

ಭಾರತ್ ಹೆಐ ಎಲೆಕ್ಟ್ರಿಕಲ್ಸ್ ಅಮಿಬೆಡ್

भारत हेवी इलेक्ट्रिकल्स लिमिटेड Bharat Heavy Electricals Limited

(A Government of India Undertaking)
ELECTRONICS DIVISION
P.B. No. 2606, Mysore Road, Bangalore - 560 026

Tender Ref: BHEL/EDN/DTG/PRN/AMC/2020

Fax

Gram : BHARATELEC

PHONE : 26998......

: 080-26740137

(EPABX. NO.)

NOTICE INVITING TENDER

1. Tender Reference : BHEL/EDN/DTG/BLADE/AMC/2020 Dt.01-01-2021

2. Name of the work : AMC for Blade Servers & storage

3. Duration of Contract : Two years

4. Earnest money deposit : Rs. 96,000 (Rs. Ninety six Thousand only)

5. Last date and time for the : before 13.00 Hours on 22-01-2021

receipt of completed tender

6. Date and time for tender opening : At 13:30 Hours on 22-01-2021

7. Place of submission of

Completed tender :To be dropped in the IT&S (Box No. 2)

Tender Box kept in the Reception Area at BHEL, Electronics Division, Mysore Road, Bangalore – 560 026.

This tender document contains Instructions to bidders, Scope of work, Price schedule etc. as follows:

1	Scope of Work and Instructions & Guidelines to bidders	Annexure - I
2	General Terms and Condition	Annexure - II
3	Commercial Terms & Conditions	Annexure - III
4	Security Deposit	Annexure - IV
5	Non-Disclosure Agreement	Annexure - V
6	EFT Format	Annexure - VI
7	Commercial Terms Compliance Statement	Annexure - VII
8	Price Bid Format	Annexure - VIII
9	Guidelines for reverse auction	Document

Note: The bidder shall return the duly filled in Tender Documents after affixing signature and seal on all pages.

Total no. of pages: 30 (not inclusive of RA guidelines)

Prepared by Checked by Approved by

Vishal Roday B.K. Dhrmaraju P. Parthasarathy Manager/DTG SDGM / DTG AGM / MS Contact no:



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ANNEXURE - I

1.1 SCOPE OF WORK

BHEL, Electronics Division, Mysore Road, Bangalore – 560 026 (A Government of India Undertaking) invites tenders for AMC OF BLADE SERVERS AND STORAGE for a period of two years for following items.

1.2 HARDWARE DETAILS

The equipment consists of identical setups of one blade chassis (with 5 blades) and a V7000 storage, at DC and DR. Both DC and DR are within the same campus. The storage is replicated through SAN switches (part of AMC scope). Out of 5 blades on each side, one is management blade, 2 half blades run windows hyperV virtualization, 2 full blades run Linux KVM virtualization. The hardware, firmware, code level of all these equipment is part of AMC.

Model Description	Machine Type	Model	Serial Number
IBM V7000 Storage	2076	124	78RFK1A
IBM V7000 Storage	2076	124	78REY6R
IBM V7000 Storage	2076	124	78RFPF7
IBM V7000 Storage	2076	124	78RFPDM
switch	2498	F24	10259GG
switch	2498	F24	10259HB
switch	2498	F24	10259LB
switch	2498	F24	10259GN
IBM BLADE Enclosure	8721	A1A	06ZPHR0
Chassis	0/21	AIA	OOZFIINO
Half Blade	8731	AC1	06ADFL1
Full Blade	7917	AC1	06VRYP6
Full Blade	7917	AC1	06VRYP5
Half Blade	8737	AC1	06AAGAP
Half Blade	8737	AC1	06AAGAL
IBM BLADE Enclosure	8721	A1A	06ZPHR1
Chassis	8721	AIA	OOZFIIKI
Half Blade	8731	AC1	06ADFLD
Full Blade	7917	AC1	06VRYP7
Full Blade	7917	AC1	06VRYP6
Half Blade	8737	AC1	06AAGAN
Half Blade	8737	AC1	06AAGAM



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1.3 TECHNICAL SCOPE

- 1.3.1 The Successful Bidder shall provide support for System/equipment at the Site of BHEL complex as per requirements of this tender. The support shall include host OS support (both windows and linux) and virtualization support/troubleshooting (both KVM and Hyper V), crash recovery etc. The OS license, and RHEL subscription is not part of AMC. The day to day operations management is not part of AMC.
- 1.3.2 BHEL may shift the equipment in different site/location during the contract period. The vendor shall carryout the shifting activity at its own cost, once during the contract period, if so directed by the Purchaser. Vendor will continue to provide warranty, support and services for the shifted equipment during the period.
- 1.3.3 Maintenance of the hardware, software and other equipment ensuring that full functionality thereof is available to BHEL throughout the contract period shall be as per the service level agreement.
- 1.3.5 Any travel, boarding and lodging incurred for the Engineer/representative for maintaining will be borne by the vendor.
- 1.3.6 AMC covers both hardware and software which are mentioned in asset details
- 1.3.7 All supplied software are entitled for upgrades released during the AMC period limited to drivers and patches.
- 1.3.8 Any complaint on servers, storage and other critical equipment has to be responded within same day.
- 1.3.9 Working windows for all servers and storage shall be on a 24 x 7 basis.

1.4 SERVICE LEVEL AGREEMENT

Vendor shall provide an uptime of 99% for system and 97 % per quarter on all hardware & software products on quarterly basis.

Vendor should provide support with response time of 12 hours and resolution time of 24 hours.

1.5 AVAILABILITY OF SPARES:

- 3.4.1 Sufficient stock of critical spares shall be maintained at sites or vendor's warehouse at all times to ensure the uptime as per SLA
- 1.6 SUPPORT MAF: . Bidder has to submit MAF from the OEM (Here IBM and Lenovo).



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1.7 SUPPORT COVERAGE:

Support SHALL COVER correction/replacement of faulty / defective Hardware and other supplied items inclusive of supply of all types of spare parts etc.

- 1.7.1 All Software Patches, Upgrades, updates, Service Packs, etc. of Software supplied by the OEM must be made available free of cost during the entire warranty period..
- 1.7.2 Maintenance and update patches, upgrades, updates and fixes of software supplied in the contract.

1.8 SUPPORT SHALL INCLUDE THE FOLLOWING

- 1.8.1 Repair / Replacement of faulty equipment including but not limited to all plastic and/or rubber parts, adapters, batteries, etc
- 1.8.2 Site inspection charges Expert Visit if required
- 1.8.3 Periodic maintenance, wherever required
- 1.8.4 Keeping sufficient spares to maintain the specified uptime.
- 1.8.5 One time shifting of equipment, within same premises.

