



Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)
Project Engineering Management Noida

Ref. Enquiry No.: PE/PG/UPP/E-5977/2018 Dated: 20.06.2018

DUE DATE
02.07.2018
BY 02:00 P.M.

Subject: Open Tender Enquiry of **FRP CABLE TRAYS & ACCESSORIES** as per Technical Specification No. PE-TS-425-507-E022 Rev.00, for **2X800MW TANGEDCO UPPUR BTG** Project.

BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in enquiry letter uploaded on our websites i.e. www.bhelpem.com, www.bhel.com & through E-procurement website <https://bhel.abcpocure.com/EPROC/> for scope as per technical specification no. PE-TS-425-507-E022 Rev.00 and delivery to site for **FRP CABLE TRAYS & ACCESSORIES** as mentioned in different sections of this specification for **2X800MW TANGEDCO UPPUR BTG** Project.

Detailed scope of equipment/system shall be as per technical specifications and other details hosted on BHEL / BHEL-PEM / Mjunction websites.

Sl. No.	Description	Quantity	Delivery
1	FRP CABLE TRAYS & ACCESSORIES	AS PER BOQ	As per Clause no 8.0 shown below

Your offer should be submitted in two parts (Techno-commercial Bid and Price Bid) separately ONLINE via e-procurement system as per Clause-2.0 of GCC Rev.06 i.e. **"Instructions to Bidders"** for the above mentioned equipment/system. Please send us an acknowledgement for the receipt of Enquiry by mail or letter. In case, you are not making an offer against this enquiry, you are requested to send a regret letter such that the same is received to us on or before due date.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted ONLINE via e-procurement system. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02:00 PM**. Part-I bids shall be opened at **03:00 PM** on the due date. **Late tenders shall not be accepted.**

Important Note to be considered by All Bidders:

The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com

TERMS AND CONDITIONS

Please refer **GCC Rev.06 and GST related Corrigendum to GCC Rev.06** which is available on www.bhelpem.com. Bidders are requested to kindly download and refer the same. Bidders are advised to go through the following while submitting the offers;

JITENDRA KUMAR SONI
Sr. ENGINEER/PG-I,
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-43648643

Regd. Office:
BHEL House
Siri Fort
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1.0 Bidders to note that the following form the part of tender documents:

- General Conditions of Contract (GCC) Rev.06
- GST related Corrigendum to GCC Rev.06
- Technical Specification
- BOQ cum Price Format
- Special Conditions of Contract (SCC) Rev.00
- Technical PQR
- NIT conditions
- Any other document enclosed with NIT

2.0 Offers should be submitted in two parts as follows:

- Part-I: Techno-Commercial Bid:** Comprising of Technical Offer, Annexure-I of GCC Rev.06, Commercial terms and conditions, Unpriced copy of price bid, Unpriced copy of cost of withdrawal as per Annexure-II of GCC Rev.06, PQR documents (in two sets), ANNEXURE-III of GCC Rev.06 and Agreed terms & conditions i.e. compliance to NIT, GCC Rev.06, GST related Corrigendum to GCC Rev.06 and SCC Rev.00 of the project.
- Part-II: Price Bid:** Containing prices, price cost of withdrawal of deviation as per Annexure-II (if applicable), to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

3.0 Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial) from NIT are generally not acceptable. if any, Technical deviations and Commercial deviations shall be **furnished in "Cost of Withdrawal sheet" (as per Annexure-II of GCC Rev.06) only** under the headings **"TECHNICAL DEVIATIONS"** and **"COMMERCIAL DEVIATIONS"** respectively, along with the reasons for taking such deviations.

4.0 Any hidden conditions/deviations mentioned elsewhere in the offer and Standard pre-printed terms & conditions of the tenderers shall not be considered valid.

5.0 Unsolicited fresh/revised Price Bids shall not be entertained.

6.0 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

7.0 Bidders must enclose the Quality Plan in the prescribed format for approval. Item/Equipment/System will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).

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8.0 Delivery Schedule:

For Lot-I: Four (04) months from the date of drgs. /docs. approval in CAT-I issued by BHEL/CUSTOMER or from date of manufacturing clearance whichever is earlier. The drawing/documents submission/resubmission schedule shall be as per clause no. 4.1 of Technical Specification. Drawings submitted shall be complete in all respects with revised drawing submitted incorporating all comments. Any incomplete drawing submitted shall be treated as non-submission with delays to bidder's account. For any clarification/ discussion required to complete the drawings, the bidder shall himself depute his personal to BHEL for across the table discussions/ finalization / submissions of drawings. Drawing submission/resubmission schedules are to be adhered by the bidders and any delay in the same from bidder's end shall be deducted from delivery period indicated from CAT I approval.

