



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

TENDER NO. AA:GAX:15:TA:101

Dated: 04 JUNE 2015

Subject: Tender for Empanelment of Travel Agency

BHEL intends to empanel Travel Agencies of repute to provide travel related services for its offices located in New Delhi / Noida, including Haridwar Unit by inviting the offers from prospective bidders in two parts. Part-I shall be Techno-commercial bid & Part-II shall be the Price Bid. Due date of the opening date of Part-I bid shall be the date of submission of offer as mentioned in the tender document. Participation in RA / PBO shall be in respect of those bidders only who are techno-commercially acceptable based on the evaluation of Part-I bid. The services to be provided and the terms and conditions are mentioned below.

Table I

1	Tender No.	AA:GAX:15:TA:101
2	Description	Empanelment of Travel Agencies
3	Tender Fee (In Rupees)	NIL
4	Release of Tender Document	04/June/2015
5	EMD	Rs. 2 lacs (Two Lacs Rupees)
6	Bid Submission Date/time	25/JUNE/2015 / 10:30 hrs
7	Bid Opening (Part I) Date/time	25/JUNE/2015 / 11:00 hrs
8	Bid Validity	90 days from opening of Part I bid 60 days from opening of Part II bid
9	Security Deposit/Performance Bank Guarantee	Rs. 4 lacs (L1 Bidder) and Rs. 3 Lacs (L2 bidder) Or 55% of Contract Value by L1 bidder and 45% of contract value by L2 bidder (refer Clause 12 of Annexure B), whichever is more

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(Annexure-A)

PRE-QUALIFICATION REQUIREMENTS

1) Earnest Money Deposit (EMD)

- a) Each bidder has to deposit EMD of Rs. 2,00, 000/- (Rupees Two Lacs only) as a part of subject tender and the same should be in the form of Pay Order or Demand Draft only in favour of BHEL, payable at New Delhi. Tender not accompanied with EMD will not be accepted and shall not be considered for further evaluation
- b) Tender not accompanied with EMD/ EMD submitted in any forms other than PO & DD will not be accepted.
- c) EMD submitted by bidder will be forfeited if bidder revokes his tender within validity period.
- d) Tender without requisite EMD will not be considered for further evaluation.

No interest shall be payable by BHEL on EMD amount. The EMD shall be forfeited in case of:

- i) Withdrawal of bid or increase in rates or change in bid conditions after opening of the tender.
- ii) Refusal to enter into a contract after the award of contract.
- iii) If operations of the contract are not commenced from the date indicated in the award of contract.

The EMD will be refunded to the unsuccessful bidders within fifteen days of acceptance of award of work by the successful bidder(s) / expiry of the validity of the bid, whichever is earlier. The EMDs of the successful bidders shall be converted into Security Deposit.

- 2) The bidder should have PAN (Permanent Account number) and Service Tax Registration No.
- 3) The bidder's average annual financial turnover during the last three financial years ending 31st March'14 should be at least Rs. 6.00 Crores.
- 4) The experience of having successfully completed or currently executing similar Job/ services during last 7 years ending on 31.03.2015 should be either of the following:-
 - a) Three similar jobs / services with value not less than ₹ 7.20 Crores each.
or
 - b) Two similar jobs / services with value not less than ₹ 9.00 Crores each.
or
 - c) One similar job / service with value not less than ₹ 14.40 Crores.

"Similar Job / service" refers to "Providing Travel Service to PSUs / Central Government / State Government / Corporates".

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(Annexure-B)

TECHNICAL TERMS & CONDITIONS / SPECIFICATIONS

1) BUSINESS

Considering the business volume of last two years & the anticipated growth, the approximate business volume for the next two years in respect of the BHEL offices located in New Delhi / Noida, including our Haridwar Unit, shall be as under:

Estimated Business Volume for two years.

