



An ISO 9001
Company

Bharat Heavy Electricals Limited

(High Pressure Boiler Plant)
Tiruchirappalli – 620014, TAMIL NADU, INDIA

TITLE ALLOY STEEL ROUNDS/BLOOMS TO SPECIFICATION SA213T91 WANTED	Phone: +91 431 2574247 Fax : +91 431 252 0719 Email : kjoe@bheltry.co.in
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	Reference Number: Enquiry 9601700007	Enquiry Date: 10.07.2017	Due date for submission of quotation: 31.07.2017
You are requested to quote the Enquiry number date and due date in all your correspondences. This is only a request for quotation and not an order			

Tenders are invited by the MM / Steel for 100 MT of Alloy Steel Rounds/Blooms confirming to Spec SA213T91 as per TDC No: TDC:BAR:GEN:CA02 Rev 07 dt 01.09.2016.

BHEL commercial terms & conditions and all annexure can be downloaded from BHEL web site http://www.bhel.com or from the Government tender website http://tenders.gov.in (public sector units) Bharat Heavy Electricals Limited) or from https://bheleps.buyjunction.in under enquiry reference "9601700007"	
Offers shall be submitted in TWO PART bids system. The suppliers shall submit their offer on e-procurement platform at https://bheleps.buyjunction.in within 14:00 Hrs (GMT +05:30) of the due date of this tender. SEALED COVER BIDS/ E-MAILS / FAX / MANUAL OFFERS WILL NOT BE ACCEPTED.	Yours faithfully, For Bharat Heavy Electricals Limited DGM/ MM / Steel 4th Floor, Bldg 24, BHEL, Tiruchirappalli-620014 Ph: 0431- 2574247, Fax: 0431- 2520719 Email: kjoe@bheltry.co.in

BHARAT HEAVY ELECTRICALS LIMITED
PURCHASE / MM / STEEL
BHEL / TRICHY

Ref:FB960/STABM/2017/OT/118790823

ANNEXURE-A

ENQUIRY TERMS AND CONDITIONS FOR SUPPLY OF AS ROUNDS/BLOOMS

Note: This Annexure has to be mandatorily filled & signed by the manufacturer (or) mill and submitted along with Technical Bid. Any deviation to the below mentioned terms shall be stated specifically in the comments column for each term & condition and in case of acceptance to our terms, it will be construed that the whole term is understood and agreed in totality without any deviation (if otherwise mentioned) .

SL	BHEL Requirements				Supplier Comments (Acceptance or otherwise for each point to be given)	
1	Material Specification, Diameter and Quantity Supply of Alloy Steel Rounds/Blooms shall be made as per Specification, Diameter and Weight as given below.					
	Specification/Grade		Diameter	Weight		
	SA213T91		200 mm	100 MT		
2	Length: Rounds/Blooms shall be supplied in length of 9000 mm to 10000 mm. Random short length blooms having length from 5000 mm to 9000 mm up to 10% of ordered quantity will also be accepted. Short length blooms shall be invoiced separately.					
3	TDC: a) Rounds/Bars shall be supplied as per TDC No: TDC:BAR:GEN:CA02 Rev 07 dt 01.09.2016. Confirm your acceptance to all the clauses of TDC.					
	b) In case of deviation, pls mention the specific clause no of TDC and the specific deviation against it. Pls avoid mentioning any additional points other than what is required as per the TDC. For deviations separate sheet may also be attached.					
4	Quantity Tolerance: +/- 3% of ordered Quantity.					
5	Inspection & Testing					
	1	Indigenous a) Inspection and Testing shall be carried out as per TDC.				
	2	Overseas suppliers a) Inspection and Testing shall be carried out as per TDC.				
		b) Indicate your TPI agency. (If involved)				
6	Pre-Qualification Criteria					
	a	Only Original Manufacturers/Mill (import or indigenous) need to respond this enquiry. Offer from traders/Stockist will not be considered. In case of foreign suppliers representing through their Indian/foreign agents, AGENCY AGREEMENT should be submitted, along with offer documents else offer is liable for rejection.				
	b	All activities in manufacturing such as Steel making, casting, rolling/ Forging, UT testing, other testing shall be in house only. Outsourcing of any or part of the above process is not acceptable. Pls. confirm whether all these done in house or not.				
	c	1	a) Supplier should have manufactured the quoted grades and supplied to any reputed customer, preferably for tube/pipe manufacturing. As proof of having manufactured and supplied these grades, supplier shall submit MTC copy, unpriced PO copy, Bill of Lading copy etc.			
			b) Also the list of customer name and quantum supplied in the past 3 years for this grade shall be submitted/Uploaded.			
			c) If the supplies made in some other dia. i.e. other than dia. 200 mm, then proof for having manufactured dia. 200 mm (for any other grade) to be produced.			
			d) Creep test for quoted grade is mandatory & Creep test report shall be submitted along with offer.The creep test requirement is given below,			
			Specn./Grade	Test duration in Hrs.	Temp in ° C	Stress in MPa. (min.)
			SA213T91	10000	600	120
			The creep testing shall have been done in National Metallurgical Laboratory at Jamshedpur or BHEL Corporate R&D at Hyderabad for Indian manufacturers and Accredited laboratories for foreign manufacturers.			
			e) Sourcing detail of raw materials detail and its' control procedure, and with radiation contamination elements control procedure and records shall be submitted/ uploaded along with offer			

