

Ref. Enquiry No.: PE/PG/RTC/E-6424/2020

Dated: 23/04/2020

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

SUBJECT: TENDER ENQUIRY FOR RATE CONTRACT OF FLOW ELEMENT-ORIFICE AS PER TECHNICAL SPECIFICATION NO. PE-TS-20-145-I105A

OUR REF: TENDER ENQUIRY NO: PE/PG/RTC/ E-6424/2020, DTD-23/04/2020

Dear Sir/ Ma'am,

We are pleased to invite your offer for subject package in two parts strictly as per "Instructions to Bidders" mentioned at page no. 1 to 15 of GCC Rev. 07. Please upload your best quotation/ offer on <https://bhel.abcpocure.com> for the requirement strictly as per schedule of price format before above mentioned due date & time. The details of the tender enquiry are as mentioned below:

Sl. No	Description for which Rate Contract is desired	Tentative Quantity	Delivery required
1	FLOW ELEMENT-ORIFICE - Refer Technical Specification no. PE-TS-20-145-I105A for detailed description.	As per BOQ cum price schedule in Annexure-I, cumulative for the Prospective Projects as per Annexure-III	"Within Four (04) months from date of CAT-1 approval of Primary drawing/documents, subjected to drawing/document submission/re-submission schedule as stipulated, in case of any delay in submission/re-submission of Primary drawing/documents, then same shall be reduced from the given delivery period. Delay in BHEL's comments/approval beyond 18 days shall also be considered for delay analysis" Drawing Schedule: R-0 within 14 days from PO & subsequent revisions incorporating all the BHEL comments within 10 days of comments received from BHEL. BHEL shall furnish comments / approval on each submission within 18 days from receipt. O&M MANUAL for Flow Orifices: within 30 days of issuance of MDCC List of drawings/docs shall be as per Technical Specification no. PE-TS-20-145-I105A.

Note:

- The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.
- The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.
- Non-applicable drawings shall be decided during execution of the package.
- Wherever schedule of drawings/documents submission / re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted online via e-procurement system. It shall be the responsibility of the bidder to ensure that the Tender is submitted on or before the due date by 2 p.m. Part-I bids shall be opened at 3 p.m. on the due date in the presence of authorized representatives of the bidders, who may like to be present.

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/RTC/E-6424/2020

Dated: 23/04/2020

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

Note: -

1. Please note that Part Supplies offered for tender BOQ shall disqualify the bidder's offer.
2. Documents and Credential as per Technical PQR, Techno Commercial Bids should be uploaded on the e-procurement portal.

Please refer GCC Rev-07, which is available on <https://www.bhelpem.com/Documents/GCC/GCCRev07.pdf>. You are requested to kindly download the same.

1. Rate contract, on firm price basis, is proposed for 2 years from placement of Rate Contract PO with a provision for further extension after review on mutual consent.
Rate contract is proposed to be done with 2 vendors in ratio of 70:30 value wise at L1 FOR site price for this package on same rates and terms & conditions. Splitting of RC among 2 vendors may be changed during project ordering process if any vendor in RC is not approved by customer (i.e. BHEL may place order on any of the vendor in RC up to total applicable RC value in case of non-availability of customer approval for other vendor in RC). However, order for a project shall not be split.
2. Price break-up of L1 vendor shall be counter offered for acceptance to all bidders who participated in Price Bid Opening/RA for 30% value and in case acceptance of counter offer received from more than one vendor then **acceptance shall be considered as per FINAL Price Bid Opening / Reverse Auction Ranking (as applicable)**. If none accepts L1 price break-up, RC shall be done with L1 vendor for 100% value.
3. Quantity is divisible & hence in line with cl. no. 3 (b) of make in India Circular ref: No. P-45021/2/2017-PP (BE-II) dtd 28/05/18 issued by Ministry of Commerce and Industry, Govt. of India, If L 1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L 1. Thereafter, the lowest bidder among the local suppliers, will be invited to match the L 1 price for the remaining 50% quantity subject to the local supplier's quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such local supplier subject to matching the L 1 price. In case such lowest eligible local supplier fails to match the L 1 price or accepts less than the offered quantity, the next higher local supplier within the margin of purchase preference shall be invited to match the L 1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L 1 bidder.
In such case further counter-offering for 70:30 as mentioned at point no. 2 shall not be applicable. However, if L1 bid is from local supplier or local supplier is not in the range of margin of purchase preference then further counter-offering for 70:30 shall be applicable as mentioned at point no. 2.
4. As per make in India Circular ref: No. P-45021/2/2017-PP (BE-II) dtd 28/05/18, the Margin of Purchase Preference shall be 20%.
5. For FLOW ELEMENT-ORIFICE package, the Local content shall be 70%. Standard Performa for self-certification of local content by bidders enclosed with NIT & same shall be submitted along with your offer.
6. This item falls under the list of items defined in Para 3 of Ministry of Finance guideline dtd 20-09-2016 (procurement of items related to public safety, health, critical security operations and equipments etc) & hence criteria of prior experience/turnover shall be same for all the bidders including start-up/MSME.

