



Ref. Enquiry No.: PE/PG/YAD/E-5978/2018 dated 21.06.2018

DUE DATE
02.07.2018
BY 2:00:00 PM (IST)

CONDITIONAL TENDER ENQUIRY THROUGH E-PROCUREMENT

Dear Ma'am/Sir,

Subject: Conditional Open Tender Enquiry for "CABLE TRAYS & ACCESSORIES" as per Technical Specification No. PE-TS-417-507-E021, Rev. 0 for 5X800 MW YADADRI TPS.

BHEL invites offers from reputed bidders (Refer Pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for design, manufacture, assembly, testing and inspection at vendor's/sub vendor's works, packing and despatch of CABLE TRAYS & ACCESSORIES (as described in various sections of Technical Specification No. PE-TS-417-507-E021, Rev. 0) to project site of 5X800MW YADADRI TPS.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 online via e-Procurement System for the under mentioned equipment/system.

ITEM DESCRIPTION – CABLE TRAYS & ACCESSORIES		
Sl. No.	PROJECT	TECHNICAL SPECIFICATION NO.
1	5X800 MW YADADRI TPS	PE-TS-417-507-E021, Rev. 0

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcprocure.com>). Please note that you have to submit bids in two parts (Techno-Commercial Bid and Price Bid) **via e-Procurement System**.

All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only (www.bhelpem.com, www.bhel.com, (<https://bhel.abcprocure.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. Bidders may go through the Sellers' manual & help documents provided on e-procurement portal website & obtain required Digital Signature Certificate for participating in the subject tender. For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the enclosure to this NIT.

It shall be the responsibility of the bidder to ensure that the tender is submitted via e-PROCUREMENT SYSTEM (<https://bhel.abcprocure.com>) on or before the due date by 2:00 P.M. Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcprocure.com>).

Important Note to be considered by All Bidders:

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com.

DHEERAJ SINGH
Sr. Engr/PG-II, BHEL/PS-Project Engineering Management,
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Regd Office
BHEL House Siri Fort
New Delhi-110049

Adhish Singh
21.06.18



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ENQUIRY TERMS AND CONDITIONS

Please refer to GCC Rev. 06 (available on <https://www.bhelpem.com/Documents/GCC/GCC-Rev.06.pdf>) & GST related corrigendum to GCC Rev. 06 (enclosed herewith). Bidders are requested to go through the same while submitting the offer.

1. Offers should be submitted **ONLINE via e-Procurement System** separately in two parts as follows :
Part-I: **TECHNO-COMMERCIAL BID** Part-II: **PRICE BID**

For detailed instructions, please see clause no. 2 of "Instructions to Bidders of GCC Rev. 06".

2. **Integrity Pact (IP):**

IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender are furnished below:

Name: Sh. D.R.S Chaudhary, IAS (Retd.)

Address: Flat No. L-202 & L-203 (1st Floor), Ansal Lake View Enclave, Shamla Hills, Bhopal-462013 (M.P.)

Email: dilip.chaudhary@icloud.com

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

For all clarifications/ issues related to this tender, please contact:

Mr. Dheeraj Singh, Sr. ENGR, PG-II M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: dheerajsingh@bhel.in Ph. No. +91-120-4368864	Ms. Naina Singh, MGR PG-II M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: nainasingh@bhel.in Ph. No. +91-120-4368762
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3. Pre-Qualifying Requirements:

Bidder has to provide the required details as per TECHNICAL PQR & FINANCIAL PQR (enclosed as NIT Tender Documents) in its Techno-Commercial offer and has to note that bids of only those bidders shall be evaluated who meet the Technical & Financial Pre-Qualifying requirements.

4. Bidder has to note that this is a conditional Open Tender enquiry. Price bid (Part-II) opening/RA participation of the bidder is subjected to following:

- 1) Qualifying Technical & Financial PQR
- 2) Approval by End Customer (M/s TSGENCO)
- 3) Techno-Commercial recommendation by BHEL

5. Bidder has to note that following forms the part of Tender Documents:

- General Conditions of Contract (GCC) Rev 06 & GST related corrigendum to GCC Rev. 06
Link to GCC Rev. 06 : <https://www.bhelpem.com/Documents/GCC/GCC-Rev.06.pdf>
- **Technical Specification:** PE-TS-417-507-E021, Rev. 0
- Technical PQR, Financial PQR & General PQR
- BOQ CUM Price Schedule & Special Conditions of Contract (SCC)
- NIT CONDITIONS along with Enquiry letter

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

6. Delivery Schedule:

Note:

- a. Stage-I qty. (for Unit-1 & Unit-2) shall be known as Lot-I Qty.
- b. Stage-II qty. (for Unit-3, Unit-4 & Unit-5) shall be released in more than one lot (i.e. lot II, lot III, ...).