1.9 THE OFFLINE SUPPORT SHALL HAVE

- 3.8.1 24x7 National telephonic supports.
- 3.8.2 There must be a single point of contact for any eventuality and an escalation matrix must be provided with the bid.
- 3.8.3 The bidder should clearly provide Escalation mechanism and the contacts/mobile phone number of OEM's technical resource.
- 3.8.4 Access to raise technical assistance request at hardware vendors / supplier website.

1 INSTRUCTIONS & GUIDELINES TO BIDDERS (TENDERERS):

2.1 BIDDER TO INFORM HIMSELF FULLY:

- 1.1.1 The bidder shall closely peruse all the clauses, requirements etc., indicated in the tender documents, before quoting. Should the bidder have any doubt about the meaning of any portion of the tender specifications or find discrepancies or omissions in the specifications or if the tender documents are found to be incomplete or require clarifications on any of the technical aspects, scope of work etc. he shall at once contact the official inviting the tenders, for clarifications, before submission of the tender.
- 1.1.2 Bidders are advised to study all the tender documents carefully. Any submission of tender by the bidder shall be deemed to have been done after careful study and examination



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of the tender documents and with the full understanding of the implications thereof.

1.1.3 Before tendering, the bidders are advised to inspect the machine and its environments and be well acquainted with the actual working and other prevailing conditions, position of materials and labour. They should be well versed with BHEL General Conditions of Contract, Instructions to tenderers, and specifications and all other documents which form part of the Annual maintenance contract

1.2 GOODS AND SERVICES TAX (GST):

- 1. BHEL EDN GSTIN number is 29AAACB4146P1ZB. All invoices to contain BHEL-EDN GSTIN No.
- 2. The Tenderers shall furnish the GSTIN Registration Number in their offer (GSTIN copy of the same to be enclosed).
- 3. The changes in GST rates due to statutory amendment of GST Act during the course of contract will be paid as applicable.
- 4. If not registered under GST, undertaking to be submitted that contractor will register and furnish copy of certificate, before submitting the first bill.
- 5. Taxes quoted in price Bid, Tick as applicable with %

IGST	
SGST + CGST	
UTGST + CGST	
HSN / SAC CODE	

- 6. The Bidder shall mention Bidder's GSTIN number in all quotations and Invoices submitted.
- 7. The Bidder shall also mention HSN (Harmonised System of Nomenclature) / SAC (Services Accounting Code) mandatorily in all quotations and invoices submitted.
- 8. Invoice submitted should be in the format as specified under GST Laws viz. all details as mentioned in Invoice Rules like GSTN registration number, invoice number, quantity, rate, value, taxes with nomenclature CGST, SGST, UGST, IGST mentioned separately, HSN Code / SAC Code etc. Invoice should be submitted in original for buyer plus duplicate for credit availment.
- 9. Payment of GST to Bidder will be made only if it is matching with data uploaded by the Bidder.
- 10. Bidders to give undertaking that GST as mentioned in the Invoice has been paid either through cash or admissible input credit and also filed the returns at the time of submission of invoice.
- 11. For invoices paid on Reverse charge basis "Tax payable on reverse charge basis" to be mentioned on the invoice.
- 12. In case GST credit is delayed/denied to BHEL due to non/delayed receipt of goods and/or tax invoice or expiry of timeline prescribed in GST law for availing such ITC, or any other reasons not attributable to BHEL, GST amount will be recoverable from vendor along



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with interest levied/leviable on BHEL.

- 13. In case vendor delays declaring such invoice in his return and GST credit availed by BHEL is denied or reversed subsequently as per GST law, GST amount paid by BHEL towards such ITC reversal as per GST law will be recoverable from vendor/contractor along with interest lyied/leviable on BHEL.
- 14. Any offer not complying with the above clauses is liable to be rejected.

2 PRE-QUALIFICATION CRITERIA:

3.1 The bidder must have successfully completed similar work, during last 7 years ending last day of month previous to the one in which offers are invited. The experience should be one of the following: Three similar completed works costing not less than the amount Rs. 16,00,000/-

OR

Two similar completed works costing not less than the amount Rs. 24,00,000 /-

OR

One similar completed work costing not less than the amount equal Rs. 48,00,000/-

Similar works" means maintenance of server / storage systems.

Bidder shall submit documentary evidence to support this.

3.2 Bidder shall have Average Annual financial turnover during the last 3 years, ending 31st March of the previous financial year, should be at least Rs. 48,00,000/-.

Attested copies of the Profit & Loss account, balance sheet etc., income tax return, VAT/service tax return of the last three years to be submitted as proof. Certificate from bankers/chartered accountant/IT return in this regard should be submitted along with the offer.

3.3 The bidder should have not been debarred / blacklisted by BHEL as on date of issue of this RFQ.

Declaration by authorized signatory of the bidder to be submitted for the same.

Note: Relevant portions, in the documents submitted in pursuance of eligibility criterion shall be highlighted. If the bidder failed to submit the relevant documents sought by BHEL, will be liable for rejection.

BHEL reserves the right to verify/ confirm all original documentary evidence submitted by vendors in support of the eligibility criteria. Upon verification, evaluation/ assessment, if any information furnished by the bidder is found to be false/ incorrect/forged, bid is liable for rejection.



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ANNEXURE -II

1. GENERAL TERMS AND CONDITIONS

1.1. SUBMISSION & OPENING OF BIDS

The offer shall be submitted in **Two** parts as follows in separate sealed envelopes.

1.2. PART-I: EMD & TECHNO-COMMERCIAL BID

This part shall consist of the following:

a) EMD shall be deposited as Earnest Money deposited with BHEL through online payment and the receipt of payment made has to be submitted with Techno- commercial bid (Part-1).

The URL LINK/STEPS to make EMD payment is given below.

1 The link: https://www.onlinesbi.com/prelogin/icollecthome.htm

2 Agree the terms and condition Click on proceed

3 Choose State of Corporate: KARNATAKA
4 Type of Corporate : INDUSTRY

5 Select Industry : BHARAT HEAVY ELECTRICALS LTD

6 Select category : **OTHERS**

7 Fill the necessary information

8 Make the payment through any net banking/Debit card

9 Download Receipt keep it for reference.

Please note that no charges are levied for the transactions.