6	c	2	a) Mandatory requirements (Supplier must submit the below mentioned documents along with technical Bid (Part-1 bid) or else offer will be liable for rejection).	
			1. Details of the mill with equipment & facilities.	
			2. Unpriced PO copies of any other customer along with MTC for the quoted grades by the supplier.	
			3. Quality manual - table of contents.	
			4. Process flowchart.	
			5. List of testing equipment's and calibration details.	
			6. Indigenous suppliers shall submit Audited copies of annual reports/complete set of annual accounts for the last four years (or from date of incorporation whichever is less)	
			7. Agency agreement (in case of Foreign or Indian agents). Requirements for agency agreement enclosed.	
			8. Recent D&B or Credit reform reports (In case of import vendor) of mill, foreign agent or principal.	
			9. In case of Branch office / Liaison office in India bidding against this tender on behalf of their principal RBI clearance letter to be submitted.	
			10. Incorporation certificate, IT returns & tax registration certificate of Indian Agent.	
			11. Incorporation certificate & tax certificates for Indigenous supplier	
			b) Additional details required (not mandatory and these shall be submitted additionally for establishing the credentials)	
			1. Valid ISO 9001 certificate.	
			2. Recent D&B or Credit reform reports (In case of import vendor) of mill, foreign agent or principal.	
			3. Approval certificates issued by international agencies such as Lloyds, TUV etc.	
			4. Well known steel maker certificate issued by IBR	
			5. Product catalogue and other related documents.	
			Note:	
			a) Necessary supporting documents shall be submitted for meeting each of the above Pre-Qualification Criteria for evaluation of the offers.	
			b) BHEL reserves the right to consider/Not-consider the offers based on the evaluation of documents submitted for the above Pre-Qualification Criteria. BHEL also reserves the right to have on-site assessment of the facilities at supplier's works during the bid evaluation.	
7			Invoicing: Invoicing shall be done on theoretical weight basis only. Calculated theoretical weight only will be taken for GR accounting and payment. Theoretical weight will be calculated as 247 kg/Metre. Supplier shall quote only on theoretical weight basis and deviation not acceptable. Supplier shall submit report for length of Blooms along with consignment. Short length blooms shall be invoiced separately.	
8			Delivery Period: The offer shall clearly indicate delivery period in fixed number of weeks/Months from the date of Purchase Order and our preferred delivery schedule is 8 weeks from the date of PO/LOI. Confirm your acceptance to BHEL delivery period requirement.	
9			Liquidated Damage Liquidated damages shall be 0.5% of the Total order value per week of the delay or part thereof subject to a maximum of 10% of the Total order value .	
			For Info: ➤ Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value). Imports: ➤ CFR/CIF order- LD will be calculated based on the B/L date. Indigenous: FOR order - LD will be reckoned from the date of LR/Invoice whichever is later. However inordinate delay in delivering the materials will not suffice the case.	

10	<u>Payment Term for Indigenous suppliers</u> a) Payment term is 100% direct EFT payment after 45 days from the date of receipt and acceptance of materials.	
	b) For new suppliers not registered with BHEL, Trichy for this grade, Pls ref: Clause no:12	
	For Infn: 1. Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders. 2. Offers of indigenous Suppliers with payment terms as LC / Advance Payment/ BOE are liable for rejection.	
11	<u>Payment Term for Import Supplier</u> a) BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.	
	b) For new suppliers not registered with BHEL, Trichy for this grade, Pls ref: Clause no:12	
	For Information: ➤ Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders. ➤ In the case of Usance LCs (45 days from the date of receipt of documents, specified in PO, at BHEL bank) the loading will be considered @ 1.5% on the offered Value. ➤ For LC at sight the loading will be considered @ 3.5% on the offered Value. ➤ Normally CAD at sight and Confirmed LC's are liable for rejection.	
Note: LC will be opened one month prior to material readiness. Hence supplier shall intimate the material readiness accordingly for opening of LC. LC validity period will be 90 days and for any extension applicable charges will be deducted from your bills. This is for your kind infn.		
12	<u>Condition For New Suppliers (Not registered with BHEL, Trichy for the tendered grade</u> a. If the supply (this item) is first time to BHEL/Trichy, then supplier have to supply minimum quantity on mutually agreed basis. After acceptance of material at our end after testing by BHEL, clearance for the balance quantity shall be given.	
	b. For new suppliers not registered with BHEL, Trichy for this product, payment shall be made 45 days after receipt and acceptance of materials after testing at BHEL, Trichy lab. Pls confirm your acceptance.	
	c. In case of foreign supplier, quoting for LC payment, first lot of mutually agreed quantity shall be supplied with payment as CAD basis after 45 days from the date of receipt & acceptance of material after testing at our Lab. After acceptance of first lot, LC may be opened for the remaining lot.	
13	<u>Offer submission(for Indigenous & Overseas suppliers)</u> a) Offers shall be submitted in TWO PART bids system (TECHNO-COMMERCIAL BID + PRICE BID) in the E-Procurement portal. Scan copy of the filled Annexure-A, Tender documents etc., shall be uploaded in the EPS portal.	
	b) Submit your FIRM competitive offer rate per MT with inclusive of all charges if any (like UT Reference block, inspection (TPI), UT charges, UT, etc...).	
	c) Price Variation Clause (PVC) is not applicable. Offers with price variation clause will be rejected.	
	d) Bidders are requested to submit their best competitive prices at the first instant itself and no revision of prices will be entertained after the tenders are opened.	
	e) The due date mentioned in the enquiry is the date of opening of techno-commercial bid. After the scrutiny of technical bids, price bids of only technically accepted offer shall be opened with prior intimation.	
	f) The offers of the bidders who are under suspension and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com .	
	g) The language in the tender documents downloaded by the Bidders shall at no point of time be changed, altered or modified in any manner by the Tenderer. If such changes are made by any tenderer, it shall be considered as tampering with BHEL's terms and the offer shall be summarily rejected, whenever it is noticed by BHEL. Such Bidders would be disqualified from the Bidding Process and their offers would be forfeited. They would also not be allowed to participate in future tenders of BHEL.	

