



Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)
PROJECT ENGINEERING MANAGEMENT

Enquiry No- E-5845/2017

Date- 6-Feb-18

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for D/G EOT CRANES ABOVE 100T

Nature of Enquiry		Open Tender Enquiry					
Mode of Enquiry		CONVENTIONAL PAPER BID					
Project		5 x 800 MW Yadadri TPP					
End Customer		TSGENCO					
Executing Agency		BHEL-PSSR					
Package		D/G EOT CRANES ABOVE 100T					
Scope as Below-							
Supply		Yes	E & C		Yes	Min 20%	
Commissioning Spares		Yes	Supervision of E & C		No		
O & M Spares		No	Any Other		No		
Mandatory Spares		Yes	Packing		Normal		
Due Date & Time			27 February 2018		02:00 PM IST		
Earnest Money Deposit (EMD)		No	Security Deposit (SD)		No	Tender Cost	NIL
No of Part Bid			02 (TWO)				
SCOPE AS PER TECHNICAL SPECIFICATION			Detailed Scope of work & equipment details shall be as per Technical Specification - PE-TS-417-501-A501.				
TECHNICAL SPECIFICATION No		PE-TS-417-501-A501					
Last Date for Seeking Clarification			17 February 2018 Along with soft version also, addressing to undersigned				
Schedule of Pre Bid Discussion			NA				
Prequalification Requirement			Financial PQR- YES		Technical PQR- YES		
Delivery terms -							
Supply			For Supply (along with commissioning spares & Mandatory spares): 09 (Nine) months from the date of LOA.				
E & C			Four (04) months from the date of availability of front at site. Site front availability will be reckoned as the date when site informs vendor for mobilization of manpower & resources.				
Mandatory Spares			Mandatory Spares and Tools & tackles (if any) are to be delivered along with the last consignment of main supply within the contractual delivery period				



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HSE (Health, Safety & Environment) requirement of BHEL	Applicable	
Integrity Pact	YES	
Evaluation Criteria- on overall L1 (Total cost to BHEL) basis	Project Wise	
NIT Published Date -06 February 2018	Financial Express	HINDU BUSINESS LINE
Any Other Benefits, (if any)	Refer SCC of the respective projects	
Special Conditions, (if any)	Refer SCC of the respective projects	
Latest Update	All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.	
Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only: Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk) C/o R P Yadav, Sr. Engineer, BOP_Ordering, M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: rajendra.prasad.yadav@bhel.in Ph. No. 01204368652 It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 02:00 PM. The offer has to be deposited in tender box only. Part-I bids shall be opened at 03:00 PM on the due date in the presence of authorized representatives of the bidders, who may like to be present. Note: - The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site http://www.bhel.com/vender_registration/vender.php .		
Terms & Conditions: - Please refer GCC Rev-06 which is available on www.bhelpem.com . Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offers.		
1. Enquiry No., due date etc. must be legibly super-scribed on the sealed envelopes as per clause no. 2.0 of “Instructions to Bidders” of GCC, Rev. 06.		
2. Offers should be submitted in two parts in two separate sealed covers as follows		
A) Part-I: TECHNO-COMMERCIAL BID	B) Part-II: PRICE BID	
For detailed instructions, please see clause no. 2.0 of “Instructions to Bidders” of GCC Rev. 06.		



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S. No.	Description	No of copy
i).	COVER-I (TECHNO-COMMERCIAL BID)	
a)	Offer forwarding/ covering letter + Check List (completely filled)	Original & 3 copy
b)	Duly filled-in 'No deviation certificate' as per prescribed format in GCC Rev-06. Important points- ➤ In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder. ➤ It shall be specifically noted that deviation recorded elsewhere shall not be entertained.	Original & 3 copy.
c)	Techno-commercial offer enclosing supporting document/ annexure/ schedules/ drawing etc as required in line with pre-qualification criteria/ prescribed format	Original & 3 copy.
d)	All volumes of tender document pertinent for the subject job along with this NIT together with subsequent changes to tender in the form of corrigendum, correspondences etc, signed & stamped on all pages.	Original
e)	Un-priced without disclosing rates/ price, but mentioning only 'quoted/ unquoted' against each item of schedules	Original & 3 copy
f)	Documents required for approval from end customer ➤ Company Profile ➤ Recent Purchase orders copies ➤ Reference list indicating PO details, customer name, PO date, execution date etc. ➤ Performance certificate issued by the clients.	3 Set + 1 CD
ii).	COVER-II (PRICE BID)	
a)	Offer forwarding/ covering letter.	Original
b)	Priced Copy - BOQ-cum-price schedule in absolute value	Original
Instructions regarding centralised Tender Room:		
Bidders best quotation/offer containing Part-I & II offers in separate covers, preferably cloth lined envelopes, properly marked Enquiry No, due date and time, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only: C/o R P Yadav, Sr. Engineer, BOP_Ordering, M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA		
a)	The dispatch department shall not accept any tender in torn condition and return the same with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.	
b)	Bidder's representative shall deposit the offer in tender box only.	



