

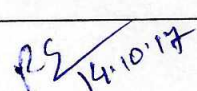
Tender documents for Rate Contract/ Frame work Agreement

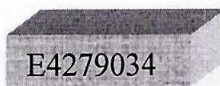
No: E4279034 For Two Years for

Supply of Nickel- Iron Ring Core on Finish Basis.

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Prepared by	Checked & Approved by
 Rachit Gogia Sr. P O (MM)	 VM Gupta DGM(MM)



Bharat Heavy Electricals Limited

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Sub post Office: BHEL Jhansi 284120

Tel: 0510-2412732, e-mail: rachitgogia@bheljhs.co.in

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Quantities Covered by the rate contract/FWA:

SCHEDULE-I

A: Quantity Covered in this rate contract/ Frame Work Agreement enquiry are as follows:

Item Sl.No.	Description	Total Qty
001	Nickel Iron Ring Core to required size as per BHEL specification BP76117 rev 02.	11000 Kg $\pm$ 30%

This requirement is tentative and may vary up to $\pm$ 30% tolerance depending upon BHEL's order book position and production requirement.

Techno-commercial conditions will be frozen for above quantity which shall be valid for ordering for 24 Months & supply 02 months thereafter from date of finalization of rate contract.

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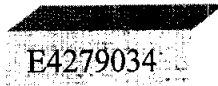
SCHEDULE-II

Qualification Criteria for Rate Contract/ Frame work agreement Enquiry no. E4279034 for Procurement of Nickel Iron Ring Core on Finish Basis for 02 years

Qualification Criteria:

Bidders who are interested and wish to supply this item may submit duly filed bid. For such Bidders the following qualifying criteria will apply:

- i. Bidder must have had annual financial turnover of Euro 53625.00 or equivalent over last three accounting years. Copy of audited annual Balance Sheet /Profit & Loss Account to be submitted along with offer.
- ii. Must have successfully executed purchase orders for 2145 Kg NI Ring Cores (11000 kg, plus 30% margin, divided by 02 for one year, into 30% for L1 bidder), over past two years to any other reputed Transformers Manufacturer. i.e. BHEL/CGL/ABB/TELK/ Areva /SCT etc during last 2 years from the date of issue of tender. Bidder has to furnish copy of Purchase order executed by them along with bid.
- iii. Supplier has adequate testing equipment to test the material as per our specification BP76117 rev 02. Test Certificates in line with our specification BP76117 to be enclosed along with offer
- iv. Bidder who is not registered with BHEL Jhansi, has to submit the Supplier Registration Form (SRF) of BHEL through the link supplier.bhel.in and submit a copy of the same along with offer



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SCHEDULE-III

INSTRUCTIONS FOR SUBMISSION OF TENDER

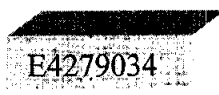
1. The offers against the enquiry shall be submitted in two parts.

Part 'A' : The first part called Techno-commercial bid i.e. Part - A shall be un-priced and will be submitted in line with Schedule I, II, III, IV, V & VI. In addition to above, price bid as per schedule-VI shall also be submitted in blank **(without quoting price)** duly signed along with part 'A' also.

Part 'B' : The second part called Price-Bid i.e. Part-B shall be submitted duly filled (Schedule-VI).

2. The vendors shall submit Part-A and Part-B of their bids in two different sealed envelopes duly super-scribing Enquiry No. E4279034, Part No. of the bid and due date. These two parts of the bid shall be kept together in a third envelope super-scribing Enquiry No E4279034, due date and time of opening as indicated in the tender enquiry.
3. Part-A of the bid alone shall be opened on the due date in presence of the tenderers in the first instance. This part of the bid shall be examined in detail. Part B of the bid shall be opened only for such of the tenderers whose Techno-Commercial offers are found acceptable by BHEL. Such tenderers shall be intimated the date and time of opening of Part B i.e. price part of their bids. Tenderers must carefully go through all the instructions and conditions before filling in Part B of the bid. Any type of mistake in submission of the bids will make the tender liable for rejection.
4. The bids shall be submitted only in the format given in the tender documents. It may be noted that each page of the tender document has been signed by BHEL. While submitting the bid, these every pages are to be used in original. The tenderer is also required to sign and stamp each and every page of the tender document clearly brings out deviations, if any.
5. Tenders not complying with the above and other requirements of the tender shall be liable for rejection. Tenderers are therefore advised to read all the documents carefully before submission of the bids and ensure the fulfillments of all the technical and commercial parameters.
6. It must be clearly understood that the order concluded pursuant to this tender enquiry shall be governed by the general terms & conditions of the contract as preprinted overleaf of the enquiry. No deviation from these conditions is permitted.
7. Corrections in the bid should normally be avoided. It is advisable that initially the details are filled by the tenderer on a Xerox copy of the documents and checked before final completion. However, when these become essential, tenderer shall score out the incorrect information and put the correct information duly endorsing each correction with his signatures.
8. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.
9. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid'

