



Ref. Enquiry No.: PE/PG/BLI/E-6513/2020, Dt. 02/09/2020

DUE DATE
14/09/2020
BY 02:00 PM

Dear Sir / Madam,

Subject: Tender Enquiry for "GYPSUM DEWATERING SYSTEM" as per Technical Specification No. PE-TS-468-571-A101, REV. 00 for 2x250 MW NSPCL BHILAI TPP- FGD.

BHEL invites your offer for Supply part, Services part and supply of Mandatory spares. Scope of Supply shall comprise of design (i.e. Preparation and submission of drawing /documents including "As Built" drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection / testing at vendor's & sub-vendor's works, painting, maintenance tools & tackles, fill of lubricants & consumables (till handing over), mandatory spares along with spares for erection, start-up and commissioning, proper packing, forwarding, shipment and delivery of all equipment at site. Services part covers supervision services for erection & commissioning, trial run at site and carrying out Performance guarantee tests at site. Training of customer/ clients O&M staff covering all aspects of the GYPSUM DEWATERING SYSTEM and inclusive of training for Operation & Maintenance (6 days) at Site, training of customer's personnel at manufacturer's works (6 man-days including lodging and boarding), troubleshooting etc. shall be part of services to be provided by supplier. Services also include handing over of GDS package complete with all accessories in flawless condition to the customer, for the total scope defined for GYPSUM DEWATERING SYSTEM as per BHEL NIT & tender technical specification, amendment & agreements till placement of order for GYPSUM DEWATERING SYSTEM of Flue Gas Desulphurization (FGD) plant of **2x250 MW NSPCL BHILAI TPP- FGD**, District- DURG, CHATTISGARH.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted online via e-procurement system. It shall be the responsibility of the bidder to ensure that the tender is submitted on or before the due date by 02:00 PM. Part-I bids shall be opened at 03:00 PM. on the due date.

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.eprocure.gov.in
- <https://bhel.abcpocure.com>
- www.bhel.com
- www.bhelpem.com

Bidders are requested to upload their best offer on <https://bhel.abcpocure.com>

2. In case you are not interested to quote, please send us the regret by mail or letter.

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• Bidder has to note that following forms the part of Tender Documents:

- General Conditions of Contract (GCC) Rev 07
Link to GCC Rev. 07 : <https://www.bhelpem.com/Documents/GCC/GCCRev07.pdf>
- Special Conditions of Contract (SCC)
- Technical Specification: PE-TS-468-571-A101, REV. 00
- Technical PQR
- BOQ Cum Price Schedule in <https://bhel.abcpocure.com>
- NIT Conditions as specified in this Enquiry letter
- Annexure-III of Ministry of Finance Order (Public Procurement No.1) F. No. 6/18/2019/PPD
- Guidelines for Remote Inspection of PEM BOIs
- NTPC Sub-Supplier Questionnaire
- Guaranteed Power Consumption

ENQUIRY TERMS AND CONDITIONS:

1. Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see Pg. 1-15 of "Instructions to Bidders" of GCC Rev. 07.
2. Bidders shall submit their offers meeting the requirements of the tender documents indicated in GCC Rev. 07 and other Terms and Conditions included in this Enquiry Letter.
3. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II as per GCC Rev-07 along with reasons for taking such deviations. **Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.07.**
4. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

AMIT KUMAR, Dy. Manager, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P. E-MAIL: amitkum@bhel.in Ph. No. 120-4368866;9910906336	MANISH KUMAR SINHA, MANAGER, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P. E-MAIL: manish.sinha@bhel.in Ph. No. 0120-4368695, +91- 9873414263
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5. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).

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6. Due to COVID-19 pandemic condition prevailing in the country, BHEL/PEM may go for Remote Inspection of Offered items, if required. Vendors are requested to be equipped with the facilities/gadgets as indicated in the guidelines attached to take up the inspection REMOTELY. "
7. The nature of package is "Not Divisible".

"For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017, 28.05.2018, 29.05.2019 & 04.06.2020 and subsequent Orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract/ PO/ WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and/ or local content in respect of this procurement, same shall be applicable."

"For this procurement, the local content to categorize a supplier as a Class-I local supplier/Class-II local supplier/Non local supplier, is as defined in Public Procurement (Preference to Make In India), Order 2017 dated 04.06.2020 issued by DPIIT. In case of subsequent orders issued by Nodal Ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT"

The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification (in prescribed format) that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made.

8. "Bidders to ensure compliance to MOP Order No. 25-11/6/2018-PG dt. 02/07/2020 & Order No. 11/05/2018-Coord. Dt.23/07/2020, if applicable.
9. Restrictions under Rule 144 (xi) of GFR 2017 - DoE OM No.6/18/2019-PPD dated 23.07.2020 - Circular no. 09 of 2020-21 shall apply to this tender. Annexure-III of Ministry of Finance Order (Public Procurement No.1) F. No. 6/18/2019/PPD Dt. 23/07/2020 uploaded with enquiry is to be complied with.
10. **Delivery Schedule: -**

(a) Main Supply: - 10 (Ten) months from the date of approval of "PRIMARY" drawings / documents in CAT-I. Drawings / documents submission / re-submission schedule shall be as per Annexure-V of Sub-section - D of Section-I of Technical Specification. Delay (if any) in submission / re-submission of drawings / documents shall be reduced from the overall delivery period. Delay (if any) in BHEL's comments / approval beyond 18 days shall also be considered for delay analysis.

