIA                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 2      | ABBOTT (SOLVAY)               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 3      | ABBOTT HEALTH CARE            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 4      | ABBOTT TRUE CARE              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 5      | ACCUREX BIOMEDICAL            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 6      | AGLOWMED LIMITED              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 7      | AJANTA PHARMA                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 8      | ALBERT DAVID                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 9      | ALCON                         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 10     | ALEMBIC LTD                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 11     | ALEMBIC PHARMA                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 12     | ALERE MEDICAL                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 13     | ALIADEC                       |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 14     | ALKEM                         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 15     | ALKEM DIABETOLOGY             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 16     | ALKEM MEDIVA                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 17     | ALLERGAN                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 18     | ALLIED PHOTOGRAPHIC INDIA LTD |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 19     | AQUILA INTAS                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 20     | ARISTO PHARMA                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |

Signature of Supplier & Seal:

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| SL No. | Name of the Companies          | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Company invoice* attached |
|--------|--------------------------------|------------------|------|------|---------------------|-----------------------------------------------------------------------|
|        |                                | CGST             | SGST | IGST |                     |                                                                       |
| 21     | AROZONICS HEALTH CARE          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 22     | ASTRA ZENICA PHARMA            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 23     | AUSTRO LAB                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 24     | B.D                            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 25     | BAYER ZYDUS PHARMA             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 26     | BDH INDUSTRIES                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 27     | BEACON DIAGNOSTIC              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 28     | BERYL DRUGS LTD                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 29     | BESTOCHEM FORMULA-TION         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 30     | BESTOCHEM SALUTE               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 31     | BIOCHEM ( PLATINUL)            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 32     | BIOCHEM (VIVO)                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 33     | BIOCHEM PHARMA                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 34     | BIOCHEM( (ONCO)                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 35     | BIOCON LIMITED                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 36     | BIOLOGICAL E LTD               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 37     | BLUE CROSS                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 38     | BOEHRINGER                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 39     | CADILA (GEN STAR)              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 40     | CADILA HEALTHCARE              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 41     | CADILA PHARMA                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 42     | CAROL REMEDIES & PHARMA        |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 43     | CENTAUR PHARMACEUTI-CAL        |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 44     | CIPLA LTD                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 45     | COMED CHEMICAL PVT LTD         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 46     | COMED LAB                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 47     | CONCEPT PHARMA                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 48     | COSME HEALTH CARE              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 49     | DENIS                          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 50     | Dr SABHARWALS MANU-FACTURE     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 51     | Dr. MOREPEN GEN                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 52     | Dr. REDDYS LABS                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 53     | Dr. SABHARWALS MEDICAL PVT LTD |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 54     | EAST INDIA PHARMACEU-TACL      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |

\*Invoice indicating stockiest/ supplier as 'Consignee' / 'Purchaser'.

Signature of Supplier & Seal:

*Rahul*



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| SL No. | Name of the Companies            | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Company invoice* attached |
|--------|----------------------------------|------------------|------|------|---------------------|-----------------------------------------------------------------------|
|        |                                  | CGST             | SGST | IGST |                     |                                                                       |
| 55     | ELDER (GENERIC)                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 56     | ELDER PHARMA                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 57     | ELI LILY                         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 58     | EMCURE PHARMACEUTICALS           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 59     | ENTOD                            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 60     | ERIS LIFE SCIENCE                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 61     | ESTEEM PHARMA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 62     | ETHICON (JOHNSON & JOHNSON)      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 63     | FDC LTD                          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 64     | FRANCO INDIAN PHARMA             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 65     | FULFORD                          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 66     | GALDERMA LABORATORIES            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 67     | GENNEX LABORATORIES              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 68     | GENO PHARMA                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 69     | GERMAN REMEDIES                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 70     | GLAXO PHARMA                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 71     | GLAXO SMITHKLINE PHARMACEUTICALS |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 72     | GLENMARK PHARMACEUTICAL          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 73     | H B LIFE SCIENCE                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 74     | H&H                              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 75     | HELIOS PHARMA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 76     | HETERO HEALTHCARE                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 77     | HETRO                            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 78     | HICKS THERMOMETERS               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 79     | HIND CHEMICAL                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 80     | HINDUSTAN SYRINGE                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 81     | ICPA HEALTH PRODUCTS LTD.        |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 82     | IDPL                             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 83     | IFAR INDIA LTD.                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 84     | IND SWIFT LTD                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 85     | INDIAN IMMUNOLOGICAL LTD         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 86     | INDOCO REMEDIES                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 87     | INTAS AGOTA                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 88     | INTAS ALECTRA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |

