

7.0 QUALIFYING REQUIREMENT FOR BIDDERS

In addition to the satisfactory fulfillment of the requirements stipulated under section ITB, the following shall also apply.

- 7.1.1 a) The bidder should have designed, manufactured/ got manufactured, erected and commissioned at least one number integrated bulk material handling plant (essentially comprising of conveying and crushing) including all associated structural steel works and electrical works of 1000 Metric tonnes per hour rated capacity or above for coal or other minerals of equivalent volumetric capacity which is in successful operation for at least one (1) year as on date of bid opening.

Or

- b) The bidder should have designed, manufactured/ got manufactured, erected/ supervised erection and commissioned/ supervised commissioning at least one number of integrated bulk material handling plant (essentially comprising of conveying) of at least 1000 Metric tonnes per hour rated capacity or above for coal/other minerals which is in successful operation for at least one (1) year as on date of bid opening and collaborates/associates with a design agency who has designed at least one number integrated bulk material handling plant (essentially comprising of conveying and crushing) of 1000 Metric tonnes per hour rated capacity or above for coal or other minerals of equivalent volumetric capacity which is in successful operation for at least one (1) year as on date of bid opening.

and

- 7.1.2 Bidder should have executed the following works within the preceding seven (7) years as on the date of bid opening:

- i) a) Basement type structures like Track hopper, Wagon Tipplers, Tunnels etc. involving deep excavation and extensive dewatering and industrial buildings with finishing works.

- b) Minimum 10,000 cu. m. of reinforced cement concrete work in any one (1) year in a single contract.

- ii) Minimum 1500 MT of fabrication and erection of steel structures in a period of any one (1) year in a single contract.

- 7.1.3 Bidder who meets the requirements of only paras 7.1.1 above can also participate provided he associates with a single firm who fully meets the requirements specified at para 7.1.2 above. In case the bidder himself meets the requirement of either civil or steel structural works as stipulated at para 7.1.2 (i) or 7.1.2 (ii) above respectively, he can associate for the balance portion (i.e. the steel structural works or civil works) with a single firm who meets the requirement of the civil works or steel structural works as mentioned at para 7.1.2 (i) or 7.1.2 (ii) above respectively.

- 7.1.4 In all cases where bidder collaborates / associates as per para 7.1.1(b) & 7.1.3 above, bidder shall furnish undertaking (s) jointly executed by him and his collaborator (s)/

associate (s) for successful performance of the relevant system as per NTPC format enclosed in bid documents. The deed (s) of joint undertaking (s) shall be submitted along with the bid failing which the bidder shall be disqualified and his bid shall be rejected. In case of award, collaborator/ associate for civil & steel structural works will be required to furnish an on-demand bank guarantee for 1.25% (one & quarter percent) of total contract price of package in addition to the contract performance security to be furnished by the bidder. Collaborator/ associate for bidders seeking qualification through para 7.1.1(b) for design agency will be required to furnish an on-demand bank guarantee for 0.125% (one eighth of one percent) of total contract price of package in addition to the contract performance security to be furnished by the bidder.

NOTES for clause 7.1.2 above:

- i) If the qualifying work is completed in the seven (7) year period specified above even if it has been started earlier, the same will also be considered as meeting the qualifying requirements.
- ii) The word "executed" means bidder or his associate should have achieved the criteria specified in the above QR even if the total contract is not completed/closed. iii) The one (1) year period means any continuous twelve (12) months period.

7.2 Financial Criteria:

7.2.1 The average annual turnover of the Bidder/its Civil & Steel Structural associates, in the preceding three (3) financial years as on the date of bid opening, shall not be less than amount specified below or in equivalent foreign currency.

- (i) INR 334 million (Indian Rupees three hundred and thirty four million only) for the Bidder
- (ii) (a) INR 353 million (Indian Rupees three hundred and fifty three million only) for Civil associate
(b) INR 180 million (Indian Rupees one hundred and eighty million only) for Steel Structural associate.

In case the bidder who intends to meet the qualifying requirements without any Associate/ Collaborator for Civil and Steel structural works, average annual turnover of the bidder shall not be less than the sum of the turnovers specified at i) and ii) above.

