



**Ref. Enquiry No.: PE/PG/BIF/E-6460/2020 dated 20.06.2020**

| DUE DATE                 |
|--------------------------|
| <b>13-JULY-2020</b>      |
| <b>BY 10:00 AM (IST)</b> |

**TENDER ENQUIRY THROUGH E-PROCUREMENT**

Dear Ma'am/Sir,

**Subject: Tender Enquiry for "WORKSHOP EQUIPMENTS (SKID LOADER, SKID STEER LOADER, EXCAVATORS, WHEEL LOADERS & TELESCOPIC STACKER)" as per Technical Specification No. PE-TS-421-568-A013 to 2X660 MW BIFPCL MAITREE KHULNA STPP, BANGLADESH.**

BHEL invites offers from reputed bidders (Refer Pre-qualifying requirement and other requirements given in tender enquiry letter uploaded on our websites) for design, engineering, manufacture, testing and inspection at vendor's/sub-vendor's works, proper packing (Sea-worthy), despatch to F.O.R. CHENNAI PORT 'OR' CHA GODOWN, CHENNAI PORT (For Indian Bidders) / C & F MONGLA SEA PORT, BANGLADESH (For Foreign Bidders) / F.O.R. BIFPCL MAITREE SITE, RAMPAL, BANGLADESH (For Bangladeshi Bidders) and Supervision of erection and commissioning at site, training of Customer's O & M staff, load testing/ performance testing at site including cost of lodging, boarding, travelling expenses etc. for "WORKSHOP EQUIPMENTS (SKID LOADER, SKID STEER LOADER, EXCAVATORS, WHEEL LOADERS & TELESCOPIC STACKER)" for the total scope defined as per BHEL NIT & technical specification PE-TS-421-568-A013, amendment & agreements till placement of order for 2X660 MW BIFPCL MAITREE KHULNA STPP.

Your offer shall be submitted in two parts strictly as per Clause - 2.0 of the "Instructions to Bidders" of GCC, Rev. 07 through **ONLINE via e-Procurement System** for the under mentioned equipment/system.

| ITEM DESCRIPTION : "WORKSHOP EQUIPMENTS (SKID LOADER, SKID STEER LOADER, EXCAVATORS, WHEEL LOADERS & TELESCOPIC STACKER)" |                                     |                             |
|---------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------------------|
| Sl. No.                                                                                                                   | PROJECT                             | TECHNICAL SPECIFICATION NO. |
| 1                                                                                                                         | 2X660 MW BIFPCL MAITREE KHULNA STPP | PE-TS-421-568-A013          |

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcprocure.com>) under mentioned equipment's /system. Please note that you have to submit bids in two parts (Techno-Commercial Bid and Price Bid) separately **ONLINE via e-Procurement System**. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only ([www.bhelpem.com](http://www.bhelpem.com), [www.bhel.com](http://www.bhel.com), (<https://bhel.abcprocure.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender.

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For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the Annexure -H to this NIT.

It shall be the responsibility of the bidder to ensure that the tender is submitted via e-PROCUREMENT SYSTEM (<https://bhel.abcprocure.com>) on or before the due date and Part-I bids shall be opened on the due date through e-procurement Portal (<https://bhel.abcprocure.com>).

Note :-

Evaluation will be done separately for Wheel Loader Bucket Cap. 0.7 m<sup>3</sup>, Wheel Loader Bucket Cap. 1.8 m<sup>3</sup>, Skid Loader, Skid Steer Loader, Excavator, Digger and Telescopic Stacker on ITEM wise L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable. Part scope is acceptable.

**ENQUIRY TERMS AND CONDITIONS**

1. Please refer GCC, Rev.07 which is available on [www.bhelpem.com](http://www.bhelpem.com). Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offer.
2. Offers should be submitted/uploaded ONLINE at <https://bhel.abcprocure.com> separately in two parts as follows :  
Part-I : **TECHNO-COMMERCIAL BID**                      Part-II : **ONLINE PRICE BID**  
**For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders of GCC Rev. 07".**
3. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch. Prices are to be filled/uploaded in price bid bidding form only, price bid (in pdf, excel etc.) (if any) uploaded anywhere in the portal against subject tender shall not be considered.
4. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 07 and other Terms and Conditions included in this Enquiry Letter :
  - **ANNEXURE-I** : To be furnished by the Bidders.
  - **ANNEXURE-II** : DEVITION SHEET (COST OF WITHDRAWAL)
5. **Bidders to note that following form the part of tender documents :**
  - General Conditions of Contract (GCC) Rev.07 comprising of Instructions to Bidders and General Commercial Terms & Conditions
  - Special Conditions of Contract (SCC), Rev. 01 (GCC Rev 06 mentioned anywhere in the SCC Rev01 may please be read as GCC REV 07)
  - Enquiry Letter (This Letter)
  - Price Schedule – Annexure I (to be filled in bidding form in e-procurement portal only)
  - Technical Specification
  - Technical PQR

Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents.