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by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

10. The bidders have to necessarily submit online sealed bid less than or equal to their Envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.
11. If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).
12. H1 (Highest) Bidder found during sealed bid auction may not be allowed to participate in reverse auction.
13. The bidder is informed that the General Terms & Conditions of Enquiry which are uploaded at https://www.bheljhs.co.in/index_en.php, are to be read by the bidder before submitting quote in the Enquiry. BHEL shall construe the participation by the bidder in the enquiry as acceptance to the General Terms & Conditions of Enquiry

We confirm above instructions have been fully understood and the price bid has been submitted exactly in line with format at Schedule- VI without addition of any other terms & conditions and if the price bid is found to be conditional (e.g. minimum order, quantity, slab rate, discount for quantity, different terms & pay etc.) . BHEL has full right not to accept our offer.

Signature of Bidder :

Name :

Designation :

Seal :

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SCHEDULE-IV

TECHNO COMMERCIAL BID (For Indian Suppliers)

(Supplier should fill up this bid by putting the tick in accepted / not accepted column)

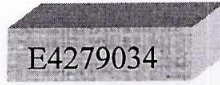
SUPPLIER'S NAME -

Sl.No.	General Terms & Condition	Remarks
A.1	Quoted rate must be in per Kg Basis and inclusive of Packing and Forwarding.	Accepted / Not accepted
A.2	Present rate of GST (for Indian Suppliers)	%
A.3	Delivery Period from date of Purchase Order/ LOI.	 in weeks
A.4	Supply rate per month exclusively for this tender	Nos/Month
A.5	Price Bid to be submit as per attached price bid format only. Rates are to be mentioned only in sealed price bid of BHEL Format as enclosed. Rate quoted in any other format shall not be considered	Yes/No
A.6	Quoted Rates are inclusive of : a) Freight Up to BHEL Jhansi. b) Insurance during Transit. In case of non-acceptance of Terms of delivery on F.O.R BHEL, Jhansi basis, then your offer will be loaded for freight charges @ 0.005% per KM of basic quoted rate (with minimum loading for 100KM) and for Insurance offer will be loaded @ 0.07% on (basic + GST + Frt.) to arrive relative status i.e. L1, L2...etc	a) Yes / No b) Yes / No Accepted / Not Accepted

Sl.No.	Commercial Terms & Condition	Remarks
B.1	Please confirm that Supply of Nickel Iron Ring Cores to Required Sizes will be as per BHEL Requirement to specification BP76117 Rev 02.	Accepted / Not accepted
B.2	The quoted rate in Rs / Per Kg is on firm basis & Price Variation Clause (PVC) shall not be applicable	Accepted / Not accepted
B.3	Taxes and duties shall be extra as applicable on the date of actual delivery.	Accepted / Not accepted
B.4	Validity of the rate quoted is 90 days From the date of opening of Techno Commercial bid.	Accepted / Not accepted