Subsequent Lot: Subsequent lot shall be cleared for manufacture based on progress of engineering and site requirements. A lead-time of three (03) months shall be given from the date of clearance of quantities for completion of supply of subsequent lot.

9.0 Evaluation shall be done on overall L1 basis (total cost to BHEL excluding GST) quoted by bidders.

10.0 For clarifications/issues related to Tender, please contact:

Jitendra Kumar Soni, Sr. ENGR, PG-I M/s Bharat Heavy Electricals Limited, Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Jitendra Kumar Soni/PG-I E-MAIL: jitendrasoni@bhel.in Ph. Nos. 0120-4213543	Sh. Rajeev Lalwani, MGR/PG-I M/s Bharat Heavy Electricals Limited, Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Rajeev Lalwani/PG-I E-MAIL: rlalwani@bhel.in Ph. No. 0120-4368793
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- 11.0** Foreign and indigenous bidders participating through open tender will necessarily have to buy **class III DSCs** issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been uploaded on www.bhel.com for participating in tenders floated through e- procurement.
- 12.0** In case of joint bidding, Scope matrix should be clearly defined between Foreign bidder and their Indian representative along with the offer.
- 13.0** In case of joint bidding, consent letter is also required for acceptance of part order by foreign bidder and balance by Indian bidder. Total overall responsibility including submission of BG of the contract shall be the foreign bidder.

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- 14.0 The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. **BHEL Fraud prevention policy** is also uploaded in vendor's section on www.bhelpem.com.
- 15.0 Bids of only those shall be considered for Reverse Auction/Price Bid Opening whose offers are techno-commercially accepted and who are approved by Customer.
- 16.0 Bidders to note that this is a conditional Open Tender enquiry for non-BHEL registered and non-customer approved bidders and the price bid (Part-II) opening/RA participation is subject to the following:

- a). **Techno-commercial qualification/recommendation of bidder by the BHEL-PEM.**
b). **Approval of bidder by end customer (TANGEDCO).**

Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence, Bidders are requested to upload the following (as part of their credentials) on or before Part-I opening/due date:-

- Company Profile
- Recent Purchase orders copies
- Reference list indicating PO details, customer name, PO date, execution date etc.
- Performance certificate issued by the clients.

- 17.0 Non-registered Vendors can apply for registration in BHEL-PEM through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration along with the application for registration have to be submitted and uploaded on the website. One set of hard copy of the filled-up SRF (Supplier Registration Form) downloaded from Online Registration Portal duly signed and stamped has to be submitted.
- 18.0 If any bidder has mentioned the term **Not Applicable/Not required/Not Quoted** in BHEL price format, the bidder needs to substantiate the same. If the same item will be required in future for the system, the same will be supplied free of cost by the bidder.
- 19.0 Indigenous Bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.

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- 20.0 Indigenous Bidders to quote on FOR site basis and foreign bidders to quote on C&F basis (Port-Chennai). INSURANCE (Ocean and Inland) shall be in BHEL scope as per clause no 17.0 of GCC Rev 06). However, FOR site price for foreign bidder will be calculated by loading their C&F (Port-Chennai) price as per GCC Rev.06 & GST related Corrigendum to GCC Rev.06.
- 21.0 Foreign bidders will have to quote C&F (cost & freight) basis instead of FOB. For importing materials on C&F basis, bidders to note following:
- As per Incoterms (CFR), risk transfers to buyer when the goods have been boarded on the ship in the country of Export. Hence, shipped on board date mentioned on the clear Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b of GCC rev.06) for recognition of dispatch.
 - For claiming payment under relevant clause of GCC Rev.06 & GST related corrigendum to GCC Rev.06, Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev.06).
 - Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - There will be no change in MRC payment.
- 22.0 BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their sealed price bid already submitted to BHEL along with the offer. **The sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again

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defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

Detailed guidelines of **reverse auction 2016** are available in "information section" of www.bhelpem.com, the same is applicable for subject tender.