- b) In the absence of submission of receipt of EMD, the offer is liable for rejection; however eligible MSE bidders are exempted. (exempted in case of MSME, bidder has to provide valid MSME certificate).
- c) The Earnest Money will be refunded to the bidders after finalization of the award of work.
- d) Commercial terms compliance statement as per enclosed format only.
- e) Unpriced copy of price bid as per enclosed format only.
- 1.3. BHEL reserves the right to accept or reject the technical offer. Price bids of only technocommercially short listed bidders will be opened. The technical & commercial bid should not include prices.

1.4. PART-II: PRICE BID

 a) Price bid containing PRICES only is to be submitted (in the enclosed Price Schedule format only). Prices shall be quoted in Indian Rupees only. Bidder has to give details of applicable

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GST.

b) Price Bid should not contain any technical details and/or Commercial Terms & Conditions as the same are supposed to be contained in PART-I only so that the same can be evaluated before opening of Price Bid(s).

1.5. **MARKING ON ENVELOPE**: Part-I and Part-II offers shall be submitted in two separate envelopes with bidder's distinctive SEAL and super-scribed as follows.

PART – I: 1. TENDER ENQUIRY NUMBER AND ITEM DESCRIPTION

2. DUE DATE OF OPENING

3. "TECHNO-COMMERCIAL BID"

PART – II: 1. TENDER ENQUIRY NUMBER AND ITEM DESCRIPTION

2. DUE DATE OF OPENING

3. "PRICE BID"

1.6 Tenders should be addressed to the **Sr.Manager (DTG)**, **Electronics Division**, **Bharat Heavy Electricals Limited**, **Mysore Road**, **Bangalore** – **560 026**. The full name and address of the bidder, the name of the work and date of opening should be indicated on the cover

In case of any difficulty in dropping the tender in the designated tender box, it may be handed over to the following personnel before the due date and time:

- 1) Mr. Vishal Roday, DTG, 080-26998177 Email: roday@bhel.in
- 1.7. Tenders submitted by post should be sent by "Registered Post with Acknowledgement Due". These should be posted with due consideration for any delay in postal delivery. Tenders received after the due date and time of opening of tenders is liable to be rejected.
- 1.8. Please note that the tender will be opened in the presence of the tenderer or his authorized representatives (maximum two per organization) who choose to be present with authorization letters. If in any case, the date of tender opening falls on Holiday, the tender will be opened on the next working day.

2. General Instructions and Guidelines

- 2.1. The local address of the bidder, the name of the person to whom all the correspondence are to be addressed should be indicated with telephone number and FAX / E-mail address.
- 2.2. Bidder shall fill in all the required particulars in the format provided for this purpose in the



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tender documents and also sign each and every page of the tender document including the drawings attached there to before submitting tender.

- 2.3. Bidder shall not increase their quoted rates, once the bidder has submitted his quotation and during execution of the entire contract period in case his tender is accepted.
- 2.4. In case, bidder finds discrepancies or omissions in the details attached to the tender documents or should be in doubt as to their meaning he should at once address to the authority inviting the tender for clarifications. Every endeavor is made to avoid any error which can materially affect the basis of the tender but the successful bidder shall take upon himself to provide for the risk of any error which may be subsequently discovered and shall make no subsequent claim on account thereof.
- 2.5. In the event of tender being submitted by a firm the tender must be signed separately and legibly by each partner or member of the firm or in their absence, by the person holding the power of Attorney on behalf of the firm concerned.
- 2.6. If after opening of tenders, a bidder revokes his tender or increases his earlier quoted rates or after acceptance of his tender does not commence the work in accordance with the contract/order, the Earnest Money deposited by him will be forfeited and acceptance of his tender withdrawn.
- 2.7. Tenders are liable for rejection, If tender is:
 - a) conditional and unsigned
 - b) containing absurd rates and amounts
 - c) incomplete or otherwise considered defective
 - d) not in accordance with the tender conditions.
 - e) not submitted in the prescribed forms.
 - f) received after due date and time (late offer).
- 2.8. If the bidder deliberately gives wrong information in his tender, BHEL reserve the right to reject such tenders at any stage. Further the bidder will be liable for any damage caused.
- 2.9. Words imparting the singular number shall also be deemed to include the plural number and vice-versa where the context so requires.
- 2.10. No correspondence shall be entertained from the bidders after the opening of Price Bid(s).
- 2.11. Unsolicited revised Price Bids shall not be entertained at any stage of the tendering process and will lead to automatic disqualification of the party's bid



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2.12. The BHARAT HEAVY ELECTRICALS LIMITED reserve the right to reject any or all the tenders received or accept any tender or part thereof without assigning any reason thereof.

3. RATES

- 3.1. The rates quoted in the tender shall remain valid for a period of 'SIX MONTHS' from the date of opening of tender
- 3.2. Rates are to be quoted as per Price Bid Format only providing details of prevailing rates of GST. Bidders, in their own interest, are requested to check up the different tax tariffs. After opening of Price Bid, no request for any change in rates/tariff due to above will be entertained.
- 3.3. Unit rates should be quoted in figures as well as in words in Indian Currency only, i.e. Rupees and Paise with reference to each model.
- 3.4. In quoting their rates, the bidders are advised to take into account all factors including any fluctuations in market rates. No claim for enhanced rates will be entertained on this account after acceptance of the tender or during the currency of the contract.

4. TENDER EVALUATION

4.1. Stage-I: Evaluation of Techno- Commercial Bid

- a) Techno-commercial bid of the bidder shall be evaluated for acceptability of Techno-commercial offer.
- b) During the Techno-commercial Evaluation of the bid, clarification and queries requested by BHEL shall be responded to within the reasonable time in order to avoid delay in evaluation of Techno-commercial bid. Failure to do so may result in rejection of the bid.
- c) Eligibility criteria are mandatory requirements to be met by the Bidder. Only those Bidders who meet all the requirements as per PRE-QUALIFICATION CRITERIA FOR BIDDERS will be considered for further evaluation.

4.2. Stage –II: Evaluation of the Price Bid:

- a) Only Techno-commercial cleared offers will be considered for price evaluation.
- b) Evaluation of the offer will be based on L1 of total cost to BHEL for the entire scope of work



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c) The Total Price shall be for the complete scope, inclusive of comprehensive on-site maintenance including repair/replacement of parts during the entire AMC period, All applicable GST etc., should be clearly indicated in price bid format.

d) <u>Discrepancy in Words & Figures - quoted in price bid</u>

- 4.2.e.1. If, in the price structure quoted for the required goods/ services/ works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly.
- 4.2.e.2. If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- 4.2.e.3. If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (4.2.e.1) and (4.2.e.2) above.
- 4.2.e.4. If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date up to which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored

5. ETHICAL STANDARD:

5.1. Bidders are expected to observe the highest standard of ethics during the execution of this contract. In pursuit of this policy, BHEL will reject a proposal for award if it determines that the vendor being considered for award has engaged in corrupt or fraudulent practices in competing for the contract. for the purposes of this provision, the terms set forth below are defined as follows: a) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action in the procurement process or in contract execution; and b) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process including collusive practices designed to establish bid prices at artificial, non-competitive levels to deprive the benefits of competition to BHEL. By signing the bid forwarding letter, the bidder represents that for the software it supplies, it is the owner of the intellectual property rights. Willful misrepresentation of these facts shall be considered a fraudulent practice without prejudice to other remedies that BHEL take.