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B.5	LD Clause: -Failure to supply by the time specified on the purchase order will make the Bidder liable to pay unconditional penalty of ½% of the prices of goods in arrear per week or part thereof subject to a maximum of 10% of the delayed order value unless mutually agreed otherwise. If not acceptable the offered rate will be loaded to extent not agreed by the bidder. For Example if maximum LD agreed is 4%; then offered rate will be loaded by (10%-4% = 6%) over the basic rate of the bidder.	Accepted / Not accepted (Please specify if not accepted).....
B.6	Payment Terms: Advance & LC payment terms are not acceptable to us and If quoted then offer will be commercially rejected. Standard Payment Terms: 100% payment after 60 days of receipt and clearance & acceptance of material at BHEL works. The suppliers who are availing SIDBI / HDFC discounting facility (payment by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. These payment terms will be treated as standard terms of payment. The bidders who are covered under MSMED Act- 2006 & quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment. However, this facility will subject to availability of funds. The bidder who quotes any other terms of payment, their prices will be loaded. Base rate of SBI (as applicable on the date of opening of Techno-commercial bid) + 6% shall be considered for the period of relaxation sought by bidders.	Accepted / Not Accepted
B.7	Guarantee Clause: - All goods shall be free from any defects due to faulty material and workmanship and it will be guaranteed for a period of 12 months from the date of dispatch	Accepted / Not accepted
B.8	L1 bidder will be decided on the basis of F.O.R price to BHEL Jhansi calculated as per the sheet provided in Annexure 'A'	Accepted / Not Accepted
B.9	Rate contract will be finalized with L1 bidder only	Accepted / Not Accepted
B.10	In case BHEL decides to conduct RA, Please confirm that you will participate in RA.	Accepted / Not Accepted
B.11	Inspection – Material may be source inspected by BHEL / Customer / Third party. However, Final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material and results shall be binding on the suppliers	Accepted / Not Accepted
B.12	Risk Purchase - If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the	Accepted / Not Accepted



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	supplier's risk & cost	
B.13	Evaluation of bid will be done on landed cost to BHEL, Jhansi basis as per attached Annexure 'A'. Offers will be loaded for the deviation(s), if any, suitably.	Accepted / Not Accepted
B.14	"The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."	Accepted / Not Accepted
B.15	All the General Terms & Conditions of Enquiry which have been uploaded at https://www.bheljhs.co.in/index_en.php have been read by us and we confirm acceptance of all the General Terms & Conditions of Enquiry	Accepted / Not Accepted
Person to be contacted : Tel / Mobile No : E mail Id :		



E4279034

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TECHNO COMMERCIAL BID (For Foreign Suppliers)**SCHEDULE-V**

(Supplier should fill up this bid by putting the tick in accepted / not- accepted column)

SUPPLIER'S NAME -

C.1	Please confirm that Supply of Nickel Iron Ring Cores to Required Sizes will be as per BHEL Requirement to specification BP76117 Rev 02 .	Accepted / Not accepted
C.2	Material to be air lifted. Delivery terms shall be FCA / (Name of Air Port).	Please Specify Name of AirPort
C.3	The quoted rate is per Kg on firm basis & Price variation Clause (PVC) shall not be applicable.	Accepted / Not accepted
C.4	Delivery Period from date of our Purchase Order/ LOI.	Please Specify in Weeks
C.5	Validity of offer must be 90 days from date of tender (Techno-commercial bid opening date).	Accepted / Not Accepted
C.6	For documentation and correspondence language shall English only.	Accepted / Not Accepted
C.7	Agency commission if any will be paid out of the FCA value after 60 days of receipt and acceptance of material at BHEL Jhansi in Indian Rupee. TT selling exchange rate prevailing on the tender opening date or the letter of credit date or purchase order date which ever lowest will be considered for the agency commission.	Applicable / Not Applicable Please mention name of Indian agent(if any) % agency commission.....
C.8	The rate quoted should be inclusive of charges of documentation, packing and delivery of material up-to the Air Port of shipment on FCA terms. The material is required to be packed suitable in all respects considering the peculiarity of the material for normal transport by air & subsequently by Rail / Road in India suitably protected from effect of tropical laden atmosphere in the event of consignment being delayed at Indian Port before outward clearance . Supplier should also furnish detail of shipping specification, sizes, volume, weight, no of cases etc. When article packed with packing material of plant origin, phytosanitary certificate will be required.	Yes / No
C.9	Copy must be handed over to the air consolidation agent at the time of booking of Cargo. Size of ring core and purchase order number with material code is to be written strictly in 12mm letters with yellow paint at the side of each ring core for its permanent identification.	Accepted / Not Accepted
C.10	Guarantee Clause: - The Nickel Iron Cores will be guaranteed against manufacturing defects for a period of one year from	Accepted / Not accepted

