

Project
Engineering
Management

Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)



Ref. Enquiry No.: PE/PG/BIF/E-5785/2017
Dated: 28/11/2017

DUE DATE
20/DEC/2017
BY 02.00 PM

SUBJECT: TENDER ENQUIRY FOR GENERATOR CIRCUIT BREAKER AS PER TECHNICAL SPECIFICATION NO. PE-TS-421-510-E001 FOR 2 X 660 MW MAITREE STPP – BANGLADESH.

Our Ref: TENDER ENQUIRY NO: PE/PG/BIF/E-5785/2017 dated 28/11/2017

Dear Sir/ Ma'am,

We are pleased to invite your offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" & Clause no-3 & 4 of NIT in quintuplicate, in sealed covers for the under mentioned equipment/system.

SCOPE	BHEL INVITES OFFERS FROM REPUTED VENDORS (REFER PREQUALIFICATION REQUIREMENT AND OTHER REQUIREMENTS GIVEN IN TENDER ENQUIRY LETTER UPLOADED ON OUR WEBSITES) FOR DESIGN, MANUFACTURING, ASSEMBLY, INSPECTION AND TESTING AT MANUFACTURER'S WORKS, PROPER SEAWORTHY PACKING, SUPPLY/DELIVERY TO F.O.R. CHA GODOWN, HALDIA PORT/ HALDIA PORT (FOR INDIAN BIDDERS) OR F.O.R. SITE (MAITREE SITE, KHULNA) (FOR BANGLADESHI BIDDERS) OR C&F MONGLA PORT BASIS (FOR FOREIGN BIDDERS) AND SUPERVISION OF E&C OF GENERATOR CIRCUIT BREAKER (GCB) COMPLETE WITH ALL ACCESSORIES & AUXILIARIES FOR EFFICIENT AND TROUBLE FREE OPERATION FOR THE TOTAL SCOPE DEFINED AS PER BHEL TECHNICAL SPECIFICATION NO. PE-TS-427-510-E001 REV 00 FOR 2 X 660 MW MAITREE STPP-BANGLADESH
PROJECT	2 X 660 MW MAITREE STPP-BANGLADESH
PACKAGE	GENERATOR CIRCUIT BREAKER
QTY	AS PER BOQ GIVEN IN ANNEXURE A TO THIS TENDER

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02.00 PM**. Part-I bids shall be opened at **03.30 PM** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note:-

1. Please note that Part Supplies offered for Project shall disqualify the bidder's offer.
2. Documents and Credential as per Technical PQR, Techno Commercial Bids and Price Bids should be submitted separately in separate envelopes.
3. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable. Incomplete offer or offer for part of NIT BOM/BOQ shall be summarily rejected.

TERMS AND CONDITIONS: - Please refer GCC Rev-06 which is available on www.bhelpem.com and GST RELATED CORRIGENDUM TO GCC REV 06 (attached with tender documents as Annexure-D).

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BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
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[Signature]
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TERMS AND CONDITIONS

1. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:-

- Vendors are advised to submit the tenders in the tender box, containing Part-I & II offers in separate covers, preferably cloth lined envelopes should be used, properly marked before due date and time.
- The dispatch department shall not accept any tender in torn condition and shall return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- Bidder's representative shall deposit the offer in tender box only.
- Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

2. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders".

3. Offers should be submitted in two parts in Two separate sealed covers as follows:

- Part-I Bid :- Documents and Credential as per Technical PQR and Techno-Commercial offer
- Part II Bid :- Price Bid

4. Following terms and conditions will be made part of NIT:-

- Bidders to submit all documents concerning PQR (Technical), Techno-commercial offer along with the un-priced price bid and un-priced schedule of Technical-Commercial Deviation in a sealed envelope superscripted with heading "**Part-I Bid – Technical PQR and Techno-Commercial Offer**".
- Bidders to submit their Price Bid and Priced schedule of Technical-Commercial Deviation in a sealed envelope superscripted with heading "**Part-II Bid – Price Bid**".
- Part I bid will be opened on date & time mentioned in the NIT or subsequent corrigenda/amendments, if any.
- Techno-commercial offer of only those bidders shall be evaluated who will meet the Technical pre-qualifying requirement of the tender.**

Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval.