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ANNEXURE - III

1. COMMERCIAL TERMS & CONDITIONS

1.1. ORDER ACKNOWLEDGMENT

Letter of acceptance of the Order / Contract is to be submitted within one week.

1.2. PERIOD OF CONTRACT:

The period of contract is for One year.

1.3. VALIDITY OF OFFER:

The offer should be valid for 3 months from the date of opening of techno-commercial bid.

1.4. PAYMENT TERM

AMC period will commence from the date mentioned in our order. The payment will be made on quarterly basis in arrears after completion of each quarter and submission of invoice(s).

Payment will be through Electronic Fund Transfer (EFT) only. Details regarding bank account shall be provided in BHEL's standard format. The EFT or Pay link Direct Credit Form is enclosed. Bidder needs to fill the details as per the EFT or Pay link Direct Credit Form and attach a copy of Cancelled Cheque with it.

1.5. DEDUCTION FOR DOWNTIME

Deduction will be affected if a component is down beyond 3 percent grace time.

If any of the component is down for Y hours beyond 3% of grace downtime in a quarter, ie (less than 97% uptime),

Quarterly Maintenance Charges amount of the component is Rs. B Then the deduction will be: Rs. (B / 90) *(Y/24)

If a component downtimes results in downtime/unavailability of other equipment also, the downtime shall be deducted for all such equipment.

Note:

- Vendor has to provide component wise break-up of maintenance charges.
- If any equipment is down continuously for a month in spite of being serviced, the equipment shall have to be replaced by the Vendor, without any extra charge.



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Gram : BHARATELEC Fax : 080-26740137 PHONE : 26998...... (EPABX. NO.)

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Cumulative deduction for downtime shall be restricted to 10% of the order value. If Cumulative deduction for downtime exceeds the above mentioned limit then the Purchaser, without prejudice to any other right that it may have in this behalf, reserves the right to terminate the Contract.

There shall be no downtime due to mutually agreed scheduled maintenance of equipment, network equipment fault, fault due to mishandling of equipment by users or due to prolonged power outage.

If the uptime of a particular equipment/system falls below 90% continuously for 3 months, the equipment/system shall have to be replaced with the new equipment by the vendor without any extra cost to BHEL.

1.6. **CONFIDENTIALITY**

Vendor shall, at all times, undertake to maintain complete confidentiality of all data, information, software, drawings & documents, etc. belonging to BHEL and also of the Equipment, procedures, reports, input documents, manuals, results and any other company documents discussed and/or finalized during the course of execution of the order/contract. A third party non-disclosure agreement has to be submitted by the Vendor as per the sample format (Annexure-V).

1.7. **FORE CLOSURE**

BHEL reserves the right to foreclose the contract or remove equipment/item(s) from the contract at any point of time with prior intimation.

1.8. **ARBITRATION**:

All disputes or differences whatsoever which may arise at any time during execution of the Contract shall be mutually settled by BHEL and Vendor as per provision of the Contract. However, in the event such disputes cannot be settled mutually, such disputes shall be settled as per the Arbitration and reconciliation Act, 1996 of the Govt. of India and its subsequent amendments. In case of disputes with the Central PSUs, the same shall be settled at Bangalore as per the Guidelines of the Govt. of India. However, during the period such disputes are settled either by mutual discussions between the parties or by legal means, Vendor shall continue to do the work as per terms & conditions of Contract.

1.9. SUB-CONTRACTING

Order/contract or any part thereof shall not be sub-contracted, assigned or otherwise transferred without prior written consent of the BHEL which will not be unreasonably withheld.

1.10.LIMITATION OF LIABILITY

The Vendor's liability will be limited to the scope of this contract only.

1.11. RISK PURCHASE



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BHEL reserves the right to purchase from elsewhere at the risk and cost of the Contractor, either the whole or part of

- a) The Systems/Equipment, which the Contractor has failed to deliver within the stipulated delivery period in the concerned Purchase Order or if the same were not available, the best and the nearest available substitute(s) thereof which is not technically inferior to the undelivered System/Goods.
- b)The warranty and support which the Contractor has failed to provide in respect of the supplied system/equipment suffering from not less than 1 month of downtime. The Contractor shall compensate the Client for any loss or additional expense, which the Client may sustain by reason of such purchase. The Client may recover the amount from any money due to the Contractor in respect of this contract or any other contract which the Contractor has with Purchaser.

 This clause will be operated only after completion of delivery period including extended period with LD, if any.

1.12. COMPLIANCE TO ESI / PF ACTS

- a) The vendor shall comply with the provision of Employees Provident Fund and Miscellaneous Provisions Act 1952 and rules, regulations and other orders issued thereunder. He as an employer shall be liable to pay employer's contribution/deductions towards PF under the PF Act in respect of all labour employed by him for the execution of the contract in accordance with the provisions of the Employees Provident Funds and Miscellaneous Provisions Act, 1952 as amended from time to time. For this purpose he shall indicate the code number obtained from the Regional Provident Fund Commissioner or he should obtain a code number if he has not and produce the Photostat copy of the challan / receipt of monthly remittance of the contribution made by him to the PF Commissioner. Final payments due to him will be released only on production of a "No due certificate" from the Regional Provident Fund Commissioner if applicable. He shall also furnish such returns as are due, under the Act, to be sent to the appropriate authorities through the Principle Employer".
- b) The Vendor should get himself registered with the E.S.I. Authorities as an independent Employer, obtain a separate code number and remit the dues in respect of the labour employed by him for the work and produce the challans / Receipts of remittance of the ESI contributions due under the E.S.I. Act to the Company authorities. He shall also furnish such returns, as are due under the Act, to be sent to the appropriate authorities through the Principal Employer.
- c) If any action is brought in by P.F. Commissioner/ESI authorities on BHEL for the work done by the Vendor for his labourers regarding PF/ESI amount due, short remittances, nonremittances etc., the Vendor shall defend the case on behalf of BHEL and/or reimburse BHEL the expenses so incurred.
- d) If applicable, the vendor shall insure all his labourers and materials. Any claim by his employees for damages shall be settled by the vendor even if action is against BHEL or to reimburse the legal expenses incurred by BHEL.