13	h) Evaluation of offer is on individual item basis, hence part item ordering to be confirmed. Note: BHEL reserves the right to change the evaluation criteria on package basis either in part or full (i.e., combining few or all items), at its discretion after part 1 opening. Such changes will be communicated only to techno commercially suitable offers/bidders. Suppliers may take cognizance of the same and quote accordingly.	
	i) Indicate monthly production capacity of the mill in MT.	
	j) New Suppliers for supply of AS Rounds to Specn:SA213T91 to BHEL, Trichy has to submit Draft Mill Test Certificates and Draft IBR FORM IV for BHEL approval before supply of material	
	k) Suppliers not already registered with BHEL Trichy for supply of Alloy steel Blooms/Rounds has to register on line (for the material group item code "STABM") at our web page: https://suppliers.bheltry.co.in/	
	l) Specify the Application registration ID generated in the new supplier registration portal.	
	m) <u>E.Tender Participation requirements</u>	
	1. Either Principal or authorized agent shall register their Digital Signature Certificate (DSC) (Class 3- SHA2- 2048 BIT- SIGNING & ENCRYPTION) with us. DSC shall be registered for the authorized person and all transaction done using that DSC against our tenders shall be taken as valid communication and shall be binding on principal/agent and is valid legally.	
	2. In case of Principal (being foreigner) they may apply for DSC through Indian embassy at their country and can register with us for participating in E-tenders.	
	3. In case of agents participating/registering their DSC (of authorized person), it will be at the sole authorization of principal to their agents to participate on their behalf and all transactions done using that DSC against our tenders shall be known as valid communication and shall binding on principal and is legally valid.	
	4. Pls intimate the authorized person name, Mail ID for registering DSC with us to participate in E-Tenders	
14	<u>Offer Submission (for Import suppliers)</u>	
	1. Bidders should submit their offer for CFR / Chennai Port basis with freight break up details. Note: Offer on CFR without price breakup/ FOB only is not acceptable.	
	2. Submit your FIRM competitive offer rate per MT with inclusive of all charges if any (like UT Reference block, inspection (TPI), UT charges, UT, etc...).	
	3. Port of Discharge should be CHENNAI .	
	4. Port of Loading should be indicated without fail. Specify Port of shipment.	
	5. Type of Loading : Specify type of Loading: Break Bulk/Container	
	6. Supplier shall mention the HSN code of the each item quoted by them in the offer. Specify the HSN code of each item offered. Please note that this HSN code to be mentioned in Invoice/ shipment documents for each item without fail.	
	a) HSN code AS Rounds/Blooms to specn: SA213T91	
	<u>7 CONTAINERIZED CARGO</u>	
	a. For CFR terms, moved through CONTAINERS (Suppliers should clearly specify this in their offer) it would be presumed by BHEL that the freight charges quoted is on LILLO (LINER IN LINER OUT) basis including extra charges, if any, like Container Imbalance Charges, Trade Imbalance charges or any other charges payable to the Liner. No other charges other than the quoted Freight rate will be paid by BHEL excepting applicable Terminal Handling Charges, Container cleaning Charges, DO charges to Shipping Liner at Discharge Port. <u>14 FREE DAYS FOR Container detention shall be provided.</u> If any deviation is taken by Tenderer, a loading of 22% on the freight rate per MT shall be considered by BHEL for arriving at the Total landed Cost.	
	b. In case of shipment through Containers on CFR basis, the BL should bear the endorsement that "14 free days for Container Detention is applicable" .	

