

Ref. Enquiry No.: PE/PG/ YE1 /E-5412/2016

Dated: 14.12.2016

DUE DATE
05 JAN 2017
By 02.00 P.M

Dear Sirs,

Subject: N.I.T- ENQUIRY FOR LIGHTING FIXTURE, LAMPS & MISC. ITEMS for 370 MW YELAHANKA CCPP

1. We are pleased to invite your offer in two parts strictly as per Clause-2.0 of GCC Rev- 6 of the enclosed instructions to bidders in **duplicate**, in sealed covers for the under mentioned equipment's /system.
2. BHEL invites offers from reputed Vendors (refer prequalification requirement, and other requirements given in this enquiry letter uploaded on our websites i.e. www.bhelpem.com, www.bhel.com and CPP Portal) for design, manufacture, assembly, inspection & testing at vendor's/ sub-vendor's works, proper packing, **System Design Engineering, Supervision of E & C** (as required by site), **Mandatory Spares**, E & C spares and delivery to site of Lighting Fixture, Lamps & Misc. Items as mentioned in different sections of this specification (PE-TS-409-558-E006, Rev 00), complete with all accessories for efficient and trouble-free operation for **370 MW YELAHANKA CCPP**.

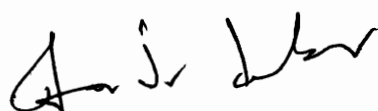
SI. NO.	ITEM DESCRIPTION.	Quantity	Delivery
1	LIGHTING FIXTURE, LAMPS & MISC. ITEMS	As per BOQ & technical specification No. PE-TS-409-558-E006	As per Cl no. 4.10 below

3. Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted in tender box. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date & time as mentioned**. Part-I bids shall be opened at **03.30 P.M** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o – Shamik Gupta -PG1-1(A.E) / Sanjay Kr. Dubey- PG1-2 (Sr. Manager)
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA**

**E-MAIL: shamikgupta@bhelpem.co.in, skdubey@bhelpem.co.in
Ph. No. +91-1204368949/ 4213635 , 8800377855**

4. **Terms and Conditions: - Please refer GCC Rev 06 which is available on www.bhelpem.com. You are requested to kindly download the same.**
 - 4.1 Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Procedure for submission and opening of tenders".
 - 4.2 Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:
 - a) Bidders to submit all documents concerning PQR (Technical, Financial), Techno-commercial offer along with the un-priced price bid and un-priced schedule of Technical-Commercial Deviation in a sealed envelope superscribed with heading **"Part-I Bid – Technical PQR, Financial PQR and Techno-Commercial Offer"**.



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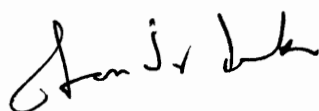
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- b) Bidders to submit their Price Bid and Priced schedule of Cost of Withdrawal in a sealed envelope superscripted with heading "Part-II Bid – Price Bid".
- c) Part I bid will be opened on date & time mentioned in the NIT or subsequent corrigenda/amendments, if any.
- d) **Techno-commercial offer of only those bidders shall be evaluated who will meet the Technical and Financial pre-qualifying requirement of the tender.**
- e) Credentials of the bidders meeting the pre-qualifying requirements shall be taken up with customer for approval.
- f) Offers of BHEL/ Customer approved bidders who have qualified in the Techno-commercial evaluation shall be considered for Price Bid Opening/RA.
- 4.3 Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. **Deviations (Technical as well as Commercial as per attached sheet), if any, shall be listed out separately in Annexure-II, along with reasons for taking such deviations.**
- 4.4 Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
- 4.5 If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by Vendor.
- 4.6 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
- 4.7 Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- 4.8 All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. Shamik Gupta -PG1-1/ SR.ENGR.
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: Shamik Gupta/ PG-I-I
E-MAIL: shamikgupta@bhhelpem.co.in
Ph. No. 0120-4368949

Mr. Sanjay Kr. Dubey-PG1-2/Sr. MGR.
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: Sanjay Kr. Dubey/ PG-I-2
E-MAIL skdubey@bhhelpem.co.in
Ph. No. 0120- 4213635
Mob. 8800990290

- 4.9 Late tenders will not be accepted.



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4.10 Delivery

For Main Supply:-Material shall be cleared for manufacturing lot wise based upon engineering progress and site requirement. Supply of each lot shall be completed by vendor within three (03) months from Lot clearance from BHEL. Drawing / Document shall be submitted by vendor as per enclosed drawing / document submission schedule (Annexure A).

For Mandatory Spares:-

"Delivery shall be 04 months from the date of manufacturing clearance, whichever is later. Separate dispatch/ manufacturing clearance will be issued for mandatory spares as per SCC.

For Supervision of Erection & Commissioning: Service Engineer shall be deployed by the vendor for supervision of "Erection & commissioning" / "inspection of the installation for completeness and correctness of the work" at project site within 15 Days of BHEL intimation.

4.11 Containers: - Lot-1 material is to be supplied inside the Container(s).

4.12 Please contact to BHEL (via mail or phone) for any clarification (technical or commercial) at least one week before the due date (Techno-Commercial bid opening).

4.13 Payment Terms shall be as follows :-

-**Eighty Five percent (85%)** of basic price of materials supplied, as per PO, along with 100% taxes and duties (as applicable), shall be paid against receipt of material at site on pro-rata basis.