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- e) Vendor shall produce necessary records, documents, explanation whenever he is called upon to by any Government agencies like ESI, PF, VIGILANCE etc.
- f) Above is applicable for the Service Engineer stationed in EDN by the vendor for providing the desired levels of service at both EDN and ESD.

1.13. **SECURITY DEPOSIT:**

Successful vendor shall make Security Deposit as per Annexure IV.

1.14. MAF SUBMISSION: The bidder shall submit MAF for the equipment quoted, Namely Storage and Servers for Along with the bid. Without the MAF's the bid is liable to be rejected.



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ANNEXURE-IV

Security Deposit:

The total amount of **Security Deposit will be 5% of the Contract value**. The security Deposit should be collected before start of the work by the contractor.

Modes of deposit:

- EMD of the successful tenderer shall be converted and adjusted against the security deposit.
- ii) Cash (as permissible under the Income Tax Act)
- iii) Pay Order, Demand Draft in favour of BHEL.
- iv) Local cheques of scheduled banks, subject to realization.
- v) Securities available from Post Offices such as National Savings Certificates, Kisan Vikas Patras etc. (Certificates should be held in the name of Contractor furnishing the security and duly pledged in favour of BHEL and discharged on the back).
- vi) Bank Guarantee from Scheduled Banks / Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL.
- vii) Fixed Deposit Receipt issued by Scheduled Banks / Public Financial Institutions as defined in the Companies Act . The FDR should be in the name of the contractor, A/C BHEL, duly discharged on the back.
- viii) Security deposit can also be recovered at the rate of 10% from the running bills. However in such cases at least 50% of the Security Deposit should be collected before start of the work and the balance 50% may be recovered from the running bills.
- ix) The security deposit shall not carry any interest.

NOTE: Acceptance of Security Deposit against Sl. No. (iv) and (vi) above will be subject to hypothecation or endorsement on the documents in favour of BHEL. However, BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith.

Security deposit shall not be refunded to the contractor except in accordance with the terms of the contract.



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Gram : BHARATELEC

PHONE: 26998....

: 080-26740137

(EPABX. NO.)

ANNEXURE-V

THIRD PARTY NON-DISCLOSURE AGREEMENT

, on behalf of	.(name of the Vendor),
(Address), (hereinaft	er vendor) acknowledge that the information
received or generated, directly or indirectly, while working w	,
contract for AMC for Blade Server is confidential and that	the nature of the business of BHEL is such
that the following conditions are reasonable, and therefore ex	secute this agreement in favour of BHEL:

We warrant and agree as follows:

- 1. The vendor hereby declare and acknowledge the fact that in the performance of contract with BHEL, the Vendor or any other personnel employed or engaged directly or indirectly by vendor will be exposed to various Confidential Information of BHEL i.e. information or material that is valuable to Company and not generally known or readily ascertainable or not intended to be known in the industry and other Institutions and further that vendor or any other personnel employed or engaged directly or indirectly by vendor shall disclose directly or indirectly any information or part of such information of BHEL. Without restricting the generality of the foregoing the Confidential Information aforesaid includes, but not limited to:
 - (a) Technical information concerning BHEL's, services and offerings, domestic and international operating model/s, contacts in various countries, correspondence and other such information including but not limited to BHEL's methods, drawings, processes, formulae, compositions, systems, techniques, inventions, computer programs / data / configuration and research projects etc. not available in the public domain;
 - (b) Information concerning BHEL's business, including but not limited to its contracts with various concerns, project schedules, pricing data, estimates, financial or marketing data, consortium partners, collaborators, JVs, cost information, profits, sales information, accounting and unpublished financial information, business plans, markets and marketing methods, customer lists and customer information, purchasing techniques, supplier lists and supplier information and advertising strategies;
 - (c) Information concerning BHEL's employees, including their personal data, salaries, strengths, weaknesses and skills;
 - (d) information submitted by BHEL's customers, suppliers, employees, consultants or coventure partners with BHEL for study, evaluation or use;
 - (e) Information of Quality systems, procedures and manuals and any other particulars developed exclusively at and for the BHEL or by its Consultants and
 - (f) Any other information not generally known to the public which, if misused or disclosed, could reasonably be expected to adversely affect BHEL's interests.
- 2. The Vendor further covenants with the BHEL that the unauthorized disclosure or use of such Confidential Information by Vendor contrary to the agreement herein would cause
- 3. Irreparable harm and significant injury to the BHEL, the degree of which may be difficult to ascertain. Accordingly, the Vendor agrees that BHEL will have the right to withheld any benefits which may



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accrue for the Vendor from the contract(s) offered or assigned or awarded to him by the BHEL and take any necessary action for protection of such confidential information or for compensating losses that may be suffered due to such contravention of this agreement by the Vendor.

- 4. Further the Vendor agrees to the BHEL that in case he has committed or found to have been party to a breach of any provision of this Agreement, BHEL shall have the right to forthwith terminate the Vendor from the contract(s) with BHEL without any compensation and also to claim or recover any damages from him towards making good of the losses that the BHEL may suffer due to such violation by the Vendor without prejudice to any other right or claim for remedy, it may have at law or in contract.
- 5. In any such event of such termination, the Vendor shall, immediately return all copies of Confidential Information of the BHEL referred to in this Agreement.
- 6. The Vendor further agrees to the BHEL that
 - i. No failure nor any delay in exercising on the part of BHEL, any right or remedy under this Agreement, shall operate as a waiver thereof (in whole or in part), nor shall any single or partial exercise of any right or remedy prevent any further, future or other exercise thereof or any other right or remedy. The rights and remedies existing by virtue of this Agreement shall be cumulative and not exclusive of any rights or remedies provided by law.
 - ii. No term or provision hereof will be considered waived by BHEL, and no breach excused by it, unless such waiver or consent is in writing signed by an authorized representative of BHEL.
 - iii. No consent to, or waiver of, a breach by BHEL, whether express or implied, will constitute a consent to, waiver of, or excuse of any other, different, or subsequent breach by Vendor
- 7. The Vendor hereby irrevocably and unconditionally consent to submit to the exclusive jurisdiction of the courts of the Bangalore for any actions, suits or proceedings arising out of or relating to this Agreement and further agree that service of any communication, process, summons, notice or document by registered mail or courier service to the address set forth above shall be effective service of process for any communication, action, suit or proceeding brought against the Vendor.
- 8. This Agreement may be amended or supplemented only by a writing that is signed by duly authorized representatives of both parties.
- 9. Notwithstanding any provision herein contained, nothing contained in this Agreement requires BHEL to proceed with the Contract, or to refrain from pursuing the contract with a third party and any provision herein contained shall not be construed as imposing on BHEL an obligation to provide or disclose any information
- 10. If any part of this Agreement is found invalid or unenforceable, that part will be amended to achieve as nearly as possible to achieve the same economic and legal effect as the original provision and notwithstanding that the remainder of this Agreement will remain in full force all times.
- 11. It further agreed that Vendor on conclusion of contract, shall return to BHEL all documents and property of BHEL, including but not necessarily limited to: drawings, blueprints, reports, manuals, computer programs/data/configuration, and all other materials and all copies thereof relating in any way to BHEL, or in any way obtained by Vendor during the course of contract. Vendor further

