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|   | <b>BHEL HPEP HYDERABAD</b><br><b>PUMPS PURCHASE DEPARTMENT</b> | <b>PROJECT:</b><br><b>1x660 MW MAHAGENCO BHUSAWAL</b> |
| <b>NOTICE INVITING TENDER ( NIT_54618)</b>                                                                                                                        |                                                                |                                                       |
| <b>ENQUIRY NO. F6A1T94602 Date: 14.09.2020</b>                                                                                                                    | <b>CVP MECHANICAL SEALS</b>                                    |                                                       |

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| <b>DUE DATE &amp;<br/>TIME</b> | <b>05.10.2020</b>      |
|                                | <b>11:00 Hrs (IST)</b> |

Dear Sir,

**Subject:** Enquiry for procurement of "CVP MECHNICAL SEALS & ITS SPARES" against "1x660 MW MAHAGENCO BHUSAWAL" Project.

BHEL invites offers from reputed Vendors for supply of " CVP MECHANICAL SEALS & ITS SPARES " for "1x660 MW MAHAGENCO BHUSAWAL" Project.

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| <b>1.0</b> | Tender Inviting Officer                        | <b>Mr. Dinesh Katam</b><br>Sr. Officer/Purchase/Pumps<br>BHEL HPEP, Hyderabad<br>Phone: +91 40 2318 2679, +91 40 2318 5256<br>Email: <a href="mailto:dineshk@bhel.in">dineshk@bhel.in</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>2.0</b> | Item Description                               | <b>CVP MECHANICAL SEALS &amp; ITS SPARES for "1x660 MW MAHAGENCO BHUSAWAL" Project".</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>3.0</b> | Enquiry Number & Date                          | <b>F6A1T94602 &amp; 14.09.2020</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>4.0</b> | Press Notification of the Tender               | Not applicable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>5.0</b> | Tender Document availability                   | Tender documents can be downloaded from the website<br><a href="http://www.bhel.com/tender/">http://www.bhel.com/tender/</a><br><br>Information about the Tender is also published in the following websites:<br><a href="http://www.bhel.com">www.bhel.com</a><br><br><b>NOTE:</b> All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on the above websites only. Bidders should regularly visit above websites to keep themselves updated.                                                                                                                                                                                                                                                                                     |
| <b>6.0</b> | Due Date, Time & Place for Submission of Offer | <b>On or before 05.10.2020 by 11:00 Hrs (IST).</b><br><b>Visit our websites for due date extensions etc.,</b><br><br>This is an E-Tender floated online through our website<br><a href="http://www.bhel.com/tender/tender_nit_search.php">http://www.bhel.com/tender/tender_nit_search.php</a><br><br><b>Please submit your offer as per the guidelines in the Instruction to Bidders before 11:00 Hrs (IST) of Due date as indicated in the tender document. Offers be sent to the below address. (Ref clause no 04 of ITB Rev 09)</b><br><br><b>DGM / PURCHASE CO-ORDINATION, Vendor complex</b><br><b>NEAR ADMINSTRATIVE BUILDING,</b><br><b>BHEL, R.C. PURAM, HYDERABAD - 502032, INDIA.</b><br><br>Bidder can also submit offer through e-mail at his own risk. The offer to be |