	date of dispatch.	
C.11	LD Clause:- Failure to supply by the time specified on the purchase order will make the Bidder's liable to pay unconditional penalty of ½% of the prices of goods in arrear per week or part thereof subject to a maximum of 10% of the delayed order value unless mutually agreed otherwise. The date of AIR Way Bill (HAWB) will be considered as delivery date. If not acceptable the offered rate will be loaded to extent not agreed by the bidder. For Example if maximum LD agreed is 4%; then offered rate will be loaded by (10%-4% = 6%) over the basic rate of the bidder.	Accepted / Not accepted (Please specify if not accepted)
C.12	One complete set of negotiable document comprising of HAWB, signed invoice, packing list, certificate of origin test certificate showing chemical composition MAG current, dimensional measurement and phytosanitary certificate must be forwarded to one set each as under:- Port Consignee : Sr. DGM(MS), ROD Bharat Heavy Electricals limited, World Trade Centre- ,14th Floor, Cuffe Parade, Colaba, Mumbai-400005 India and DGM,Material Management Bharat Heavy Electricals limited, PO BHEL District; Jhansi ,U.P. Pin-284120 India	Accepted / Not Accepted
C.13	a. Standard Payment Terms: 100% payment through an irrevocable & unconfirmed :Letter of Credit (LC) with 90 days usance period . BHEL will load 0.04 % of LC opening charges amount to equate the landed cost to BHEL. If our standard payment terms as above is not acceptable the BHEL will further load over quoted FCA value as follows: b. For usance period of LC as 60 days: FCA Value will be loaded by (SBI Base Rates on date of tender opening +6%) for 30 days. c. For usance period of LC as 30 days: FCA Value will be loaded by (SBI Base Rates on date of tender opening +6%) for 60 days. d. On Sight LC : FCA Value will be loaded by (SBI Base Rates on date of tender opening +6%) for 90 days.	Accepted / Not Accepted Please specify the option if "13.a" as above is not acceptable. Please Tick one option from below: b. LC with usance period of 60 days (.....) c. LC with usance period of 30 days (.....) d. On Sight LC (.....)

	<i>Note: Base rate on date of tender opening shall be used. Current Base rate of SBI is 9.0% and with this LC with 60 days usance will attract loading of 1.23 % on FCA Value, LC with 30 days usance will attract a loading of 2.46% on FCA value and on Sight LC will attract loading of 3.69% on FCA value.</i> <i>Note: Above payment terms a b. c & d will be applicable only on submission of following documents:</i> HAWB 1 original + 3 photo copies Signed Invoice 3 Original + 3 Copies Packing List 3 Original + 3 Copies Certificate Of Origin 1 Original + 3 Copies Test Certificate 3 Original + 3 Copies Phytosanitary Certificate* 1 Original + 3 Copies <i>"" or equivalent for wood packing (if wood used for packing)</i> Any demurrage / warfare charge due to incomplete documentation or discrepant documents shall be in suppliers account. Material description invoice and other documents should match material description in our purchase order for smooth custom clearance. Supplier to send an email to freight forwarder designated by BHEL at the time of readiness of material and copy of email: rachitgogia@bheljhs.co.in & email gauravgupta@bheljhs.co.in to BHEL Jhansi.	Any other payment terms is not acceptable. If quote the offer liable to techno-commercially rejected.
C.14	Rate contract will be finalized with L1 bidder only	Accepted/ Not Accepted
C.15	Supply rate per month exclusively for this tender	Nos/Month
C.16	In case BHEL decides to conduct Reverse Auction, Please confirm that you will participate in RA.	Accepted / Not Accepted
C.17	Price Bid to be submit as per attached price bid format only. Rates are to be mentioned only in sealed price bid of BHEL Format as enclosed. Rate quoted in any other format shall not be considered	Accepted / Not Accepted
C.18	L1 bidder will be decided on the basis of landed price to BHEL Jhansi calculated as per the sheet provided in Annexure 'A'	Accepted / Not Accepted
C.19	Inspection – Material may be source inspected by BHEL / Customer / Third party. However, Final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material and results shall be binding on the suppliers	Accepted / Not Accepted
C.20	Risk Purchase – If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the supplier's risk & cost	Accepted / Not Accepted
C.21	Evaluation of bid will be done on landed cost to BHEL, Jhansi basis as per attached Annexure 'A'. Offers will be loaded for the deviation(s), if any, suitably. Hence, please quote accordingly. Entry tax, wherever applicable for vendors	Accepted / Not Accepted



