

**.TECHNO COMMERCIAL CUM PRICE BID FOR ENQUIRY NO. E.....**

| SUPPLIER'S NAME: .....      |                                                                                                                                                                                                                                                                                                                 |                                                                          |
|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|
| TIN NO. .... ..CST NO. .... |                                                                                                                                                                                                                                                                                                                 |                                                                          |
| Quotation No.....Date.....  |                                                                                                                                                                                                                                                                                                                 |                                                                          |
| SI No.                      | Particulars                                                                                                                                                                                                                                                                                                     | Supplier's Confirmation                                                  |
| 1                           | Item as per description given in Enquiry no. E.-.....<br>(Complete description of item). Vendor can also enclose item description as per enquiry for technical scrutiny.                                                                                                                                        | Mention item description in your letter head WITH complete specification |
| 2                           | Delivery Period :-                                                                                                                                                                                                                                                                                              |                                                                          |
|                             | (a) Commencement in days from the date of PO issue                                                                                                                                                                                                                                                              | .....Days                                                                |
|                             | (b) Supply rate                                                                                                                                                                                                                                                                                                 | .....Nos.                                                                |
| 3                           | Test certificate / Guarantee certificate as specified in enquiry will be provided (along with supply)                                                                                                                                                                                                           |                                                                          |
| 4                           | Excise Duty / Custom Duty (Mention NA if not applicable)                                                                                                                                                                                                                                                        | .....%                                                                   |
| 5                           | CST / VAT (mention NA if not applicable)                                                                                                                                                                                                                                                                        | .....%                                                                   |
| 6                           | Delivery Terms[                                                                                                                                                                                                                                                                                                 | (FOB)- For foreign                                                       |
|                             |                                                                                                                                                                                                                                                                                                                 | (FOR/EXW)- for Indian                                                    |
| 7                           | (a) Freight (Inclusive/ Extra) - for Indian                                                                                                                                                                                                                                                                     |                                                                          |
|                             | (b) Packing & forwarding                                                                                                                                                                                                                                                                                        | For foreign                                                              |
|                             | (Inclusive/ Extra)                                                                                                                                                                                                                                                                                              | for Indian                                                               |
|                             | © Insurance (Inclusive/ Extra) (For Indian)                                                                                                                                                                                                                                                                     |                                                                          |
| 8                           | Inspection Clause : As per enquiry remarks                                                                                                                                                                                                                                                                      | Accepted/ Not accepted                                                   |
| 9                           | Prices are firm and no PVC is applicable                                                                                                                                                                                                                                                                        | Accepted/ Not accepted                                                   |
| 10                          | Validity - Quoted prices are valid for 90 days from date of tender opening.                                                                                                                                                                                                                                     | Accepted/ Not accepted                                                   |
| 11                          | Warranty - As per Specification                                                                                                                                                                                                                                                                                 | Accepted/ Not accepted                                                   |
| 12                          | Liquidated Damage / Penalty - Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty as LD shall be 0.5% of the total order value per week of delay or part thereof subject to a maximum of 10% of the total order value. Incase of staggered delivery | Accepted/ Not accepted                                                   |
| 13                          | Risk Purchase - If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the supplier's risk & cost.                                                                                                               | Accepted/ Not accepted                                                   |
| 14                          | Terms of payment -                                                                                                                                                                                                                                                                                              |                                                                          |
|                             | A. 100% payment after 60 days of receipt and acceptance of material at BHEL works.                                                                                                                                                                                                                              | Accepted/ Not accepted                                                   |

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                        |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
|    | B. The suppliers who are availing SIDBI / HDFC discounting facility (pay by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. However, due to funds problems, this facility cannot be extended to other suppliers. These payment terms will be treated as standard terms of payment. The bidder who are covered under MSMED Act – 2006 & quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment. |                        |
|    | C. COD/ CAD/ against DRS / Through bank                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                        |
|    | NOTE :- 1. BHEL will load total out flow in case of non-acceptance of a & b payment terms as follows –<br># Through Bank / COD / DRS - (SBI BPLR on Enq. due date + 6%) for 70 days<br># CAD - (SBI BPLR on Enq. due date + 6%) for 85 days<br>NOTE:-2. Advance or prior to dispatch payment terms will not be accepted and if quoted offer will be rejected                                                                                                                                  |                        |
|    | D. Letter of credit unconfirmed & irrevocable with credit period of 110 days for foreign vendor is acceptable                                                                                                                                                                                                                                                                                                                                                                                 | Accepted/ Not accepted |
| 15 | The Bidder along with its associate/ collaporators/ sub-contractors/ sub-vendors/ consultants/ service providers shall to strictly adhere to BHEL FraudPrevention Policy displayed on BHEL website <a href="http://www.bhel.com">http://www.bhel.com</a> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."                                                                                                | Accepted               |
| 16 | Acceptance to participate in reverse auction (Applicable if mentioned in enquiry)                                                                                                                                                                                                                                                                                                                                                                                                             | Yes/No                 |
| 17 | Offers should be submitted in "TWO BID" ( 1. Techno Commercial Bid 2. Price bid)                                                                                                                                                                                                                                                                                                                                                                                                              | Yes/No                 |
| 18 | Suppliers outside india to quote rates considering INCO terms as "FOB". (not applicable for Indian supplier)                                                                                                                                                                                                                                                                                                                                                                                  | Yes/No/Not Applicable  |
| 19 | Quoted basic rate considering all above points as per enclosed                                                                                                                                                                                                                                                                                                                                                                                                                                | Yes/No                 |
| 20 | Vendor has to mention their contact Number, Name of contact person, Email ID and Fax no. in their offer                                                                                                                                                                                                                                                                                                                                                                                       |                        |