



**TERMS AND CONDITIONS FOR  
(Tender Enquiry No. 1112-201 Dated 10.02.2012 Due date  
25.02.2012)**

**DUE DATE OF OPENING: 25.02.2012**

**1. INVITING TENDERS**

Tenders in two part bids are invited.

Sealed tenders in two parts; Part-I: Techno-commercial bid and Part-II: Price bid are hereby invited for supply of '**Gouging Carbon Rod**' as per technical specifications. The relevant documents are attached with the Enquiry.

The two bids should be submitted in **separate sealed inner envelopes** duly mentioning the detail as follows:

Bid	Bid description	Superscribing on envelope	*** Should contain ***
Part I in First sealed envelope	Techno-Commercial Offer	Part-I (Techno-Commercial) bid against tender enquiry no:1112-201 dated 10.02.2012 due for opening on 25.02.2012	<ol style="list-style-type: none"> <li>Acceptance of all terms and conditions of tender enquiry. (Preferred is submitting signed copy of terms and conditions; if nothing is mentioned for any term, it shall be summarily concluded that the same is acceptable and no representation whatsoever shall be entertained later on).</li> <li><b>Un-priced</b> bid as per format attached. <b>All details, i.e. whether quoted for item, duties and taxes etc. should be filled.</b></li> </ol>
Part II in Second sealed envelope	Price Bid	Part-II (Price) bid against tender enquiry No: 1112-201 Dated: 10.02.2012	<p><b>Price bid in the format attached.</b> Preferably the price bid envelop should contain ONLY the price bid. Further, if even the same conditions are mentioned in the Part-II, but after scrutiny of Part-I, the bidder has agreed to BHEL terms, the same shall be binding and any such condition found in Part-II shall in no case be discussed.</p> <p><b>Anything other than price mentioned in the price bid shall be considered invalid</b></p>

Both the sealed envelopes should be put in outer sealed envelope superscribing all details i.e. Enquiry Number, Date, Supplier's Name and Address and Item.

**Time of submission by 1000 Hrs on Due Date. Time of Techno-Commercial bid (Part I) opening is 1130 Hrs on due date. Based on evaluation of techno-commercial offers, Price bids of bidders who qualify from techno-commercial evaluation shall be opened. BHEL may decide to open the Price bid same day at 1530 hrs. If not opened on the same day, all qualifying bidders shall be notified for date of opening of Price bids.**

Sealed Tenders can be dropped in the tender box labeled as 'Tender box for MM contracts'. This tender box is located at the entrance of Admin block BHEL Goindwal.



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**2. VALIDITY OF OFFERS:**

The offers shall be kept open for acceptance for **45** days from the date of opening of the tender. In case of extension of tender opening date, the validity shall be suitably revised.

**3. SCOPE OF SUPPLY**

Material shall be supplied as per the applicable latest Technical Document No./Material Standard requirements/ Drawing No or specifications. National & International material Standards shall have to be arranged by vendors themselves.

**4. REPLACEMENT OF REJECTION:**

If the material is rejected due to defective workmanship during inspection or at the time of actual use, within the guarantee period (i.e. as per clause 11), the rejected material shall be replaced by the supplier. Corresponding quantity shall be treated as unsupplied against respective purchase order till replacement is received at BHEL. If the material is found defective and rejected during use for which payment has already been released the rejected quantity shall be supplied free of cost by the vendor within a month of intimation of the rejection by BHEL.

**5. DELIVERY SCHEDULE:**

Supplies shall be affected and completed as per schedule mentioned in the POs. We require material **within two month** of PO. Minimum **50% of the quantity to be completed within one month of PO and remaining 50% quantity to be delivered in next one month.** Further, BHEL may release delivery schedule from time to time based upon our requirement. Vendor shall be required to complete the order as per the BHEL schedule requested.

**6. ACCESS TO MANUFACTURING PREMISES:**

While Purchase Orders placed on the vendor are under execution, authorized representatives of BHEL shall be allowed free access to the manufacturing facilities for the purpose of inspection or monitoring the progress of purchase orders. This access will also be extended to representatives of BHEL's customers accompanying the authorized representative/s of BHEL (which shall be intimated in advance), if our contractual requirements with our customers call for the same.