14	8	BREAKBULK CARGO a. For CFR terms, moved through BREAK BULK BASIS (Suppliers should clearly specify this in their offer) it would be presumed by BHEL that the freight charges quoted is on LILO (LINER IN LINER OUT) basis. Supplier shall quote the freight charges on LILO (LINER IN LINER OUT) basis.	
	9.	Indicate the Mill (Name, Location)	
	10.	Indicate the country of origin	
	11.	Specify the quoted currency	
	12.	Service charges, commission charges and any other incidentals will NOT be paid extra.	
	13.	In case of foreign suppliers representing through their Indian/foreign agents, AGENCY AGREEMENT should be submitted, along with offer documents else offer is liable for rejection.	
	14.	Agency commission, if any should be clearly given in the offer (% on FOB, % on CFR Chennai inclusive).	
	15.	In case of Branch office / Liaison office in India bidding against this tender on behalf of their principal RBI clearance letter to be submitted.	
	15.Note: a) In respect of offers from overseas suppliers, agency commission, if any, payable to their agents in India, shall invariable be shown separately in the Performa invoice and this will be paid by us in India, in Indian rupees, on satisfactory completion of the contract. b) For calculation of rupee equivalent agency commission, exchange rate as prevailing on the date of order will be taken. c) BHEL strongly discourages the engagement of Agents in India by foreign principals, to deal with BHEL, in BHEL"s tenders. d) In view of the requirement of BHEL, it is strongly suggested that in their own interest, foreign principals may desist from engaging any Indian agent and deal with BHEL directly and it is stressed that any Main producer proposing to deal with BHEL by engaging and through an Indian Agent does so at their own risk. BHEL shall in no way be responsible for any consequences that may arise to the foreign principal on account of the antecedents / actions of their Indian Agent. e) BHEL, due to business reasons would ban, would have banned Indian agents from dealing with BHEL. Any foreign principal who engages such a banned agent, or an employee of the banned agency, or any other person connected with the banned agency, at any time during the tender proceedings, would be disqualified from the tender proceedings. The decision of BHEL in this regard shall be final and be binding on the OEM. Hence in their own interests, prospective tenderers may check with BHEL, the status of their proposed agent vis-à-vis BHEL. The list of banned firms is available on BHEL website www.bhel.com.		
	16.	One Indian agent can represent one foreign principal only and submit one offer for these tender items.	
Note: In order to maintain sanctity of the tender system it is mandatory that one agent cannot represent two suppliers or quote on their behalf in a particular tender enquiry. If any agent represents more than one suppliers all such offers will be rejected.			
14. The offer will be evaluated on total landed cost to BHEL-Trichy as below : Total landed cost = [CFR Chennai (or) (FOB + BHEL Freight)] + Customs duty & other duty (including ADD) as applicable + LC Charges (In case LC payment) + 22% loading on Freight in case of deviation mentioned in point (14.7.a) above + Import Incidentals + Commercial loading as applicable - applicable tax credits. Note : ❖ For conversion of foreign currency into INR, foreign exchange rate (TT selling rate of SBI) on the date of technical bid opening will be considered. ❖ Multiple PO may also be placed considering the applicable duty structure of the respective requirement/Qty.			

15	<u>For Indigenous suppliers</u>	
	1. Submit your FIRM competitive offer rate per MT (basic price & Freight) with best possible delivery on FOR – SSTP, BHEL Trichy basis ONLY with inclusive of all charges if any (like inspection (TPI), UT charges, etc).	
	2. Confirm your acceptance to Incoterms FOR – SSTP, BHEL, Trichy	
	3. Response to Tenders for Indigenous supplier will be entertained only if the vendor has a valid GST registration number which should clearly mentioned in the offer. Indicate the GST registration number. ➤ If any specific exemption is available, a declaration with due supporting documents need to be furnished for considering the offer.	
	4. Supplier shall mention the HSN code for each item quoted by them in the offer. Specify the HSN code of each item offered.	
	a) HSN code for AS Rounds/Blooms to specn: SA213T91	
	5. Supplier shall mention their GSTN registration number in all their invoices and invoices shall be in the format as specified/prescribed under GST laws. Invoices shall necessarily contain Invoice number (in case of multiple numbering system is being followed for billing like SAP invoice no, commercial invoice no etc., then the Invoice No which is linked/uploaded in GSTN network shall be clearly indicated), item description as per PO, Quantity, Rate, Value, applicable taxes with nomenclature (like IGST, SGST, CGST & UTGST) separately, HSN/ SAC Code, etc.	
	6. All invoices shall bear the HSN Code for each item separately (Harmonized System of Nomenclature)/ SAC code (Services Accounting Code).	
	7. A declaration to the effect that all invoice particulars are/were uploaded in the GSTN network/ portal & all tax liability as per GST rules and regulations have been and will be discharged, shall be mentioned in the invoice. If not mentioned in the invoice, a separate declaration shall be submitted as per the requirement of BHEL.	
	8. All documents like Mill Test Certificate, LR copy, Guarantee/Warranty certificate, work completion certificate, any other document mentioned in PO, shall be sent along with the vehicle/consignment. For all consignments received within the calendar month, input credit will be availed within that month in line with monthly returns filing cycle. In case of any discrepancy in the document or non-submission of documents mentioned in the PO, then BHEL will not be able to accept or account the material, in such case availing of tax credit will be deferred to next month or so.	
	9. In case of discrepancy in the data uploaded by supplier in the GSTN portal or in case of any shortages or rejection in the supply, then BHEL will not be able to avail the tax credit and will notify the supplier of the same. Supplier has to rectify the data discrepancy in the GSTN portal or issue credit note (details to be uploaded in GSTN portal) for the shortages or rejections in the supplies, within the calendar month notified by BHEL.	
Note: For any such delay in availing of tax credit for reasons attributable to supplier (as mentioned above), interest (calculated @ SBI Base Rate + 6%) along with penalty if any will be deducted for the delayed period i.e. from the month of receipt till the month tax credit is availed, from the running bills.		
	10. The offer will be evaluated on total landed cost to BHEL, Trichy as below, Total landed cost = FOR Trichy + applicable taxes+ commercial loading as applicable - applicable tax credits.	
16	<u>Risk Purchase Clause:</u> BHEL at its option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The supplier shall be liable for any loss which BHEL may sustain by reason of such risk purchases in addition to LD at the maximum rate mentioned in the LD clause above. Confirm your acceptance.	
17	<u>Defective Material replacement</u> Supplier shall replace defective material free of cost (inclusive of all Testing, Inspection, TPI, Service charges etc.) up to destination within two months from defect notification date.	
18	<u>Material Warranty</u> Free replacement of whole material in case of notification of defect in material within the period of One year from TC/Invoice date. Warranty certificate to be produced.	

