



PRE - QUALIFYING REQUIREMENTS

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REVISION NO: 00 DATE: 07.08.2017

SHEET: 1 of 1

Enquiry No (To be filled by PG):

Project: Framework Agreement

Package: Thermal Insulation- Ancillary Material

CRITERIA FOR EVALUATION (TECHNICAL / FINANCIAL):

1. Technical Pre-Qualifying Requirements:

1.1 The bidder should have supplied Thermal insulation - Ancillary Material (E.g. Wire, Strap, Bands, Sealing compound, Ceramic fiber paper, Screws, Rivets, Bolts & nuts, Toggle clips) for application of thermal insulation on pipe and equipment in a power plant or for similar application.

1.2 The item(s) supplied should have performed successfully in similar installations for atleast one year. To establish meeting this requirement, the bidder shall conform to any one of the following clauses:

- (i) Execution of two purchase orders for different End-users with the item(s) performing successfully for one (1) year from date of commissioning. Different projects of a customer shall be considered as different End-users.
- (ii) Minimum one (1) repeat contract from two (2) different Purchasers (i.e. 2 Nos of Purchase orders from each purchaser). A contract shall be considered as repeat, when the second contract is given by the same purchaser after lapse of minimum one (1) year from Purchase order date of first contract.
- (iii) Execution of one (1) purchase order as per sl. no. (i) above from one End-user and one (1) repeat contract from another Purchaser as per sl. No. (ii) above.
- (iv) Three (3) repeat contracts from one (1) Purchaser. Second and third repeat contract shall be after lapse of minimum one (1) & two (2) years respectively from Purchase order date of first contract.

1.3 The bidder to furnish the following documents, as applicable, in support of the above:

- a) For point 1.2(i): Performance certificates from End-user (duly signed & dated) specifying that the product is performing successfully for one (1) year from date of commissioning along with correlated purchase order(s).
- b) For point 1.2 (ii) & (iv): Purchase orders.

Note: In case vendor has executed contract(s) for BHEL-PEM, internal assessment by BHEL-PEM shall be considered for evaluation for satisfactory performance. For this, vendor to submit a request alongwith relevant documents.

1.4 To establish business continuity, bidder is required to submit atleast two (2) Purchase orders for Thermal insulation - Ancillary Material as stated at point 1.1 above received in last 3 (three) years prior to the date of bid submission defined by BHEL-PEM.

2. Supplier to also comply with general PQR available at internet site of BHEL-PEM.

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