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- c) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- d) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- e) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.

Please ensure tender submission, minimum 1 hour before scheduled tender opening time. **Late tenders shall not be accepted.**

3. Bidder is requested to quote their best competitive prices. "BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non- consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

4. Bidders who fulfil TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA are eligible to participate in this tender.

Bidders are requested to provide the details as per "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENTS". Bids of only those bidders shall be evaluated who meet the Technical as well as Financial Pre-Qualifying requirements



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5. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist are uploaded on www.bhel.com for participating in future tender enquires through e procurement.

6. Prices shall be **Firm till completion of contract**

7. CIF is not available for this package	CIF Value (if any): NA
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8. The bidders who are not registered with BHEL-PEM may to apply for registration in BHEL-PEM through Registration Portal available at www.bhelpem.com-->vendor section-->online supplier registration. All credentials and/or documents duly signed & stamped related to registration has to be uploaded on the website & submit the application for registration. One set of hard copy filled-up SRF downloaded from Online Registration Portal duly signed & stamped has to be submitted.

9. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."

10. IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below:

Name: Shri D.R.S Chaudhary,

Address: Flat No. L-202 & L-203 (1st Floor) Ansal Lake View Enclave, Shamlu Hills, Bhopal-462 013 (M.P.)

Email: dilip.chaudhary@icloud.com

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

For all clarifications/ issues related to the tender, please contact as per NIT.



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11. BGs should be in favour of BHEL-PSSR in place of PEM. Vendors will be required to submit BGs to executing agency BHEL-PSSR .	
12. In case of joint bidding Bidders to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and Erection & Commissioning	
13. Bidders to note that offers shall be submitted strictly in accordance with the requirements of the all the enclosed Tender Documents along with post-bid agreements/MoMs (during Techno- Commercial evaluation) shall automatically become the part of the Order/Contract after its finalisation	
14. Bidder to note that this is a Open Tender Enquiry and the price bid (Part-II) opening/RA participation shall be subject to following condition • Approval of bidder by End Customer. • Techno-commercial recommended bidders by BHEL.	
15. In the event of any contradiction in the terms and conditions mentioned, the order of precedence shall be N.I.T. covering letter (including Tech Spec) followed by SCC and followed by GCC terms.	
16. Total erection & commissioning charges including GST should be minimum 20% of the total quoted package (excluding mandatory spares but including all taxes & freight), falling which the break-up of price shall be adjusted accordingly for ordering.	
17. Refer Annexure-E for Instruction to Bidders regarding E-way Bills	
18. Facilities at Site (Free of Cost) at one Point further distribution shall be done by the contractor-	
• Construction Power ☒	• Construction Water ☒
Note :- Refer clause applicable in Special Conditions of Contracts for details	
19. Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/-10% in place of 30% mentioned in clause no 6.0 of GCC-REV-06	
20. Bidders must visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation etc. before quoting for this tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.	
21. Payment for O&M services: Payment shall be made on monthly basis, based on per month rate derived from total rate quoted by bidder for two years of O&M services.	



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22. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:	
R P Yadav, Sr. Engineer, BOP_Ordering, M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: rajendra.prasad.yadav@bhel.in Ph. No. 01204368652	Upendra Chaudhary, Dy. Manager, BOP_Ordering, M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: upendrachaudhary@bhel.in Ph. No. 01204213561
Note - In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date	

Thanking You.

Yours faithfully,
For and on behalf of BHEL

R P Yadav
Sr. Engineer /BOP_Ordering
BHEL –PEM

Enclosures:

- i. Enquiry Letter along with Terms & Conditions (this letter)
- ii. Technical Specification
- iii. Technical & Financial PQR
- iv. General PQR
- v. Price format/schedule (Prices should be quoted strictly in this format only).
- vi. SCC of Project.
- vii. HSE Guidelines.
- viii. Bank Guarantee for Performance Security.
- ix. Integrity Pact