

1. Enquiry is floated through E-procurement system and hence Offer has to be submitted through EPS portal only (<https://bhel.abcpocure.com/EPROC>).
2. For any technical clarification, pls contact Shri Nishant Singh, Sr. Engineer (TBG-Engineering); Contact No. 0120-6748515; e-mail: nishant.singh@bhel.in
3. For any commercial clarification, pls contact Mr. Prateek Kumar, Dy. Manager (TBMM); Contact No.0120-6748480; e-mail: pkp@bhel.in

4. **PRE-QUALIFICATION REQUIREMENT-**

A) Technical QR: As per clause-1.3.1 (Qualifying Requirement) of Technical specification.

B) Commercial QR: Bidder should be approved by POWERGRID. In case Bidder is not already approved, Bidder is required to obtain POWERGRID approval before technical bid is opened. The vendor will be required to take POWERGRID approval (independent from BHEL) based on the above assessment report, to be considered for further tendering process. Any cost incurred on account of a physical assessment conducted by POWERGRID, if required, will be borne by the vendor only. For information of vendors, following documents are required by Powergrid for vendor approval:

1. Registration / License of the works
2. Organization chart with name and qualification of key persons.
3. List of Plant and Machinery.
4. List of testing equipment with their calibration status.
5. List of Raw material, bought out items with sourcing details.
6. List of out-sourced services with sourcing details.
7. List of supply in last three years.
8. Third party approval, if any (viz. ISO, BIS).
9. Pollution clearance wherever applicable.
10. Energy Conservation and Efficiency report.
(Applicable to industries having contract load more than 100 KVA)
11. Formats for RM, in process and acceptance testing.
12. Type test approvals conducted in last 5 years, if applicable.
13. Performance Certificates from Customers.
14. Photographs of factory, plant and machinery & testing facilities.

If the Vendor is unable to get the approval from POWERGRID, they will be disqualified from the bidding process without further notice.

6. Acceptance of technically qualified vendor(s) is subject to final acceptance from Powergrid.
7. Reg. vendor approval at BHEL, TBG- Supplier to visit <https://supplier.bhel.in/>. for online registration at TBG.
8. Permissible Technical Deviations: No permissible Technical Deviation has been envisaged.
9. Bidder to give Bribery and corruption/confidentiality undertaking (format attached).
10. **Clause-17 of GTC (Tender Evaluation)**- Evaluation shall be done site wise and accordingly separate order shall be placed for PGCIL Raigarh HVDC Terminal SS site and PGCIL Pugalur HVDC Terminal SS site.

11. **Clause-2.4 of NIT-** In addition to this clause of GTC, following shall be noted-

Customs Duty:- a) Custom duty benefit will be available for Import content.

b) For availing custom duty benefit- Single project authority certificate (and its subsequent amendments) wherein the name of contractors/sub-contractors will be mentioned, shall be issued by POWERGRID. Based on such PAC, vendor has to take requisite certificate/license/document from concerned agency/authority to avail custom duty benefit.

12. Clause-12 (Delivery Period) of GTC- shall be read as below- Delivery requirement: Dec 2021. However, vendor has to examine their best possible delivery plan & mention in **ACTIVITY SCHEDULE** to meet the tender delivery requirement. In case, BHEL's delivery requirement is not met by vendor(s), then a chance may be given to all such vendors to review their quoted delivery schedule in line with BHEL's delivery requirement. However, if vendor fails to meet the requisite delivery plan, then BHEL reserves the right not to consider the offer of such vendor(s).

13. Reg. vendor approval at BHEL, TBG- Supplier to visit <https://supplier.bhel.in/> for online registration at TBG.

14. Clause No. 33 for Reverse Auction of NIT shall be as follows:

"BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer.

The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite

action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid': "Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL.

In addition to above RA guidelines, bidder note that

(A) In case where RA is conducted successfully Reverse auction shall be conducted as per existing procedure of BHEL. Ranking of bids shall be based on final price fed by respective bidder (including H1 bidder) in reverse auction process. If L1 bid is from a 'Local Supplier', L-1 bidder may be considered for further award of work. No other Bidder shall be invited to match price of L-1 Bidder

If L1 bid is not from a 'Local Supplier', the lowest evaluated bidder among the 'Local Suppliers' based on the ranking of the price after RA, will be invited to match the L1 price provided 'Local Supplier's price is within the Margin of Purchase Preference i.e. +20% of L1 price. In case such local supplier agrees to match the price of L-1 Bidder, such local supplier may be considered for further award of work. In case such lowest eligible 'Local Supplier' fails to match the L1 price, the eligible 'Local Supplier' with the next higher bid within the Margin of Purchase Preference (i.e 20% of L-1 Price) as above shall be invited to match the L1 price, and so on, and may be considered for award of work accordingly. In case none of the 'Local Suppliers' within the Margin of Purchase Preference (i.e 20% of L-1 price) matches the L1 price, then the L1 bidder may be considered for award of work.

(B) In case where RA is failed

Price bid shall be opened as per reverse auction procedure of BHEL and based on the same make in India policy shall be implemented.

15. Technical Specification- As per Doc no. TB-391-510-010A Rev00.

16. Permissible Technical Deviations: No permissible Technical Deviation has been envisaged.

17. Make In India Declaration: Preference to Make in India will be as per the Public Procurement (Preference to Make in India), Order 2017 available in the following link:

1. http://dipp.nic.in/sites/default/files/publicProcurement_MakeinIndia_15June2017.pdf
2. http://dipp.nic.in/sites/default/files/Revised-PPP-MII-Order-2017_28052018.pdf

18. Vendor need to submit stamped and signed copy of self-declaration regarding make in INDIA local content as refereed above. Please note that **Minimum local content required for availing Make in INDIA benefit is 65%.**

19. Vendor need to submit stamped and signed copy of below documents for Reverse auction:

- a. Reverse auction Guidelines (format enclosed)

b. Implementation of make in India policy in case of RA (format enclosed)

IMPORTANT INSTRUCTION: -

- Preference to Make in India will be as per the Public Procurement (Preference to Make in India), Order 2017
- The Notice Inviting Tender (NIT)/ the tender requirement of BHEL will not be henceforth published in newspapers. All the concerned are hereby notified that tender enquiries of BHEL will be published on BHEL tender website (www.bhel.com) and Government's Central Public Procurement Portal (<https://eprocure.gov.in/>).
- You are requested to kindly note and refer above website for tender of BHEL.
- Bidder to mention their works address below from where material will be supplied to Site.

Works Address- -----

ALL OTHER TERMS AND CONDITIONS SHALL BE AS PER GTC Rev-1.

(Sign and seal of Bidder)