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6. Deviations (Technical as well as Commercial) from NIT are generally not acceptable. In case of deviations (Technical/Commercial), the same shall be highlighted separately giving clause references along with the Cost of withdrawal of Deviations as per Annexure-II to GCC, Rev. 07 along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered.

***Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev.07.***

7. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.07), Special Conditions of Contract (SCC, Rev.01) and Notice Inviting Tender (NIT)" **in case of no deviations.**
8. Standard pre-printed terms & conditions of the tenderers (other than BHEL format) shall not be considered valid. Unsolicited fresh/revised price bids shall not be entertained.
9. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
11. Late tenders are liable to be rejected.
12. Prices shall be firm till completion of contract.
13. Validity of offer shall be as per cl.no.7(instruction to bidders) of GCC Rev 07.
14. Tenders and all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

|                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Jitender Saini, Dy MGR, PG-1<br>M/s. Bharat Heavy Electricals Ltd.,<br>Project Engineering Management,<br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA<br>E-MAIL : <a href="mailto:jitendersaini@bhel.in">jitendersaini@bhel.in</a><br>Ph. No. +91-120-4368579, +919582912901 | HASEEN AHMED, MANAGER, PG-I<br>M/s. Bharat Heavy Electricals Ltd.,<br>Project Engineering Management,<br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A,Noida-201301,U.P.,INDIA<br>E-MAIL : <a href="mailto:haseenahmed@bhel.in">haseenahmed@bhel.in</a><br>Ph. No. +91-120-4368729, +919871116747 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

15. **Delivery Schedule :** As per enclosed **Annexure-A to NIT.**
16. **Over all (%) variation in contract value :** The variation on overall package value due to changes in the scope shall be limited 0% (NIL) which will prevail over the quantity variation clause no. 6.0 of General Commercial Terms & Conditions of GCC, Rev.07.



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**17. Pre-Qualifying Requirement :**

Bidders are requested to furnish the details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed with the enquiry document). Along with the tender, bidders to furnish all legible & valid documents required for Technical PQR. The same shall be properly co-relating with respective clause of PQR.

Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.

18. Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of document/certificate issuing authority such as name & designation of Issuing Authority and its organisation contact number and email id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.

19. Bidders to note that this is a conditional enquiry (Open Global Tender) and the price bid (Part-II) opening shall be subject to following criterion:

- a) Fulfilment of Technical pre-qualifying requirements.
- b) Techno-commercial qualification / recommendation of bidder by BHEL-PEM

20. The bidders (who are not registered with BHEL-PEM)- Online Registration Portal is operational in BHEL. Non-registered bidders, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."

21. "BHEL shall be finalizing this tender with price bid opening and RA shall not be conducted for this package. Vendor to quote suitably."

22. Evaluation will be done separately for Wheel Loader Bucket Cap. 0.7 m3, Wheel Loader Bucket Cap. 1.8 m3, Skid Loader, Skid Steer Loader, Excavator, Digger and Telescopic Stacker on ITEM wise L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable. However, Ordering shall be done after de-loading the commercial/ technical loading from bidder's final price. Part scope is acceptable.

23. Guarantee period for the subject tender shall be as per cl. no. 12.0 {except 12.2(b)} of GCC Rev.07 or till 23/08/2023, whichever is later.

24. If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in bidding form. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost.

25. Foreign & indigenous bidders participating through open/limited tender will necessarily have to but class III DSCs issued by the certifying authorities in India. Basic procedure/ checklist is uploaded on <http://www.bhel.com> [www.bhel.com](http://www.bhel.com).



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26. CIF is not available for the subject package.
27. Delivery address/point shall be as per point no. 3.0 of SCC, Rev.01.
28. Indian bidders to mandatorily quote the freight in terms of percentage of Total Ex-works price.
29. For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017, 28.05.2018 & 29.05.2019 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of the NIT but before finalization of contract/ PO/WO against the NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following :"

The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made. **Formats for self-certification regarding local content are enclosed with NIT.**