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- 12. agree that vendor, or any others employed or engaged by vendor shall not retain copies, notes or abstracts of the foregoing.
- 13. This obligation of confidence shall continue after the conclusion of the contract also.
- 14. Vendor acknowledge that the aforesaid restrictions are necessary and fundamental to the business of the Parties, and are reasonable given the nature of the business carried on by the Parties. Vendor agree that this agreement shall be governed by and construed in accordance with the laws of India.

•	on behalf of aforesaid vendor erms and its respective meanings; and v	e e e e e e e e e e e e e e e e e e e
Datedof20		
Signature		
Seal		



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ANNEXURE -VI

(EPABX. NO.)

EFT FORMAT

Electronic Funds Transfer (EFT) OR Paylink Direct Credit Form

	Please Fill up the form in CAPITAL ITYPE OF REQUEST(Tick one):	CREA		CHANGE
	BUEL Vander / Supplier Code			1
	BHEL Vendor / Supplier Code: Company Name :	<u> </u>		1
	The state of the s			
	Permanent Account Number(PAN): Address			
	Address			
		<u> </u>		
	City:	PINCODE		STATE
	Contact Person(s)			
	Telephone No:	 		1
	Fax No:	-		1
				1
	e-mail id:			ł
	. 	<u> </u>		l
	1 Bank Name:			
7	2 Bank Address:			
	3 Bank Telephone No:			
	4 Bank Account No:			
	5 Account Type: Savings/Cash Credit			
•	6 9 Digit Code Number of Bank and br	ranch		
	appearing on MICR cheque issued b	oy Bank		
1	7 Bank swift Code(applicable for EFT	only)		
	B Bank IFSC code(applicable for RTG			
	NEFT IFSC CODE	٥,		
	I hereby certify that the particulars githat I, as a representative for the about Bangalore to electronically deposit p If the transaction is delayed or not effiniformation, I would not hold BHEL /	ove named Cor eayments to the ffected at all for transfering Ba	mpany, hereby designated bar reasons of inc nk responsible.	authorise BHEL, EDN, ink account. complete or incorrect
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under	ring letter and a		rge the resposibility
	requesting a change or cancellation. I have read the contents of the cover	ring letter and a		rge the resposibility
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under	ring letter and a		rge the resposibility
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date:	ring letter and a		
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation:	ring letter and a		
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory:	ring letter and a er ECS / EFT.	agree to discha	
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal	ring letter and a er ECS / EFT. Bank Cert	agree to discha	Telephone NO. with STD Code
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that	ring letter and a er ECS / EFT. Bank Cert has an Acc	agree to discha ificate ount No	Telephone NO. with STD Code
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal	ring letter and a er ECS / EFT. Bank Cert has an Acc	agree to discha ificate ount No	Telephone NO. with STD Code
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that we confirm that the bank details give	ring letter and a er ECS / EFT. Bank Cert has an Acc	agree to discha ificate ount No	Telephone NO. with STD Code with us and or records.
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that we confirm that the bank details give Date:	ring letter and a er ECS / EFT. Bank Cert has an Acc	agree to discha ificate ount No	Telephone NO. with STD Code with us and or records.
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that we confirm that the bank details give Date: Place:	ring letter and a er ECS / EFT. Bank Cert has an Accentage and above are contage.	agree to discha ificate ount No orrect as per ou	Telephone NO. with STD Code with us and records. Signature
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that we confirm that the bank details give Date: Place: Please return completed form along	ring letter and a er ECS / EFT. Bank Cert has an Accentage and above are contage.	agree to discha ificate ount No orrect as per ou	Telephone NO. with STD Code with us and records. Signature
	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that we confirm that the bank details give Date: Place: Please return completed form along Bharath Heavy Electricals Ltd,	ring letter and a er ECS / EFT. Bank Cert has an Accentage and above are contage.	agree to discha ificate ount No orrect as per ou	Telephone NO. with STD Code with us and records. Signature
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	requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under Date: Authorised Signatory: Designation: Company Seal We certify that we confirm that the bank details give Date: Place: Please return completed form along Bharath Heavy Electricals Ltd,	ring letter and a er ECS / EFT. Bank Cert has an Accentage and above are contage.	agree to discha ificate ount No orrect as per ou	Telephone NO. with STD Code with us and records. Signature



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ELECTRONICS DIVISION P.B. No. 2606, Mysore Road, Bangalore - 560 026

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(EPABX. NO.)

ANNEXURE -VII

COMMERCIAL TERMS COMPLIANCE STATEMENT

	Description	Agreed / Yes / No	Remarks if any
1	Scope of Work: Whether the bidder has understood the scope work and indicated in the tender (If there is any clarification required, the same may be got cleared from the Executive in charge before submitting the offer).		
2	Period of Contract: The period of contract is for 2 years. However BHEL reserves the right to terminate the contract at any time without any prior notice or reasons whatsoever if in our judgment the performance is not satisfactory without any liability whatsoever on the part of BHEL.		
3	Validity of the Offer: Whether the bidder agrees to that offer should be valid for 3 months from the date of opening of techno-commercial bid.		
4	Earnest Money Deposit: Whether the bidder has agreed to submit EMD as per terms and conditions and submitted along with technocommercial bid.		
5	Payment Term: Whether the Bidder agrees for Payment terms as per clause 1.4 of Annexure- III.		
6	Technical Scope: Whether bidder has agreed to technical scope, as mentioned in 1.3 of Annexure - I.		
7	Deduction in Downtime: Whether the bidder has agreed for deduction in case of downtime as per clause, sub clauses of 1.5 of Annexure- III		



