



Tender Enquiry No. : PE/PG/MG1/E-5613/2017
Date: 08.05.2017

DUE - DATE & TIME
Date : 29.05.2017
By- 02:00 PM (IST)

Subject: Open (Global) Tender Enquiry of DC LEAD ACID BATTERIES, as per Technical Specification No. PE-TS-411-508-E001 & Technical PQR for 4x270 MW BHADRADRI TPS.

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other tender documents uploaded on our websites www.bhelpem.com & www.bhel.com) for Design, Manufacturing, Inspection and Testing at manufacturer's works, proper packing and shipment to site of **220 V DC LEAD ACID BATTERY with all accessories including Mandatory Spares as mentioned in different sections of Technical Specification No. PE-TS-411-508-E001 for 4x270 MW BHADRADRI TPS**, on FOR Site/C&F basis (as the case may be).

Bidder has to submit its best quotation/offer in line with tender terms and conditions in two parts strictly as per Clause-2.0 of the **"Instructions to Bidders"** of GCC, Rev. 06 in quintuplicate (5 sets).

Tender Bids are to be either delivered in person or sent by **COURIER/REGISTERED POST or SPEED POST**, to the following address only:

Tender Room,
Bharat Heavy Electricals Ltd.,
Project Engineering Management,
PPEI Building, HRD & ESI Complex,
Plot No. 25, Sector – 16A,
NOIDA – 201 301 (U.P.)

Attention: 1) Mr. Dheeraj Singh / Sr. ENGR, PG II-2, Ext. 8864
2) Mr. Asif I Quraishi / DGM., PG II-2, Ext. 8645

Email: dheerasingh@bhelpem.co.in
Ph. No. 0120-4368864

It shall be the responsibility of the bidder to ensure that the Offer/Quotation is delivered on or before the **due date by 02:00:00 PM (IST)**. The offer has to be deposited in tender box only. Part-I bids shall be opened at **03:00:00 PM (IST)** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Important Note to be considered by All Bidders:

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com.

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Regd. Office
BHEL House Siri Fort
New Delhi-110049



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TERMS AND CONDITIONS (In conjunction with Tender Enquiry Letter terms) :

1. Integrity Pact (IP)

IP is a tool to ensure that activities and transactions between the Company and its Bidders / Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender are furnished below:

Name: Sh. VVR Sastry, Ex-CMD/ BEL

Address: 957, 9th Main 3 Stage, 3 Block, Basaveswaranagar, Bangalore- 560079

Email: sastryvvr@gmail.com

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

For all clarifications/ issues related to the tender, Please contact:

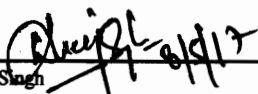
Mr. Dheeraj Singh, Sr. ENGR, PG-II-2 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: dheerajsingh@bhelpem.co.in Ph. No. +91-120-4368864	Mr. Asif Iqbal Quraishi, DGM PG-II-2 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: asifiqbal@bhelpem.co.in Ph. No. +91-120- 4368645
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2. Pre-Qualifying Requirements:

Bidder has to provide the required details as per "TECHNICAL PRE-QUALIFICATION REQUIREMENT CRITERIA" (enclosed as NIT Tender Documents) in its Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements.

3. Bidder has to note that this is a conditional Global Tender enquiry. Price bid (Part-II) opening/RA participation of the bidder is subjected to following:

- 1) Approval by End Customer (M/s TSGENCO).
- 2) Techno-Commercial recommendation by BHEL.


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4. Bidder has to note that following forms the part of Tender Documents :

▪ **General Conditions of Contract (GCC) Rev 06**

Link to GCC Rev. 06 : <https://www.bhelpem.com/Documents/GCC/GCC-Rev.06.pdf>

• **Technical Specifications : PE-TS-411-508-E001**

▪ **Technical POR & General POR**

▪ **BOQ CUM Price Schedule & Special Conditions of Contract (SCC)**

▪ **NIT CONDITIONS along with Enquiry letter**

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

5. **Delivery Terms :**

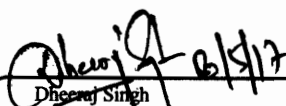
For Supply: Within 05 months from the date of drawing/document approval. However, Mandatory Spares are to be supplied in last consignment within contractual delivery period.