30. Minimum local content shall be 50% for this package. Minimum local content may vary in case department of industrial Policy and Promotion (DIPP) issue any new (revised) circular in future, the same % of content shall be informed as & when we receive from above authorities.
31. Each individual item (out of total 07 items) i.e. (1) **Skid Loader** (item at sl. no. 1.1 of price schedule), (2) **Skid Steer Loader** (item at sl. no. 1.2 of price schedule), (3) **Excavator** (item at sl. no. 1.3 of price schedule), (4) **Digger** (item at sl. no. 1.4 of price schedule), (5) **Wheel Loader Bucket Cap. 1.8 m3** (item at sl. no. 1.5 of price schedule), (6) **Wheel Loader Bucket Cap. 0.7 m3** (item at sl. no. 1.6 of price schedule), and (7) **Telescopic Stacker** (item at sl. no. 1.7 of price schedule), is not divisible in nature. However, Part scope w.r.t complete BOQ (07 items) is acceptable. Margin of purchase preference shall be 20%.
32. **Evaluation will be done separately for (1) Skid Loader (item at sl. no. 1.1 of price schedule), (2) Skid Steer Loader (item at sl. no. 1.2 of price schedule), (3) Excavator (item at sl. no. 1.3 of price schedule), (4) Digger (item at sl. no. 1.4 of price schedule), (5) Wheel Loader Bucket Cap. 1.8 m3 (item at sl. no. 1.5 of price schedule), (6) Wheel Loader Bucket Cap. 0.7 m3 (item at sl. no. 1.6 of price schedule), and (7) Telescopic Stacker (item at sl. no. 1.7 of price schedule) on itemwise / Group wise L1 (Total cost to BHEL excluding GST) basis in line with notes mentioned in Price schedule (BOQ) with necessary loading as applicable. Bidder can quote part scope / entire scope accordingly.**
33. In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss / draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s). Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.





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34. This Package falls under the list of items defined in Para 3 of Ministry of Finance guideline dtd. 20.09.2016 (procurement of items related to public safety, health, critical security operations and equipment etc.) & hence criteria of prior experience/turnover shall same for all the bidders including start-up/MSME.
35. Bidders to note that packing of equipment shall be sea worthy in line with Technical specification for the package (Ref. No. PE-TS- 421-568- A013). Further, sea worthy packaging will be witnessed by our inspection agency. Also, Bidders to submit photographs pertaining to packing of material before despatch.
36. Successful bidder shall abide by all Applicable Laws, Rules and Regulations of Bangladesh relating to the execution of contract and performance of work. Successful bidder shall obtain and maintain all consents, permits and licenses that are required under Applicable Laws of Bangladesh.
37. No announcements, press releases, handouts or photographs for publication etc. relating to purchase-order/work-order or any part of the supply/work shall be issued or released by successful bidder without BHEL's prior written approval.
38. Bidders to note the following Government notifications (enclosed with Enquiry Letter) regarding applicable GST for exports :
- a. Notification No. 41/2017 - Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1%
  - b. Notification No. 40/2017 - Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05%
  - c. Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
39. RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017 is enclosed as Annexure-R.
40. In case of joint bidding, bidders to furnish scope matrix which should be clearly defined between them along with the offer for the complete scope.
41. All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only ([www.bhelpem.com](http://www.bhelpem.com), [www.bhel.com](http://www.bhel.com), <https://bhel.abcprocure.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender.
- For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the Annexure -H to this NIT.**
42. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.
43. All the above tender documents shall automatically become the part of the order/contract after its finalisation.
44. All other terms and conditions shall be as per Technical Specification PE-TS-421-568-A013, SCC Rev.01 and GCC Rev.07.

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45. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT:

- Acceptance of GCC, Rev.07.
- Acceptance of Special Conditions of Contract (SCC, Rev.01)
- TECHNICAL Pre-Qualifying Requirement (PQR) along with supporting documents.
- Technical Deviations and commercial deviations (if, any) as per annexure-II (Cost of Withdrawal of Deviation) in e-procurement portal.
- Price bid in e-procurement portal.
- Documents as per Make in India order
- Along with your offers, please furnish a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
- Un-Priced price schedules duly filled in 'Quoted' or 'Q' in each column/row in bidding form.

**Note : Tenderer must submit UN-PRICED Price Schedule duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.**

Thanking You.

Yours faithfully,  
For and on behalf of BHEL



**JITENDER SAINI**  
**(DY. MGR/PG-I/BHEL-PEM)**

**Enclosures :**

1. Enquiry Letter with Terms & Conditions (This letter).
2. Annexure-A to NIT for Delivery Schedule.
3. Technical Specification for the package (Ref. No. PE- TS-421-568-A013).
4. Technical PQR
5. Annexure-I for Price Schedule (to be filled in bidding form in e-procurement portal only).
6. Annexure-II for cost of withdrawal of Deviations (to be filled in bidding form in e-procurement portal only).
7. SCC, Rev. 01 for 2X660 MW BIFPCL MAITREE KHULNA STPP.
8. Notification No. 41/2017 - Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1%
9. Notification No. 40/2017 - Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05%
10. Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
11. Annexure-R to RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017
12. Annexure- H List of Helpdesk Nos. of E-Procurement service providers.
13. Format for self-certification regarding local content.
14. Format for submission of vendor credentials
15. Format for packing list
16. Project Information