**7. TERMS OF PAYMENT:**

- a. Due payment against supplies received shall be due after 30 days of receipt and acceptance of material and shall be paid within next 15 days period.
- b. Documents to be submitted
  - i. Commercial invoice (in duplicate)
  - ii. Excise invoice (in duplicate) valid for claiming CENVAT credit
  - iii. Original VAT invoice valid for claiming input tax credit, if applicable

- iv. Material Test Certificates (MTC) and
- v. Compliance Certificate.
- c. Above documents should include your Registration numbers such as ECC no, PAN no, CST no, TIN/ VAT nos. etc.
- d. **It is mandatory to mention proper material codes in the invoices and separate invoices to be raised for different POs.**
- e. ***BHEL releases payment through EFT mode ONLY. Necessary details may please be submitted by filling required format before release of payment.***

**8. INSPECTION:**

- 1. All required tests shall be carried out by vendor at no extra cost. Relevant TCs shall accompany the consignment. **BHEL may decide to inspect itself/arrange third party at vendors' works itself as and when necessary with prior intimation to the vendor.** No additional charges shall be claimed for such inspections.
- 2. Latest applicable revisions of standards/procedures to be referred.
- 3. Any inspection carried out before supply by vendor/incoming stage at BHEL notwithstanding, if any defect/non-conformity is noted during processing, the same shall be attended/replaced by vendor at no extra cost.

**9. COUNTER OFFERS**

BHEL reserves the right to negotiate with L1 or re-float the tender in case the quoted prices are not acceptable. BHEL reserves the right to give counter-offer to L2 vendors in order to have broader vendors base for ensuring timely delivery.

**10. LOADING CRITERIA**

The qualifying quantities shall be divided between L1 and L2 in the ratio of 60:40 subject to:

L2 acceptance of L1 rates.

If L2 does not accept to counter offer then L3 will be contacted and so on, except highest bidder. Above ratio can be altered in case of any failure on part of L1 regarding delivery commitment/quality of material. This ratio can also be altered circumstantially.

**11. GUARANTEE:**

Vendor shall give a guarantee of 18 months from the date of dispatch or 12 months from use, against manufacturing defects, whichever is earlier.

**12. PENALTY FOR LATE DELIVERY:**

'Time is the essence of the contract'. As such, delivery of goods specified in the Purchase Orders released under the scope of this contract shall be made within the time limit prescribed therein. Penalty for late delivery will be applicable @ 0.5% per week or part thereof subject to a maximum of 5.0 %.

BHEL reserves the right to receive or not receive the material after the due date of PO.

**13. RISK PURCHASE:**

BHEL shall be entitled to terminate the contract/pending POs at any stage and to purchase elsewhere at the risk and cost of the vendor, either the whole of the goods or any part thereof which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid. Vendor shall be liable for the losses, which BHEL may sustain by way of such risk purchase in addition to aforesaid penalty for delayed delivery.

**14. SUB-CONTRACT:**

The purchase order or any part thereof shall not be sub-contracted, assigned or otherwise transferred without previously obtaining the BHEL's consent in writing.

**15. FORCE MAJEURE:**

If at any time during the continuance of the contract, the performance in which or in any part by either party of any obligations under the contract are prevented or delayed by reason of any war, hostilities, acts of public enemy, civil commotion, sabotage, fires, explosions, epidemics, quarantine restrictions, or acts of God (hereinafter referred to "an events" then provided the notice of happening of any such event is given by either party to the other within 21 days of the occurrence thereof, neither party shall by reason of such event be entitled to terminate the contract nor shall either party have any claim for damages against the other in respect of such non-performance and delay in performance and delivery under the contract shall be resumed as soon as practicable after such event has come to an end or ceased to exist. If the performance in whole or part of any obligation under the contract is prevented or delayed by reason of any such event, claims of extension of time shall be granted for periods considered reasonable by BHEL subject to prior notification by the vendor to BHEL of the particulars of the event and supply to BHEL, if required, of any supporting evidence. Any waiver of time in respect of partial installment shall not be deemed a waiver of time in respect of remaining deliveries.

**16. DISPUTES:**

In the event of any dispute and/or difference arising between the Vendor and BHEL as to interpretation and/or execution of the contract and/or the respective rights and liabilities of the parties, such disputes and/or differences shall be referred to the sole arbitrator nominated by BHEL. The provisions of the Indian Arbitration Act and the rules there under shall apply to such arbitration. The award passed by the arbitrator shall be final and conclusively binding on all the parties.

**17. JURISDICTION:**

The court of the place from where the purchase order is issued during the contractual period shall alone have jurisdiction to decide any dispute arising out of or in connection with the purchase order.

**18. MSME Certification:**

If the bidder is registered as any of Micro/Small/Medium enterprise as defined in Micro Small and Medium Enterprises Development Act, 2006; a copy of registration certificate to be attached.