Signature of Supplier & Seal:

**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

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| SL No | Name of the Companies           | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Company invoice* attached |
|-------|---------------------------------|------------------|------|------|---------------------|-----------------------------------------------------------------------|
|       |                                 | CGST             | SGST | IGST |                     |                                                                       |
| 89    | INTAS ALERON                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 90    | INTAS ALTIMA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 89    | INTAS ALERON                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 90    | INTAS ALTIMA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 91    | INTAS ARRON                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 92    | INTAS ARTERA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 93    | INTAS PHARMA (ACTIMA, INDIUM)   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 94    | INTAS PHARMA (INNOVA, INDICHEM) |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 95    | INTAS PHARMACEUTICALS LTD       |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 96    | INTAS SUPRIMA                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 97    | INTAS VECTOR                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 98    | INTAS XENITH                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 99    | IPCA LABORATORIES               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 100   | IVES DRUGS                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 101   | JACSONPAL PHARMA                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 102   | JAINSON BIOTECH                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 103   | JAWA                            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 104   | JINDAL PHOTO FILM               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 105   | JOHNSON & JOHNSON               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 106   | JUGAT PHARMA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 107   | JYOTI PHARMACEUTICALS           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 108   | KEE PHARMA                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 109   | KHANDELWAL PHARMA               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 110   | LARK LABORATORIES               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 111   | LEDERLE PHARMA                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 112   | LIFE STAR PHARMA MANKIND        |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 113   | LUPIN (GENERIC)                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 114   | LUPIN LABORATORIES              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 115   | MACLEODS PHARMA                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 116   | MAGNET LABS LTD MANKIND         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 117   | MANEESH HEALTHCARE              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 118   | MANKIND DISCOVERY               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 119   | MANKIND FUTURE                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 120   | MANKIND PHARMA LTD              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 121   | MANKIND SPECIAL                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |

Signature of Supplier &amp; Seal:

**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

(A Govt. of India Undertaking)

**Material Management Department****PUR/E8089001**

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| SL No | Name of the Companies          | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Company invoice* attached |
|-------|--------------------------------|------------------|------|------|---------------------|-----------------------------------------------------------------------|
|       |                                | CGST             | SGST | IGST |                     |                                                                       |
| 122   | MARK HEALTH AMANTA             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 123   | MARTIN HARIS                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 124   | MEDISPAN LTD                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 125   | MEDLEY PHARMA                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 126   | MERCK INDIA LTD                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 127   | MERCURY LABS                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 128   | MEYER ORGANICS                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 129   | MICRO LABS LTD                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 130   | MIDAS                          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 131   | MODI MUNDI PHARMA LTD          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 132   | MOLEKULE                       |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 133   | MOREPEN LABORATORIES           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 134   | MOUNT METTUR PHARMACEUTICALS   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 135   | MS PHARMACEUTICALS             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 136   | MSN LABORATORIES               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 137   | NEON LABORATORIES LTD          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 138   | NEURO LIFE SICIENCE            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 139   | NIRLEP                         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 140   | NOVARTIS                       |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 141   | NOVO NORDISK INDIA (AB-BOTT)   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 142   | NPIL                           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 143   | NULIFE PHARMACEUTICALS         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 144   | OMEGA BIOTECH LTD              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 145   | OPHTHO LABORATORIES            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 146   | ORGANON (INDIA LTD.)           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 147   | OVERSEA HEALTHCARE             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 148   | PAGODA HEALTHCARE              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 149   | PFIZER LTD                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 150   | PHARMASYNTH                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 151   | PHARMATECH                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 152   | PIL (PSYCOPTROPIC INDIA P LTD) |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 153   | PIRAMIL ENTERPRISES            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 154   | PSYCO REMEDIES                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 155   | RANBAXY LABS LTD               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |

Signature of Supplier &amp; Seal:



**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

(A Govt. of India Undertaking)

**Material Management Department**

**PUR/E8089001**

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| SL No | Name of the Companies      | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Company invoice* attached |
|-------|----------------------------|------------------|------|------|---------------------|-----------------------------------------------------------------------|
|       |                            | CGST             | SGST | IGST |                     |                                                                       |
| 156   | RANBAXY PHARMA             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 157   | RAPTACOS                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 158   | RELIANCE LIFE SCIENCE      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 159   | REMEDIAL HEALTHCARE        |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 160   | RESCURE REMEDIES           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 161   | ROMSONS SCIENTIFIC         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 162   | RPG LIFE SCIENCE           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 163   | SANDOZ PHARMA (GENERIC)    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 164   | SANDOZ PVT LTD             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 165   | SANOFI AVENTIS             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 166   | SANZYME LTD (UNISANKYO)    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 167   | SATAYAM OPHTHOLMIC         |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 168   | SERDIA PHARMA              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 169   | SERUM INSTITUTE            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 170   | SHREYA                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 171   | SIEMENS MEDICAL DIAGNOSTIC |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 172   | STADMET                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 173   | SUN PHARMA                 |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 174   | SUN WAYS                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 175   | SUNMILET                   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 176   | SUTURE INDIA               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 177   | SVIZERA                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 178   | SYMBIOSIS                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 179   | SYMBIOTIC DRUGS            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 180   | SYNCHEM PHARMA             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 181   | SYNTHKO PHARMA             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 182   | SYTOPIC                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 183   | TABLATS INDIA              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 184   | TALENT INDIA               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 185   | THEMIS PHARMACEUTICALS     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 186   | TORQUE PHARMA              |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 187   | TORRENT                    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 188   | TRANASIA BIOMEDICAL LTD    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |
| 189   | TROIKA                     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                              |

Signature of Supplier & Seal:

*Rahul*



BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120

(A Govt. of India Undertaking)

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| SL No | Name of the Companies    | Taxes Applicable |      |      | Discount Applicable | Authorization Letter/Dealership certificate/Compa invoice* attached |
|-------|--------------------------|------------------|------|------|---------------------|---------------------------------------------------------------------|
|       |                          | CGST             | SGST | IGST |                     |                                                                     |
| 190   | TTK                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 191   | TULIP LABS               |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 192   | UCB                      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 193   | UNICHEM DRUGS            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 194   | UNICHEM LABORATORIES     |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 195   | UNIMARK HEATH CARE LTD   |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 196   | UNIMARK PHARMA LTD       |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 197   | UNIQUE/JB CHEMICAL       |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 198   | USV LTD                  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 199   | VEEKAY SURGICAL          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 200   | VERITAZ HEALTH CARE      |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 201   | WALLACE PHARMA           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 202   | WALTER BUSNIL            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 203   | WELBACK PHARMA           |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 204   | WIN MEDICARE             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 205   | WOCKHARDT LTD            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 206   | WYETH LTD                |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 207   | ZUVENTIS PHARMA          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 208   | ZYDUS (GENERIC)          |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 209   | ZYDUS ALDIAC             |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 210   | ZYDUS BIOCHEM (ETHICAL)  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 211   | ZYDUS BIOCHEM (SPECTRUM) |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 212   | ZYDUS BIOCHEM(RANBOW)    |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 213   | ZYDUS CARDIVA            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 214   | ZYDUS NEUROLIFE SCIENCE  |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |
| 215   | ZYDUS NUTRIVA            |                  |      |      | Quoted/ Not Quoted  | Yes / No                                                            |

Note: Discount to be furnished for only companies listed above.

Our GSTIN No is .....

