



PRE-QUALIFICATION CRITERIA for 20T LIP POURING LADLE

The BIDDER has to compulsorily meet the following requirements to get qualified for considering the technical offer:

Sl. No.	Qualifying Condition	Requirement from Vendor	Vendor's Response
1	Vendor must be a manufacturer of Lip Pouring Ladles	Enclose supporting documents	
2	Average Turnover of last 3 financial years should not be less than INR 30 Lakhs.	Vendor to submit balance sheet & Profit loss statement of last 3 years i.e. 2021-22, 2022-23 & 2023-24.	
3	Vendor must have supplied at least one motorized geared Lip Pouring Ladle of capacity 15 Ton or more in the past 10 years (from the date of opening of Tender). Invoice date will be considered for calculation of time period.	Enclose Purchase order copy/ contract agreement copy mentioning type & capacity of Lip pouring ladle, corresponding Invoice copy & Test certificate for the same.	
4	The following information is to be submitted by the vendor where referred Lip Pouring Ladle as per point no 3, has been supplied: (a) Name of the customer/company where referred Lip Pouring Ladle is supplied. (b) Complete postal address of the customer. (c) Name and designation of the contact person of the customer. (d) Phone, FAX no. and email address of the contact person of the customer. (e) Copy of Performance certificate from their customers regarding satisfactory performance of Lip Pouring Ladle.	Enclose relevant documents like performance certificate of the referred supply.	
5	BHEL reserve the right to verify the information provided by the vendor for the referred Lip Pouring Ladle at their customer's works. Requisite permissions regarding visit of BHEL personnel at their customer's works (if required) is to be arranged by vendor.	Vendor to confirm.	
6	BHEL reserves the right to accept or reject the offer based on the assessment of the technical and financial capability of the vendor. In case any information provided by vendor is found to be false/incorrect, the offer shall be rejected.	Vendor to confirm	


M.K. Rajak
DGM, SMS


K. Chakraborty
SDGM, QM


Sunil Kumar
SDGM, SMS

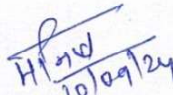
Note: For Start-ups / MSE vendors:

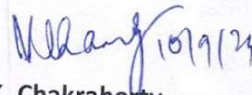
Lip Pouring Ladle is required to be used for carrying Liquid metal of temperature min 1450 deg C, due to which, reliability and safety of equipment as well as of workmen are the main concerns.

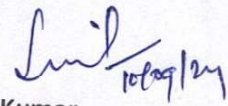
Process of liquid metal handling operation is quite critical and hazardous. Any failure/ leakage of Liquid metal from Ladle will lead to damage of equipment, Loss of production & shall cause catastrophic failure like fatal injuries to workmen in proximity to furnace.

Thus to ensure reliability & safety of operation, relaxation in clause no. 1, 3 & 4 (regarding Prior Experience) is not applicable for Start-ups / MSE vendors.

However, requirement of Prior Turn-over as per point no.2 of above mentioned pre-qualification criteria conditions can be waived-off for Start-ups / MSE vendors (after submission of valid MSME certificate).


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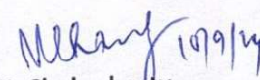

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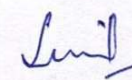
PRE-QUALIFICATION CRITERIA for 40T LIP POURING LADLE

The BIDDER has to compulsorily meet the following requirements to get qualified for considering the technical offer:

Sl. No.	Qualifying Condition	Requirement from Vendor	Vendor's Response
1	Vendor must be a manufacturer of Lip Pouring Ladles	Enclose supporting documents	
2	Average Turnover of last 3 financial years should not be less than INR 90 Lakhs.	Vendor to submit balance sheet & Profit loss statement of last 3 years i.e. 2021-22, 2022-23 & 2023-24.	
3	Vendor must have supplied at least one motorized geared Lip Pouring Ladle of capacity 30 Ton or more in the past 10 years (from the date of opening of Tender). Invoice date will be considered for calculation of time period.	Enclose Purchase order copy/ contract agreement copy mentioning type & capacity of Lip pouring ladle, corresponding Invoice copy & Test certificate for the same.	
4	The following information is to be submitted by the vendor where referred Lip Pouring Ladle as per point no 3, has been supplied: (a) Name of the customer/company where referred Lip Pouring Ladle is supplied. (b) Complete postal address of the customer. (c) Name and designation of the contact person of the customer. (d) Phone, FAX no. and email address of the contact person of the customer. (e) Copy of Performance certificate from their customers regarding satisfactory performance of Lip Pouring Ladle.	Enclose relevant documents like performance certificate of the referred supply.	
5	BHEL reserve the right to verify the information provided by the vendor for the referred Lip Pouring Ladle at their customer's works. Requisite permissions regarding visit of BHEL personnel at their customer's works (if required) is to be arranged by vendor.	Vendor to confirm.	
6	BHEL reserves the right to accept or reject the offer based on the assessment of the technical and financial capability of the vendor. In case any information provided by vendor is found to be false/incorrect, the offer shall be rejected.	Vendor to confirm	


