



PRE - QUALIFYING REQUIREMENTS

DOCUMENT NO: PE-TS-020-100-M060

REVISION NO: 00, DATE: 05.09.2017

SHEET: 1 of 3

Enquiry No (To be filled by CMM):

Project: Framework Agreement

Package: STEEL(GATE/GLOBE/NRV)

CRITERIA FOR EVALUATION (TECHNICAL / FINANCIAL):

1. Technical Pre-Qualifying Requirements:

1.1 The bidder (including cases as defined in clause no. 2.1 below) should have designed, in-house manufactured, tested, inspected and supplied valves (as mentioned below) for use in a power plant or for similar application.

a. Steel Gate/Globe/NRV package

Category-A: Minimum size of 50NB with FCS/FSS/FAS/Duplex SS with #800 in a power plant/similar application.

Category-B: Minimum size of 150NB with CCS/CSS/CAS/Duplex SS with min. #150 in a power plant/similar application.

Supplier to fulfill the PQR of Gate, Globe and NRV (individually) for both the categories separately. The bidder will be considered only for the category (Category-A, Category-B or Both) for which the bidder is meeting the qualifying requirements.

1.2 The item(s) mentioned in point 1.1 should have performed successfully for atleast one year. To establish meeting this requirement, the bidder shall conform to any one of the following clauses:

- (i) Execution of two purchase orders for different End-users with the item(s) performing successfully for one (1) year from date of commissioning. Different projects of a customer shall be considered as different End-users.
- (ii) Minimum one (1) repeat contract from two (2) different Purchasers (i.e. 2 Nos of Purchase orders from each purchaser). A contract shall be considered as repeat, when the second contract is given by the same purchaser after lapse of minimum one (1) year from supply completion of first contract.
- (iii) Execution of one (1) purchase order as per sl. no. (i) above from one End-user and one (1) repeat contract from another Purchaser as per sl. No. (ii) above.
- (iv) Three (3) repeat contracts from one (1) Purchaser. Second and third repeat contract shall be after lapse of minimum one (1) & two (2) years respectively from supply completion of first contract.

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1.3 The bidder to furnish the following documents, as applicable, in support of the above:

- a) For point 1.2(i): Performance certificates from End-user (duly signed & dated) specifying that the product is performing successfully for one (1) year from date of commissioning along with correlated purchase order(s).
- b) For point 1.2 (ii) & (iv): Purchase order(s), Material dispatch clearance certificate (MDCC)/ Material receipt certificate (MRC)/Lorry receipt (LR).

Note: In case vendor has executed contract (s) for BHEL-PEM, internal assessment by BHEL-PEM shall be considered for evaluation for satisfactory performance. For this, vendor to submit a request along-with relevant documents.

1.4 In addition to above, bidder should have the following facilities for different type & material of max. size as per BHEL requirement as mentioned in data sheet-A of technical specification:

- a) Capability of designing and manufacturing of the item(s).
- b) In-house testing facilities for carrying out tests as per relevant standards & Quality plan. In case, the in-house testing facilities are not available, then bidder shall furnish undertaking that test(s) will be carried out from govt. approved lab or test house recognized by reputed customers.

Bidder to submit supporting documents (Purchase order (s) / Certificate indicating capacity and details/ undertaking of manufacturing & testing facilities) for point (a) & (b) above.

1.5 To establish business continuity, bidder is required to submit at least two (2) Purchase order for any of the item(s) as specified in data sheet-A of technical specification with minimum size as mentioned below in last 3 (three) years prior to the date of bid submission defined by BHEL-PEM for each category.

Category-A: Minimum size of 15NB

Category-B: Minimum size of 100NB

2. Bidder to also comply with general points mentioned below.

2.1 Offers of the JV companies/ Joint Bidders/ bidders having collaboration/ licensing agreement/ MOU/ Indian subsidiaries shall be evaluated as follows:

- a) If bidder happens to be an Indian subsidiaries of foreign OEM, then the credentials of the foreign OEM can also be considered for meeting PQR.

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b) If bidder happens to be the Joint Venture Company, then the credentials of any of JV partners can be also considered for meeting PQR.

c) If bidder happens to be the having valid collaboration agreement/ MOU/ licensing agreement with some other company, then the credentials of collaborator/ MOU partner/ licensing company can also be considered for meeting PQR.

Note: If bidder(s) qualifies on the basis of credentials of his principal/ JV partner/ Collaborator/ joint bidder etc., then the principal/ JV partner/ Collaborator/ MOU partner/ joint bidder shall be responsible for overall design vetting and warranty/ guarantee of the package. The scope matrix clearly defining their respective roles including design vetting, manufacturing of critical component, E&C etc. and warranty/ guarantee shall be submitted along with the offer.

2.2 Bidder to note that the arrangement of bidding (joint bid partners/ collaborator/ MOU partner/ licensing company etc.) once offered to BHEL as a part of bidding documents cannot be changed till the execution of contract(s).

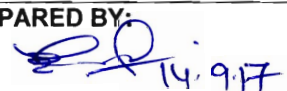
2.3 Consideration of offer shall be subject to customer's approval of bidders, if applicable.

2.4 Bidder to submit all supporting documents in English. If documents submitted by bidder are in language other than English, a self-attested English translated document should also be submitted.

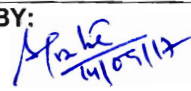
2.5 Notwithstanding anything stated above, BHEL reserves the right to assess the capabilities and capacity of the bidder/collaborators to perform the contract, should the circumstances warrant such assessment in the overall interest of BHEL.

2.6 After satisfactory fulfilment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all the other terms of the tender.

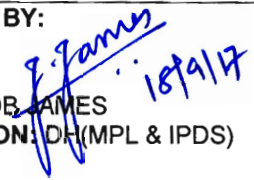
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