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			Demonto if
	Description	Agreed /	Remarks if
	Confidentiality	Yes / No	any
8	Confidentiality: Whether Bidder has agreed to maintain confidentiality as per Clause 1.7 of Annexure –III. Bidder shall execute a third party non-disclosure agreement as per the sample format, in case of award of order.		
9	Fore-closure: Whether the Bidder agrees for fore-closure as per clause 1.8 of Annexure –III.		
10	Sub-Contracting: Whether the Bidder has agreed that the order/contract or any part thereof shall not be sub- contracted, assigned or otherwise transferred without prior written consent of the Purchaser as per clause 1.10 of Annexure - III.		
11	Limitation of Liability: Whether the Bidder has agreed for Limitation of Liability term as per clause 1.11 of Annexure- III.		
12	Compliance to ESI / PF Act: Whether the Bidder agreed to comply with applicable ESI/PF rules and regulations as per clause 1.12 of Annexure- III.		
13	Security deposit: Whether the Bidder agrees for Security Deposit terms as per clause 1.13 of Annexure- III.		
14	MAF Submission: Whether the Bidder agrees for MAF Submission as per clause 1.14 of Annexure- III.		



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(EPABX. NO.)

ANNEXURE-VIII

PRICE SCHEDULE

SI. No.	Product Description	Serial No.	Qty	Rate (per quarter) INR	AMC Value for 2 years in INR	Applicable tax %	AMC value with taxes for 2 years
	TOTAL AMC CHARGES						
	One time shifting charges						
	FINAL	PRICE*					

^{*}The final price shall be considered for evaluation.

Details of any other Taxes applicable:	
Date:	Bidder's Signature & Seal



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ELECTRONICS DIVISION
P.B. No. 2606, Mysore Road, Bangalore - 560 026

Tender Ref: BHEL/EDN/DTG/PRN/AMC/2020

Annexure VI

BUSINESS RULES FOR ONLINE REVERSE AUCTION

Business Rules, Terms & Conditions of Online Reverse Auction for the "COMPREHENSIVE AMC FOR LENEVO PCs at BHEL-Electronics Division" vide tender enquiry ref. no. **BHEL/EDN/DTG/BLADE/AMC/2020 Dt.21-10-2020**.

BUYER'S NAME	Bharat Heavy Electricals Limited Electronics Division
AUCTION TO BE CONDUCTED BY	To be intimated later
DATE & TIME OF AUCTION	Auction Date: To be intimated later Online Sealed Bid Time: To be intimated later Online Reverse Auction Time: To be intimated later Auction website: To be intimated later



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This has reference to tender no BHEL/EDN/DTG/BLADE/AMC/2020 Dt.21-10-2020.. BHEL shall finalise the Rates for the COMPREHENSIVE AMC FOR LENEVO PCs through Reverse Auction mode. BHEL has made arrangement with M/s. ______, who shall be BHEL's authorized service provider for the same. Bidders should go through the instructions given below and submit acceptance of the same.

The technical & commercial terms are as per (a) BHEL Tender Enq. no BHEL/EDN/DTG/BLADE/AMC/2020 Dt.21-10-2020., (b) Bidders' technical & commercial bid (in case of two-part bid) and (c) subsequent correspondences between BHEL and the bidders, if any.

1. Procedure of Reverse Auctioning

- i. **Online Sealed Bid:** This duration of online sealed bid will be ----- minutes. All bidders to submit their online sealed bids during this period. ii. Online Reverse Auction: The 'opening price' i.e. start price for RA and 'bid decrement' will be decided by BHEL.
- iii. If BHEL decides the lowest online sealed bid as the starting price, then the lowest bidder in online sealed bid shall be shown as current L1 automatically by the system and no acceptance of that price is required. System shall have the provision to indicate this bid as current L1.
- iv. Bidders by offering a minimum bid decrement or the multiples thereof can displace a standing lowest bid and become "L1" and this continues as an iterative process.
- V. After the completion of the online reverse auction, the Closing Price (CP) shall be available for further processing.
- **2. Schedule for Reverse Auction:** The Reverse Auction is tentatively scheduled on {date}: and the duration of online sealed bid will be ----- minutes. All bidders to submit their online sealed bids during this period.
 - Online Sealed Bid:-

- Start Time: To be intimated later

- Close Time: To be intimated later

- Online Reverse Auction:-

• Start Time: To be intimated later

• Close Time: To be intimated later



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3. Auction extension time: If a bidder places a bid in the last ----- minutes of closing of the Reverse Auction and if that bid gets accepted, then the auction's duration shall get extended automatically for another ----- minutes, for the entire auction (i.e. for all the items in the auction), from the time that bid comes in. Please note

that the auto-extension will take place only if a bid comes in those last ----- minutes and if that bid gets accepted as the lowest bid. If the bid does not get accepted as the lowest bid, the auto-extension will not take place even if that bid might have come in the last ----- minutes. In case, there is no bid in the last ----- minutes of closing of Reverse Auction, the auction shall get closed automatically without any extension. However, bidders are advised not to wait till the last minute or last few seconds to enter their bid during the auto-extension period to avoid complications related with internet connectivity, network problems, system crash down, power failure, etc.

The above process will continue till completion of Reverse Auction. Complaints/ Grievances, if any, regarding denial of service or any related issue should be given in writing thru e-mail/ fax to M/s. ______ with a copy to BHEL within 15 minutes prior to initial closing time of Online Reverse Auction.

- **4. Bid price:** The Bidder has to quote the {.......} Price inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, ED + cess, CST against C-form, Freight (bidder to provide original Freight paid receipt), insurance charges, etc. including loading (if indicated by BHEL due to deviations in technical/ commercial terms) for the Items specified. Details are as shown in Excel Sheet for calculation of total cost to BHEL (To be specified by Unit as per NIT conditions).
- **5. Bidding currency and unit of measurement:** Bidding will be conducted in *Indian Rupees per Unit* of the material as per the specifications {...} In case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on scheduled date of tender opening (Part-I bid) shall be considered for conversion in Indian Rupees. If the relevant day happens to be a Bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken.
- **6. Validity of bids:** Price shall be valid for 120 days from the date of reverse auction. These shall not be subjected to any change whatsoever.
- 7. Lowest bid of a bidder: In case the bidder submits more than one bid, the lowest bid at the end of Online Reverse Auction will be considered as the bidder's final offer to execute the work.



