



NOTICE INVITING

**EXPRESSION OF INTEREST (EOI)**

Bharat Heavy Electricals Ltd, Power Sector Eastern Region (BHEL, PSER) invite Expression of Interest (EOI) for Supply of Skilled Manpower at 2x660 MW Maitree STPP, Rampal, Bangladesh.

Interested bidders are requested to **submit their application** as per details of enclosed “Vol-IF - Technical Conditions of Contract (Scope, Spec., etc)”, along with credentials as indicated in Annexure-I (Pre- Qualification Criteria).

**DUE DATE & TIME OF OFFER SUBMISSION: Date: 15-07-2020, Time: 15-00 Hrs.**

*The bidder should respond by submitting their application online in our e-Procurement platform at <https://bhel.abcprocure.com> only.*

*Hard copy bid or bids through email/fax shall not be accepted.*

Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to EOI Specifications will be hosted in BHEL webpage ([www.bhel.com](http://www.bhel.com)); **CPP portal** & **E-Procurement Site** <https://bhel.abcprocure.com> only. Bidders to keep themselves updated with all such information.

Thanking you,

Yours faithfully  
for & on behalf of BHEL

Dy. Mgr (SCT)

Agency	Contact
BHEL, PSER, Kolkata	Address
	Phone no
	FAX no
	e-mail

Enclosure

01. Annexure-1.

पावर सेक्टर पूर्वी क्षेत्र (मुख्यालय)

POWER SECTOR - EASTERN REGION, DJ-9/1, SECTOR-II, SALT LAKE CITY, KOLKATA - 700 091

फैक्स/Fax : (033) 23211960 फोन/Phone : बोर्ड/EPABX : 23216130/ 232116134

### **DISCLAIMER**

The information contained in this Expression of Interest document (the "EOI") or subsequently provided to Applicant(s), whether verbally or in documentary or any other form, by or on behalf of BHEL or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by BHEL to the prospective Applicants or any other person. The purpose of this EOI is exchange of information for mutual benefits which may be useful for execution of the work in future through tendering etc. pursuant to this EOI.

BHEL also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.

The issue of this EOI does not imply that BHEL is bound to select and shortlist. Applicants for next stage or to enter into any technology tie-up agreements with shortlisted Applicants for the Project.

पावर सेक्टर पूर्वी क्षेत्र (मुख्यालय)

POWER SECTOR - EASTERN REGION, DJ-9/1, SECTOR-II, SALT LAKE CITY, KOLKATA - 700 091  
फैक्स/Fax : (033) 23211960 फोन/Phone : बोर्ड/EPABX : 232111691/ 2321798/ 23211796

**1.0 INTRODUCTION:****A. General Information**

- I. BHEL shall receive Applications pursuant to this EOI in accordance with the terms set forth herein, as modified, altered, amended and clarified from time to time by BHEL, and all Applications shall be prepared and submitted in accordance with such terms on or before the date specified in this EOI for submission of Applications.

**B. Brief Description of EOI Process:**

- I. The EOI process involves qualification of interested parties who make an application in accordance with the provisions of this EOI (the "Applicant"). At the end of this process, BHEL expects to short-list suitable pre-qualified Applicants who are interested in such job (Similar to one attached herewith in Volume – IF).
- II. Any request for further information or clarification on the EOI document may be submitted in writing to Dy. Mgr/SCT or HOD/SCT at the above address. BHEL at its discretion may extend the due date for submission of EOI and the decision of BHEL in this respect would be final & binding on the respondents.
- III. No oral modification or interpretation of any provisions of this EOI shall be valid. Written communication shall be issued by BHEL when changes, clarifications or amendment to the EOI document is deemed necessary by BHEL at its sole discretion.
- IV. EOI submittals should be in English. Duly authorized representative shall sign on each page of the documents. EOI should be prepared in such a way so as to provide a straight forward, concise description of Applicants capabilities to satisfy the requirements of this EOI. Emphasis should be on (a) conformance to EOI instructions; (b) responsiveness to the EOI requirements; (c) completeness and clarity of content.
- V. If at any time during the scrutiny of EOI, BHEL requires any clarification on the documents submitted by the prospective parties, it reserves the right to request a clarification so as to complete the evaluation.
- VI. EOI which is found to be incomplete in content and/or attachments and/or authentication etc. is liable to be rejected.