(b) Mandatory Spares: - Three (03) months from the date of despatch clearance by BHEL failing to which, LD as per Cl. No. 16.2.1(c) of GCC, Rev. 07 shall be applicable.

(c) Supervision for Services & PG Test: - Bidder to depute their personnel at site within 3 weeks from the date of intimation by BHEL, failing to which LD as per Cl. No. 16.2.1(b) of GCC, Rev. 07 shall be applicable.

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Further Followings to be noted: -

- a. The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.
 - b. The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.
 - c. Non-applicable drawings shall be decided during execution of the package.
 - d. Wherever schedule of drawings/documents submission / re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT.
11. CIF is available for the package. Bidders to quote CIF in their offer. Limit, if any shall be informed later.
12. Bidders have to quote freight charges in terms of percentage of their quoted total Ex-Works prices.
13. If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost.
14. "BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2020.pdf) for this tender. RA shall be conducted among all the techno-commercially qualified bidders.

Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking."

15. **Overall (%) variation in contract value:** Overall (%) variation in contract values (due to changes in the scope) shall be limited to +/- 10% which will be made part of NIT. This will prevail over the quantity variation Cl. No. 6.0 of GCC, Rev. 07.
16. **Bidders to note that this is a conditional Open Tender enquiry. Hence, R.A. shall be subject to following criterion: -**
- (i) Techno-commercial qualification/ recommendation of bidder by BHEL-PEM.
 - (ii) **Approval of bidders by customer: -** Approval shall be taken up by BHEL with customer based on the credentials / reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening: -
 - Reference list indicating P.O. details, customer name, P.O. date, execution date etc.
 - Performance certificate issued by the clients.
 - NTPC's Main & Sub-supplier questionnaire (enclosed with this enquiry) and submit all the supportive documents against details furnished therein (signed & stamped on each page).

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- (iii) **Pre-Qualifying Requirements:** - Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.

Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of documents/certificate issuing authority such as name & designation of issuing authority and its organisation contact number and email id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.

The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

17. Corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com., www.bhel.com & <https://bhel.abcpocure.com>) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal are also listed below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	+91 6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	+91 6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	+91 6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	+91 6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	+91 6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil Hamilton	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO Ahmedabad –
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO Ahmedabad –
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO Ahmedabad –
Prashant Rajyaguru	+91 7940270545	prashant@eptl.in	Asst. Manager Implementation & Support	HO Ahmedabad –

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Dharam Rathod	+91 7940270596	dharam@eptl.in	Manager Implementation Support	– &	HO Ahmedabad	–
Pradip Parmar	+91 7940270532	pradip@eptl.in	Sr Mgr Implementation Support	– &	HO Ahmedabad	–
Devang Patel	+91 7940270576	devang@eptl.in	Sr Manager Implementation Support	– &	HO Ahmedabad	–

18. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
19. Evaluation on L1 basis (excluding GST) as per Cl. No. 19.2 of Instruction to Bidders of GCC, Rev. 07.
- "In course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective bidders.
- In case more than one bidder happens to occupy L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in the presence of respective bidder(s) or their representative(s).
- Ranking will be done accordingly. BHEL's decision in such situation shall be final and binding."
20. This item/package/system falls under the list of items defined in Para 3 of Ministry of Finance guidelines dtd. 20.09.2016 (procurement of items related to public safety, health, critical security operations and equipments etc) & hence criteria of prior experience/turnover shall be same for all the bidders including startup/ MSME.
21. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer.
22. Integrity pact (IP) will be applicable for subject tender enquiry and bidders to note followings w.r.t to IP: -
- (a) IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL. The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

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Details of IEM for this tender is furnished below: -

1. Shri Arun Chandra Verma, IPS (Retd.) Email:-acverma1@gmail.com	2. Shri Virendra Bahadur Singh, IPS (Retd.) Email :-vbsinghips@gmail.com
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b) Please refer Section-8 of IP for Role and Responsibilities of IEMs. In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

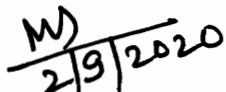
Note: No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department. For all routine clarifications related to tender refer sr. no. 4 of this enquiry

23. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -

- Acceptance of GCC Rev. 07
- Acceptance of Special Conditions of Contract (SCC)
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed
- Technical PQR documents

Thanking You.

For and on behalf of BHEL


Manish Kumar Sinha
(Manager/PG-III/BHEL-PEM)

Enclosures: -

1. Technical Specification No.: PE-TS-468-571-A101, Rev. 00
2. Technical PQR
3. Project Special Conditions of Contract (SCC)
4. Cost of withdrawal (Deviations Sheet) for Technical and Commercial
5. Annexure-III of Ministry of Finance Order (Public Procurement No.1) F. No. 6/18/2019/PPD
6. Guidelines for Remote Inspection of PEM BOIs
7. NTPC's Main & Sub-Supplier Questionnaire
8. Guaranteed Power Consumption
9. Integrity Pact

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