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

7. Rate Contract is proposed to be finalized on total lump sum basis. However, there is % allocation weightage against BOQ quantity of each item which shall be used for arriving at price break up and same will also ensure that item rates of L1 bidder will be lowest for each item compared with other bidders' rate.
8. Bidders to note the following: -
- Evaluation is proposed on Ex Works + Freight basis.
 - Bidder to give single % of freight charges considering anywhere in India in the freight column. Bidders have to give same % of freight for each line item.
 - Bidders to mention applicable GST rate on (total Ex. works + freight) in the specified cells of price schedule. However, may please note that GST shall not be considered in evaluation.
 - Though evaluation is proposed on Ex Works + Freight, but there is % allocation weightage against BOQ quantity of each item which shall be used for arriving at price break up. Bidders need to give only their total ex works price for given BOQ at the specific cells that has been kept opened in the price schedule available in the e-procurement portal (Grand Total ex works price). Price mentioned anywhere else in BOQ or price uploaded anywhere else in the e-procurement portal shall not be taken in cognizance.
 - Rest of the prices shall be derived by BHEL in line with allocation fixed for each item. There is formula applied in price schedule form available in e-procurement portal. As soon as bidder fills the cells for Total Ex works, freight percentage and GST percentage, rest values for e.g. unit ex works – item wise, total ex works – item wise, FOR site price – item wise will filled automatically. Bidders can also validate and cross check the same by using Check Formula button.
 - For better clarity to the bidders where value is to be filled is kept open in price form at e-procurement portal and for other columns it will be locked which denotes shall be derived by BHEL as per allocation fixed against each item.
 - HSN Code has been mentioned in Price Schedule.
 - Incomplete offer shall be summarily rejected.
 - Pre-Qualifying Requirements (PQR): All the bidders (registered/ non-registered) will be asked to submit documents fulfilling PQR (technical & financial) requirements along with the bid & their further evaluation shall be done accordingly.
 - Bidders to note that their bid shall be conditional subject to qualify PQR (technical) by registered vendors & non-registered vendors have to qualify PQR (technical) & get registered with PEM for the package.
 - CIF is not applicable for the package.
 - Quantity variation for the package is +30%.

TERMS AND CONDITIONS:

- Procurement of the subject package shall be done through e-procurement.
- Enquiry No., due date etc. must be legibly super scribed on the offers as per "Instructions to Bidders" mentioned at page no. 1 to 15 of GCC Rev. 07.
- Offers should be uploaded in two parts online at <https://bhel.abcpurchase.com> as follows:
 - Part-I Bid: - Documents and Credential as per Technical PQR and Techno-Commercial offer (along with un-priced copy of un-priced bid and un-priced schedule of Technical-Commercial Deviation).

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/RTC/E-6424/2020

Dated: 23/04/2020

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

- b) Part II Bid: - Bidders need to give only their total ex works price for given BOQ at the specific cells that has been kept opened in the price schedule available in the e-procurement portal (Grand Total ex works price). Price mentioned anywhere else in BOQ or price uploaded anywhere else in the e-procurement portal shall not be taken in cognizance.
4. Bidder to note that this is a conditional Tender enquiry and the price bid (Part-II) opening/RA participation shall be subject to following condition:
- a) Techno-commercial qualification/recommendation of bidder by the BHEL-PEM
5. Terms and conditions: -
- a) Part I bid will be opened on date & time mentioned in the NIT or subsequent corrigenda/amendments, if any.
- b) **Techno-commercial offer of only those bidders shall be evaluated who will meet the Technical pre-qualifying requirement of the tender.**
6. **Bidders shall submit their offers meeting the requirements of the following tender documents and other Terms and Conditions included in this Enquiry Letter:**
- **ANNEXURE-I of GCC Rev. 07:** Letter to be furnished by the Bidders.
 - **ANNEXURE-II: DEVIATION SHEET (COST OF WITHDRAWAL)** - To be furnished by the Bidders (in e-procurement template only).
- All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
7. Vendors shall quote in accordance with the requirements mentioned in the tender documents. In case of deviations (Technical/ Commercial), the same shall be highlighted separately giving Clause references along with the Cost of withdrawal of Deviations as per **Annexure-II to GCC Rev 07 of "DEVIATION SHEET (COST OF WITHDRAWAL)"** along with reasons for taking such deviations
Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC Rev 07.
8. **Please note the following:**
- a. **Price format is enclosed for compliance.**
- b. **SCC enclosed for compliance.**
- c. **GCC Rev-07 enclosed for compliance.**
- d. **GCC Rev-07 is available on <https://www.bhelpem.com/Documents/GCC/GCCRev07.pdf>. You are requested to kindly download the same.**
9. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents.
10. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
11. Validity of offer shall be as per **Clause No. 7.0, "Instructions to Bidders" of GCC Rev 07.**
12. Unsolicited fresh/revised Price Bids shall not be entertained.