- | | | |
|----|--------------------------|---------------------------------------------------------------|
| a) | Domestic air travel | Rs. 23.00 crores |
| b) | International air travel | Rs. 12.00 crores |
| c) | Rail Booking | <u>Rs. 1.00 crores</u> |
| | Total likely business | Rs. 36.00 crores (for two years) --- Annual Rs. 18.00 crores. |

The above figures (Rs. 36.00 crores) are indicative for tender purposes only & does not guarantee the business volumes for the contract period of two years. This may increase or decrease depending upon the actual requirements.

2) SCOPE OF WORK

The travel agency (2 no.) will be required to provide implant office at BHEL offices, with staff of at least two persons at BHEL Asiad and one each in Lodi Road Complex, HRDI Building (Noida) & Hardwar.

Location wise distribution of Travel Agency is given in Table II below.

Table II

L1 Bidder	L2 Bidder
Corp. Office & Power Sector, Asiad	Corp. Office & Power Sector, Asiad
Lodhi Road incl IO & IS	Lodhi Road incl IO & IS
Haridwar	Noida(PSTS)
Noida (HRDI), Noida (PSNR)	Noida (PEM)

The working office space for the implant office shall be provided by BHEL. The other facilities like telecommunication, computer / laptop with printer & internet connectivity, etc. shall be arranged by the travel agency.

The Scope of Work shall be as per details given below:

- a) **Booking of Airline Tickets:** Booking for domestic / international, including cancellation & re-scheduling, if required, shall be made immediately but not later than 12 hours of the intimation to the travel agency OR as directed by the officer authorized by BHEL and also ensuring timely delivery of the tickets directly to the individual. For international tickets, Travel Agency shall also assist in preparation of itineraries and also arrange / assist in providing related services.

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- b) BHEL will prefer purchase of air tickets at most economical rates available so as to derive maximum benefit on air travel.
 - c) **Booking of Railway Tickets:** Booking & cancellation of rail tickets for BHEL officials for their official tour shall be made immediately but not later than 12 hours of the intimation to the travel agency OR as directed by the officer authorized by BHEL and also ensuring timely delivery of tickets directly to the individual.
 - d) Arrange excursion tickets for international travel at short notice.
- 3) The successful parties shall assist in firming up the itineraries of BHEL officials for the international / domestic air travel as under:
- i) Schedule & Flights as per requisition.
 - ii) The most optimum alternative with marginal change in schedule/comfort.
 - iii) Most economic options with suggestions on change in schedules/flights (airlines) even with significant change in schedule.

The ticket bookings will be finalized and passed on by respective Administration Department of the Unit.

- a) The travel agency shall be responsible to ensure booking / delivery / cancellation of domestic / international air and rail tickets to the concerned official during / after office hours, including holidays.
- b) **Passport & Visa:** Submission and processing of our applications to the Passport Office and Embassies for obtaining passports and visas including collection of documents from the respective offices, arranging interviews & arranging medical insurance, if required, and handing over to us. No separate charges for the same shall be paid by BHEL. However, the actual charges paid for passport, visa fees, medical insurance, postal charges (if any) will be reimbursed by BHEL.
- c) **Protocol:** Protocol services by trained staff on departure and arrival at Delhi to the senior officials of BHEL while going on foreign trips and occasionally for non-BHEL high dignitaries, as per the requirements conveyed from time to time.

4) **EVALUATION CRITERIA AND AWARD OF CONTRACT**

BHEL shall carry out detailed evaluation of the bids to determine that the requirements set forth in the bid specifications are met. BHEL may accept or reject the deviations sought by the bidder (s) & may load the bids for price for accepting the deviation.

Based upon the evaluation, BHEL shall determine the techno-commercially acceptable bidders. BHEL reserves the right to reject any bidder without assigning reason for the same.

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BHEL reserves the right to opt for reverse auction for arriving at L1 rates for awarding the contract.

