



BHARAT HEAVY ELECTRICALS LIMITED
Heavy Power Equipment Plant (HPEP)
Ramachandrapuram,Hyderabad-502 032 (TS)
OILRIGS DIVISION

REF: HY/Oil Rigs/SCC/E & T/2017-18.

DATE: 05.08.2017

Sub: Technical/Special Conditions of Offer for 125 T Work Over Rigs

- 01) BHEL is pleased to request a quote for the supply of the components of the subject line equipment for the subject enquiry with the following points under consideration.
- 02) BHEL proposes to procure the Carrier of the subject tender and associated mounted equipment (indicated in technical specification) and manufacture the Mast and substructure with the drawings and documents of the successful bidder. The Mast & Substructure shall be integrated at BHEL Hyderabad works along with the other components of the Rig. Successful bidder shall confirm to supply all the relevant assembly drawings, sub-assembly drawings, part drawings and material specifications to BHEL. Accordingly, bidders shall furnish an outline drawing of the Work Over Rig which shall have all the parts of the Mast, Sub-structure, Tilting & telescoping cylinders along with a BOM identifying the same with correlated drawing numbers in the BOM for reference, record and verification.
- 03) The terms & conditions furnished along with the technical offer shall be reviewed by the bidder and confirm compliance to the same. The terms referred herein are mandatory and deviations and non-acceptance of the same will disqualify the vendor's candidature for the tender.
- 04) Successful bidder shall confirm to submit a Bid bond within 30 days after confirmation as the L1 bidder. The amount of bid bond shall be 1% of the total value of the tender for the four(4) Work Over Rigs. This shall be in the form of bank guarantee or security deposit to ensure the bidder's continued commitment to the mutual cause during the course of execution of the contract. The clause is mandatory. Bidders not confirming to the clause shall not be considered and offer would stand rejected.
- 05) BHEL may enter into a rate contract with the successful bidder in order that future requirements if any can be met. Successful bidder shall consent to the same on mutually acceptable terms and conditions.
- 06) The Vendors shall quote a separate line item price for the complete set of drawings & specifications for the mast & substructure along with interface items and equipment which shall be considered for evaluation of the offer. BHEL reserves the right to use these drawings and specifications for future use without referring to the supplier, after the execution.
- 07) In the event of negotiation meeting with customer by M/s. BHEL if customer and BHEL agrees for a discount on the equipment, BHEL will transfer the same discount to successful bidder. Successful bidder shall categorically confirm/ agree for the same.
- 08) It is mandatory for the successful bidder to provide a back-to-back guarantee to BHEL for a further period of one year(01 year) from the date of commissioning of the

equipment. Bidders shall provide technical support to BHEL and its end Customer in the form of expert troubleshooters at the time of commissioning and post commissioning problems that may arise at Customers premises. Travel, boarding and lodging will be to bidders account and responsibility. Per diem rates shall be quoted for the same. **Bidders shall consider 80 Man days for the same in all (for 4 work over rigs)**. The costs indicated for the support shall be considered in the bid evaluation criteria.

- 09)The bidder should arrange comprehensive training programme for the multidisciplinary team of engineers and technicians from customer and BHEL immediately after the completion of installation and commissioning of the rigs at customer designated site for a period of 5 (two) weeks excluding holidays on Maintenance, Troubleshooting & Working Principle of equipments, systems, items etc of the unit amongst other relevant subjects. The training on Engine, transmission and other major items is to be arranged by the supplier but imparted by respective OEM's. [Bidder should indicate the training module with duration in the technical bid. Training charges should be quoted separately which will be considered for bid evaluation].
- 10)The successful bidder should have an experience of minimum 10 (ten) years in manufacturing of Mast, Substructure and Crown Block Assemblies as per API Spec 4F as on date of finalization of this tender, out of which minimum 05 (five) years should be at API Spec 4F (PSL - 2) as on date of finalization of this tender. Copies of relevant API Spec 4F having continuous validity for last 10 years (without any break) preceding the original bid closing date and API Spec 4F (PSL-2) having continuous validity for last 5 years (without any break) preceding the original bid finalization date must be submitted along with technical bid.
- 11)BHEL reserves the right to go for a reverse auction. Bidders shall confirm the same.
- 12)Bidder must guarantee uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender.
- 13) All the bidders shall furnish outline drawings of the Work Over Rig including dimensions of the Carrier being offered. Currently valid API 4F license and also for the past FIVE YEARS shall be submitted to BHEL for record and information.
- 14) Bidders shall confirm to supply to the technical requirements as stipulated in the enquiry.
- 15) Successful bidder shall associate with BHEL for the integration & interfacing of the equipment (i.e. BHEL manufactured Mast & Substructure to the drawings of the bidder and the Carrier and related equipment manufactured by the bidder)
- 16) Stage wise inspection of the Carrier & associated equipment shall be considered in the quality plan of the bidder for the Carrier & related mounted equipment. Accordingly, bidders shall submit the quality plan in the BHEL format provided along with the Tender/after receipt of order from M/s. BHEL Hyderabad.
- 17) Bidders shall furnish an outline drawing of the Carrier with the Mast & Substructure in place. All the parts of the Mast & Sub-structure including the interface components

shall be identified in the drawing along with the Bill of Materials and related sub-assembly and part drawings. Bidders shall commit and confirm to supply the identified drawings to BHEL for manufacture.

- 18) Spare parts for the individual equipment of the rig as per the attached technical annexures in technical specification shall be confirmed by the bidders. Bidders shall quote prices for the same in their Price Bid. The same shall be considered by BHEL for evaluation of the offer.
- 19) Bidders shall provide a back to back guarantee for the equipment manufactured & supplied by him in terms of quality and workmanship including material integrity.
- 20) Notwithstanding the above, it shall be the endeavor of the bidder to provide the best of materials and quality of workmanship including all necessary service to ensure enhanced business prospects for both BHEL & the successful bidder.
- 21) All the technical checklists provided in the attached file (Annexures of technical specification) shall be filled in by all bidders. Compliance to this clause is mandatory.
- 22) Bidders are advised to submit the completed offers within a period of 21 days before 3.00 PM from the date of sending the enquiry in single stage TWO – PART bid system to scjha@bhel.in / jramesh@bhel.in Mails sent to any other email ID/ after date and time mentioned will be summarily rejected.
- 23) Vendor shall quote firm delivery period of supplying the material/ providing drawings and related documents. The bidder shall categorically confirm in the technical bid a delivery schedule within 5(five) months at FOB port of dispatch.
- 24) Bidders to quote for all four (4) nos. of Rigs. Offers for lesser quantity shall not be considered and will be rejected straightway.
- 25) Successful Bidder shall not compete with BHEL or shall not quote directly in similar tenders/125 MT work over rig in the next one year from floating of this enquiry.
- 26) Any other similar point in ITB-Rev 07 shall be replaced with the similar point in Special/ technical tender specifications of contract until otherwise specified.**
- 27) Bidders shall quote all the items of this tender. Any shortfall of item in this enquiry will not be considered for further evaluation.
- 28) Validity of this MOU will be 180 days from date of submission of bid.
- 29) Taxes will be considered as per ITB Rev 07. Vendor shall quote technical/Commercial bids in line with Rev 07 of ITB
- 30) Bidder shall sign and categorically confirm all the above points.

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