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	outside U.P. will paid by BHEL and same will be loaded while evaluation	
C.22	"The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."	Accepted / Not Accepted
C.23	All the General Terms & Conditions of Enquiry which have been uploaded at https://www.bheljhs.co.in/index_en.php have been read by us and we confirm acceptance of all the General Terms & Conditions of Enquiry	Accepted / Not Accepted

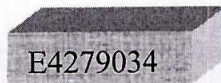
Note :

1) if Answer to C.1, C.2, C3, C6 C.10, C.11,C12 and C.15 is not accepted then offer will be straightaway rejected.

2) A loading of 2.07 % against In Land freight and insurance from Mumbai Air Port To our works at Jhansi will be loaded on basic rate to equate the landed cost to BHEL Jhansi.

- 1) Person to be contacted :
- 2) Tel / Mobile No :
- 3) E mail Id :

PS
Date



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SCHEDULE-VI

Price Bid: Enquiry No. E4279034

Name of Supplier:

Date:

Supplier Ref No :

To

DGM (MM)

Bharat Heavy Electricals Limited,

PO: BHEL, Jhansi (UP) ,PIN 284129 (India)

Dear Sir,

This has reference to your Purchase Enquiry E4279034 for supply of NI Ring Cores as per your specification and required sizes in line with your tender, our best price is as under:

<u>Sl.No.</u>	<u>Particulars</u>				
	<table><tr><td></td><td>Rate per Kg</td></tr><tr><td></td><td></td></tr></table>		Rate per Kg		
	Rate per Kg				

Note: Exchange rate of date of opening of Technical Bid will be taken for evaluation.
The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid

1- Person to be contacted :

2- Tel / Mobile No :

3- E mail Id :

ANNEXURE 'A'

Calculation Sheet for Landed Cost to BHEL Jhansi for foreign and Indian suppliers against Tender enquiry E4279034

S.N.	Particulars	Foreign	Indian
	Incoterms		
1	Currency	FCA EURO	CIF INR
2	Reference rate/ currency of RBI as on 14.10.2017	76.8772	1
3	Quoted basic rate/kg (Assumed)	EUR 25.0000	Rs. 2,000.00
4	Value In INR (2)X(3)	Rs. 1,921.93	Rs. 2,000.00
5	Qty in kg	1.00	1
6	Item Value INR	Rs. 1,921.93	Rs. 2,000.00
7	Airport handling, extras and freight charges from Istanbul to Mumbai @ Euro1.0 per Kg considering pack in the range of 300-499 kgs	Rs. 76.88	Rs. 0.00
8	Sub Total 6+7	Rs. 1,998.81	Rs. 2,000.00
9	Custom Duty @21.039 %, GST @18% on '8'	Rs. 420.53	Rs. 360.00
10	Sub Total 8+9	Rs. 2,419.34	Rs. 2,360.00
11	Freight & Insurance @Rs22/- per kg from Mumbai to Jhansi on '6' for foreign + Post clearance charges @Rs3/- per kg on foreign	Rs. 25.00	Rs. 0.00
12	Sub Total 10+11	Rs. 2,444.34	Rs. 2,360.00
13	CVD @ 18.464% on '10' for foreign supply and 18% for Indian	Rs. 369.06	Rs. 360.00
14	Loading against LC opening charges 0.04% on foreign firm on '6'	Rs. 1.54	Rs. 0.00
15	Landed cost to BHEL Jhansi	Rs. 2,076.81	Rs. 2,000.00

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