Yours Faithfully:

Name:

Signature of Representative:

Address:

*Dahur*



BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120

(A Govt. of India Undertaking)

Material Management Department

PUR/E8089001

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**"Price Bid" PART – B**

(Please Submit in Separate Envelope)

To,  
The Sr. Manager (MM)  
BHEL Jhansi

**Subject: Framework Agreement (FA) for supply of medicines for two years.**

With reference to your enquiry no E8059001 for the supply of medicines for BHEL Hospital, Jhansi for two year (2018-19 & 2019-20). We hereby offer discount on the medicine of the following companies at the terms and conditions mentioned in Part A- Techno-commercial Bid, as per format supplied by you. We are authorized STOCKIST / DISTRIBUTORS of the following companies and relevant CGST/ SGST/ IGST to be charge are also mentioned against each company.

| SL | Name of the Companies            | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|----|----------------------------------|------------------|------|------|---------------------------------------------|
|    |                                  | CGST             | SGST | IGST |                                             |
| 1  | ABBOT INDIA                      |                  |      |      |                                             |
| 2  | ABBOTT (SOLVAY)                  |                  |      |      |                                             |
| 3  | ABBOTT HEALTH CARE               |                  |      |      |                                             |
| 4  | ABBOTT TRUE CARE                 |                  |      |      |                                             |
| 5  | ACCUREX BIOMEDICAL               |                  |      |      |                                             |
| 6  | AGLOWMED LIMITED                 |                  |      |      |                                             |
| 7  | AJANTA PHARMA                    |                  |      |      |                                             |
| 8  | ALBERT DAVID                     |                  |      |      |                                             |
| 9  | ALCON                            |                  |      |      |                                             |
| 10 | ALEMBIC LTD                      |                  |      |      |                                             |
| 11 | ALEMBIC PHARMA                   |                  |      |      |                                             |
| 12 | ALERE MEDICAL                    |                  |      |      |                                             |
| 13 | ALIADDEC                         |                  |      |      |                                             |
| 14 | ALKEM                            |                  |      |      |                                             |
| 15 | ALKEM DIABETOLOGY                |                  |      |      |                                             |
| 16 | ALKEM MEDIVA                     |                  |      |      |                                             |
| 17 | ALLERGAN                         |                  |      |      |                                             |
| 18 | ALLIED PHOTOGRAPHIC<br>INDIA LTD |                  |      |      |                                             |
| 19 | AQUILA INTAS                     |                  |      |      |                                             |
| 20 | ARISTO PHARMA                    |                  |      |      |                                             |

Signature of Supplier & Seal:

*Rahul*



BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120

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Material Management Department