Price bid opening / participation in Reverse Auction shall be in respect of techno-commercially acceptable bidders only.

a) Air Tickets

Quantum of discount offered by the bidder payable to BHEL in terms of % on Basic Fare / Air Fare for air tickets on anticipated business volume of approx. Rs. 35.00 crores (domestic & international) for the contract period of two years, as per break up given in the Price Format. However, Service Tax, as applicable, shall be payable extra.

In case of cancellation of Air ticket, no Service charges shall be payable and only the payment shall be made by BHEL as per actuals on production of documentary evidence from airlines.

b) Rail Tickets

The quantum of likely Railway Business, during the contract period of two years, shall be Rs. 1.00 crores (approx. 10000 tickets under normal booking with 1000 tickets under Tatkal Booking) (Details in Price Bid). The bidder shall indicate the amount of Agency Service Charges, if any, over & above the IRCTC charges, on per ticket basis for reservation/cancellation.

The net impact of discount on air travel & the charges for Railway services shall be evaluation criteria of bids. The evaluated price shall be worked out as per the sample sheet enclosed at Annexure-K.

c) Finalization of Award:

Based on the outcome of RA / Price Bid Opening, the bidders would be ranked from L1 position in ascending order. Since BHEL intends to empanel two parties, counter-offer of L1 bidder shall be given to the next higher bidder in the rank, i.e., L2 & so on. The empanelment of second party shall be subject to matching the L-1 rates. ***In case no other bidder matches the L1 rates for empanelment, BHEL reserves the right to award the contract for the entire scope of work on L1 bidder.***

The business allocation among L1 & L2 bidder shall be as per **Table II** of Annexure B. Empanelled agencies shall be required to furnish Quarterly MIR for the total volume of business handled by them, latest by 10th day of commencement of next month. **However, depending upon the suitability, dependability & reliability of the services, BHEL reserves the right to split the business between the parties.**

5) CONTRACT VALUE

The contract value shall be the total of discount offered on (a) air tickets (domestic & international) and (b) the service charges for booking / cancellation of rail tickets on the

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anticipated business volume for the entire contract duration, as indicated in Clause No. 1 above. This shall be indicated in the Letter of Award to successful bidder (s). However, the actual payment under the contract shall be based on the volume of services rendered.

6) VALIDITY OF OFFERS

The offers submitted by the parties shall be valid for a period of 90 days from the date of opening of Part-I bid and 60 days from the date of opening Part-II bid/ RA. Participation in RA / Price bid opening shall be limited to techno-commercially acceptable bidders only. Further, BHEL reserves the right to reject the offer of bidder (s) without assigning any reason.

7) VALIDITY OF CONTRACT

The contract will be valid for a period of two years. The same may however be extended further with mutual agreement, in writing, and on the same Rates, Terms and Conditions.

8) TERMINATION OF CONTRACT

Based upon the feedback from the users about deficiency in services, BHEL reserves the right to terminate the contract at its own discretion with the either / both parties by giving 3 (three) months notice in writing.

- 9) Profile / documents to be attached with Part-I (Techno-commercial bid) shall be as per sheet attached as Annexure-I.

10) CHARGES NOT PAYABLE BY BHEL

- a) BHEL will not pay any service charges for the services enumerated at S.No.3(b) & 3 (c) of Annexure B. However, Service Tax, as applicable, shall be payable extra for the Air (domestic / international) & Rail Services. Any statutory variation in the said taxes during the validity of the contract shall also be admissible.

- 11) **Rail Reservation Charges** : BHEL expects from the empanelled travel agencies to provide Railway reservation / cancellation services free of charge. However, over & above the basic fare, the service charges of IRCTC & any other charges indicated on e-ticket shall be payable by BHEL. Service Tax on the billing amount, if applicable, shall also be payable extra.

In case the bidders want to provide the services as mentioned at S.No.11 above on chargeable basis, the same can be indicated in the price bid. These charges shall be considered for bid evaluation & computation of contract value for the purpose of Security Deposit also.