-**Ten percent (10%)** of basic price of materials supplied will be released on pro-rata basis after receipt of Material Receipt Certificate (MRC) from project site engineer of Owner/ Purchaser, For obtaining MRC from project site/ owner, material shall be opened at site in presence of vendor engineer for verification. Vendor shall take due care in packing of material and shall be responsible for replenishment of damaged fragile items during verification at site.

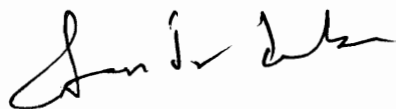
- **Five percent (5%)** of order value (basic price) shall be paid to the vendor after submission of AS BUILT drawings. The BHEL site engineer shall arrange for joint inspection of the installation by purchaser's and customers representative for completeness and correctness of the work. For any defect pointed out during such inspection w.r.t. vendor design of lighting system shall be promptly rectified by the vendor by furnishing revised design. Vendor shall be responsible for their design till completion of work and handing over to end client. AS BUILT stage shall come after inspection of installation, handover of installation and receipt of 'as built marked up' drawings from site.

Payment Terms for supervision of E&C and Mandatory spares shall be as per GCC Rev 06.

4.14 Bidder to note for compliance that this is conditional enquiry and the price bid (Part-II) opening / Reverse Auction is subject to the following:-

a) Techno-commercial qualification / recommendation of bidder by the BHEL-PEM

b) Approval of bidder by Customer (M/s KPCL). Same shall be taken up with customer based on the latest credentials/reference list.



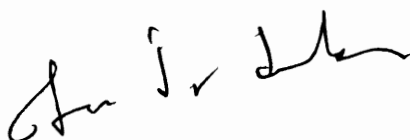
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Note: - Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at www.bhelpem.com - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

- 4.15 Evaluation will be done on overall L1 (Total Cost to BHEL) basis with necessary loading as applicable. Incomplete offer or offer for part of NIT BOM/BOQ shall be summarily rejected.
- 4.16 It will be informed to all the bidders, to visit constantly our websites to update them self for any technical or commercial change in the NIT.
- 4.17 Inspection shall be done by BHEL/ End Customer/Third party Agency (finalized by BHEL).
- 4.18 CIF content:- Not Applicable
- 4.19 Successful bidder needs to furnish the Bank Guarantee as per format attached along with subject NIT.
- 4.20 Foreign and indigenous bidders participating through open tenders will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been upload on www.bhel.com for participating in future tender enquires through e procurement.
- 4.21 Indigenous bidders need to indicate the freight charges in percentage of total Ex-works in unpriced format.
- 4.22 All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 4.23 The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
- 4.24 BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).



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*The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful***

L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

Detailed guidelines of **reverse auction 2016** are available in "information section" of www.bhelpem.com, same are applicable for subject tender.

4.24 Following to be noted with regard to quantity variation:

- Overall quantity variation shall remain +/- 30% of total order value in line with Cl. No. 6.0 of GCC Rev.06.
- Quantities released (In Lots) up to 100% of contract value shall be intimated within 02 years from date of original PO.
- Lots for supply subsequent to 02 years shall be limited to 30% of order value.
- Prices shall remain firm for supply.

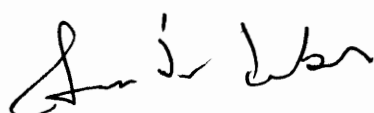
4.25 All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com, www.bhel.com) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated.

4.26 Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelpem.com/Tenders.aspx> for details.

4.27 Unit rates for "Charges per Visit" and "Mandays Charges" for supervision of erection & commissioning have been fixed at INR 20000/- and INR 5000/- respectively.

4.28 Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-

- Acceptance of GCC Rev-06
- Acceptance of Special Conditions of Contract (SCC Rev 01) for the project.
- Pre-qualifying Requirement (PQR) - a) Technical PQR b) Financial PQR
- Technical & Commercial Deviations, if any in line with Annexure- II of GCC Rev 06
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.

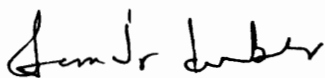


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- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Credentials in CD form (02 nos. of CD) for taking approval from end customer (M/s KPCL).

Thanking you,
Yours faithfully,
For and on behalf of BHEL-PEM



Sanjay kr. Dubey
(Sr. Mgr/ Project Group-I-2)

संजय कुमार दुबे / Sanjay Kumar Dubey
वरिष्ठ प्रबन्धक (पी. जी. - I-2) / Sr. Manager (PG - I-2)
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.
पावर सेक्टर-परियोजना इंजीनियरिंग प्रबंधन
Power Sector-Project Engineering Management
पीपीईआई भवन, एचआरडी एण्ड ईएलसी कॉम्प्लेक्स
PPEI Bldg, HRD&ESI Complex,
प्लॉट नं. 25, सेक्टर 16 ए, नोएडा - 201301
Plot No. 25, Sec. 16 A, Noida - 201301

Enclosures:

- NIT Terms & Conditions
- BOQ cum Price Format (Annexure -I, II & III) (Prices should be quoted in this format only)
- Drawing / Document submission schedule (annexure-A)
- Technical Specifications no. PE-TS-409-558-E006, Rev 00
- Technical PQR / Financial PQR
- SCC Rev 01
- Bank Guarantee format
- General PQR
- Project Information