PUR/E8089001

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| SL | Name of the Companies             | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|----|-----------------------------------|------------------|------|------|---------------------------------------------|
|    |                                   | CGST             | SGST | IGST |                                             |
| 21 | AROZONICS HEALTH CARE             |                  |      |      |                                             |
| 22 | ASTRA ZENICA PHARMA               |                  |      |      |                                             |
| 23 | AUSTRO LAB                        |                  |      |      |                                             |
| 24 | B.D                               |                  |      |      |                                             |
| 25 | BAYER ZYDUS PHARMA                |                  |      |      |                                             |
| 26 | BDH INDUSTRIES                    |                  |      |      |                                             |
| 27 | BEACON DIAGNOSTIC                 |                  |      |      |                                             |
| 28 | BERYL DRUGS LTD                   |                  |      |      |                                             |
| 29 | BESTOCHEM FORMULA-<br>TION        |                  |      |      |                                             |
| 30 | BESTOCHEM SALUTE                  |                  |      |      |                                             |
| 31 | BIOCHEM ( PLATINUL)               |                  |      |      |                                             |
| 32 | BIOCHEM (VIVO)                    |                  |      |      |                                             |
| 33 | BIOCHEM PHARMA                    |                  |      |      |                                             |
| 34 | BIOCHEM( ONCO)                    |                  |      |      |                                             |
| 35 | BIOCON LIMITED                    |                  |      |      |                                             |
| 36 | BIOLOGICAL E LTD *                |                  |      |      |                                             |
| 37 | BLUE CROSS                        |                  |      |      |                                             |
| 38 | BOEHRINGER                        |                  |      |      |                                             |
| 39 | CADILA (GEN STAR)                 |                  |      |      |                                             |
| 40 | CADILA HEALTHCARE                 |                  |      |      |                                             |
| 41 | CADILA PHARMA                     |                  |      |      |                                             |
| 42 | CAROL REMEDIES &<br>PHARMA        |                  |      |      |                                             |
| 43 | CENTAUR PHARMACEUTI-<br>CAL       |                  |      |      |                                             |
| 44 | CIPLA LTD                         |                  |      |      |                                             |
| 45 | COMED CHEMICAL PVT<br>LTD         |                  |      |      |                                             |
| 46 | COMED LAB                         |                  |      |      |                                             |
| 47 | CONCEPT PHARMA                    |                  |      |      |                                             |
| 48 | COSME HEALTH CARE                 |                  |      |      |                                             |
| 49 | DENIS                             |                  |      |      |                                             |
| 50 | Dr SABHARWALS MANU-<br>FACTURE    |                  |      |      |                                             |
| 51 | Dr. MOREPEN GEN                   |                  |      |      |                                             |
| 52 | Dr. REDDYS LABS                   |                  |      |      |                                             |
| 53 | Dr. SABHARWALS MEDICAL<br>PVT LTD |                  |      |      |                                             |
| 54 | EAST INDIA PHARMACEU-<br>TACL     |                  |      |      |                                             |

\*Invoice indicating stockiest/ supplier as 'Consignee' / 'Purchaser'.

Signature of Supplier & Seal:



BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120

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| SL | Name of the Companies                 | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|----|---------------------------------------|------------------|------|------|---------------------------------------------|
|    |                                       | CGST             | SGST | IGST |                                             |
| 55 | ELDER (GENERIC)                       |                  |      |      |                                             |
| 56 | ELDER PHARMA                          |                  |      |      |                                             |
| 57 | ELI LILY                              |                  |      |      |                                             |
| 58 | EMCURE PHARMACEUTI-<br>CALS           |                  |      |      |                                             |
| 59 | ENTOD                                 |                  |      |      |                                             |
| 60 | ERIS LIFE SCIENCE                     |                  |      |      |                                             |
| 61 | ESTEEM PHARMA                         |                  |      |      |                                             |
| 62 | ETHICON (JOHNSON &<br>JOHNSON)        |                  |      |      |                                             |
| 63 | FDC LTD                               |                  |      |      |                                             |
| 64 | FRANCO INDIAN PHARMA                  |                  |      |      |                                             |
| 65 | FULFORD                               |                  |      |      |                                             |
| 66 | GALDERMA LABORATO-<br>RIES            |                  |      |      |                                             |
| 67 | GENNEX LABORATORIES                   |                  |      |      |                                             |
| 68 | GENO PHARMA                           |                  |      |      |                                             |
| 69 | GERMAN REMEDIES                       |                  |      |      |                                             |
| 70 | GLAXO PHARMA                          |                  |      |      |                                             |
| 71 | GLAXO SMITHKLINE PHAR-<br>MACEUTICALS |                  |      |      |                                             |
| 72 | GLENMARK PHARMACEU-<br>TICAL          |                  |      |      |                                             |
| 73 | H B LIFE SCIENCE                      |                  |      |      |                                             |
| 74 | H&H                                   |                  |      |      |                                             |
| 75 | HELIOS PHARMA                         |                  |      |      |                                             |
| 76 | HETERO HEALTHCARE                     |                  |      |      |                                             |
| 77 | HETRO                                 |                  |      |      |                                             |
| 78 | HICKS THERMOMETERS                    |                  |      |      |                                             |
| 79 | HIND CHEMICAL                         |                  |      |      |                                             |
| 80 | HINDUSTAN SYRINGE                     |                  |      |      |                                             |
| 81 | ICPA HEALTH PRODUCTS<br>LTD.          |                  |      |      |                                             |
| 82 | IDPL                                  |                  |      |      |                                             |
| 83 | IFAR INDIA LTD.                       |                  |      |      |                                             |
| 84 | IND SWIFT LTD                         |                  |      |      |                                             |
| 85 | INDIAN IMMUNOLOGICAL<br>LTD           |                  |      |      |                                             |
| 86 | INDOCO REMEDIES                       |                  |      |      |                                             |
| 87 | INTAS AGOTA                           |                  |      |      |                                             |
| 88 | INTAS ALECTRA                         |                  |      |      |                                             |