19	The bidders, While submitting documents in response to this NIT/Tender shall ensure that 'Documents submitted with the offer shall be signed and stamped in each page by authorised representative of the bidder'.	
20	Conditions for transportation: I) In the event there is a delay by the Supplier in negotiating / submitting the document, any demurrage/ wharfage/ other related charges, arising out of the same shall be to the account of the Supplier and an amount of up to 5% of the invoice value will be retained towards above said charges and the difference if any between actual charges & recovery will be settled separately through supplementary invoice. Also, in such cases, the Supplier shall authorize the Steamer / Shipping agent / transporter to freely release the consignment to BHEL by providing a "Surrender Bill of Lading". Over-seas Suppliers have to give a No-Objection Certificate to BHEL, authorizing BHEL to get the Delivery Order from the Steamer Agent without producing the Original Bill of Lading. This is required to ensure avoidance of incidence of demurrage at Chennai Sea-port that may arise in case of delayed presentation of documents by the Seller. II) For Overseas suppliers - Indian Customs has imposed a penalty on late filing of Bill of Entries (Air/Sea Shipments) by the importer. The maximum free time allowed is 24 hrs from the time of arrival of cargo at final port of discharge. At present penalty is Rs.5000/- per day (for Initial 03 days) & Rs.10000/- per day (thereafter). 1) Hence the supplier shall submit the Non-Negotiable Documents (Bill of Lading, Commercial Invoice, Packing List, Certificate of Origin, etc.) either by email or post/courier to BHEL well before the landing of cargo at final port of discharge. 2) In case of any penalty due to late filing of Bill Of entry for reasons attributable to suppliers (as listed below), the same will be recovered from the bills of supplier: - Non availability of Non-Negotiable Documents (NNDs) before the cargo arrival - Discrepancy in documents - Short landing of Consignments (For shipments on CFR- Chennai Port) III) All the shipments for the contracts (POs) finalized on CFR- Chennai Port basis 1) Delivery Orders involving multiple agencies like liners/freight forwarders are not allowed. To avoid any delay, BHEL prefers Single agency office at the final discharge Port (Chennai) for issuing the Delivery Order to BHEL. 2) The detention/demurrage charges arises due to the delay in collection of Delivery Orders from multiple agencies of liner/freight forwarder also whose offices are not at available Chennai, the same amount will be deducted from Vendor's bills only. 3) Apart from the Terminal Handling Charges, Container cleaning Charges & Delivery Order Charges at final port of discharge, any other charges will not be borne by BHEL. 4) The liner/freight forwarders shall be informed by the Vendor not to claim any additional charges (like charges listed below) for issuing Delivery Order. In case if the liner/freight forwarder claims such charges, the same amount will be deducted from the Vendor bills with/without any prior intimation in order to avoid the delay in Customs clearance. The likely additional/hidden charges are listed below. - CIC - Container Imbalance Charges/Surcharges - EIC - Equipment Imbalance Charge/Surcharges - CAF - Container/Currency Adjustment Factor - BAF - Bunker adjustment Factor - RDS - Rupee Depreciation Surcharge - CDS - Currency Depreciation Surcharge	
21	Offer Validity Offer validity of 30 days is required after priced bid opening (normally price bid will be opened within 60 days from technical bid opening) is required. Otherwise offer is liable for rejection.	
22	Cartel Formation All the firms should desist from forming cartel as the practice is prohibited under Section 3(3) (a) & (d) of the competition Act 2002. If any such instance is observed during this tender will attract disciplinary action as per BHEL policies.	
23	Fraud Prevention Policy Bidder along with its associate /collaborators /sub-contractors /sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.	

24	<u>Documents required for Import suppliers</u> - Bill of Lading. - Invoice. Invoice should show the description of the goods, HSN Code and the unit rate of each item as in the purchase contract. Against each item in the invoice and packing list, the serial number of the corresponding item in the purchase contract or as per order acknowledgement should be indicated. - Detailed packing list. Packing list must indicate case identification, case dimension, and case contents, no of bundles, gross and net weight. - Country of origin Certificate - Mill test certificate, Form IV certification from IBR/IBR approved TPI and Photo macrographs as per TDC.	
	Note: All the above documents should be submitted in triplicate & in all documents Contract No., L.C. No. and Import License No. are to be indicated.	
25	<u>Documents required for Indigenous suppliers</u> "Duplicate for Transporter" copy invoice, LR, original Mill TC & Form IV and Photo macrographs are to be sent along with vehicle. Without T.C. Vehicle/wagon will not be unloaded. One set of photocopy of all the said documents to be sent along with vehicle. Invoice should mention the no of pieces/bundles. - One set of MTC & IBR Form IV, Original invoice Plus two copies, LR copy shall be sent to MM/Purchase for bill processing.	
26	<u>Execution of the Order</u> - BHEL will have the option to pre-inspect the materials at Supplier's works by BHEL's own inspector or by third party agency appointed by BHEL or BHEL's end customer/s. The mere act of the pre-dispatch inspection (PDI) does not absolve the Supplier from giving the specifications as agreed upon in the Purchase Order. - In the case of overseas suppliers Inspection call for carrying out the inspection shall be given 30 days before the scheduled contract delivery date. The Inspection date/s given by the Supplier shall be on firm basis. For local Suppliers the Notice period of Inspection shall be 10 working days. - In the event of any short supply, it shall be the responsibility of the supplier to deliver such short supplied/ missing items on Free-of-Cost basis at BHEL stores, including customs clearances at Indian Ports in the case of foreign suppliers. Note: In the event of our customer order covering this tender being cancelled /placed on hold / otherwise modified, BHEL would be constrained to accordingly cancel / hold / modify the tender / your purchase order at any stage of execution.	
27	<u>Arbitration & Conciliation</u> Except as provided elsewhere in this Contract, in case amicable settlement is not reached between the Parties, in respect of any dispute or difference; arising out of the formation, breach, termination, validity or execution of the Contract; or, the respective rights and liabilities of the Parties; or, in relation to the interpretation of any provision of the Contract; or, in any manner touching upon the Contract, then, either party may, by a notice in writing to the other Party refer such dispute or difference to the sole arbitration of an arbitrator appointed by Head of the BHEL Unit/Region/Division issuing the Contract. The Arbitrator shall pass a reasoned award and the award of the Arbitrator shall be final and binding upon the Parties. Subject as aforesaid, the provisions of Arbitration and Conciliation Act 1996 (India) or statutory modifications or re-enactments thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceedings under this clause. The seat of arbitration shall be Trichy (the place from which the Contract is issued) The cost of arbitration shall be borne as per the award of the Arbitrator. Subject to the arbitration in terms of clause as above, the courts at Trichy shall have exclusive jurisdiction over any matter arising out of or in connection with this Contract. Notwithstanding the existence or any dispute or differences and/or reference for the arbitration, the Contractor shall proceed with and continue without hindrance the performance of its obligations under this Contract with due diligence and expedition in a professional manner except where the Contract has been terminated by either Party in terms of this Contract.	