12) SECURITY DEPOSIT

The Security Deposit (SD) to be obtained shall Rs. 4.5 lacs from L1 bidder & Rs. 4.00 lacs from L2 bidder or SD shall be divided between L1 (55%) and L2 (45%) bidder of the total contract

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value (Refer S.No. 5 for contract Value), whichever is more. Formula for calculating the SD based upon contract value is given below.

- | | |
|-----------------------------------------|-------------------------------------------------------|
| a) Upto Rs. 10 lakhs | 10% |
| b) Above Rs. 10 lakhs upto Rs. 50 lakhs | 1 lakh + 7.5% of the amount exceeding Rs. 10 lakhs |
| c) Above Rs. 50 lakhs | Rs. 4 lakhs + 5% of the amount exceeding Rs. 50 lakhs |

After adjusting EMD, the Security deposit (as mentioned above) shall have to be deposited by empanelled agencies with BHEL along with the acceptance of LOA. The Security Deposit can be furnished in the following manner:

- i) 100% through Pay Order / DD / local cheque of scheduled bank drawn in favor of BHEL;
- ii) 50% in the form of Bank Guarantee and balance 50% through pay order / DD/ Cheque ;
- iii) 50% through pay order / DD / Cheque and balance 50% recovered at the rate of 10% from the running bills.

The Security Deposit shall not carry any interest.

The above mentioned Security Deposit shall be for the contract period of 2 years. In case the contract get extended for one more year, the L1 and L2 bidder has to submit the extra Security Deposit on pro-rata basis which shall be communicated to concerned bidders during extension of contract.

13) PAYMENT TERMS:

The bills along with supporting vouchers will be submitted on fortnightly basis and the payment, inclusive of all taxes as applicable, will be made within 15 days from the date of submission of the bills, complete in all respects. **However, no interest shall be payable for delay in making the payment.**

- 14) Any other BHEL Unit across the country may engage the services of the empanelled travel agency on the same terms & conditions and rates.
- 15) Deviations, if any, may be enumerated in the format enclosed. BHEL at its discretion may agree in full or part or totally reject deviations sought by the bidder(s). BHEL will consider the deviations if the same are specified in the deviation format, or else it will be considered that there is no deviation taken. Deviations, if any, mentioned elsewhere in bid apart from Annexure E – "ACCEPTANCE LETTER/ DEVIATION CERTIFICATE" (whether techno-commercial bid or Price bid) shall be treated as null and void by BHEL.

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- 16) Over & above the discount/service charges offered in the price bid on air travel, the empanelled operator (s) shall pass on the entire commission received from the airlines as per the list furnished by them with the applicable rates of commission. Subsequently, as & when revised, the same shall also be furnished to BHEL during the validity of the contract.
- 17) **Penalty Clause:** It is expected from the empanelled travel agency to book/cancel the ticket as per the instructions given by concerned BHEL representative. Failing to do so shall lead to penalty of Rs. 500/- per complaint.
- 18) **Review of Contract:** In the event of any unforeseen changes in the existing practices of aviation industry, subject to production of documentary evidence, (for example, IATA / Airline commission and discounts being passed on to the travel agents), BHEL reserves the right to review the contract to protect the mutual interests and take action as deemed appropriate. The decision of BHEL in this regard shall be final.
- 19) The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.

20) ARBITRATION

- a) In the event of any dispute or difference arising out of the execution of the Order/Contract or the respective rights and liabilities of the parties or in relation to interpretation of any provision between BHEL & Service Provider in any manner touching upon the Order/Contract, such dispute or difference shall (except as to any matters, the decision of which is specifically provided for therein) be referred to the arbitration of the person appointed by the competent authority of BHEL (Purchaser).

Subject as aforesaid, the provisions of Arbitration and Conciliation Act, 1996 (India) or statutory modifications or re-enactments thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceedings under this clause. The venue of arbitration shall be at New Delhi.