**19 CLARIFICATIONS**

The correspondence exchanged against the tender from both tenderer and BHEL through email are considered as valid document legally though it is not signed. It is treated as valid confirmations made on behalf of the respective company and very much comes under the legal ambit of the business transaction and hence it is binding on both the parties to the business. Any transaction pertaining to the tender from both the parties of business done round the clock irrespective of the office or business hours of the companies, are valid legally and binding on both the parties. This applies to the extent only in such cases where deadline time for transaction is not specifically declared by either or both the parties to the business.

**20 LOI(Letter of Intent)**

BHEL may issue LOI prior to the PO for any reason whatsoever. The LOI in such cases is to be treated as PO for all practical purposes and all the Terms & Conditions of the tender shall be applicable from the date of issue of LOI.

**21 GENERAL:**

- a) BHEL will not be bound by any power of attorney granted by the vendors or by changes in the composition of the firm made subsequent to the execution of the contract. They may, however, recognize such power of attorney and changes after obtaining proper legal advice, the cost of which will be chargeable to the vendor concerned.
- b) BHEL reserves the right to extend the due date of opening, which shall be informed. Validity of offer shall be deemed to be revised accordingly.
- c) BHEL reserves the right to accept or reject any part or whole of the tender of a bidder by assigning a valid reason thereof. BHEL reserves the right to cancel the tender without assigning any reason thereof and without any obligation before any commitment.
- d) If possible, please submit soft copy of price quotation [copied on a blank CD of standard make] put in the sealed offer.
- e) Acceptance of all terms and conditions, in the form of signed copy of T&C or confirmation separately written, shall be submitted along with quotation. If nothing is mentioned, it shall be concluded that terms and conditions are acceptable.



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**22. BANNED FIRMS:**

The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website [www.bhel.com](http://www.bhel.com).

**23. Supplier Registration:**

Bidders, who are not currently on registered list of BHEL IVP Goindwal Sahib, may submit duly filled format for "Vendor Registration form". The form can be downloaded from our website [www.bhel.com](http://www.bhel.com) or can be requested at [gss@bhelivp.in](mailto:gss@bhelivp.in) or [rajeshk@bhelivp.in](mailto:rajeshk@bhelivp.in). Registered vendors with BHEL IVP GWL have to mention their vendor code. Registered vendors with any other unit of BHEL are also required to mention the vendor code given by respective BHEL unit along with photocopy of latest POs from BHEL unit. Techno-commercially qualified bidders may be asked for submission of supplier registration form for getting registered with BHEL, IVP, Goindwal.

**24. REVERSE AUCTION**

BHEL reserves the option to either finalise the tender by opening sealed price bids (Part-II) submitted with the offer on a specified date and time in the presence of bidders, who may like to be; or carrying out live reverse auction on-line. In case of reverse auction, adequate infrastructure like internet connection, uninterrupted power supply, printer, fax machine etc. will have to be arranged by bidder. BHEL will engage a service provider who shall interact, educate, guide and coordinate with bidder for reserve auction. Date and time of reverse auction shall be informed.

Information and general terms and conditions governing RA(Reverse Auction) are given below.

**GENERAL TERMS AND CONDITIONS OF RA**

Against this enquiry for the subject item with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING ON INTERNET.

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
3. BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained.

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4. Business rules like event date, time, Start price, bid decrement, extensions etc. also will be communicated through service provider for compliance.
5. Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to Participate in the event.
6. BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.
7. Reverse auction will be conducted on scheduled date & time.
8. At the end of Reverse Auction event, the lowest bidder value will be known on the network.
9. The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail.
10. Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.

**CHECKLIST AND SEQUENCE OF DOCUMENTS TO BE SUBMITTED IN TWO  
PARTS BIDS**

S. No.	Document	Status
1	Envelope should contain  (1) Techno-Commercial bid preferably with signed copy of terms & conditions (2) Unpriced bid format (Annexure-I) with applicable taxes (item prices not to be mentioned)	Yes, Sealed
2.	Price Bid (Preferably in Annexure-II) sealed in separate envelope superscribing tender enquiry detail, due date of opening, sender address	Yes, sealed
3.	All two sealed envelopes put in an outer envelope mentioning all details like Enquiry no., description, due date	Yes





BHARATH HEAVY ELECTRICALS LIMITED  
TIRUCHIRAPALLI-620 014  
WELDING TECHNOLOGY CENTRE

Doc. Number: WCPI - 301  
Revision: 02  
Date: 18/12/1992

**Welding Consumable Purchase Instruction**

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**PURCHASE INSTRUCTION FOR FCR D.C. COPPER COATED AIR  
GOUGING CARBONS.**

**1.0 SCOPE:**

1.1 The carbon rods shall conform to the requirements or this Purchase Instruction and shall be supplied in sizes and quantities specified in the Purchase order.