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| <b>NOTICE INVITING TENDER ( NIT_54618)</b>                                                                                                                        |                                                                |                                                       |
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|            |                               | <p>submitted in two parts. Technical offer to be submitted to <a href="mailto:technicalbid_hyd@bhel.in">technicalbid_hyd@bhel.in</a> and price bid to be submitted to <a href="mailto:pricebid_hyd@bhel.in">pricebid_hyd@bhel.in</a> Interchanging the information in the mails may lead to rejection of the offer. Supplier shall have no claim on e-mail offers sent on any other e-mail ID. BHEL is no way responsible for non-receipt of offers sent through email due to server break down / Internet failure.</p> <p><b>Mail size should not exceed 5MB. In case, size exceeds 5 MB mail should be split in parts each less than 5 MB and offer shall be submitted in multiple emails.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>7.0</b> | Mode of Submission of Tender  | <p><b>The Tender shall be submitted in two Parts (i) Techno-commercial Bid and ii) Price Bid on or before the due date &amp; time as follows:</b></p> <p><b><u>PART-1: Techno-commercial Bid</u></b><br/> The technical offer along with the filled in Commercial Terms &amp; Conditions shall be submitted under this part. All the documents enclosed under this bid shall be duly stamped &amp; signed by the bidder.<br/> Schedule of price or any other price information <b>shall NOT</b> be submitted under this part. Any indication either direct or indirect regarding the price in the Techno-commercial bid shall make the offer liable for rejection.<br/> All applicable taxes, duties, levies shall be indicated in the bid.</p> <p><b>Following documents shall be submitted under this Part:</b></p> <ol style="list-style-type: none"> <li><b>Signed copy of Notice Inviting Tender-NIT (this document).</b></li> <li><b>Signed copy of Pre-Qualification requirement: PQR document.(Docs with necessary attachments).</b></li> <li><b>Techno-commercial offer consisting of Enquiry items on company letterhead duly signed by authorized signatory.</b></li> <li><b>Signed copy of duly filled Instruction to Bidder: ITB Rev-08 document.</b></li> <li><b>Signed copy of proof of online registration of vendor &amp; vendor credentials.</b></li> <li><b>Signed copy of duly filled Special Conditions to Contract (SCC).</b></li> <li><b>Signed copy of duly filled Activity Timelines.</b></li> <li><b>Signed copy of NO Permanent establishment certificate in India{NO-PE Certificate} ,TRC(Tax Residency Certificate) and form 10F (respective DTAA ,90 (4) ,90 (5) ,rule 21 AB of Income tax act 1961} OR NO-BC Certificate, refer clause 21 of NIT and clause 6 B) viii) of ITB Rev-08.</b></li> </ol> <p><b><u>PART-2: Price Bid</u></b><br/> Duly filled in price bid (in the attached price bid format) shall be submitted under this Part. Price shall be indicated for all items of the Tender separately against respective line item.</p> |
| <b>8.0</b> | Date and Time of Bid Opening. | <p><b>Part-1 (Techno Commercial) bid will be opened on final due date at 13:00 Hrs (IST) in the presence of bidders who may like to be present.</b></p> <p><b><u>PART-2: Price Bid</u></b><br/> This is a conditional open tender. Vendor Credentials of techno-commercially qualified vendors shall be submitted to MISCC (Material Identification and Supplier Control Committee) for approval. Price bids of only those techno commercially qualified vendors shall be opened who are approved by MISCC. In case, before price bid opening MISCC does not approve the vendors then their</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

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| <b>NOTICE INVITING TENDER ( NIT_54618)</b>                                                                                                                        |                                                                |                                                       |
| <b>ENQUIRY NO. F6A1T94602 Date: 14.09.2020</b>                                                                                                                    | <b>CVP MECHANICAL SEALS</b>                                    |                                                       |

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|             |                                          | <p><b>offers will not be considered further. Vendors will be informed accordingly.</b></p> <p>BHEL may also decide to go for Reverse Auction against the tender which shall be communicated to the Techno-Commercially qualified vendors. Please refer the enclosed commercial terms &amp; conditions for the same in reverse auction guide lines documents</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>9.0</b>  | <b>Pre-Qualification Criteria (PQR)</b>  | <p>Please refer separate attachment to the NIT. Offers from Vendors who do not qualify for the pre-qualification requirement criteria of the tender shall be rejected. Vendors to ensure that all the required documents as sought in the pre-qualification requirement are attached with PQR part.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>10.0</b> | <b>Scope of Work</b>                     | <p>As per Enquiry and Technical Specifications enclosed.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>11.0</b> | <b>Commercial Terms &amp; Conditions</b> | <p>As per enclosed SCC, ITB Rev-08.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>12.0</b> | <b>EMD/ Tender Fee</b>                   | <p>No EMD/ Tender fee is applicable for this Tender.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>13.0</b> | <b>Special Instructions</b>              | <ul style="list-style-type: none"> <li>i. Deviations (Technical &amp; Commercial), if any, shall be clearly mentioned along with NIT/ Enquiry and for more deviations if any, separate annexure may be enclosed. However, offers with deviations are not acceptable to BHEL and same shall be liable for rejection.</li> <li>ii. Techno-Commercial (Part-1) bid, duly signed and stamped by the authorized signatory, with <b>"QUOTED"</b> written against each items &amp; columns (wherever applicable)</li> <li>iii. Bidders to submit the filled in price bid under the part-2 bid Only. <ul style="list-style-type: none"> <li>a. If, in the price bid quoted for the required items/equipment's/ services, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price shall be corrected accordingly.</li> <li>b. If there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected accordingly.</li> <li>c. If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to conformance to sl. no. a &amp; b mentioned above.</li> </ul> </li> </ul> <p>Price shall be quoted for each items of the price bid format separately against the respective items and against all applicable columns.</p> |