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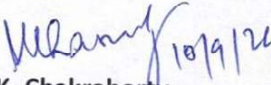
Lip Pouring Ladle is required to be used for carrying Liquid metal of temperature min 1450 deg C, due to which, reliability and safety of equipment as well as of workmen are the main concerns.

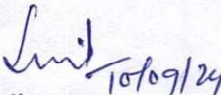
Process of liquid metal handling operation is quite critical and hazardous. Any failure/ leakage of Liquid metal from Ladle will lead to damage of equipment, Loss of production & shall cause catastrophic failure like fatal injuries to workmen in proximity to furnace.

Thus to ensure reliability & safety of operation, relaxation in clause no. 1, 3 & 4 (regarding Prior Experience) is not applicable for Start-ups / MSE vendors.

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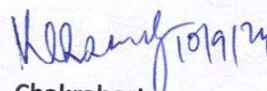

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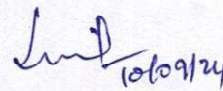
PRE-QUALIFICATION CRITERIA for 70T LIP POURING LADLE

The BIDDER has to compulsorily meet the following requirements to get qualified for considering the technical offer:

Sl. No.	Qualifying Condition	Requirement from Vendor	Vendor's Response
1	Vendor must be a manufacturer of Lip Pouring Ladles	Enclose supporting documents	
2	Average Turnover of last 3 financial years should not be less than INR 75 Lakhs.	Vendor to submit balance sheet & Profit loss statement of last 3 years i.e. 2021-22, 2022-23 & 2023-24.	
3	Vendor must have supplied at least one motorized geared Lip Pouring Ladle of capacity 50 Ton or more in the past 10 years (from the date of opening of Tender). Invoice date will be considered for calculation of time period.	Enclose Purchase order copy/ contract agreement copy mentioning type & capacity of Lip pouring ladle, corresponding Invoice copy & Test certificate for the same.	
4	The following information is to be submitted by the vendor where referred Lip Pouring Ladle as per point no 3, has been supplied: (a) Name of the customer/company where referred Lip Pouring Ladle is supplied (b) Complete postal address of the customer (c) Name and designation of the contact person of the customer. (d) Phone, FAX no. and email address of the contact person of the customer. (e) Copy of Performance certificate from their customers regarding satisfactory performance of Lip Pouring Ladle.	Enclose relevant documents like performance certificate of the referred supply.	
5	BHEL reserves the right to verify the information provided by the vendor for the referred Lip Pouring Ladle at their customer's works. Requisite permissions regarding visit of BHEL personnel at their customer's works (if required) is to be arranged by vendor.	Vendor to confirm.	
6	BHEL reserves the right to accept or reject the offer based on the assessment of the technical and financial capability of the vendor. In case any information provided by vendor is found to be false/incorrect, the offer shall be rejected.	Vendor to confirm	


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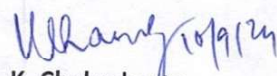
Lip Pouring Ladle is required to be used for carrying Liquid metal of temperature min 1450 deg C, due to which, reliability and safety of equipment as well as of workmen are the main concerns.

Process of liquid metal handling operation is quite critical and hazardous. Any failure/ leakage of Liquid metal from Ladle will lead to damage of equipment, Loss of production & shall cause catastrophic failure like fatal injuries to workmen in proximity to furnace.

Thus to ensure reliability & safety of operation, relaxation in clause no. 1, 3 & 4 (regarding Prior Experience) is not applicable for Start-ups / MSE vendors.

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