**2.0 FINISH:**

2.1 The electrode shall be copper coated

2.2 The copper coating shall be uniform and smooth without any projections, depressions or seams.

2.3 The copper coating shall not flake or peel-off during normal gouging operations.

2.4 The carbon shall not disintegrate during gouging operations.

2.5 The electrode shall not produce toxic smoke or excess noise during normal gouging operations.

**3.0 MAKING AND IDENTIFICATION:**

3.1 At least one legible imprint of the brand name shall be provided on the copper coating.

3.2 The ink used for imprint shall provide sufficient contrast with the coating.

**4.0 PACKING:**

4.1 The rods in standard quantity shall be wrapped tightly with a corrugated paper and packed in moisture proof polythene bags and sealed. They shall be further packed in cardboard cartons and sealed.

PREPARED:

APPROVED:

(R. GOPALAKRISHNA PILLAI)  
EXECUTIVE FOREMAN / WTC

(M. SUBRAMANI)  
SR. MANAGER/WTC



BHARATH HEAVY ELECTRICALS LIMITED  
TIRUCHIRAPALLI-620 014  
WELDING TECHNOLOGY CENTRE

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4.2 The number of pieces per packet shall be such that the net weight of individual packets shall not exceed 5kgs.

4.3 The individual cartons shall be packed in wooden crates lined with waterproof material.

4.3 Weight of individual crates shall not be more than 50 kgs.

4.4 Each consignment shall be from one batch.

4.5 Each individual carton shall have the following information printed on them.

- 1) Brand Name
- 2) Size
- 3) Batch No and date of manufacture
- 4) Quantity and net weight
- 5) Recommended parameters

**5.0 GUARANTEE CERTIFICATES:**

5.1 The supplier shall guarantee that each batch of material supplied is in full compliance with this instruction.

5.2 Three copies of Test certificates shall be mailed for each batch of electrodes.

5.3 Prior approval from BHEL shall be obtained for any deviation to this instruction.

*Handwritten signature*

# **BHARAT HEAVY ELECTRICALS LTD**

**IVP, GOINDWAL SAHIB**

## **UN PRICE BID ANNEXURE**

**Annexure to Enquiry No. 1112-201 Dt 10.02.2012, due date 25.02.2012**

**Material : Gouging Carbon Rod**

S.No.	Matl Code	Desc	Drawing/ Specifications	Qty (No.)	Unit rates, FOR Goindwal Sahib	
					In Fig.	In Words
1	GWC67030009	Gouging Carbon Rod Dia 8X300mm	Rod Dia 8X300mm Technical Specification as per latest WCPI 301	20000	"Please see price bid"	
Excise Duty rate (mention in % if applicable, mention as <b>NIL</b> if not applicable)						
Cess on ED rate (mention in % if applicable)						
CST (%) / VAT (%)						
Validity of offers ( <b>As per BHEL terms 45 days validity is required</b> )						
Delivery terms (FOR Goindwal Sahib)						
We accept all terms and conditions of the Tender Enquiry No. 1112-201 Dt 10.02.2012						
					<i>Pl. clearly mention</i>	
					<i>Pl. clearly mention</i>	
					<i>Pl. clearly mention</i>	
					<i>Pl. clearly mention</i>	
					<i>Pl. clearly mention</i>	

*Authorised signatory with seal*



# BHARAT HEAVY ELECTRICALS LTD

IVP, GOINDWAL SAHIB

## PRICE BID ANNEXURE

Annexure to Enquiry No. 1112-201 Dt 10.02.2012, due date 25.02.2012

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S.No.	Matl Code	Desc	Drawing/ Specifications	Qty (No.)	Unit rates, FOR Goindwal Sahib	
					In Fig.	In Words
1	GWC67030009	Gouging Carbon Rod Dia 8X300mm	Rod Dia 8X300mm Technical Specification as per latest WCPI 301	20000	"To be filled by supplier"	"To be filled by supplier"
Excise Duty rate (mention in % if applicable; mention as <b>NIL</b> if not applicable)						
Cess on ED rate (mention in % if applicable)						
CST (%) / VAT (%)						
Validity of offers ( <b>As per BHEL terms 45 days validity is required</b> )						
Delivery terms (FOR Goindwal Sahib)						
We accept all terms and conditions of the Tender Enquiry No. 1112-201 Dt 10.02.2012						

Authorised signatory with seal