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P.B. No. 2606, Mysore Road, Bangalore - 560 026 Tender Ref: BHEL/EDN/DTG/PRN/AMC/2020 8. Bidders shall be assigned a Unique User Name & Password by M/s. Bidders are advised to change the Password and edit the information in the Registration Page after the receipt of initial Password from M/s. confidentiality. All bids made from the Login ID given to the bidders will be deemed to have been made by the bidders/ bidders' company. 9. Post auction procedure: BHEL will proceed with the Lowest Bid in the Reverse Auction for further processing. **10.** Any commercial/ technical loading shall be intimated to bidders prior to RA. The excel sheet provided in this regard shall cover all these aspects. Commercial/technical loading if any, shall be added by the respective bidder in its price during online sealed bid & Online Reverse Auction. Modalities of loading & de-loading shall be separately intimated to the bidders. The responsibility for correctness of total cost to BHEL shall lie with the bidders. **11.** Computerized reverse auction shall be conducted bv BHEL (through), on pre-specified date, while the bidders shall be quoting from their own offices/ place of their choice. Internet connectivity shall have to be ensured by bidders themselves. During the RA process if a bidder is not able to bid and requests for extension of time by FAX/ email/ phone then time extension of additional 15 minutes will be given by the service provider provided such requests come before 5 minutes of auction closing time. However, only one such request per bidder can be entertained. Despite this extension if bidder fails to upload his prices due to extreme case of failure of Internet connectivity, (due to any reason whatsoever may be) it is the bidders' responsibility/ decision to send fax communication immediately to M/s. furnishing the price the bidder wants to bid online with a request to the service provider to upload the faxed price online so that the service provider will upload that price online on behalf of the Bidder. It shall be noted clearly that the concerned bidder communicating this price to service provider has to solely ensure that the fax message is received by the service provider in a readable/legible form and also the Bidder should simultaneously check up with service provider about the clear receipt of the price faxed. It shall also be clearly understood that the bidder shall be at liberty to send such fax communications of prices to be uploaded by the service provider only within the closure of Bid time and under no circumstance it shall

be allowed beyond the closure of Bid time /reverse auction. It shall also be noted that the service provider should be given a reasonable required time by the bidders, to upload such



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prices online and if such required time is not available at the disposal of the Service provider at the time of receipt of the fax message from the bidders, the service provider will not be uploading the prices and either BHEL or the service provider are not responsible for this unforeseen circumstances. In order to ward-off such contingent situation bidders are requested to make all the necessary arrangements/ alternatives whatever required so that they are able to circumvent such situation and still be able to participate in the reverse auction successfully. Failure of power or loss of connectivity at the premises of bidders during the Reverse auction cannot be the cause for not participating in the reverse auction. On account of this, the time for the auction cannot be extended and neither BHEL nor M/s. is responsible for such eventualities.

- **12. Proxy bids**: Proxy bidding feature is a pro-bidder feature to safeguard the bidder's interest of any internet failure or to avoid last minute rush. The proxy feature allows bidders to place an automated bid in the system directly in an auction and bid without having to enter a new amount each time a competing bidder submits a new offer. The bid amount that a bidder enters is the minimum that the bidder is willing to offer. Here the software bids on behalf of the bidder. This obviates the need for the bidder participating in the bidding process until the proxy bid amount is decrementally reached by other bidders.
- When proxy bid amount is reached, the bidder (who has submitted the proxy bid) has an option to start participating in the bidding process. The proxy amount is the minimum amount that the bidder is willing to offer. During the course of bidding, the bidder cannot delete or change the amount of a proxy bid. Bids are submitted in decrements (decreasing bid amounts). The application automates proxy bidding by processing proxy bids automatically, according to the decrement that then auction originator originally established when creating the auction, submitting offers to the next bid decrement each time a competing bidder bids, regardless of the fact whether the competing bids are submitted as proxy or standard bids.
- However, it may please be noted that if a manual bid and proxy bid are submitted at the same instant manual bid will be recognized as the L1 at that instant. In case of more than one proxy bid, the system shall bid till it crosses the threshold value of 'each lowest proxy bid' and thereafter allow the competition to decide the final L1 price. Proxy bids are fed into the system directly by the respective bidders. As such this information is privy only to the respective bidder(s).



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13.	Bidders are advised to get fully trained and clear all their doubts such as refreshing of screen,
	quantity being auctioned, tender value being auctioned etc from M/s.
14.	M/s, shall arrange to demonstrate/ train the bidder or bidder's nominated person(s), without any cost to bidders. M/s, shall also explain the bidders, all the business rules related to the Reverse Auction. Bidders are required to submit their acceptance to the terms/ conditions/ modalities before participating in the Reverse Auction in the process compliance form as enclosed. Without this, the bidder will not be eligible to participate in the event.
15.	Successful bidder shall be required to submit the final prices (L1) in prescribed format (Annexure-VI) for price breakup including that of line items, if required, quoted during the Online Reverse Auction, duly signed and stamped as token of acceptance without any new condition (other than those already agreed to before start of auction), after the completion of auction to M/s besides BHEL within two working days of Auction without fail.
16.	Any variation between the final bid value and that in the confirmatory signed price breakup document will be considered as tampering the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings (as available on www.bhel.com).
17.	Bidders' bid will be taken as an offer to execute the work/ supplies of the item as per enquiry no dt Bids once made by the bidder, cannot be cancelled/ withdrawn and bidder shall be bound to execute the work as mentioned above at bidder's final bid price. Should bidder back out and not execute the contract as per the rates quoted, BHEL shall take action as per extant guidelines for suspension of business dealings (as available on www.bhel.com).
18.	Bidders shall be able to view the following on their screen along with the necessary fields during Online Reverse Auction:
	 a. Leading (Running Lowest) Bid in the Auction (only total price of package). b. Bid Placed by the bidder. c. Start Price. d. Decrement value. e. Rank of their own bid during bidding as well as at the close of auction.

19. BHEL's decision on award of contract shall be final and binding on all the Bidders.



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- **20.** BHEL reserves the right to extend, reschedule or cancel the Reverse Auction process at any time, before ordering, without assigning any reason, with intimation to bidders.
- **21.** BHEL shall not have any liability to bidders for any interruption or delay in access to the site irrespective of the cause. In such cases, the decision of BHEL shall be binding on the bidders.
- **22.** Other terms and conditions shall be as per bidder's techno-commercial offers and other correspondences, if any, till date.
- **23.** If there is any clash between this business document and the FAQ available, if any, in the website of **M/s.** _______, the terms & conditions given in this business document will supercede the information contained in the FAQs. Any changes made by BHEL/ service provider (due to unforeseen contingencies) after the first posting shall be deemed to have been accepted if the bidder continues to access the portal after that time.
- **24.** Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party. If the Bidder or any of his representatives are found to be involved in Price manipulation/cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines for suspension of business dealings (as available on www.bhel.com), shall be initiated by BHEL.