- b) In case of order/contract on Public Sector Enterprises (PSE) or a Govt. Deptt., the following clause shall be applicable:-

In the event of any dispute or difference relating to the interpretation and application of the provisions of the Order/Contract, such dispute or difference shall be referred to by either party to the arbitration of one of the arbitrators in the department of public enterprises. The award of the arbitrator shall be binding upon the parties to the dispute, Provided, however, any party aggrieved by such award may make a further reference for setting aside or revision of the award to the Law secretary, Deptt. of Legal Affairs, Ministry of Law & Justice, Government of India. Upon such reference the dispute shall be decided by the Law Secretary or the Special Secretary or Additional Secretary when so authorized by the Law Secretary, whose decision shall bind the parties hereto finally and conclusively. The parties in the dispute will bear equally the cost of arbitration as intimated by the arbitrator.

Manish Bhargava



21) LAWS GOVERNING THE CONTRACT

The Order/Contract shall be executed and governed by the laws of India and the courts of India alone shall have jurisdiction in respect of any matter arising under or in connection with the Order/Contract.

22) JURISDICTION OF COURT

Courts at Delhi/New Delhi shall have exclusive jurisdiction to decide the dispute, if any, arising out of or in respect of the contract(s) to which these conditions are applicable.

23) DEFAULT/BREACH OF CONTRACT, INSOLVENCY AND RISK PURCHASE

- a) If the Service Provider / Contractor fails to provide the required services as per the Contract / fails to deliver the goods or materials or any instalment thereof within the period(s) fixed for such delivery or delivers goods or materials not of the contracted quality and failing to adhere to the contract specifications or at any time repudiates or otherwise abandons the contract before expiry of such period or refuses or is unable to supply / provide goods / services or materials covered by the Order/Contract either in whole or in part or otherwise fails to perform the Order/Contract or commits any breach of the Order/Contract not herein specifically provided for or in the event of the death or insanity or if the Seller/Contractor being an individual or if a firm on a partnership thereof, shall at any time, be adjudged insolvent or shall have a receiving order for administration of his estate made against him or shall take any proceeding for composition under any Insolvency Act for the time being in force or make any assignment of the Order/Contract or enter into any arrangement or composition with his creditors or suspend payment or if the firm dissolved under the Partnership Act or if the Seller/Contractor (Service Provider) being a company is wound up voluntarily or by order of a Court or a Receiver, Liquidator or Manager on behalf of the debenture holders and creditors is appointed or circumstances shall have arisen which entitles the Court of debenture holder and creditors to appoint a receiver, liquidator or manager, the purchaser without prejudice to his right to recover any expenses, losses or damages to which the purchaser may be put to incur or sustain by reason of the Seller/Contractor's default or breach of Order/Contract shall be entitled to cancel the Order/Contract either in whole or portion thereof without compensation to the Seller/Contractor (Service Provider) and if the purchaser so desires, he may procure upon such terms and in such manner as he deems appropriate, stores / services not so delivered or others of a similar description where stores / services exactly complying with particulars are not, in the opinion of the purchaser, which shall be final, readily procurable, at the risk and cost of the Seller/Contractor (Service Provider) and the Seller/Contractor (Service Provider) shall be liable to the purchaser for any excess costs provided that the Seller/Contractor (Service Provider) shall continue the performance of the Order/Contract to the extent not cancelled under the provisions of this clause. The Seller/Contractor (Service Provider) shall on no account be entitled to any gain on such repurchases.
- b) Cost of the purchases made by the Purchaser at the risk and cost of the seller/contractor (Service Provider) shall be worked out after levying 30% overheads as departmental charges on the cost of materials / services so purchased/hired.

a/ anish sharma



ANNEXURE-C

COMPOSITION OF BIDS

Bidders are requested to quote in two parts as given below. However for quotation submitted in single bid against our requirement of two part bid will be considered only if the bid is techno-commercially accepted without seeking any clarifications/missing documents from the bidder. Otherwise, the bid is liable to be rejected.