Drg./Doc. Submission Schedule: Initial Drgs./Docs. are to be submitted within 15 days from the date of PO, as per Technical Specification# PE-TS-411-508-E001, Vol. II B, Annexure-VI and resubmission is to be done within 7 days of BHEL / Customer's comment incorporating all the comments. In case there are delays in initial submission/re-submission of documents beyond 15 days of PO/7 days of comments then that much days of delay would be reduced from delivery period of 5 months.

For Electrolyte: Within 02 months from the date of manufacturing clearance by BHEL.

Supervision of E&C: Supplier to deploy its engineer at project site within 15 days of BHEL intimation.

6. Separate order shall be placed for the supply of Electrolyte for DC batteries and the same shall be supplied only after clearance from BHEL. Separate Guarantee terms shall be applicable for electrolyte as per GCC Rev. 06.
7. Evaluation shall be done on total lump sum (total cost to BHEL) basis. Bidder has to refer SCC & GCC for the same.
8. CIF is not available for this package.
9. Insurance (Ocean and inland) is in BHEL's scope.
10. Bidder has to refer Technical Specification# PE-TS-411-508-E001, Vol. II B, Sheet 14 of 32, clause 9.4 in regard to Type Test - 'Test for capacity & test for voltage during discharge', indicated in BOQ cum Price Schedule. Payment Term for this test shall be as per clause No. 9.5 of of GCC Rev-06.
11. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy


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displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.

12. Bidders have to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, of GCC Rev 06, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of.

In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation in Sealed Cover as per Annexure-II, Deviation Sheet (Cost of Withdrawal), as per GCC Rev-06.

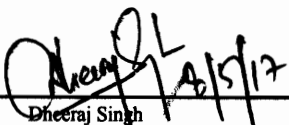
13. Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply may apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted'.
14. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in future tender enquires through e procurement.
15. All other terms & conditions shall be as per GCC Rev-06, SCC for 4x270 MW BHADRADRI TPS and Notice Inviting Tender (NIT) conditions. Order of precedence shall be as per clause NO. 35.0 of GCC Rev. 06 (GENERAL COMMERCIAL TERMS & CONDITIONS).

16. Reverse Auction:

BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**



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If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, ED + cess, CST against C-form/VAT, Freight as applicable, etc. including loading (if any). De-loading (if any) shall be done in line with SCC of the project.

Following Condition in Reverse Auction shall be treated as follows:

Case-I (Taxes & duties and freight are identical in Reverse Auction & Conventional Price Bid)

Resolution: - Ordering shall be done on lower of the two bids (RA closing price & Conventional Price Bid). After successful completion of reverse auction L1 bidder shall be asked to submit break up in line with taxes & duties, freight quoted in their Conventional Price Bid.

Case-II (In case Bidder has quoted 'CST' in Conventional Price Bid and applicable Tax is 'VAT')

Resolution: - "Total Cost to BHEL shall be maintained by reducing proportion amount in Ex-works quoted by Bidder".

Case-III (In case Bidder has quoted 'VAT' in Conventional Price Bid and applicable Tax is 'CST')

Resolution: - Conventional Bid/RA quoted Prices shall be reduced and CST will be allowed.

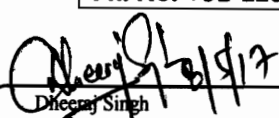
Note: - Applicable taxes & duties shall be determined as per location of works of bidder.

17. Bidders have to note that they shall not be allowed to change/ modify their collaborator/ JDU partner during tender evaluation and thereafter (i.e. after Part-1 opening).

18. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

Mr. Dheeraj Singh, Sr. ENGR, PG-II-2
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex, Plot No 25,
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E-MAIL: dheerajsingh@bhelpem.co.in
Ph. No. +91-120-4368864

Mr. Asif Iqbal Quraishi, DGM PG-II-2
M/s. Bharat Heavy Electricals Ltd.,
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19. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.


Thanking You, 8/5/17
For and on behalf of BHEL
Dheeraj Singh
Sr. ENGR/PGII-2/BHEL-PEM

Enclosures:

1. Technical Specification : PE-TS-411-508-E001
2. Technical PQR
3. General PQR
4. BOQ CUM Price Schedule – (Prices should be quoted strictly in this format only).
5. SCC Rev. 03 of 4x270 MW BHADRADRI TPS
6. Annexure-II, Deviation Sheet - Cost of Withdrawal
7. Integrity Pact format