

ENSOF02165 – COUNTER-OFFER RATIO

Counter-offering split ratio in case of maximum 3 vendors for an item (including L1)					
No. of L1 vendors	No. of Counter-offer accepted L2 vendors	No. of Counter-offer accepted L3 vendors	Splitting Ratio		
1	1	1	L1:L2:L3	::	50:30:20
		0 or >1	L1:L2	::	60:40
	2	NA	L1:L2:L2	::	40:30:30
	0 or >2		L1	::	100

* Counter-offering will be applicable wherever quantity is more than 600