**C. INSTRUCTION TO APPLICANTS:**

- I. Eligibility of Applicants: Shall be as per Pre-qualification criteria as per Annexure- I and bidders conformation regarding compliance of the attached job (Volume- IF) without any deviation.
- II. Right to accept or reject any or all Applications:
- III. Notwithstanding anything contained in this EOI, BHEL reserves the right to accept or reject any Application and to annul the EOI Process and reject all Applications, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons therefor. In the event that BHEL rejects or annuls all the Applications, it may, at its discretion, invite all eligible Bidders to submit fresh Applications.
- IV. BHEL reserves the right to disqualify any Applicant during or after completion of EOI process, if it is found there was a material misrepresentation by any such Applicant or the Applicant fails to provide, within the specified time, supplemental information sought by BHEL.
- V. BHEL reserves the right to verify all statements, information and documents submitted by the Applicant in response to the EOI. Any such verification or lack of such verification by BHEL shall not relieve the Applicant of his obligations or liabilities hereunder nor will it affect any rights of BHEL.

**D. Documents to be submitted with EOI:**

- I. Letter comprising the Application alongwith information and data required as per Attachments and supporting documents thereof.
- II. Copy of Articles & Memorandum of Association;
- III. Other documents/credentials towards their compliance to the qualifying requirements or as called for in this EOI.

पावर सेक्टर पूर्वी क्षेत्र (मुख्यालय)

POWER SECTOR - EASTERN REGION, DJ-9/1, SECTOR-II, SALT LAKE CITY, KOLKATA - 700 091  
फैक्स/Fax : (033) 23211960 फोन/Phone : बोर्ड/EPABX : 232111691/ 2321798/ 23211796

**ANNEXURE - I****PRE QUALIFICATION CRITERIA**

JOB	Expression of Interest for Supply of Skilled Manpower at 2x660 MW Maitree STPP, Rampal, Bangladesh.
EOI Ref. NO	PSER:SCT:MIS-M2058:20

**Qualification Criterion: The Bidder should meet following qualification requirements & submit supporting documents as on the date of submission of EOI.**

**1. Technical Criteria**

7.1	THE BIDDER SHOULD HAVE PREVIOUS EXPERIENCE OF PROVIDING SKILLED WORKERS FOR CIVIL AND/OR MECHANICAL WORKS IN ANY OVERSEAS PROJECT / INDUSTRY DURING LAST SEVEN YEARS ENDING ON THE LATEST DUE DATE OF BID SUBMISSION.  THE BIDDER SHALL HAVE TO SUBMIT WORK ORDER / COMPLETION CERTIFICATE IN SUPPORT OF THE ABOVE REQUIREMENT.
7.2	BIDDER SHOULD HAVE A VALID PAN.

**2. Financial Criteria**

1.0 (a)	BIDDER SHOULD HAVE AVERAGE MINIMUM ANNUAL FINANCIAL TURNOVER OF <b>Rs. 315 LAKH</b> DURING THE LAST 3 (THREE) YEARS, ENDING ON 31-03-2019 OR CORRESPONDING FINANCIAL YEAR FOLLOWED BY THE BIDDER AND HAVING POSITIVE NET WORTH AS ON LATEST AUDITED ACCOUNTS AS SUBMITTED FOR PARA 1(C).
(b)	BIDDER MUST HAVE EARNED PROFIT IN ANY ONE OF THE LAST THREE FINANCIAL YEARS ENDING ON 31-03-2019 OR CORRESPONDING FINANCIAL YEAR FOLLOWED BY THE BIDDER. AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT OF THE COMPANY FOR LAST 3 (THREE) FINANCIAL YEARS, ENDING ON 31-03-2019 OR CORRESPONDING FINANCIAL YEAR FOLLOWED BY THE BIDDER NEED TO BE SUBMITTED IN SUPPORT OF ABOVE.
(c)	IN CASE AUDITED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT HAS NOT BEEN SUBMITTED FOR ALL THREE YEARS INDICATED ABOVE THEN THE APPLICABLE FINANCIAL AUDITED STATEMENTS SUBMITTED BY THE BIDDERS AGAINST THE REQUISITE THREE YEARS WILL BE AVERAGED FOR THREE YEARS.
(d)	IF FINANCIAL STATEMENTS ARE NOT REQUIRED TO BE AUDITED STATUTORILY, THEN INSTEAD OF AUDITED FINANCIAL STATEMENTS, FINANCIAL STATEMENTS ARE REQUIRED TO BE CERTIFIED BY CHARTERED ACCOUNTANT.

पावर सेक्टर पूर्वी क्षेत्र (मुख्यालय)

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## DISCLAIMER

All information contained in this Expression of Interest (EOI) provided/clarified are in good interest and faith. The information contained in this EOI or subsequently provided to the respondent(s) whether verbally or in documentary or any other form, by or on behalf of BHEL, is provided on the terms and conditions set out in this EOI.