- After finalization of Techno-commercial evaluation, offers of BHEL and Customer approved vendors who have qualified in the Techno-commercial evaluation shall be considered for Price Bid Opening/RA.

5. **ANNEXURE-II of GCC Rev. 06:** Bidders to note that Deviation sheet (Cost of Withdrawal, as per Annexure-II of GCC 06) is to be necessarily submitted along with offer. In case, no deviation is taken, Bidder to quote "NIL" in the Deviation Sheet (Cost of Withdrawal) and submit the same along with offer. For multiple deviations, all deviations are to be mentioned in "Deviation Sheet" and "cost of withdrawal" should be mentioned separately against each deviation.

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Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC Rev 06

- Tenders shall be submitted strictly in accordance with the requirements of the above tender documents.
- Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
- Validity of offer shall be as per **Clause No. 7.0, "Instructions to Bidders" of GCC Rev 06.**
- Unsolicited fresh/revised Price Bids shall not be entertained.
- Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
- Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after BHEL/CUSTOMER/THIRD PARTY inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- Late tenders will be rejected.
- Tenders and all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. JITENDER SAINI, SR ENGR, PG-I
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: JITENDER SAINI, SR ENGR, PG-I
E-MAIL: jitendersaini@bhel.in
Ph. No. 0120-4368579 ,09582912901

Mr. HASEEN AHMED, MANAGER, PG-I
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: HASEEN AHMED, MANAGER, PG-I
E-MAIL: haseenahmed@bhel.in
Ph. No. 0120- 4368729, 9871116747

14. Delivery:

- For Supply (along with Commissioning Spares):- Six (06) months from date of Drg/Doc approval in CAT I.
 - Bidder to submit drawings/documents as per submission schedule mentioned in Annexure III (Schedule for 1st submission of Drgs/docs) of this tender. Vendor to re-submit documents within 10 days, taking care of all the comments of BHEL/customer.
 - Supervision of E&C: - Service Engineer/ Supervisor shall be deployed by the bidder for supervision of Erection, testing & commissioning at project site within 30 days of BHEL in intimation.
 - Mandatory spares:** - Mandatory spare to be supplied within 3 months from manufacturing clearance by BHEL-PEM. Separate dispatch/ manufacturing clearance will be issued for Mandatory Spares.
15. Prices shall be firm.
16. **PRE-QUALIFICATION REQUIREMENT:-**

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Bidders will be asked to fill up the details in "TECHNICAL PRE-QUALIFYING REQUIREMENT" as per the conditions mentioned in the PQR and also to submit the credentials.

Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements (if applicable). Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid of only BHEL and customer approved vendors shall be opened.

17. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER GCC (06), GST related corrigendum to GCC Rev 06, SCC (REV 0) AND NIT". In case of deviations, bidder to clearly mention the same with their techno-commercial offer as per Point No-5 of NIT.
 18. All the Tender Documents shall automatically become a part of the Order/Contract after its finalization.
 19. The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.
 20. "The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."
- BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
21. Bidders are requested to visit constantly our website to update themselves for any technical or commercial change in the NIT.
 22. All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.
 23. CIF allocation is applicable for this tender.
 24. Bidders to submit their offers strictly in line with the enclosed price format.
 25. May please find the copy of our GCC (Rev 06) on our website www.bhelpem.com.
 26. Foreign & indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India.
 27. Foreign bidders will have to quote C & F (cost & ocean freight) basis instead of FOB as per following terms & conditions:-
 - A) As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - B) Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - C) Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch.
 - D) For claiming payment under clause 9.1.1 and 9.2.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
 - E) Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - F) Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - G) There will be no change in MRC payment.

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28. Non- registered bidders to submit the credentials as per end customer format (Annexure C) required for Registration in BHEL PEM and approval from customer.

"Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."

29. RA guideline 2016 (Annexure -I) shall be part of this NIT and in addition to RA guideline 2016, following points also be part of RA:

"The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT/SCC/GCC terms".

30. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

Detailed guidelines of reverse auction 2016 are available in "information section" of www.bhelpem.com, same are applicable for subject tender.

31. If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system, the same will be supplied free of cost.

32. To oversee implementation of IP, Mrs Pravin Tripathi, IA and AS (Retd.) has been appointed as IEM by BHEL

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- A) IP is a tool to ensure that activities and transactions between the Company and its Bidders/Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below:

Name- Mrs Pravin Tripathi, IA and AS (Retd.)
Address D-243, Anupam Gardens, Lane, IB, Neb Sarai, Sainik Farms, New Delhi – 110 068
Email pravin.tripathi@gmail.com, Ph : +91 11 29533206 / 29531715.

- B) Please refer Section-8 of the IP for role and Responsibilities of IEMs .In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

No routine correspondence shall be addressed to the IEM (phone/post/email) regarding the clarifications, time extensions or any other administrative queries etc. on the tender issued .All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department.

33. Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelnem.com/Tenders.aspx> for details.
34. Foreign bidders quoting along with their Authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dated 06th August 2010 for the guidelines regarding dealings with Indian agents of Foreign bidders (as enclosed).
35. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable.
36. L1 bidder will have to submit BG as per format mentioned in Annexure E to NIT instead of format mentioned in GCC Rev 06.
37. **Guarantee period for this tender shall be 24 months from the date of PAC.**
Expected date of PAC is 23/08/2021.
38. For clauses no 16.2.2, 16.2.3 & 26.2 of GCC Rev 06, BHEL reserves the right to operate these clauses, if no satisfactory reply is received from vendor even after official communication from BHEL side 3 times within a period of 21 days from the date of expiry of contractual delivery period.
39. Inspection shall be done by BHEL/ End Customer/Third party Agency (To be finalized by BHEL). In case order is placed on foreign vendor, vendor shall arrange for third party inspection of complete GCB at its works free of cost, if inspection is required as per approved QAP. Name of third party inspection agency shall be finalized by BHEL later
40. Bidders to note that this is conditional enquiry, the price bid (Part-II) opening/RA is subjected to
- Approval of bidder by the BHEL.

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- Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. So vendors to submit the credentials (AS PER Annexure – C) before Part-I opening or along with their offer strictly as per the format given in NIT.

41. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-

- Acceptance of GCC Rev-06 and its GST related corrigendum.
- Acceptance of Special Conditions of Contract (Rev 00).
- Duly filled, signed & stamped Annexure-I of GCC Rev-06
- GA Drawings, if any.
- Guarantee Clause – As per S.NO 37 of this tender.**
- Pre-qualifying Requirement (PQRs) - TECHNICAL PQR
- Technical Deviations and Commercial Deviation, if any as per format enclosed at Annexure-II of GCC Rev 06
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of Each envelope.

42. Guarantee period for this tender shall be 24 months from the date of PAC.
Expected date of PAC is 23/08/2021.

- 43.** All other terms and conditions shall be as per GCC Rev.06 along with its GST corrigenda, SCC Rev.00, NIT and technical Specification No.-PE-TS-421-510-E001 Rev-0.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price given in sealed price bid.

Thanking you,

Yours faithfully,

For and on behalf of BHEL

JITENDER SAINI
SR ENGR/PG-1

[Signature]
28/11/17

Enclosure:

- Enquiry letter
- Technical Specifications (PE-TS-421-510-E001, Rev 0)
- SCC-Special Conditions of Contract (Rev-00)
- BOQ-cum-price format (Annexure – A)
- Technical PQR, (Annexure – B)
- Format for submission of vendor credentials (Annexure - C)
- GST corrigenda to GCC Rev.06 (Annexure - D)
- New BG format (Annexure – E)
- Guidelines for Reverse Auction (Annexure – I)
- Deviation sheet – Cost of withdrawal (Annexure – II to GCC REV 06)
- Schedule for first submission of drawing /docs. (Annexure – III)
- Sea-worthy Packing instructions

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