



Ref. Enquiry No.: PE/PG/BIF/E-5726/2017, Dt. 11.10.2017

DUE DATE
25.10.2017
BY 02:00 PM (IST)

Dear Ma'am/Sir,

Subject: Tender Enquiry of **EXOTHERMIC WELDING MATERIAL** as per Technical Specification No. **PE-TS-421-509-E005 (Rev. 00)** for **2 X 660 MW BIFPCL MAITREE KHULNA STPP-BANGLADESH**.

We are pleased to invite your offer in two parts strictly as per **Clause-2.0** of the **"Instructions to Bidders"** of **GCC Rev. 06** except through E- procurement system for the below mentioned equipment/system.

Design, Manufacture, Inspection and Testing of **EXOTHERMIC WELDING MATERIAL** at vendor's works and/or his sub-contractor's works with proper packing (as per Sea-worthy packing instruction) for delivery as per attached price format and as per Technical Specification **PE-TS-421-509-E005 (Rev. 00)**.

Please note that you have to submit bids in two parts (Techno-Commercial Bid and Price Bid) separately **ONLINE via e-Procurement System**. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted online via e-procurement system. It shall be the responsibility of the bidder to ensure that the Tender is submitted on or before the due date by 02:00 PM (IST). Part-I bids shall be opened at 03:00 PM (IST) on the due date. Bidder to note that no extension shall be given to submit their offer.

IMPORTANT NOTE:

Bidder to note that this is a conditional enquiry and the price bid (Part-II) opening/ RA participation shall be subjected to Approval of bidder by customer.

INSTRUCTIONS REGARDING SUBMISSION OF OFFER:

1. Please refer GCC Rev-06 also corrigendum to GCC Rev. 06 which is available on www.bhelpem.com. Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offers.
2. Offers should be submitted **ONLINE via e-Procurement System** separately in two parts as follows:

Part-I: **Online TECHNO-COMMERCIAL BID** Part-II: **Online PRICE BID**
3. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately as per **Annexure II of GCC Rev 06**.
4. If bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. Unsolicited fresh/revised Price Bids shall not be entertained.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.



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8. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
9. Bidder have to submit their credentials, in customer format, required for approval from customer along with their offer. Customer format is part of enquiry documents.

For registration in BHEL PEM- Online registration portal is operational, Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at www.bhelpem.com - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted. Above shall be part of NIT.

10. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure /checklist shall be uploaded on www.bhel.com for participating in future tender enquires through E-procurement.
11. All correspondence, thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. Arjun Srivastava/ Sr. Engr./PG-1
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: Arjun Srivastava / PG-1
E-MAIL: arjunsrivastava@bhel.in
Ph. No. 0120-4368839
Mob: 9971599688

Mr. Haseen Ahmed/ Manager /PG-1
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: Haseen Ahmed / PG-1
E-MAIL: haseenahmed@bhel.in
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Mob: 9871116747



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COMMERCIAL TERMS AND CONDITION:

1. **Delivery:** Following is the delivery schedule for this package:

"Three (03) months from the date of CAT-I drawing approval/manufacturing clearance issued by BHEL/Customer".

First submission of all drawings to be done by vendor within two (02) weeks of PO date. Resubmission, if any, shall be done by vendor within seven (7) days of BHEL/Customer comments.

2. **Evaluation will be done on overall L-1 Basis (Total cost to BHEL excluding GST).**
3. Quantity indicated in BOQ is known as Ordered Quantities. The variation in overall package value due to changes in the scope shall be limited to +30%.
4. Prices shall be firm till completion of contract.
5. Deviations (Commercial as well as Technical) from NIT are generally not acceptable. In case there are deviations from NIT, the tenderer shall give cost of withdrawal of such deviations as per annexure-II of GCC Rev 06. [Deviation Sheet (Cost of withdrawal)].
6. If any bidder has mentioned the term **Not Applicable / Not required / Not Quoted** in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost by bidder.
7. Any taxes & Duties applicable on the date of bid but not quoted by the bidders shall be to bidder account.
8. Bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.
9. Payment terms shall be as per GCC Rev-06 & corrigendum to GCC Rev. 06.
10. Terms & Condition as per corrigendum to GCC Rev. 06 are also applicable for this enquiry.
11. All the tender documents shall automatically become a part of the Order/Contract after its finalization.
12. **Inspection Agency:** -Vendor shall give inspection call on BHEL-CQS website to applicable inspection agency with a copy of inspection call to BHEL-PEM for arranging customer participation (If applicable) in inspection/Joint inspection on the proposed date with the advance notice of 15 working days. Inspection charges shall be paid by BHEL-PEM.
13. Bank Guarantee Format as enclosed in NIT as per Annexure – A to be followed.
14. **CIF is not available for subject package.**
15. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.



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If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com). As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

“Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL”

Detailed guidelines of reverse auction 2016 are available in “information section” of [www. bhelpem.com](http://www.bhelpem.com), same are applicable for subject tender.

16. Following term & conditions shall be informed to foreign bidders for supplying materials on C&F basis:
- Shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for calculation of LD.
 - Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch.
 - For claiming payment under clause 9.1.1 and 9.1.2 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
 - Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price
17. **Reverse Auction:** *“The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT/SCC/GCC terms”.*
18. All the terms & condition shall be applicable as per SCC (Rev. 00) of Project, NIT, GCC Rev- 06, Corrigendum to GCC Rev. 06 & technical specification No. PE-TS-421-509-E005 (Rev. 00).

NOTE:- Please note that all correspondences from BHEL-PEM before Part-1 opening, shall also be part of NIT.

Thanking you,
Yours faithfully,
For and on behalf of **BHEL**


अरुण श्रीवास्तव / ARJUN SRIVASTAVA
सीनियर इंजीनियर (प्रोजेक्ट-1) / Sr. Engineer (PG-1)
भारत भारी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.
पावर सेक्टर - प्रोजेक्ट एंजिनियरिंग प्रबंधन
Power Sector-Project Engineering Management
प्लॉट नं. 25, सेक्टर - 18A, पृथ्वी - 201 301
Pld No. 25, Sector-18A, Pृथ्वी - 201 301

ARJUN SRIVASTAVA
SR. ENGR./PG-1

Enclosure:

- Annexure-I, BOQ cum Price Format.
- Annexure-II for schedule of technical & commercial deviation.
- Technical PQR.
- Technical Specifications no **PE-TS-421-509-E005 (Rev. 00)**.
- Annexure-A, New BG format.
- SCC (Rev. 00) of 2X660 MW BIFPCL MAITREE KHULNA STPP-BANG.
- Sea-worthy packing instruction.
- GCC Rev- 06 & corrigendum to GCC Rev. 06 (As available on www.bhelpem.com).
- New RA guideline (As available on www.bhelpem.com).
- BHEL fraud prevention policy (As available on www.bhelpem.com).
- Guidelines regarding dealings with Indian agents of Foreign Suppliers (As available on www.bhelpem.com).