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/RTC/E-6424/2020

Dated: 23/04/2020

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

13. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
14. Late tenders will be rejected.
15. Tenders and all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. I P SINGH, DGM/CMM M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: I P SINGH/ CMM E-MAIL: indra.pal.singh@bhel.in Ph. No. 0120-4368749 ,9818989654	Mr. N C SHARMA, DY MGR/CMM M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: N C SHARMA/ CMM E-MAIL: ncsharma@bhel.in Ph. No. 0120-4213591 ,9911170053
---	--

16. **PRE-QUALIFICATION REQUIREMENT:** - Bidders to note that their bid shall be conditional subject to qualify PQR by registered vendors & non-registered vendors have to qualify PQR & get registered with PEM for the package. **For registration in PEM "Bidders needs to apply & get registered for subject package with PEM before P-2 (price bid opening) & hence you need to apply online for registration on PEM web portal & have to enclose acknowledgement with the bid documents else their bid may not be considered for evaluation"**
Procurement directly from the manufacturers/suppliers shall be preferred. However, if the OEM/ Principal insists on engaging the services of an agent, such agent shall not be allowed to represent more than one manufacturer/ supplier in the same tender. Moreover, either the agent could bid on behalf of the manufacturer/supplier or the manufacturer/ supplier could bid directly but not both. In case bids are received from both the manufacturer/supplier and the agent, bid received from the agent shall be ignored.
17. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER GCC (07), SCC AND NIT". In case of deviations, bidder to clearly mention the same with their techno-commercial offer.
18. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalization.
19. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com, www.bhel.com & <https://bhel.abcprocure.com> under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated. **Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate (Class-III) for participating in the subject Tender.**
20. Inspection shall be done by BHEL/ END CUSTOMER/Third party Agency (finalized by BHEL).

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/RTC/E-6424/2020

Dated: 23/04/2020

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

21. Delivery terms for dispatches shall be FOR Dispatch Station.
22. This enquiry is subject to Conditions/ limits if any imposed in PMD / Vendor registration.
23. Non- registered bidder to submit the credentials required for Registration in BHEL PEM: -

“Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at <https://supplier.bhel.in/>. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.”

24. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope/ items with different bidders and also increase or decrease the quantity.
25. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Link for Detailed guidelines of reverse auction 2016 to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

“The Bidders have to quote the Single Price (i.e. Total Ex-works + Freight) (excl. GST) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT terms”.

26. If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost.
27. L1 bidder will have to submit Bank Guarantee for each POs (irrespective of value) which will be placed under the Rate Contract finalised through this tender considering RC as original contract as per format mentioned in Annexure-III of GCC Rev 07

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/RTC/E-6424/2020

Dated: 23/04/2020

TENDER ENQUIRY THROUGH E-PROCUREMENT

DUE DATE
14/05/2020
BY 02:00PM

28. All other terms and conditions shall be as per GCC Rev 07 and Special Conditions of Rate Contract as per attached Annexure-II.

Thanking you,
Yours faithfully,
For and on behalf of BHEL

N C Sharma/Dy. Manager
(Name & Signature of official)

Enclosure:

1. Enquiry Terms & Conditions
2. BOQ-cum-Price Schedule– Annexure I
3. RC-SCC – ANNEXURE II
4. Prospective Project List – Annexure III
5. Technical PQR-Annexure-IV
6. Technical Specifications
7. Standard Performa for Self-certification of Local Content

MR N C SHARMA
DY MANAGER/CMM
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4213591, 9911170053

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049