Bids shall be dropped in Tender Box located near to security office at Front Gate Reception, BHEL House, Siri Fort, New Delhi-110049 latest by 1030 Hrs on or before the due date (25/JUNE/2015), in two parts as given below.

a) Part – I (Techno-Commercial Bids)

The part-I bid shall contain all details and documents as given below. No Price details are to be furnished in Part-I of the bid. Bidder should submit all the documents mentioned below. Failing to do so shall lead to rejection of their offer.

- 1) EMD of Rs. 2,00,000/- (Rupees Two lakhs Only) (as per S.No. 1 of Annexure – “A”) in the form of Pay Order or Demand Draft in favour of BHEL, payable at New Delhi, must be submitted in a separate envelope.
- 2) Copy of PAN Card & Service Tax Registration Certificate duly signed and stamped by the bidder.
- 3) Certified copy of Balance Sheet and profits & loss Account statements of last three financial years i.e. FY 2011-12, 2012-13 & 2013-14. In case of Profit & Loss account showing “Commission” as “income”, the bidder must submit a certificate duly certified by CA indicating “Gross Sale/Billing to Customer”.
- 4) Copy of acknowledgements of IT return of last three financial years i.e. FY 2011-12, 2012-13 & 2013-14 (AY 2012-13, 2013-14, 2014-15).
- 5) Only work orders (issues in last 7 years ending 31.03.2015 only) and supporting work experience certificates (as per format given at Annexure G) from the clients shall be submitted as proof against S.No.4 of PQR. In case of unavailability / Non disclosure agreement of Work Order, **the bidder can submit the experience certificate from the concerned customer in the format give at Annexure G only.** BHEL reserves the right to verify the correctness of the certificates of the clients.
- 6) List of clients, including PSUs, if any.
- 7) List of Offices in India and abroad.
- 8) IATA Registration Certificate (attach copy). In case providing services related to foreign exchange, a copy of RBI Registration Certificate should also be provided.

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- 9) List of airlines along with applicable rates of commission.
- 10) Duly filled all relevant annexures.
- 11) Duly signed and stamped complete tender document

b) Part – II (Price Bid)

Part II bid shall comprise of Price Format (Annexure-"H"), duly filled, as per the enclosed instructions/details

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Annexure - D

INSTRUCTIONS/ DETAILS FOR FILLING PRICE-BID (PART-II)

1. Quantum of discount offered by the bidder payable to BHEL in terms of % on Basic Fare / Air Fare for air tickets on anticipated business volume of approx. Rs. 35.00 crores for the contract period of two years ____%.
2. All inclusive (Basic Fare / Air Fare + taxes) anticipated business volume for the domestic & international travel during the contract period of two years would be approx. 35.00 crores.
3. Rail Reservation Charges: In case the bidders want to provide the Railway Reservation & Cancellation services, for an approx. business of Rs. 1.00 crores for the contract period, on chargeable basis, over & above the IRCTC charges indicated on e-ticket, the same are to be indicated in the Price Bid Format.
4. For quoting Agency Service Charges for Railway Services for reservation & cancellation of tickets, bidders can assume a total of approx. 10000 (Ten thousand) tickets for the evaluation of their bids against this tender. Likely business for providing the Railway services shall be approx. Rs. 1.00 Crores. This quantum is indicative only & to be considered for bid evaluation purposes. This may increase or decrease as per BHEL requirements.
5. Over & above this, empanelled travel agencies shall have to provide booking/ cancellation of tickets under "Tatkal" category. Agency service charges, if any, in addition to the charges levied by IRCTC, are also to be quoted on per ticket basis considering 1000 (One Thousand) tickets during the contract period of two years.
6. The net impact of the discount (payable to BHEL) offered on air travel & the agency charges for providing Railway Services (payable by BHEL) shall be the evaluation criteria. The most beneficial offer (max. of discount on air travel & the least of agency charges for Railway services) shall be ranked as L-1. Since BHEL has to empanel two agencies, the L-1 rates shall be offered to the next higher bidder in the rank for acceptance.
7. For Railway services, quantum of bookings mentioned above, is indicative only and shall be considered for evaluation of bids against this tender. This may increase or decrease as per BHEL requirement & payments made on actual basis.