Delivery for **Lot-I** quantities shall be within 4 months from the date of approval of technical documents and quality plan by BHEL/Customer. This is subject to submission of drawing/document by bidder as per Annexure-A of technical specification No. PE-TS-417-509-E021. Bidder has to note that drawings/documents submitted shall be complete in all respects. Further, bidder has to re-submit revised drawing/document incorporating all the comments within one week of comments from BHEL/Customer. Any incomplete drawing/document submitted/re-submitted shall be treated as non-submission, with delays attributable to bidder's account. Any delay in submission/resubmission shall be reduced from delivery period (as above).

Delivery of Subsequent Lots (for Stage II – Unit 3, 4 & 5): Within Three (03) months from date of BHEL clearance.

Lot-II quantities clearance shall be given by BHEL within 12 months from the date of Purchase Order.

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7. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis, with necessary loadings as applicable. Incomplete offer or offer for part of NIT BOM/BOQ shall be summarily rejected.
8. CIF is not available for this package.
9. Over all (%) Quantity Variation: Overall quantity variation shall be $\pm 30\%$ of the total contract value.
10. Additional Overhead Charges shall be 5% instead of 30% as mentioned in clause No. 26.2 of GCC Rev. 06 for risk & purchase clause.
11. Bidders needs to indicate the freight charges in percentage of total Quoted Ex-works in its unpriced format.
12. The bidders (who are not registered with BHEL-PEM)- Online Registration Portal is operational in BHEL. Non-registered bidders, who wish to apply for registration with BHEL-PEM, may apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."
13. The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
14. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their price bid already submitted to BHEL along with the offer. **The price bid of successful L1 bidder in RA, if conducted,**

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shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & submitted price bid price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to submitted price bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Detailed guidelines of **Reverse Auction 2016** are available in "information section" of www.bhelpem.com.

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

"The Bidder has to quote the Single Price (i.e. Total Cost to BHEL excluding GST) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any)."

15. Bidders have to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, of GCC Rev 06, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of.

In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation in Price Bid, as per Annexure-II, Deviation Sheet (Cost of Withdrawal) of GCC Rev-06. For multiple deviations, all deviations are to be mentioned in "Deviation Sheet" and "cost of withdrawal" must be mentioned separately against each deviation.

16. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in future tender enquires through e procurement.
17. All other terms & conditions shall be as per GCC Rev-06 in conjunction with GST related corrigendum, SCC for 5X800 MW YADADRI TPS and Notice Inviting Tender (NIT) conditions. Order of precedence shall be NIT/RFQ, Special Conditions of Contract (SCC), and General Conditions of Contract (GCC Rev. 06) in conjunction with GST related corrigendum.
18. L1 bidder has to submit BG as per format enclosed with Enquiry Letter (NIT) instead of format mentioned in GCC, Rev.06.
19. MSE Bidder has to declare UAM number on CPPP, failing which such bidder will not be able to enjoy the benefits as per Public Procurement Policy for MSEs order 2012.

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Dheeraj Singh
21.06.18
Thanking You,

For and on behalf of BHEL
Dheeraj Singh
Sr. ENGR/PGII/BHEL-PEM

Enclosures :

1. Technical Specification for the package, Ref. No. PE-TS-417-507-E021, Rev. 0
2. GST related corrigendum to GCC Rev. 06
3. Technical PQR
4. Financial PQR
5. General PQR
6. Integrity Pact format
7. Annexure-II for cost of withdrawal of Deviations.
8. SCC Rev 01 for 5X800 MW YADADRI TPS
9. Annexure-I: BOQ CUM Price Schedule
10. Bank Guarantee Format
11. List of Helpdesk Nos. of E-Procurement service providers