	II. In case of Contract with Public Sector Enterprise (PSE) or a Government Department, the following shall be applicable: In the event of any dispute or difference relating to the interpretation and application of the provisions of the Contract, such dispute or difference shall be referred by either Party for arbitration to the sole arbitrator in the Department of Public Enterprises to be nominated by the Secretary to the Government of India in-charge of the Department of Public Enterprises. The Arbitration and Conciliation Act, 1996 shall not be applicable to arbitration under this clause. The award of the arbitrator shall be binding upon the Parties to the dispute, provided, however, any Party aggrieved by such award may make further reference for setting aside or revision of the award to Law Secretary, Department of Legal Affairs, Ministry of Law and Justice, Government of India. Upon such reference the dispute shall be decided by the Law Secretary or the Special Secretary or Additional Secretary when so authorized by the Law Secretary, whose decision shall bind the Parties hereto finally and conclusively. The Parties to the dispute will share equally the cost of arbitration as intimated by the Arbitrator.	
28	BHEL will consider the ranking after the technical and commercial factor is applied as referred above wherever deviations are observed.	
29	BHEL reserves the Right to order either in full or part thereof or short close the tender at our discretion without assigning any reasons considering BHEL's commercial Interest. This is for information.	
30	BHEL Reserves the right to negotiate and re-float the tender if the lowest offered price is not found competitive.	
31	Any other conditions which might have been quoted by the seller and are in contravention to the terms prescribed in the Enquiry/Annexure-A and which have not been specifically accepted in by purchaser will not be applicable to the contract.	
32	In the event of Force Majeure: a. Notwithstanding the provisions contained in other clauses, the supplier shall not be liable for imposition of any such sanction so long the delay and/or failure of the supplier in fulfilling its obligations under the contract is the result of an event of Force Majeure. For purposes of this clause, Force Majeure means an event beyond the control of the supplier and not involving the supplier's fault or negligence and which is not foreseeable and not brought about at the instance of , the party claiming to be affected by such event and which has caused the non – performance or delay in performance. Such events may include, but are not restricted to, wars or revolutions, hostility, acts of public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes excluding by its employees , lockouts excluding by its management, freight embargoes and Acts of GOD. b. If a Force Majeure situation arises, the supplier shall promptly notify the Purchaser/Consignee in writing of such conditions and the cause thereof within twenty one days of occurrence of such event. Unless otherwise directed by the Purchaser/Consignee in writing, the supplier shall continue to perform its obligations under the contract as far as reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event. c. If the performance in whole or in part or any obligation under this contract is prevented or delayed by any reason of Force Majeure for a period exceeding sixty days, either party may at its option terminate the contract without any financial repercussion on either side. d. In case due to a Force Majeure event the Purchaser/Consignee is unable to fulfil its contractual commitment and responsibility, the Purchaser/Consignee will notify the supplier accordingly and subsequent actions taken on similar lines described in above sub-paragraphs	
33	<u>Evaluation of offer</u> 1) The price bids including the impact price (if any) of the technically acceptable offers alone shall be opened. 2) Offers with pre-conditions (like conditional discounts) for price are liable to be not considered / rejected. For evaluation such conditions would be removed and only the base offer would be considered for evaluation and comparison 3) BHEL reserves the right to conduct negotiations on the "Price" and "Other Commercial Terms and Conditions" with the lowest ranked offerer at any time after the bid opening but before the release of the Purchase Order and If so required by BHEL, Supplier may have to share their costing sheet with BHEL.	