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| <b>NOTICE INVITING TENDER ( NIT_54618)</b>                                                                                                                        |                                                                |                                                       |
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| <b>14.0</b> | Basis for Rejection of Offers                              | <ul style="list-style-type: none"> <li>i. Offers received after the due date and time will not be accepted.</li> <li>ii. Incomplete offers i.e., offers without documents as per instruction of the tender and offers not complying with NIT/ Enquiry conditions shall be liable for rejection.</li> <li><b>iii. Offers not meeting the Pre-Qualification Requirements shall be liable for rejection.</b></li> <li>iv. Offers not qualifying technically/ commercially shall be liable for rejection.</li> <li><b>v. Vendors who are not registered with BHEL HYDERABAD must submit duly filled in supplier registration form and vendor credentials. For techno-commercially qualified vendors, these documents shall be forwarded to MISCC (Material Identification and Supplier Control Committee). Price bids of only those vendors shall be opened which are approved by MISCC. Vendors which are not approved by MISCC shall not be considered for further processing.</b></li> <li>vi. Offers from the vendors/ bidders who are in the "Banned list" / "Blacklist" / "Put on Hold"/ "Put on Holiday" by "Any unit of BHEL" or "Govt. of India" or "Govt. of Telangana" or "Govt of other states in India" shall not be accepted.</li> <li>vii. Offers with deviations beyond the BHEL requirements mentioned in commercial terms and conditions or deviations taken beyond the loading factor limits indicated in commercial terms and conditions is generally not accepted and BHEL may provide reasonable opportunity to withdraw such deviations without any commercial implications. If vendor fails to withdraw such deviations, the offer may be liable for rejection.</li> <li>viii. The decision on Acceptance/ Rejection of offers as decided by BHEL shall be final and binding on the vendors/ bidders.</li> <li>ix. BHEL reserves the right to reject offer of any bidder based on their poor/ non-performance in past/ present projects/ orders.</li> <li>x. BHEL reserves the right to: <ul style="list-style-type: none"> <li>a) Accept or reject any bid received at its discretion without assigning any reasons whatsoever.</li> <li>b) Postpone the scheduled date without assigning any reason whatsoever.</li> <li>c) Ask for further qualification during techno commercial scrutiny of bids received and bidder must comply.</li> </ul> </li> <li>xi. BHEL shall not be liable for any expenses incurred by bidder in preparation of bid irrespective of whether it is accepted or not.</li> <li>xii. Canvassing i.e. soliciting favour, seeking advantage etc. in any form is strictly prohibited and any bidder found to have engaged in canvassing shall be liable to have his bid rejected summarily.</li> <li>xiii. If the bidder deliberately gives any wrong information in his tender to create circumstances for the acceptance to his bid, BHEL reserves the right to reject such application</li> <li>xiv. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.</li> </ul> |
| <b>15.0</b> | Information/ Contact Details to be submitted by the bidder | <b>Bidder shall submit following complete contact details under Part-1 bid :</b> <ul style="list-style-type: none"> <li>i. Complete Office Address of the organization</li> <li>ii. Name &amp; Designation of the Authorized signatory</li> <li>iii. Contact no. (work &amp; mobile) &amp; FAX No. of the Authorized signatory</li> <li>iv. Working official E-mail ID of the Authorized signatory with alternate email</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

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| <b>NOTICE INVITING TENDER ( NIT_54618)</b>                                                                                                                        |                                                                |                                                       |
| <b>ENQUIRY NO. F6A1T94602 Date: 14.09.2020</b>                                                                                                                    |                                                                | <b>CVP MECHANICAL SEALS</b>                           |