The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their response for qualification and subsequent selection pursuant to this EOI. This EOI is not an offer by BHEL to the prospective respondent(s) or any other person. This EOI is neither intended nor shall it be construed as creating or requiring any ongoing or continuing relationship or commitment with any party or person. This is not an offer or invitation to enter into an agreement of any kind with any party.

Though adequate care has been taken in the preparation of this EOI document, the interested firms shall satisfy itself that the document is complete in all respect. The information is not intended to be exhaustive. **Interested Agencies are required to make their own enquiries and assumptions, wherever required.** Intimation of discrepancy, if any, should be given to the specified office immediately. If no intimation is received by this office by the date mentioned in the document, it shall be deemed that the EOI document is complete in all respects and firms submitting their interest are satisfied with the EOI Document in all respects.

The issue of this EOI does not imply that BHEL is bound to select and shortlist respondent(s) for next stage or to enter into any agreement(s) with any respondent(s). BHEL reserves all right to reject any response submitted against this EOI document at any stage without assigning any reasons thereof. BHEL also reserves the right to withhold or withdraw the process at any stage. Neither BHEL nor its employees and associates will have any liability any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI document or any matter deemed to form part of this EOI document, the information and any other information supplied by or on behalf of BHEL. BHEL accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance/use of any statements/information contained in this EOI by the respondent(s). BHEL is not making any representation or warranty, express or implied, as to the accuracy or completeness of any information/statements made in this EOI.

The respondent shall bear all its costs associated with or relating to the preparation and submission of its response including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by BHEL or any other costs incurred in connection with or relating to its response. All such costs and expenses will remain with the respondent(s) and BHEL shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a respondent(s) in preparation or submission of the respondent(s), regardless of the conduct or outcome of the EOI.

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## **1. Introduction**

This Expression of Interest (EOI) seeks response from reputed Contractors for supply of Skilled manpower to 2x660 MW Maitree Rampal Project, Bagerhat, Bangladesh.

## **2. About BHEL**

Bharat Heavy Electricals Limited (BHEL) is a leading Central Public Sector Enterprise, wherein Government of India is holding 63.06% of its equity. It is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing companies of its kind in India having a turnover of about USD 5 billion.

Since its inception in 1964, BHEL has been the solid bedrock of evolution of India's Heavy Electrical Equipment industry. BHEL has a mammoth 20,000 MW per annum capability for manufacturing of power generation equipment. A widespread network of 17 manufacturing units, 2 repair units, 4 regional offices, 8 service centres, 1 subsidiary, 4 overseas offices, 6 joint ventures, 15 regional marketing centres and current project execution at more than 150 project sites across India and abroad corroborates the humongous scale and size of its operations. BHEL has extensive stainless steel and aluminium fabrication facilities.

With key focus on project execution, the worldwide installed base of power generating equipment supplied by BHEL has exceeded 178 GW. BHEL's 54% share in India's total installed capacity and 58% share in the country's total generation from thermal utility sets (coal based) as of March 31, 2017 stand a testimony to its valuable contribution towards nation building. BHEL's global competitiveness has established its footprint in all the inhabited continents with references in 82 countries.

The high level of quality & reliability of BHEL products is a testimony to its adherence to international standards by acquiring and adapting some of the best technologies from leading companies in the world. Our ongoing major technology tie-ups include agreements with GE Technology GmbH, Switzerland (for Once through Boilers and Coal Pulverisers); Siemens, Germany (for Steam Turbines, Generators and Condensers); Metso Automation Inc., Finland (for Control & Instrumentation); MHI, Japan (for Pumps); MHPS, Japan (for Flue Gas Desulfurization Systems); Vogt Power International, USA (for HRSG); GENP, Italy (for Compressors); Turbo Lufttechnik, Germany (for Fans), Sheffield Forge Masters International, UK (for Forgings) and Kawasaki Heavy Industries Ltd., Japan (for Stainless Steel Metro Coaches & Bogies) etc., together with technologies developed in its own R&D centres. BHEL invests more than 2.5% of turnover on R&D and innovation.

More details about the entire range of BHEL's products and operations can be obtained by visiting our web site [www.bhel.com](http://www.bhel.com).

### 3. EOI Proposal

*Proposal is sought from reputed Indian Contractors through this Expression of Interest for supply of Skilled manpower at 2x660MW Maitree STPP, Bagerhat, Bangladesh for BHEL / BHEL's sub-vendors or contractors.*

### 4. Division of Work/Typical Scope Sharing:

For the above arrangement, following scope of work (but not limited to) is envisaged under the scope of listed below, it may vary to any extent.