- 23.0 Commercial terms of NIT only to be considered and contradiction due to those mentioned anywhere in technical specification in case to be ignored.
- 24.0 In the event of any contradiction in the terms and conditions mentioned in SCC and those mentioned elsewhere, stipulations mentioned in SCC shall prevail.
- 25.0 **Please contact to BHEL (via email or phone) for any clarification (technical or commercial) before 02 days of due date (Techno-Commercial bid opening).**
- 26.0 MSE suppliers can avail the intended benefits only if they submit attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. Documents should be notarised or attested by a Gazetted officer.
- 27.0 CIF is not available for this package, Bidders to quote accordingly.
- 28.0 PVC is not applicable for this package.
- 29.0 **Integrity Pact (IP)**
IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.
The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

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Details of IEM for this tender is furnished below:

Sh. D.R.S. Chaudhary, IAS (Retd.)
Flat No. L-202 & L-203 (1st Floor)
Ansal Lake View Enclave
Shamla Hills, Bhopal- 462 013 (M.P.)
Ph: +91 755 4050495
Email: dilip.chaudhary@icloud.com

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All

such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

- 30.0 Overall (%) variation in contract value due to changes in the scope shall be +/- 30 %, which will prevail over the quantity variation clause no.6.0 indicated in the GCC Rev. 06.
- 31.0 5% Overhead charge will be considered instead of 30% as shown in clause 26.2(b) of GCC Rev.06.
- 32.0 Bid should be free from correction, overwriting, using corrective fluid, etc. Any interlineation, cutting, erasure or overwriting shall be valid only if they are attested under full signature(s) of person(s) signing the bid else bid shall be liable for rejection.
- 33.0 MSE bidders to give declaration of UAM number on CPPP, failing which such bidders will not be able to enjoy the benefits as per Public Procurement Policy for MSEs Order, 2012 for tenders invited electronically through CPPP.
- 34.0 Buyer will be BHEL-PEM Noida with full address. However, the destination in LR shall be of Uppur Site. Delivery order shall be issued by BHEL-PEM in such cases in favour of end Customer (TANGEDCO), if required.
- 35.0 All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 36.0 All the terms & condition shall be applicable as per SCC (Rev. 00) of projects, NIT, GCC Rev.06 & GST related Corrigendum to GCC Rev.06 and Technical Specification.
- 37.0 If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall be responsible for such mistake and any consequences thereof. Hence, all bidders are requested to be more careful at the time of uploading the unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.

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- 38.0 All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only (www.bhelpem.com, www.bhel.com, <https://bhel.abcprocure.com/EPROC/>) under subject tender reference. Bidders are requested to visit our websites regularly to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender. For Bidder's convenience, the Helpdesk Nos. of E-Procurement Portal are also listed below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	+91 6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	+91 6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	+91 6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	+91 6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	+91 6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil Hamilton	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO – Ahmedabad
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO – Ahmedabad
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO – Ahmedabad

- 39.0 Foreign Suppliers & Indian agents of foreign suppliers:- Please refer our website <http://www.bhelpem.com/Tenders.aspx> for details.
- 40.0 All vendors participating in open tender shall be required to meet the PQR criteria irrespective of them being registered/not registered with BHEL, failing which offer of such vendor(s) shall be rejected.
- 41.0 **Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-**
- Acceptance of GCC Rev.06 & GST related Corrigendum to GCC Rev.06.
 - Acceptance of Special Conditions of Contract (SCC) of the project.
 - Pre-qualifying Requirement (PQRs) - TECHNICAL PQR
 - Acceptance of Technical Specification
 - Technical Deviations and Commercial Deviations as per annexure-II of GCC Rev.06, if any.
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
 - Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
 - Credentials (Company profile, POs copy and performance certificates) in one set of hard copy for taking approval from end customer.

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NOTE: - All correspondences from BHEL-PEM before part – I opening shall also be the part of NIT. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Thanking you,
Yours faithfully,

For and on behalf of BHEL

Jitendra Kumar Soni
(Sr. Engineer/Project Group-I)

Enclosures:-

- a) BOQ cum Price schedule
- b) Technical Specification (PE-TS-425-154-A101 Rev.00)
- c) Technical PQR
- d) SCC-Rev 00
- e) General PQR
- f) PBG format
- g) Annexure-I, II & III of GCC Rev.06
- h) GST related Corrigendum to GCC Rev.06

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