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|             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | IDs (if any) The above details may be submitted in a separate sheet in the company letter head.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |
| <b>16.0</b> | Documents Enclosed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <ol style="list-style-type: none"> <li><b>Notice Inviting Tender (this document).</b></li> <li><b>Pre-Qualification requirement: PQR document.</b></li> <li><b>Enquiry / Delivery Schedule.</b></li> <li><b>SCC.</b></li> <li><b>Price bid format.</b></li> <li><b>Instruction to Bidder: ITB Rev-08.</b></li> <li><b>Technical Specifications.</b></li> <li><b>Activity Timelines.</b></li> <li><b>Reverse Auction Rules.</b></li> <li><b>Format of No Permanent establishment certificate in India (NO-PE Certificate), No Business Connection Certificate and form 10F (respective DTAA ,90 (4) ,90 (5) ,rule 21 AB of Income tax act 1961 ( ref clause -21 of NIT and Clause 6 B (viii) of ITB Rev-08 ).</b></li> </ol> |  |
| <b>17.0</b> | Language of the tender submission of bids                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | English                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |
| <b>18.0</b> | BHEL Contact Person for Clarifications on the Tender                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>Mr. Dinesh Katam</b><br>Deputy Manager / Purchase / Pumps<br>BHEL HPEP, Hyderabad-502032<br>Phone: +91 40 2318 2679,<br>E-mail: dineshk@bhel.in<br><br><b>Mrs. P P Narayannama</b><br>DGM / Purchase / Pumps<br>BHEL HPEP, Hyderabad-502032<br>Phone: +91 40 2318 5256<br>E-mail: <a href="mailto:ppn@bhel.in">ppn@bhel.in</a>                                                                                                                                                                                                                                                                                                                                                                                           |  |
| <b>19.0</b> | <p>a) The vendor's offer should consists of the NIT format (i.e., this document) and the Techno-commercial bid , ITB,SCC &amp; Activity timelines (enclosed) duly filled in, signed and stamped. BHEL reserves the right to reject the offers submitted in any other format. Commercial Conditions quoted in any place other than these formats, including stated in Vendor's General Terms and conditions, if any , shall be summarily ignored and be invalid for evaluation of the Preferred Bidder.</p> <p>b) It is the sole responsibility of the vendor to understand both technical and commercial requirements of the tender before submission of two-part bid within the due date. All the clarifications (if any) regarding technical and commercial terms shall be clarified before submission of offer. Any deviations to the clauses on account of interpretations &amp; assumptions shall not be allowed. Revised price / Impact price will be allowed only in the event of change in technical / commercial conditions by BHEL.</p> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |
| <b>20.0</b> | <b>Tie of Prices:</b> In case of Tie of Prices, only the vendors, against whose offers there is a "tie", will be requested to submit revised "best prices" & "delivery period" for the item, within a stipulated time frame. Further extensions may not be permissible. In case of non-submission of revised bid, the tender shall be evaluated based on the Original offer submitted by vendors. The tender will be decided based on L1 prices & in case the " Tie of prices" continues even after revised bid submission ,then the tender priority will be decided based on better "delivery period".                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |

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| <b>NOTICE INVITING TENDER ( NIT_54618)</b>                                                                                                                        |                                                                |                                                       |
| <b>ENQUIRY NO. F6A1T94602 Date: 14.09.2020</b>                                                                                                                    | <b>CVP MECHANICAL SEALS</b>                                    |                                                       |

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| <b>21.0</b> | <b>For Foreign Vendors :</b><br>i)The below documents will be provided along with offer as per the Govt. of India norms If the vendor/beneficiary chose to follow DTAA route they have to provide <b>“NO Permanent establishment certificate in India(NO-PE Certificate)</b> ,TRC(Tax Residency Certificate) and form 10F (respective DTAA ,90 (4) ,90 (5) ,rule 21 AB of <b>Income tax act 1961</b> )<br><br>ii) If the vendor/beneficiary chose to follow Income tax route they have to provide No business connection in India declaration (Rule 37BB of Income Tax act 1961) <b>(NO BC Certificate)</b> |
| <b>22.0</b> | Your best quotation / offer for the above requirement, in line with our terms and conditions, should be submitted as per Clause 6 and 7 only. Your offer shall be submitted in two parts strictly as per NIT for the above mentioned equipment.                                                                                                                                                                                                                                                                                                                                                             |

Thanking You.  
Yours faithfully,

For and on behalf of BHEL

**Dinesh Katam**  
**Deputy Manager/Purchase/Pumps**  
**BHEL HPEP, Hyderabad-502032**

#### **BIDDER DETAILS**

**Authorised Signatory**  
**Company Name**  
**Seal & Signature of the BIDDER**