	4) In the event of any change in scope / quantity arising out of the discussions, offerers would be given a chance to submit their revised offer / Impact bids. The option for the revised offer / impact offer will be triggered by BHEL. The Supplier then will have the facility to feed-in the revised price / impact price as per the provision given by BHEL. The impact price can be positive or negative (or nil). The impact price option shall contain only the price addition / deletion for such change in the scope / quantities, over and above the original scope and price quoted. The original price quoted would remain unchanged. The total price would then be computed by the arithmetic addition of the original price and the impact price. Where BHEL gives the option of submitting the revised offer, the impact would be computed as the arithmetic difference of the revised price and the original price	
34	Suspension of Business Dealings with Suppliers/ Contractors The offers of the bidders who are under suspension as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com .	
35	Non-Disclosure Agreement(NDA): The bidders shall enter into the Non-disclosure agreement totally voluntarily, with full knowledge of its meaning and without duress. (Format attached).	
36	Patent Right The supplier shall, at all times, indemnify and keep indemnified the purchaser, free of cost, against all claims which may arise in respect of goods & services to be provided by the supplier under the contract for infringement of any intellectual property rights or any other right protected by patent, registration of designs or trademarks. In the event of any such claim in respect of alleged breach of patent, registered designs, trademarks etc. being made against the purchaser, the purchaser shall notify the supplier of the same and the supplier shall, at his own expenses take care of the same for settlement without any liability to the purchaser	
37	Integrity commitment, performance of the contract and punitive action thereof: 1. Commitment by BHEL BHEL commits to take all measures necessary to prevent corruption in connection with the tender process and execution of the contract. BHEL will during the tender process treat all Bidder(s) in a transparent and fair manner, and with equity 2. Commitment by Bidder/ Supplier/ Contractor a The bidder/ supplier/ contractor commit to take all measures to prevent corruption and will not directly or indirectly influence any decision or benefit which he is not legally entitled to nor will act or omit in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India. b The bidder/ supplier/ contractor will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and shall adhere to relevant guidelines issued from time to time by Govt. of India/ BHEL c The bidder/ supplier/ contractor will perform/ execute the contract as per the contract terms & conditions and will not default without any reasonable cause, which causes loss of business/ money/ reputation, to BHEL If any bidder/ supplier/ contractor during pre-tendering/ tendering/ post tendering/ award/ execution/ post-execution stage indulges in mal-practices, cheating, bribery, fraud or and other misconduct or formation of cartel so as to influence the bidding process or influence the price or acts or omits in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India, then, action may be taken against such bidder/ supplier/ contractor as per extant guidelines of the company available on www. bhel.com and/or under applicable legal provisions. Guidelines for suspension of business dealings is available in the webpage: http://www.bhel.com/vender_registration/vender.php	
38	General Notes a. Bids including all enclosures and supporting documents like catalogues, pamphlets, etc., shall be submitted / uploaded in ENGLISH language only. If the supporting documents submitted are in other than English language, translation of the same shall be provided for evaluation. b. A person signing (manually or digitally) the tender form or any documents forming part of the contract on behalf of another shall be deemed to warrantee that he has authority to bind such other persons and if, on enquiry, it appears that the persons so signing had no authority to do so, the purchaser may, without prejudice to other civil and criminal remedies, cancel the contract and hold the signatory liable for all cost and damages c. All uploaded/submitted documents against this tender shall be signed in each page and sign shall be by principal / Mill. d. Offers for part quantities on item level basis are not acceptable to BHEL. While tenderers can quote for some or all the tendered items, no supplier shall quote for partial quantity of any given enquiry item. Such partial offer would not be considered in the enquiry for that item.	

38	e. Any clarification regarding tender shall be done before Part –I due date itself through EPS portal itself, and in case of immediate non-availability of DSC you can clarify through with the following mail ids kjoe@bheltry.co.in or govindaraj@bheltry.co.in The above mail id is provided for initial clarification purpose only and no further correspondences shall be entertained through this mail ids.	
	f. If required, BHEL will have stage inspection (at any stage) and quality audit of the mill with prior intimation.	
	g. In case of order on import supplier marine insurance will be arranged by BHEL. Once the shipment is made, scanned copies of NND documents (Bill of Lading , commercial invoice, packing list, country of origin, Report for length of rounds, MTC, Form IV, HT Chart & details of discharge Port agent/freight forwarder shall be submitted by Seller to Purchaser either by e-mail or by fax.	
	h. Foreign suppliers has to submit the Non-Negotiable Document to bank/directly to BHEL as per the relevant payment term, well before the shipment reaches the port or else the demurrage and detention charges due to the delay in submission by supplier will be deducted from suppliers invoice.	
	i. PURCHASER reserves the option to alter the specific delivery schedules from time to time within the terminal due date of contract for specific quantity.	
	j. The prices OFFERED/TO BE CONTRACTED finally have to be kept firm till successful completion of the contract	
	k. Dimensions & Weight: Specification of dimensions and weights in all places, shall be in Metric system and in English language	
	l. Applicable Inco term for this tender is INCOTERMS 2010	
	m. Supplier has to submit the NND before the shipment reaches the port or else the demurrage and detention charges will be deducted from suppliers invoice.	
	n. The supplier shall arrange for packing suitably in all respects for normal transport by sea / rail / road and Materials shall be suitably protected against effect of tropical salt laden atmosphere in the event of shipment being delayed at ports / store yards. In case of dispatch through sea then materials shall be shipped in Sea worthy packing condition. Packing charges will be supplier's account.	
	o. If any Supplier attempts to bribe, or pay commission, gift or any advantage or bring in undue influence either by himself or on his behalf any one including a stranger to the tender, in addition to instituting legal proceedings as per the extant laws prevailing, will disqualify the supplier from this tender and all future tenders of BHEL. Decision of the Purchaser would be final in this matter.	
	p. In exceptional cases, the tenderers may be requested by the purchaser to extend the validity of their tenders up to a specified period. Such request(s) and responses thereto shall be conveyed by e-mail/EPS message or by fax/ telex/cable. The tenderers, who agree to extend the tender validity, are to extend the same without any change or modification of their original offer.	
	q. In case the day up to which the tenders are to remain valid falls on/ subsequently declared a holiday or closed day for the purchaser, the tender validity shall automatically be extended up to the next working day.	
	r. Any of the terms and conditions not acceptable to supplier, shall be explicitly mentioned in the tender. Otherwise, it will be treated as that all those terms and conditions as mentioned in the tender are acceptable in Toto.	
	s. Deviations if any against any of tender conditions should be provided in a "Deviation Statement", against each point.	
	t. At its option, BHEL may consider extending the due date/s for the tender openings. Sufficient notice would be given by BHEL for such extensions and it will be published as corrigendum in the websites ➤ https://bheleps.buyjunction.in ➤ http://tenders.gov.in ➤ http://eprocure.gov.in	
	u. The price break-up should be in line with technical specification / scope of the tender. (Cost of material, packing charges, forwarding charges, freight and insurance charges shall be shown appropriately, as applicable).	

