



Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)
PROJECT ENGINEERING MANAGEMENT

Enq No.: PE/PG/KG1/E-5665/2017

NIT

DATE. 04.08.2017

DUE DATE
AUG 28, 2017
10.00 A.M.

Subject: Tender Enquiry for FUEL OIL HANDLING & STORAGE SYSTEM [FOHS] package as per Technical Specification No. PE-TS-410-166-A002 Rev 00 for 1X800 MW TSGENCO KOTHAGUDEM TPS

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for "Design, engineering, manufacture, inspection and testing at vendor's/sub-vendor's works, painting, forwarding, proper packing and shipment and delivery at site, unloading, handling & transportation at site, E&C spares, maintenance tools and tackles(if any), Erection & Commissioning, structural work, minor civil works as required performance and guarantee testing and handing over of **FUEL OIL HANDLING & STORAGE SYSTEM [FOHS]** as per details in different sections of this specification for **1X800 MW TSGENCO KOTHAGUDEM TPS**.

Detailed scope of work & equipment details shall be as per technical specification and other details hosted on BHEL/BHEL-PEM website.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

Item Description – FUEL OIL HANDLING & STORAGE SYSTEM [FOHS]		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1.	1X800 MW TSGENCO KOTHAGUDEM TPS	PE-TS-410-166-A002 Rev00

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk)
C/o VINIT KUMAR VERMA, DY.MGR, BOP Ordering,
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA
E-MAIL: vinitkverma@bhel.in
Ph. No. +91-120-4368837

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 10:00 AM (IST). The offer has to be deposited in tender box only. Part-I bids shall be opened at 11:00 AM (IST) on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note: Tenderer must submit UN-PRICED price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid as mentioned in enquiry terms and conditions under.



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TERMS AND CONDITIONS: The terms and conditions shall be as per General Conditions of Contracts (GCC Rev-06) available on www.bhelpem.com (<http://bhelpem.com/Documents/GCC/GCC-Rev.06.pdf>), Special Conditions of Contract (SCC Rev01), HSE Guidelines, Technical specification, agent guidelines, technical and financial PQR, general points of PQR and this enquiry letter. Bidders are requested to kindly download the GCC Rev-06 from the site. Bidders are also advised to go through these documents while submitting the offers. If any contradictory commercial terms are mentioned in technical specification, the same may please be ignored.

GCC REV-06 Shall be read along with GST related corrigendum to GCC rev-06

Other terms and conditions shall be as follows:

1. Enquiry No., Item description, due date etc. must be legibly super-scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
2. Offers should be submitted in two parts in two separate sealed covers as follows:

Part-I: TECHNO-COMMERCIAL BID

Part-II: PRICE BID

For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC Rev. 06.

3. Bidders to note that following forms the part of Tender Documents:

- General Conditions of Contract (GCC) Rev 06 along with GST related corrigendum to GCC rev-06
- Special Conditions of Contract (SCC, Rev-01)
- Technical Specification
- Price format
- Financial & Technical PQR
- NIT Conditions (this letter)
- HSE Guidelines
- General Points of PQR
- Agent Guidelines
- BG Format

Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above Tender Documents & all the above Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

4. Standard pre-printed Terms & Conditions of the tender shall not be considered valid.
5. Unsolicited Fresh/Revised Price Bids shall not be entertained.
6. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
7. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment/Items will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
8. In the event of any contradiction in the terms and conditions mentioned, the order of precedence shall be N.I.T. covering letter (including Tech Spec) followed by SCC and followed by GCC terms.



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9. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Sh. VINIT KUMAR VERMA, Dy. Manager, BOP Ordering M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: vinitkverma@bhel.in Ph. No. +91-120-4368837	Sh. Upendra Chaudhary, Dy. Manager, BOP Ordering M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: upendrachaudhary@bhel.in Ph. No. +91-120-4213561
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10. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:

- a. Bidders best quotation/offer containing Part-I & II offers in separate covers, preferably cloth lined envelopes, properly marked Enquiry No, due date and time, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o Sh. VINIT KUMAR VERMA, Dy. Manager, BOP
Ordering,
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA

- b. The dispatch department shall not accept any tender in torn condition and return the same with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c. Bidder's representative shall deposit the offer in tender box only.
- d. Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e. Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f. Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g. Please ensure tender submission by 10:00 A.M. on tender due date. Late tenders shall not be accepted.**
11. Bidder is requested to quote their best competitive prices. "BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided



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after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

RA guidelines to be followed is available at
http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

12. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India for participation in future tender enquiries through e-procurement. Basic procedure /checklist are uploaded on www.bhel.com" for participating in future tender enquires through e-procurement.

13. Delivery Schedule: -

For Supply (along with commissioning spares) and E&C : Within 07 (Seven) months from the date of LOA.

The above delivery is subject to submission/re submission of drg/doc as per Technical Specification (PE-TS-410-166-A002). In case if there is delay in submission/re submission of drg/doc beyond the Drg/Doc submission schedule as per Tech Spec, that much delay would be reduced from the delivery period.

Tools & tackles (if any) are to be delivered along with the last consignment of main supply within the contractual delivery period.

Terms of delivery-FOR dispatch station.