Sl. No.	Description of item	UOM	Quantity
A	B	C	D
A	<b>Supply of Labours/ Workers during Normal Working Hours (Eight Hours per day excluding lunch break)</b>		
1	Foreman	Nos.	10
2	HP Welder	Nos	15
3	Welder/attachment welder/ Gas cutter/Grinder	Nos	25
4	Rigger	Nos	50
5	Fitter	Nos	25
6	Carpenter	Nos	50
7	Bar bender/ Mason/ Scaffolders	Nos	75

**Note:** Extra-allowance for overtime: If any worker works on any day or week for more than the hours fixed under the Bangladesh Labour Act 2006, he/she shall, in respect of overtime work, be entitled to allowance as per Govt. rate of Bangladesh.

**5. Duration.** The initial requirement shall be for a period of one year. However, the same may be extended or reduced as per actual work requirement.

### 6. Qualification Criteria:

The parties meeting the below mentioned technical as well as financial criteria shall be considered for forming a compendium and subsequent tender of BHEL or their Sub -Vendors.

### 7. The EOI Proposal

The Proposed Association shall be initially valid for a period of One year. Interested companies may submit their Expression of Interest. Expression of Interest should be accompanied by all the details as listed out elsewhere in this EOI document.

**Upon receipt of responses against this EOI, BHEL will review the responses to ascertain suitability of the offer and shortlist bidder for further discussions. The detailed terms and conditions shall be mutually agreed upon subsequently on case to case basis.**

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## 8. Miscellaneous

### ***Right to accept or reject any or all Applications:***

Notwithstanding anything contained in this EOI, BHEL reserves the right to accept or reject any response and to annul the EOI Process and reject all Applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons thereof. In the event that BHEL rejects or annuls all the response(s), it may, at its discretion, invite all eligible Prospective Collaborators to submit fresh Applications.

BHEL reserves the right to disqualify any or all respondent(s) during or after completion of EOI process if it is found that information provided by respondents is false or misrepresented by respondent or the respondent fails to provide requisite information within the specified time as sought by BHEL.

BHEL reserves the right to verify all statements, information and documents submitted by the respondent against the EOI. Any such verification or lack of such verification by BHEL shall not relieve the respondent of his obligations or liabilities hereunder nor will it affect any rights of BHEL.

**The EOI process shall be governed by, and construed in accordance with, the laws of India and the Courts at Kolkata (India) shall have exclusive jurisdiction over all disputes arising under, pursuant to and / or in connection with the EOI process.**

### **Additional Details to be furnished along with EOI proposal**

- a. The proposal for association.
- b. Details / documents on company profile, Certificate of Registration or Incorporation (Form-1).

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SL. NO.	BHEL STANDARD NORKS
1	<b>WORKMEN INSURANCE:</b> Workmen insurance for work at site shall have to be arranged by the Vendor prior to start of work.
2	<b>SUPPLY OF LABOUR AT MSTPP:</b> The age of labour shall not be less than 18 years.
2.1	Vendor shall be responsible to arrange category wise experienced manpower.
3	<b>SITE DETAILS:</b>  2X660 MW MAITREE SUPER THERMAL POWER PROJECT, BHARAT HEAVY ELECTRICALS LIMITED, PO-KALEKKHARBER, UNION-RAJNAGAR, UPAJILA-RAMPAL, DIST: BAGERHAT-9343, BANGLADESH Managing Director Bangladesh-India Friendship Power Company (Pvt.) Ltd A/c : Bharat Heavy Electricals Limited. Level-17, Borak Unique Height 117, Kazi Nazrul Islam Avenue , Eskaton Garden Dhaka-1217, Bangladesh  Owner: Bangladesh-India Friendship Power Company (Pvt) Ltd (BIFPCL) The nearest town Khulna is at a distance of 23 km from project site. The site is Connected by road from Mangla- Khulna Highway. Nearest Domestic airport is Jessor, Bangladesh at a distance of about 93 KM and international airport is Dhaka at a distance of 263 KM, Bangladesh
4.0	<b>Working Time &amp; OVERTIME</b>
4.1	Normal working duration, in a week, shall be eight (8) hours, excluding lunch break, a day from Saturday to Thursday. Overtime (OT) shall be given beyond normal working duration.
4.2	OT shall be guided by latest Labour Act, Bangladesh. The contractor shall make payment to workers in line with the same.
5	<b>RESPONSIBILITIES WITH REGARD TO EMPLOYMENT OF LABOUR, ETC</b>
5.1	Bidder shall comply with the requirements of local authorities (Govt. of Bangladesh) in line with Labour Act and other applicable Laws/Acts with regard to employment of labours/workers at project site.
5.2	Bidder shall comply with any other statutory requirement/ local authority requirement such as police verification of antecedents of the workmen, staff, etc. with regard to employment of labours/workers at project site.