Manish Sharma



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Annexure-E

ACCEPTANCE LETTER / DEVIATION CERTIFICATE

Notwithstanding anything mentioned in our bid, we hereby accept all terms and conditions of the above tender.

Or

We hereby accept all terms and conditions of the above tender except the followings:
(Give reference to Clause Nos. of Terms & Conditions which are not acceptable)

1.

2.

3.

Note :

Deviations may or may not be accepted by BHEL.

"I _____ hereby certify that except the deviations mentioned above, we do not have any other deviations to the tender no. _____ dated _____.
Deviations if any, mentioned elsewhere in our bid (whether Techno-commercial bid or Price bid) may be treated as null and void by BHEL.

Signature

With name, Designation & seal of the firm

Sanish Bhabar



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Annexure-F

DECLARATION

I / We hereby declare that I / We have not been banned and de-listed by any PSU /Government Department / Financial Institution / Court.

SIGNATURE OF BIDDER WITH SEAL

a/ Laxish Bhasbhar



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Annexure-G

EXPERIENCE CERTIFICATE

1	Name & Contact Details of Travel Agent	
2	Name & Contact Details of the Client	
3	Details of Services Provided	
4	Work Order No. / Agreement No. and Date (copy to be attached)	
5	Is there any non-disclosure agreement of work Order	YES / NO
6	Start & End Date of Contract (Start date should not be more than 7 years from 31.03.2015)	
7	Gross amount of work completed (or done till date)	
8	Name & Contact details of Authority under whom works performed	
9	Overall Quality of Service	Outstanding/V.Good/Good/Poor

Signature & Stamp of Dealing Official

Regd. Office: BHEL House, Siri Fort, New Delhi – 110049 (India).

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PRICE BID FORMAT FOR EMPANELMENT OF TRAVEL AGENCY FOR A PERIOD OF TWO YEARS BHCL TENDER NO. AA-GAX:15:TA:101 DATED: 04/JUNE/2015							
ANNEXURE- H							
SL. NO.	CATEGORY OF TRAVEL	QUANTUM OF LIKELY BUSINESS Basic Fair / Air Fair	% AGE OF DISCOUNT / SERVICE CHARGES (Prefix "+" if giving discount and "-" if charging service charges)	UNIT CHARGES (RS)	AMOUNT RECEIVABLE BY BHCL	AMOUNT PAYABLE BY BHCL	NET RECEIVABLE BY BHCL
(1)	(2)	(3)	(4)	(5)	(6) = (3) X (4)	(7) = (3) X (5)	(8) = (6) - (7)
A	AIR (DOMESTIC) Booking	₹ 16,10,00,000.00		0.00		0.00	
B	AIR (INTERNATIONAL) Booking	₹ 8,40,00,000.00		0.00		0.00	
C	RAIL* Booking	10,000 no. of tickets	0.00		0.00		
D	RAIL (TATKAL)* Booking	1,000 no. of tickets	0.00		0.00		
E	NET Receivable (+)/ Payable (-) by BHCL for Evaluation						
Rupees							
(Service Tax, as applicable shall be payable extra & hence not to be included in the above prices).							
NOTES:							
1	QUANTUM OF BUSINESS IS INDICATIVE FOR THIS TENDER ONLY FOR THE PURPOSE BID EVALUATION.						
2	TOTAL IMPACT OF RECEIVABLES & PAYABLE SHALL BE CONSIDERED FOR EVALUATION (SL. NO. E)						
3	IN CASE OF REVERSE AUCTION (R.A), THE RATIO OF FINAL PRICE AND ABOVE QUOTED PRICE SHALL BE APPLIED PROPORTIONATELY TO ALL THE ELEMENTS OF THE PRICE BID TO ARRIVE AT THE FINAL RATES AND ORDER VALUE						
WE CONFIRM THAT THE PRICES QUOTED BY US ABOVE ARE AS PER THE TENDER TERMS AND CONDITIONS.							
(SIGNATURE OF THE BIDDER WITH SEAL)							

