

**BHARAT HEAVY ELECTRICALS LIMITED  
TRANSMISSION BUSINESS GROUP  
(SUBCONTRACTS MANAGEMENT)**

**NOIDA**



**EXPRESSION OF INTEREST**

**FOR**

**Engaging Small contractor for various works at TBG sites**

**EOI REF.NO. TBSM/EOI/SITES  
DATE: 21.05.2018**

## **1. About Bharat Heavy Electricals Limited (BHEL)**

Bharat Heavy Electricals Limited (BHEL) is a leading state owned company, wherein Government of India holds 63.06% of the equity. BHEL is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing organization in India, catering to the core infrastructure sectors of Indian economy viz. energy, transportation, heavy engineering industry, defence, renewable and non-conventional energy. The energy sector covers generation, transmission and distribution equipment for hydro, thermal, nuclear and solar photo voltaic. BHEL has been in this business for more than 50 years and BHEL supplied equipment account for about 58% of the total thermal generating capacity in India. BHEL is also listed in stock exchanges of India. The company has 17 manufacturing units, 4 power sector regions, 8 service centers and 15 regional offices besides host of project sites spread all over India and abroad. BHEL's has its footprint in all the inhabited continents with references in 82 countries including Malaysia, Oman, Iraq, Syria Sudan, Libya, Cyprus, Malta, Afghanistan, Bangladesh, Bhutan, New Zealand etc. with cumulative overseas installed capacity of BHEL manufactured power plants nearing 10,000 MW. The annual turnover of BHEL for the year 2016-17 was US\$ 4.4 Billion. BHEL's highly skilled and committed manpower of approximately 40,000 employees, the state of art manufacturing facilities and latest technologies, has helped BHEL to deliver a consistent track record of performance. With the current order book exceeding US \$ 15 Billion\*, BHEL is poised for excellent future growth. More details about the entire range of BHEL's products and operations can be obtained by visiting our web site [www.bhel.com](http://www.bhel.com).

## **2. About Transmission Business Group**

The Transmission Business Group (TBG) of BHEL is a well-established player in the field of power transmission with some major products and systems in its range of manufacture and supply. The Group undertakes projects on turnkey basis covering the complete engineering, procurement, supply, construction, commissioning and after sales service for AC switchyards/substations up to 765 kV, HVDC Converter Stations, Reactive Power Compensation Schemes. The Group has capability to conduct System studies as required for above business.

BHEL has state-of-art in-house facility for manufacturing & testing of Converter Transformers, Thyristor as well as IGBT based modules and its controls (non-FST), Power Capacitors, Insulators, etc. Further we have vast experience in construction and site management for various EHV and HVDC projects.

## **4. Intent of EOI**

BHEL, TBG is seeking response from qualified and experienced vendors who are willing to be associated with BHEL for carrying out various site activities as per scope of work (Annexure-I) related to civil and ETC works of substation/ switchyard.

## **5. Scope of work & eligibility criteria:**

The scope of work and eligibility criteria is indicated in Annexure-I. The applicant should submit financial and technical credentials as per annexure-II for assessment of applicant's capability.

## 6. Selection process:

BHEL will shortlist prospective vendors based on credential submitted by them in line with the criteria attached with this EOI. **The identified vendor/contractors through this EOI process shall be eligible for the participation in further tendering process for the various work.** A separate Request for Quotation (RFQ) will be issued to the shortlisted prospective applicant for submitting their price offer based on the requirement of BHEL, TBG.

Sl. No.	Criteria	Description
A	Turn Over	Vendors should have a minimum average annual turnover of Rs. <b>1.5 lacs</b> (for bidders qualifying for 5 lakh of work); <b>3 lacs</b> (for bidders qualifying for 10 lakh of work); <b>6 lacs</b> (for bidder qualifying for 20 lakh work) for last three fin. Years (2013-14, 2014-15 & 2015-16 OR 2014-15, 2015-16 & 2016-17) and should submit audited balance sheet and Profit & Loss Account Sheet of these years. In case audited balance sheet is not available due to turnover being less than statutory requirement of audit, bidder should furnish self-certified copies of Balance Sheet, Profit & Loss account along with income tax returns and form 26 AS of these years.
B	Working Capacity	Bidders required to mentioned their working capacity and preferable location. <b>Working Capacity</b> is defined in three category 5 lakh; 10 lakh and 20 lakh <b>Preferable Location</b> defined in 4 category Northern Region, Eastern Region, Western Region and Southern Region
C	Profit	Vendor should have earned profit in at least one year during last three financial years as mentioned in A above.
D	Similar Work	Vendor should have successfully executed similar work/ supplied manpower for respective category as defined in BOQ during last seven years ending on 31.01.2018 and should be submit detail of three major works executed by him for each category in which the bidder is interest to provide manpower.

## 7. Business Volume:

Further tendering shall be done as and when required by respective sites spread all over India. The estimate value of work per instance shall be less than Rs. 20 Lakhs.

## 8. Document to be submitted:

Interested parties are requested to submit their technical and financial credentials along with other relevant information in the form of documents listed below:

- (a) Company detail as per Annexure-II

- (b) Audited balance sheet and profit & loss account for last three years (FY 2014-15, 2015-16 & 2016-17) as per Annexure-II
- (c) Technical experience in interested category with supporting documents like LOI/ work order, completion certificate etc. as per Annexure-II.