38	v. In case, there is a discrepancy in the term quoted in techno-commercial bid and price bid, the term as per the techno-commercial bid (Part I) shall hold good and the commercial term quoted in the Price Bid (Part II) shall not be considered. w. Indigenous suppliers should submit the prices in Indian Rupees only. Import suppliers may submit their bid in foreign currency. The currency for quoting shall be selected from the drop-down menu provided in the EPS portal. x. Foreign supplier shall ensure that the benefits as applicable under the Comprehensive Economic Partnership Agreement (CEPA) with the Government of India are disclosed in the bid and relevant documents such as Country of Origin, issued by the appropriate authority in the Country of export, is provided by the vendor along with the dispatch documents, Bids shall be evaluated with such applicable benefits, In the event of seller failing to provide appropriate document for purchasers to avail disclosed concessional duty benefit in India, financial loss, so incurred, will be to the seller's account. y. Set-off Clause: BHEL shall have the right to recover any money which in the sole opinion of BHEL is due from the Contractor from any money due to the Contractor under this Contract or any other contract or from the Security Deposit furnished by the Contractor under this Contract or any other contract. z. In their own interest, all Tenderers are advised to double check their prices, applicable duties and taxes. Incomplete documents / offer will be rejected.	
39	Caution: ➤ The suppliers are severely cautioned to note that the price bid document accepts the price in figures only. It does not allow the supplier to write the value by words. Therefore all care shall be exercised by the supplier while filling in the figures. Once the price bid is opened no option is available for the supplier to retract the offer under any grounds. If a supplier, for any reason whatsoever approaches BHEL with a request for change in the price, it would be treated as going back on the offer submitted. In such cases, action would be initiated by BHEL for suspending further business dealings with such suppliers as per policy of BHEL which prevails at that point of time.	
40	Offers shall be submitted in TWO PART bids system (TECHNO-COMMERCIAL BID + PRICE BID). The bidder shall submit his response through bid submission to the tender on e-procurement platform at https://bheleps.buyjunction.in within 14:00 Hrs of the due date of this tender. The bidder would be required to register on the e-procurement market place https://bheleps.buyjunction.in and submit their bids online. SEALED COVER BIDS/ E-MAILS / FAX / MANUAL OFFERS WILL NOT BE ACCEPTED. Supplier shall upload any other tender documents in the E-Procurement Portal only.	
On behalf of BHEL  K. JOSEPH REGIS Deputy General Manager MM / RM / Steel (Purchase) BHEL, TIRUCHY - 620 014.	To be filled & Signed by Original Manufacturer/Mill Name of the mill / Principal: Signature: (Affix Seal) (All conditions were read & clearly understood and agreed in totality with the mentioned deviations only)	

BHEL recently received guidelines from Govt. Of India and Central Vigilance Commission and we have been asked to comply with the guidelines with regard to dealings with Indian Agent/Foreign Agent of Foreign Suppliers.

1. Mandatory submission of an Agency Agreement

- 1.1 It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- 1.2 The Agency Agreement should specify the precise relationship between the foreign OEM/foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- 1.3 In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representatives / associate / consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes.
- 1.4 Agents will file an authenticated Photostat copy duly attested by a Notary Public / Original certificate of the Principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission / remuneration / salary / retainer ship being paid by the principal to the agent.
- 1.5 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the Foreign Principal.

2. Disclosure of particulars of agents / representatives in India

2.1 Tenderers of Foreign nationality shall furnish the following details:

- 2.1.1 The Bidder(s) / Contractor(s) of foreign origin shall disclose the name and address of the agents / representatives in India if any and the extent of authorization and authority given to commit the Principals. In case the agent / representative be a foreign Company, it shall be confirmed whether it is existing Company and details of the same shall be furnished.
- 2.1.2 The amount of commission / remuneration included in the quoted price(s) for such agents / representatives in India.
- 2.1.3 Confirmation of the Tenderer that the commission / remuneration, if any, payable to his agents / representatives in India, paid in Indian Rupees only.

2.2 Tenderers of Indian Nationality shall furnish the following details:

2.2.1 The Bidder(s) / Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any, indicating their nationality as well as their status, i.e. whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents / representatives.

2.2.2 The amount of commission / remuneration included in the price(s) quoted by the Tenderer for himself.

2.2.3 Confirmation of the foreign principals of the Tenderer that the commission / remuneration, if any, reserved for the Tenderer in the quoted price(s), paid in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.

2.3 Failure to furnish correct and detailed information as called for in paragraph 2.1 & 2.2 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by BHEL Besides this there would be a penalty of banning business dealings with BHEL or damage or payment of a named sum.

Please furnish the above information immediately