Signature of Supplier & Seal:

*Rahul*



**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

(A Govt. of India Undertaking)

**Material Management Department**

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| SL  | Name of the Companies              | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|-----|------------------------------------|------------------|------|------|---------------------------------------------|
|     |                                    | CGST             | SGST | IGST |                                             |
| 89  | INTAS ALERON                       |                  |      |      |                                             |
| 90  | INTAS ALTIMA                       |                  |      |      |                                             |
| 89  | INTAS ALERON                       |                  |      |      |                                             |
| 90  | INTAS ALTIMA                       |                  |      |      |                                             |
| 91  | INTAS ARRON                        |                  |      |      |                                             |
| 92  | INTAS ARTERA                       |                  |      |      |                                             |
| 93  | INTAS PHARMA (ACTIMA,<br>INDIUM)   |                  |      |      |                                             |
| 94  | INTAS PHARMA (INNOVA,<br>INDICHEM) |                  |      |      |                                             |
| 95  | INTAS PHARMACEUTICALS<br>LTD       |                  |      |      |                                             |
| 96  | INTAS SUPRIMA                      |                  |      |      |                                             |
| 97  | INTAS VECTOR                       |                  |      |      |                                             |
| 98  | INTAS XENITH                       |                  |      |      |                                             |
| 99  | IPCA LABORATORIES                  |                  |      |      |                                             |
| 100 | IVES DRUGS                         |                  |      |      |                                             |
| 101 | JAGSONPAL PHARMA                   |                  |      |      |                                             |
| 102 | JAINSON BIOTECH                    |                  |      |      |                                             |
| 103 | JAWA                               |                  |      |      |                                             |
| 104 | JINDAL PHOTO FILM                  |                  |      |      |                                             |
| 105 | JOHNSON & JOHNSON                  |                  |      |      |                                             |
| 106 | JUGAT PHARMA                       |                  |      |      |                                             |
| 107 | JYOTI PHARMACEUTICALS              |                  |      |      |                                             |
| 108 | KEE PHARMA                         |                  |      |      |                                             |
| 109 | KHANDELWAL PHARMA                  |                  |      |      |                                             |
| 110 | LARK LABORATORIES                  |                  |      |      |                                             |
| 111 | LEDERLE PHARMA                     |                  |      |      |                                             |
| 112 | LIFE STAR PHARMA MAN-<br>KIND      |                  |      |      |                                             |
| 113 | LUPIN (GENERIC)                    |                  |      |      |                                             |
| 114 | LUPIN LABORATORIES                 |                  |      |      |                                             |
| 115 | MACLEODS PHARMA                    |                  |      |      |                                             |
| 116 | MAGNET LABS LTD MAN-<br>KIND       |                  |      |      |                                             |
| 117 | MANEESH HEALTHCARE                 |                  |      |      |                                             |
| 118 | MANKIND DISCOVERY                  |                  |      |      |                                             |
| 119 | MANKIND FUTURE                     |                  |      |      |                                             |
| 120 | MANKIND PHARMA LTD                 |                  |      |      |                                             |
| 121 | MANKIND SPECIAL                    |                  |      |      |                                             |

