

PART-A**PRE QUALIFICATION CRITERIA (PQR)**

<u>Sl no.</u>	Name and Description of qualifying criteria
	<u>TECHNICAL :</u>
A	The bidder should have supplied “ Borosilicate Glass Block Lining system of minimum 38 mm thickness ” which should have been in successfully operation for similar application in at least two (02) units, located at different locations for a period not less than two (02) years as on date of Techno – Commercial bid opening.
B	Bidder should be the Manufacturer / authorized supplier of OEM (Original Equipment Manufacturer) for “ Borosilicate Glass Block Lining system ” as mentioned above. An authorized supplier can represent only one OEM (Original Equipment Manufacturer) and should submit an authorization letter from OEM.
	The Bidder shall furnish following supporting documents for assessment of Bidder w.r.t. PQR:
1	Bidder shall furnish the PO copy / Support documents of at least two executed Contracts as mentioned above at ‘A’.
2	Corresponding Certificate from owner for successful operation of ‘ Borosilicate Glass Block lining system ’ as mentioned above at ‘A’.
3	Owner Performance certificates for executed contract which has been successfully in use for at least two years indicating project name, date of issue of certificate and name/ designation of the certificate issuer.
4	Any additional document required in support of the above documents to establish the correlation between the above documents and the supplied items shall be provided by the bidder.
	<u>FINANCIAL:</u>
C	<u>TURNOVER:</u> Bidders must have achieved an average annual financial turnover (Audited) of USD 6,33,949 or Rs. 4.50 Crore or more during last three Financial Years (FY) i.e. (2016-2017, 2017- 2018, 2018- 2019) ending on 31.03.2019. Bidder shall submit audited accounts (balance sheets and profit & loss account) in support of this. Wherever financial year does not end on 31st March, preceding accounting years comprising twelve (12) months period for three (03) previous accounting years ending on or before 31st March, 2019 shall be considered. In case audited financial statements have not been submitted for all the three years as indicated above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years i.e. total divided by three (03). If Financial Statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by Chartered Accountant.
D	<u>NET WORTH</u> Net worth of the Bidder based on the latest Audited Accounts as furnished for ‘C’ above should be positive. Net Worth = Paid up share capital* + Reserves. (*: Share Capital OR Partnership Capital OR Proprietor Capital as the case may be.)

E	<u>PROFIT</u> Bidder should have earned profit in any one of the three financial years as applicable in the last three financial years defined in 'C' above. PROFIT shall be PBT earned during any one year of last three financial years as in 'C' above
F	<u>CUSTOMER APPROVAL:</u> Credentials of the techno-commercially qualified bidders shall be forwarded to customer for their approval. Price bid of only those bidders shall be opened who are approved by customer.
	<u>Explanatory Notes for QR:</u>
1.	For Sl. No. A above the word "Similar" means Borosilicate Glass Block Lining system operated as a Wet lime stone FGD with Gas to Gas Heat Exchanger (GGH).
2.	For Sl. no. A & B the Borosilicate Glass Block lining system means Supply includes Borosilicate Glass Block, Adhesive / Membrane and Primer.
3.	Bidder to submit all supporting documents in English. If documents submitted by bidder are in language other than English, a self-attested English translated document certified by any reputed agency should also be submitted.
4.	Notwithstanding anything stated above, BHEL reserves the right to assess the capabilities and capacity of the bidder /collaborators to perform the contract, should the circumstances warrant such assessment in the overall interest of BHEL.
5.	After satisfactory fulfilment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all the other terms of the tender.