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14. Pre-Qualifying Requirement:

Bidders who fulfil TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA are eligible to participate in this tender.

Bidders are requested to provide the details as per "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENTS". Bids of only those bidders shall be evaluated who meet the Technical as well as Financial Pre-Qualifying requirements.

15. Prices shall be firm till complete execution of the contract.
16. Deviations (Commercial as well as Technical) from NIT are generally not acceptable. In case of deviations from NIT, the tenderer shall give cost of withdrawal of such deviation in Sealed Cover as per **Annexure-II** Deviation Sheet (Cost of Withdrawal) as per GCC Rev-06 (copy enclosed).
17. Total erection & commissioning charges including GST should be minimum 20% of the total quoted package (excluding mandatory spares but including all taxes & freight), falling which the break-up of price shall be adjusted accordingly for ordering.
18. Bidder(s) to note that this is a conditional Open Tender enquiry and the price bid (Part-II) opening/RA participation shall be subject to following condition:
 - A) Approval of bidder by End Customer. Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening/due date: -
 - Company Profile
 - Recent Purchase orders copies
 - Reference list indicating PO details, customer name, PO date, execution date etc.
 - Performance certificate issued by the clients.
 - B) Techno-commercial recommended bidders by BHEL.
19. Bidders who are not registered with BHEL-PEM will have to apply for registration in BHEL-PEM through Registration Portal available at www.bhelpem.com-->vendor section-->online supplier registration. All credentials and/or documents duly signed & stamped related to registration has to be uploaded on the website & submit the application for registration through online portal for registration. One set of hard copy filled-up SRF downloaded from Online Registration Portal duly signed & stamped has to be submitted.
20. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."
21. BGs should be in favour of BHEL-PSSR in place of PEM. Vendors will be required to submit BGs to executing agency BHEL-PSSR.
22. Contractor will comply with HSE (Health, Safety & Environment) requirement of BHEL.



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23. Indian bidders/Foreign Bidders for Indigenous Items have to quote freight charges in percentage of their quoted Total Ex-works prices.
24. Evaluation will be done on overall L1 (Total cost to BHEL) basis with necessary loadings as applicable. Bidders have to refer SCC(REV-01) & GCC(Rev-06).
25. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS and conditions as per GCC (06), SCC (REV 01) and NIT".
26. In case of deviations, bidder to clearly mention the same with their techno-commercial offer as per Point No-16 of NIT.
27. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.
28. The offers of the bidders who are on the banned list & also the offers of the bidders, who engage the services of the banned firms, shall not be entertained and rejected outrightly. The list of banned firms is available on BHEL website www.bhel.com
29. Bidders to note that offers shall be submitted strictly in accordance with the requirements of the all the enclosed Tender Documents along with post-bid agreements/MoMs (during Techno- Commercial evaluation) shall automatically become the part of the Order/Contract after its finalisation.
30. Bidder to note that COMMERCIAL TERMS AND CONDITIONS shall be as per Notice Inviting Tender (NIT) conditions, Special Conditions of Contract (Rev-01) of Project & General Conditions of Contracts (GCC, Rev.06).
31. MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited) or any other documents specified by Govt. of India from time to time.
32. Date of bid opening (Part 1 in case of two part bid) will be reckoned as date for determining the deemed validity of these documents. Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. Documents should be notarised or attested by a Gazetted officer.
33. In case of joint bidding Bidders to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and Erection & Commissioning.,
34. Last date of Pre-bid queries is 10 days from the date of tender enquiry.
35. CIF allocation is not available for this package. The total CIF content quoted in foreign currency shall be converted in equivalent INR.
36. **Please refer cl no 14.0 of SCC Rev-01 for Construction Power and construction water.**



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37. **Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/-10% in place of 30% mentioned in clause no 6.0 of GCC-REV-06.**
38. **Bidders to note SCC of project shall be read in Conjunction with following points.**
- a) **Point no 7, 18A, 18B will be ignored**
 - b) **Point no 9 and 10: GSTN will be informed later.**
 - c) **ANNEXURE-I to SCC shall not applicable.**
39. Please note that detailed offers are to be submitted including the following documents:
- Acceptance of GCC Rev.06 along with GST related corrigendum to GCC rev-6.
 - Acceptance of Special Conditions of Contract (SCC Rev 01) of the project.
 - Pre-qualifying Requirements (PQRs) along with supporting documents
 - ❖ Financial PQR
 - ❖ Technical PQR
 - Technical and commercial deviations as per Annexure-II of GCC Rev. 06 only, if any
 - A copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row.
 - Separate sealed price-bid envelope mentioning Enquiry No., Name of the project/package and Name of bidder in BOLD LETTERS on the top of envelope.

Thanking You.

Yours faithfully,
For and on behalf of BHEL
VINIT KUMAR VERMA
(DY.MGR/BOP Ordering/BHEL-PEM)

Enclosures:

1. Technical Specification no. **PE-TS-410-166-A002**
2. Financial PQR
3. Technical PQR
4. Price format/schedule (Prices should be quoted strictly in this format only).
5. SCC Rev 01
6. HSE Guidelines.
7. General Points of PQR
8. BG Format