

PRE-QUALIFICATION CRITERIA			Document no: 8000083961 REV00 Dt:12.06.2018		
Dry Gas Seals for Compressor in OIL & GAS Plants					
S.No.	BHEL Requirement		Vendor's Confirmation	Deviation if Any	Remarks
1	All the suppliers need to submit this document i.e. titled pre-qualification criteria and furnish required information along with offer.				
2	a)	Name, address, e-mail id, contact no.etc. of manufacturer of Dry Gas seals			
	b)	Name, address, e-mail id, contact no. etc. of authourised agency / trading house quoting on behalf of manufacturing company. In case offer is received from authourised agency / trading house, the following requirements shall be full filled. i) Valid letter of authorisation and copy of agreement to be enclosed with offer. ii) The offer shall be either from the authorised agency or from the manufacturer directly. In case of BHEL receiving offer from both, then offer from manufaturer will only be considered. Offer from an unauthorised agency / entity on behalf of any vendor shall be summarily rejected. iii) Name, address, e-mail id, contact no.etc. of entity on whom order to be released in case of L1 shall be clearly indicated.			
3	Supplier to confirm/provide the following criteria/documents for evaluation of offer.				
	(a) The offered dry gas seals shall be field proven and similar interms of specified process gas service, shaft diameters, shaft diameters, speeds, sealing pressures and configuration as compared to at least TWO UNITS designed, manufactured, tested and supplied by the proposed manufacturer and atleast ONE of these units shall have completed atleast one year of satisfactory operation as on the bid due date.				Submit PTR
	i)	Date of supply & commissioning			
	ii)	Whether one year of field operation completed after commissioning as on bid due date.			
	iii)	Purchaser' s Name, Address, Contact No. & email ID			
	iv)	Service: Hydrogen in Refinery for Centrifugal Compressor			
	All the above criteria 3(a) (i) to 3(a) (iv) must be combinedly met by the vendor.				
	Supplier's having experience in other applications other than in a OIL &GAS will not be treated as a proven experience.				
	Note : Suppliers shall furnish Min. 02 number of customer reference details as indicated above for PTR (3.a above). All the documents shall be furnished only in English. Documents furnished in other langauges will not be considered for further evaluation.				
	(b) BHEL reserves the right to cross verify with the above such customers including overseas customers with a copy to the supplier and satisfy itself with reference to the claims of the supplier. If the information furnished by the supplier is not found satisfactory, the offer will be technically rejected.				
4	Offers without the requirement as above 3(a) & 3(b) will not be technically evaluated by BHEL. Further, no correspondence in this matter will be entertained.				
5	The vendors should furnish the detailed process of manufacturing and testing procedures along with the offer.				
6	List of BHEL qualified bidders shall be forwarded to BHEL's End Customer for their review and approval. The list finalized by BHEL's End Customer shall be final and binding.				
7	BHEL team may carry out vendor evaluation/assesment(incase of a new vendor)by a visit to vendor works for qualifying /rejecting the technical bid based on the findings of the visit.				
8	Vendors to submit their bid in 2 - part system i.e. Part-I shall consists of Pre-Qualification Criteria along with the required documents and Techno-Commercial Bid. Part-II shall consists of Price Bid. Offers failing to meet prequalification part will not be considered for further evaluation.				