Further, in case the bidder associates either for civil or steel structural works, then average annual turnover of the bidder shall not be less than the sum of turnovers of the works other than those requiring association and average annual turnover of Associate shall not be less than the turnover specified for the corresponding work for which bidder is associating.

7.2.2 The Net Worth of the Bidder as on the last day of the preceding financial year shall not be less than 25% of the paid-up share capital.

7.2.3 In case the bidder is not able to furnish its audited financial statements on stand alone entity basis, the unaudited unconsolidated financial statements of the bidder can be considered acceptable provided the bidder furnishes the following further documents on substantiation of its qualification:

(i) Copies of the unaudited unconsolidated financial statements of the bidder along with copies of the audited consolidated financial statements of the Holding Company.

(j) A Certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bid documents, stating that the unaudited unconsolidated financial statements form part of the Consolidated Annual Report of the company.

In case where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

7.2.4 In case a bidder does not satisfy the financial criteria, stipulated at Cl. 7.2.1 and/ or Cl. 7.2.2 above on its own, the holding company would be required to meet the stipulated turnover requirements at Cl. 7.2.1 above, provided that the net worth of such holding company as on the last day of the preceding financial year is atleast equal to or more than the paid-up share capital of the holding company. In such an event, the bidder would be required to furnish along with its bid, a Letter of Undertaking from the holding company, supported by Board Resolution, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the Contract by the bidder in case of award.

7.2.5 The unutilized line of credit for fund based and non-fund based limits with cash and bank balances including fixed deposits of the bidder as on a date not earlier than 15 days prior to the date of bid opening, duly certified by the Bankers shall not be less than INR 409 million (Indian Rupees four hundred and nine million only) or in equivalent foreign currency. In case certificates from more than one bank are submitted, the certified unutilized limits shall be of the same date from all such banks.

7.2.6 Where another Company of the group acting as the Treasury Centre is responsible for Treasury Management of the bidder having combined credit/ guarantee limit for the whole group, the bidder would be required to provide a Banker's certificate regarding the unutilized line of credit for fund based and non-fund based limits together with cash and bank balances including fixed deposits available to such Treasury Centre. Further, Treasury Centre shall certify that out of the aforesaid limits certified by the bankers', the Bidder shall have access to the line of credit of a level not less than the specified amount at Cl. 7.2.5 above. In proof of this, the bidder would be required to furnish along with its bid, a Letter of Undertaking from the Treasury Centre, supported by a Resolution passed by the Board of Directors of the holding company, as per the format enclosed in the bid documents, pledging

unconditional and irrevocable financial support for the execution of the Contract by the bidder in case of award.

- 7.2.7 In case the Bidder's unutilized line of credit for fund based and non-fund based limits specified at Cl. 7.2.5 above is not sufficient, a comfort letter from one of the bankers specified in the bid documents unequivocally stating that in case the bidder is awarded the contract, the Bank would enhance line of credit for fund based and non-fund based limits to a level not less than the specified amount to the bidder or to the Treasury Management Centre as the case may be, shall be acceptable.

NOTES for clause no 7.2.0 above

- (i) Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
 - (ii) Other income shall not be considered for arriving at annual turnover.
 - (iii) For unutilized line of credit for fund based and non-fund based limits and Turnover indicated in foreign currency, the exchange rate as on 7 days prior to the date of bid opening shall be used.
- 7.3 Notwithstanding anything stated above, the Employer reserves the right to assess the capabilities and capacity of the Bidder / his collaborators/ associates/subsidiaries/group companies to perform the contract, should the circumstances warrant such assessment in the overall interest of the Employer.

NOTE:

The Mechanical vendor shall have under his control and direction adequate design and manufacturing capacity of equipment offered. The mechanical vendor shall state the details of the installed manufacturing capacity under his control and up to date commitments.

The Mechanical vendor shall also have established quality assurance system for the offered package and its installation for NTPC approval.

The Mechanical Vendor shall have or arrange adequate erection and commissioning supervisor to provide necessary support for field erection and commissioning service required to successfully complete erection, testing and commissioning of the system under their supply as required under the tender documents. The Mechanical vendor shall furnish the details of his proposed field service.

Mechanical Vendor shall register with BHEL vendor list and satisfy customer assessment.