**9. Mode of Submission:**

The response should be sent in sealed cover to the following address by courier. The cover shall be super scribed with EOI reference number "TBSM/EOI/SITE" date 21.05.2018 and the words "Expression of Interest for various site activities of switchyard/ substation being executed by BHEL, TBG"

**EOI NO.: TBSM/EOI/SITE, DT: 21.05.2018**

**TO,**

**KRISHNA SWAROOP SINGH**

**DGM (TBSM)**

**BHARAT HEAVY ELECTRICALS LIMITED,**

**TRANSMISSION BUSINESS GROUP,**

**5TH FLOOR, ADVANT NAVIS IT BUSINESS PARK,**

**PLOT No-7, SECTOR-142, EXPRESSWAY NOIDA,**

**NOIDA-201305**

**DISTT- G.B.NAGAR (UTTAR PRADESH)**

**TELEPHONE: 0120-6748454, 6748440 FAX: 0120-6748579**

**E-mail: tbsm@bhel.in**

**The offer should be reached to us on or before 12.06.2018; 14:30**

**Notes:**

1. Please intimate your willingness immediately to the undersigned through letter/ email, if you are interested in the EOI.
2. All enquiries / clarifications, related to this EOI, must be directed to the contact person notified in this EOI document.
3. Further Corrigendum/Addendum to this EOI will be hosted on the websites [www.bhel.com](http://www.bhel.com) only. Vendors should regularly visit these websites to keep themselves updated.
4. The applicant shall bear all expenses incurred in connection with preparation and submission of its application against this EOI.
5. BHEL may seek additional information from interested applicants who respond to this EOI. However, BHEL reserves the right to modify the process or to not act upon the EOI or to ask for fresh EOI at a later date, without assigning any reason whatsoever.
6. BHEL reserves the right to verify all statements, information and documents submitted by the applicant in response to the EOI. Any such verification or lack of such verification by

BHEL shall not relieve the applicant of his obligations or liabilities hereunder nor will it affect any rights of BHEL.

7. BHEL reserves the right to disqualify any applicant during or after completion of EOI process, if it is found there was a material misrepresentation by any such applicant or the applicant fails to provide, within the specified time, supplemental information sought by BHEL.
8. This EOI does not constitute an offer by BHEL. Without being liable for damages or obligations or assigning any reasons whatsoever, BHEL reserves the right to accept /reject any offer from vendor.
9. Notwithstanding anything contained in this EOI, BHEL reserves the right to accept or reject any application and annul the process and reject all applications at any time without any liability or any obligation for such acceptance, rejection or annulment without assigning any reason.

**Standard Terms and Condition applicable in case of considering for further award.**

1. Mobilization Period:- Bidder to Mobilize the manpower within 07 Days from the date of W.O. /LOI issued to them.
2. Terms of Payment:-
  1. Based on man-days actually deployed and certification by Site In-charge, 95% of monthly payment will be made to the contractor on pro-rata basis.
  2. Balance 5% shall be released after Completion Certificate certified by Site In charge of the respective site.
  3. Contractor shall submit bills for providing manpower once in a month. The format for billing shall be approved by BHEL site before raising invoices
  4. It shall be the responsibility of contractor to obtain and submit certificate from BHEL authority regarding deployment of claimed man days.
  5. Payment will be made within 30 Days of the submission of bills to site in charge subject to all deduction & adjustment by BHEL as elsewhere provided in these terms & conditions of contract.
12. Mode of Payment:-

Payments shall be made through e-payment.
13. LD/Panelty:-

If the tenderer fails to provide services within the initial mobilization period (07 days) fixed in the tender or indicated in Work Order or at any time repudiates the contract then BHEL, without prejudice to any other right or remedy available to it under the contract, may at its discretion:-

1. Recover from the tenderer, liquidated damages and not by way of penalty, a sum of ½ % (half percentage) of monthly value of the original contract per week of delay in mobilization, subject to a maximum of 4 weeks. In such a case, BHEL may also terminate the contract and forfeit security deposit if delay extends beyond four weeks.
2. An amount of Rs.200/- per day per workforce shall be recovered/ deducted per day as penalty in the event of any delay in making the payment of any wages or dues to the contractual worker by the tenderer i.e. after 07th of subsequent month.
3. If the manpower deployed by the tenderer fails to carry out the activities mentioned in the contract, on any day during the contract period, a penalty of Rs.200/- per day as Penalty will be charged.
4. The total of these recoveries under above clauses (1 to 3) shall be limited to Maximum 10% of the original contract value.
5. In the event of any dispute regarding imposition of LD between BHEL and the tenderer the decision of BHEL shall be final and binding.

14. Advance Payment/Mobilization:-

No Advance Payment for Mobilization

15. Safety Compliances:-Bidder to Follow BHEL Safety Guidelines as mentioned in the HSE Specification TBSM-HSE-SPECS Dt. 28.10.2003.

16. Idling Charges: - No Idling Charges shall be provided by BHEL. The front for working may be provided in phased manner as per individual site condition for which no such charges shall be payable for idling period by BHEL.

For and on behalf of BHEL

(Krishna Swaroop Singh)  
DGM/ TBSM