Handwritten signature



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Annexure-I

NEFT Format

Beneficiary Name	
Beneficiary Bank Name	
Beneficiary Bank address	
IFSC CODE of the bank	
Beneficiary Account Number	
Email ID	
PAN	

Enclosed: A photocopy/cancelled copy of one leaf from my cheque book for the codes required above.

I hereby confirm that the above mentioned particulars are in order. To facilitate NEFT credits, I will inform BHEL in case of any changes in the Bank Particulars at a future date.

Thanking you,

Yours sincerely.

Signature:

Name:

Designation:

Company Seal:

Date:

anil Bhasin



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Annexure-J

DETAILS OF AGENCY/BIDDER

1	Name of the Travel Agency	
2	Name of the Authorized Representative	
3	Address for communication	
4	Telephone No. (Office) (Mobile) (Fax) (email Address) (Website Address-if any)	
5	Date / year of commencement of Business	
6	Service Tax - Registration No.	
7	Any other information	

Santhi Bhaskar

ANNEXURE-K							
SAMPLE SHEET							
BHEL TENDER NO. AA-GAX-15-TA:101 DATED 04/JUNE/2015							
SL. NO.	CATEGORY OF TRAVEL	QUANTUM OF LIKELY BUSINESS Basic Fair / Air Fair	QUOTED DISCOUNT/ UNIT CHARGES		EVALUATED AMOUNT		
			% AGE OF DISCOUNT / SERVICE CHARGES (Prefix "+" if giving discount and "-" if charging service charges	UNIT CHARGES (RS)	AMOUNT RECEIVABLE BY BHEL	AMOUNT PAYABLE BY BHEL	NET RECEIVABLE BY BHEL
(1)	(2)	(3)	(4)	(5)	(6) = (3) X (4)	(7) = (3) X (5)	(8) = (6) - (7)
A	AIR (DOMESTIC) Booking	₹ 16,10,00,000.00	(+)4.28	0.00	6890800.00	0.00	6890800.00
B	AIR (INTERNATIONAL) Booking	₹ 8,40,00,000.00	(+)4.28	0.00	3595200.00	0.00	3595200.00
C	RAIL* Booking	10,000 no. of tickets	0.00	27.90	0.00	223200.00	-223200.00
D	RAIL (TATKAL)* Booking	1,000 no. of tickets	0.00	139.51	0.00	111608.00	-111608.00
E	NET Receivable (+)/ Payable (-) by BHEL for Evaluation (Rupees)				10151192.00		
(Service Tax, as applicable shall be payable extra & hence not to be included in the above prices).							
NOTES:							
1	QUANTUM OF BUSINESS IS INDICATIVE FOR THIS TENDER ONLY FOR THE PURPOSE BID EVALUATION.						
2	TOTAL IMPACT OF RECEIVABLES & PAYABLE SHALL BE CONSIDERED FOR EVALUATION (SL. NO. E)						
3	IN CASE OF REVERSE AUCTION (R-A), THE RATIO OF FINAL PRICE AND ABOVE QUOTED PRICE SHALL BE APPLIED PROPORTIONATELY TO ALL THE ELEMENTS OF THE PRICE BID TO ARRIVE AT THE FINAL RATES AND ORDER VALUE						
WE CONFIRM THAT THE PRICES QUOTED BY US ABOVE ARE AS PER THE TENDER TERMS AND CONDITIONS.							
(SIGNATURE OF THE BIDDER WITH SEAL)							

Signature of Bidder