**Signature of Supplier & Seal:**

*Rahul*



**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

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| SL  | Name of the Companies             | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|-----|-----------------------------------|------------------|------|------|---------------------------------------------|
|     |                                   | CGST             | SGST | IGST |                                             |
| 122 | MARK HEALTH AMANTA                |                  |      |      |                                             |
| 123 | MARTIN HARIS                      |                  |      |      |                                             |
| 124 | MEDISPAN LTD                      |                  |      |      |                                             |
| 125 | MEDLEY PHARMA                     |                  |      |      |                                             |
| 126 | MERCK INDIA LTD                   |                  |      |      |                                             |
| 127 | MERCURY LABS                      |                  |      |      |                                             |
| 128 | MEYER ORGANICS                    |                  |      |      |                                             |
| 129 | MICRO LABS LTD                    |                  |      |      |                                             |
| 130 | MIDAS                             |                  |      |      |                                             |
| 131 | MODI MUNDI PHARMA LTD             |                  |      |      |                                             |
| 132 | MOLEKULE                          |                  |      |      |                                             |
| 133 | MOREPEN LABORATORIES              |                  |      |      |                                             |
| 134 | MOUNT METTUR PHARMA-<br>CEUTICALS |                  |      |      |                                             |
| 135 | MSD PHARMACEUTICALS               |                  |      |      |                                             |
| 136 | MSN LABORATORIES                  |                  |      |      |                                             |
| 137 | NEON LABORATORIES LTD             |                  |      |      |                                             |
| 138 | NEURO LIFE SICIENCE               |                  |      |      |                                             |
| 139 | NIRLEP                            |                  |      |      |                                             |
| 140 | NOVARTIS                          |                  |      |      |                                             |
| 141 | NOVO NORDISK INDIA (AB-<br>BOTT)  |                  |      |      |                                             |
| 142 | NPIL                              |                  |      |      |                                             |
| 143 | NULIFE PHARMACEUTI-<br>CALS       |                  |      |      |                                             |
| 144 | OMEGA BIOTECH LTD                 |                  |      |      |                                             |
| 145 | OPTHO LABORATORIES                |                  |      |      |                                             |
| 146 | ORGANON (INDIA LTD.)              |                  |      |      |                                             |
| 147 | OVERSEA HEALTHCARE                |                  |      |      |                                             |
| 148 | PAGODA HEALTHCARE                 |                  |      |      |                                             |
| 149 | PFIZER LTD                        |                  |      |      |                                             |
| 150 | PHARMASYNTH                       |                  |      |      |                                             |
| 151 | PHARMATECH                        |                  |      |      |                                             |
| 152 | PIL (PSYCOPTROPIC INDIA<br>P LTD) |                  |      |      |                                             |
| 153 | PIRAMIL ENTERPRISES               |                  |      |      |                                             |
| 154 | PSYCO REMEDIES                    |                  |      |      |                                             |
| 155 | RANBAXY LABS LTD                  |                  |      |      |                                             |

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| SL  | Name of the Companies         | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|-----|-------------------------------|------------------|------|------|---------------------------------------------|
|     |                               | CGST             | SGST | IGST |                                             |
| 156 | RANBAXY PHARMA                |                  |      |      |                                             |
| 157 | RAPTACOS                      |                  |      |      |                                             |
| 158 | RELIANCE LIFE SCIENCE         |                  |      |      |                                             |
| 159 | REMEDIAL HEATHCARE            |                  |      |      |                                             |
| 160 | RESCURE REMEDIES              |                  |      |      |                                             |
| 161 | ROMSONS SCIENTIFIC            |                  |      |      |                                             |
| 162 | RPG LIFE SCIENCE *            |                  |      |      |                                             |
| 163 | SANDOZ PHARMA (GE-<br>NERIC)  |                  |      |      |                                             |
| 164 | SANDOZ PVT LTD                |                  |      |      |                                             |
| 165 | SANOFI AVENTIS                |                  |      |      |                                             |
| 166 | SANZYME LTD (UNI-<br>SANKYO)  |                  |      |      |                                             |
| 167 | SATAYAM OPTHOLMIC             |                  |      |      |                                             |
| 168 | SERDIA PHARMA                 |                  |      |      |                                             |
| 169 | SERUM INSTITUTE               |                  |      |      |                                             |
| 170 | SHREYA                        |                  |      |      |                                             |
| 171 | SIEMENS MEDICAL<br>DAIGNOSTIC |                  |      |      |                                             |
| 172 | STADMET                       |                  |      |      |                                             |
| 173 | SUN PHARMA                    |                  |      |      |                                             |
| 174 | SUN WAYS                      |                  |      |      |                                             |
| 175 | SUNMILET                      |                  |      |      |                                             |
| 176 | SUTURE INDIA                  |                  |      |      |                                             |
| 177 | SVIZERA                       |                  |      |      |                                             |
| 178 | SYMBIOSIS                     |                  |      |      |                                             |
| 179 | SYMBIOTIC DRUGS               |                  |      |      |                                             |
| 180 | SYNCHEM PHARMA                |                  |      |      |                                             |
| 181 | SYNTHKO PHARMA                |                  |      |      |                                             |
| 182 | SYTOPIC                       |                  |      |      |                                             |
| 183 | TABLATS INDIA                 |                  |      |      |                                             |
| 184 | TALENT INDIA                  |                  |      |      |                                             |
| 185 | THEMIS PHARMACEUTI-<br>CALS   |                  |      |      |                                             |
| 186 | TORQUE PHARMA                 |                  |      |      |                                             |
| 187 | TORRENT                       |                  |      |      |                                             |
| 188 | TRANASIA BIOMEDICAL<br>LTD    |                  |      |      |                                             |
| 189 | TROIKA                        |                  |      |      |                                             |

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| SL  | Name of the Companies    | Taxes Applicable |      |      | % Discount<br>Applicable on Price<br>(In %) |
|-----|--------------------------|------------------|------|------|---------------------------------------------|
|     |                          | CGST             | SGST | IGST |                                             |
| 190 | TTK                      |                  |      |      |                                             |
| 191 | TULIP LABS               |                  |      |      |                                             |
| 192 | UCB                      |                  |      |      |                                             |
| 193 | UNICHEM DRUGS            |                  |      |      |                                             |
| 194 | UNICHEM LABORATORIES     |                  |      |      |                                             |
| 195 | UNIMARK HEALTH CARE LTD  |                  |      |      |                                             |
| 196 | UNIMARK PHARMA LTD       |                  |      |      |                                             |
| 197 | UNIQUE/JB CHEMICAL       |                  |      |      |                                             |
| 198 | USV LTD                  |                  |      |      |                                             |
| 199 | VEEKAY SURGICAL          |                  |      |      |                                             |
| 200 | VERITAZ HEALTH CARE      |                  |      |      |                                             |
| 201 | WALLACE PHARMA           |                  |      |      |                                             |
| 202 | WALTER BUSNIL            |                  |      |      |                                             |
| 203 | WELBACK PHARMA           |                  |      |      |                                             |
| 204 | WIN MEDICARE             |                  |      |      |                                             |
| 205 | WOCKHARDT LTD            |                  |      |      |                                             |
| 206 | WYETH LTD                |                  |      |      |                                             |
| 207 | ZUVENTIS PHARMA          |                  |      |      |                                             |
| 208 | ZYDUS (GENERIC)          |                  |      |      |                                             |
| 209 | ZYDUS ALDIAC             |                  |      |      |                                             |
| 210 | ZYDUS BIOCHEM (ETHICAL)  |                  |      |      |                                             |
| 211 | ZYDUS BIOCHEM (SPECTRUM) |                  |      |      |                                             |
| 212 | ZYDUS BIOCHEM (RANBOW)   |                  |      |      |                                             |
| 213 | ZYDUS CARDIVA            |                  |      |      |                                             |
| 214 | ZYDUS NEUROLIFE SCIENCE  |                  |      |      |                                             |
| 215 | ZYDUS NUTRIVA            |                  |      |      |                                             |

**Note: Discount to be furnished for only companies listed above.**

Our GSTIN No is .....

Yours Faithfully:

Name:

Signature of Representative:

Address:

*Rahul*