

**BHARAT HEAVY ELECTRICALS LIMITED**

(A Government of India Undertaking)

PIPING CENTRE, MATERIAL MANAGEMENT

Phone: 044-2816 1965

Email: poongkodi@bhel.in

PUR 013 80, Gopathy Narayanaswamy Road, T.Nagar, Chennai – 600 017.

INDIGENOUS ENQUIRY	ENQUIRY REFERENCE	DATE
	4501800013	27.07.2018
	DUE DATE FOR QUOTATION – 10.08.2018	
	THIS IS ONLY A REQUEST FOR QUOTATION AND NOT AN ORDER	

Suppliers Are Requested To Go Through Terms &amp; Conditions Before Submission of Offers.

Sl. No.	Material Code	Description & Specification	Unit	Qty.	DELIVERY SCHEDULE		
					Qty.	Date	Remarks
1		OEM SUPPORT FOR EXISTING 3 NOS. OF LINK LOAD BALANCER APPLIANCES FOR 3 YEARS	Yrs	3			

**Encl. to Enquiry:**

1. Important Information to Bidders
2. Commercial terms and Un-Priced Format
3. Technical Compliance Sheet
4. Price Format

Dear Sirs,

Please submit your lowest quotation in triplicate, subject to our terms and conditions overleaf, for the above materials, so as to reach us on or before the due date by 2 P.M.

1. Quotations will be opened at 2-30 P.M. on the due date in camera/In the presence of the tenderers who may like to be present.
2. Price should be "Net" FOR destination inclusive of risk in transmit and remain valid for 120 days from the due date. If any Sales tax and Excise duty are payable as extra to the quoted price the percentage of the same should be specifically stated in the quotation failing which the purchaser will not be liable for payment of Sales Tax / Excise Duty. **GST No. 33AAACB4146P2ZL.**
3. If the enquired items are coming under D.G.S & D rate contract, please indicate the rate contract prices duly sending a copy of the rate - contract along with your offer.
4. No revision of prices will be entertained after tenders are opened.
5. Manufacturers name, brand name trademark or patent No. if any should be specified. Illustrate leaflets giving particulars are required along with quotation wherever necessary.
6. Products with I.S.I. certification marks will be preferred.
7. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject in part or full without assigning any reason whatsoever.
8. Late tenders are liable to be rejected.
9. Any deviations to the enquired technical and commercial conditions shall be clearly indicated in the covering letter of the quotation.

Yours faithfully,  
For BHARAT HEAVY ELECTRICALS LIMITED

*[Signature]*  
27/7/18  
Sr. Engineer / Purchase



## TERMS AND CONDITIONS

1. **QUOTATION:** This tender is a **TWO PART** bid, i.e., technical bid and price bid are to be enclosed in two separate envelopes and sent in one larger envelope with tenderer's distinctive seal and super scribed with correct tender No., Item of supply and due date of opening. Tenders should be free from **CORRECTIONS AND ERASURES:** Corrections if any, must be attested. All amounts shall be indicated both in words as well as figures. Where there is a difference between amount quoted in words and figures, amount quoted in words shall only be considered.
2. **TERMS OF PAYMENT:** 100% payment in advance annually for three years.
3. **PREFERENTIAL DELIVERY:** It is noted, if a contract is placed on a higher tenderer as a result of this invitation to tender in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay to the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. Destination, including all elements of freights, sales tax, duties and other incidentals in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and incorporated in the contract.
4. **LIQUIDATED DAMAGES:** It is clear among the parties of the contract that time is the essence of the contract. Therefore, the delivery of the goods specified, in the purchase order should be made within the time limit prescribed. Where the seller supplies or dispatches the goods beyond the delivery period specified, the purchaser will have no obligation to accept the goods if accepted liquidated damages, at the rate of 0.5% of the value of goods delayed for each week of delay or part thereof subject to a maximum of 10% of the undelivered portion will be levied without prejudice to any other relief or compensation due to the purchaser under any other condition of this contract.
5. **GENERAL:** Any other conditions, which might have been quoted by the seller and are in contravention to the terms prescribed in the order and which have not been specifically accepted in by the purchaser will not be applicable to this contract.

*Handwritten:* 27/11/18  
POONGKODI. V  
Senior Engineer / Purchase  
BHEL / Piping Centre  
Chennai - 600 017




## IMPORTANT INFORMATION TO BIDDERS

1. **The tender will be operated on two part bid basis i.e. (I).Techno-Commercial Bid & (II).Price Bid.** Sample should be submitted along with Techno-Commercial Bid where sample is insisted in the Enquiry, if sample is not received for the Enquiry where BHEL is insisted, that offer will be summarily rejected. If sample is insisted in the enquiry, then the sample should be super scribed with the enquiry sl. no for identification and evaluation. Samples without the identification will not be considered and offer will be rejected
2. **Techno-Commercial Bid:** Containing commercial terms, delivery terms, delivery schedule, validity of offer, payment terms (except price details), GST Percentage, HSN Code, Acceptance for LD clause, etc. as per ANNEXURE-A (submitted in your company letter head) shall be put in a cover (1) and super scribed as "Techno-Commercial Bid" for Enquiry No: .....Dt: .....Due Dt.: .....
3. **Price Bid:** Containing the price details shall be put in a separate cover (2) and superscripted as "Price Bid" for Enquiry No: .....Dt.: .....Due Dt.: ..... as per ANNEXURE -B (submitted in your company letter head)
4. You are requested to put the above two envelopes (Techno-Commercial Bid & Price Bid) inside a separate larger sealed envelope and this envelope shall be super scribed as "Techno-Commercial Bid and Price Bid" for Enquiry No: .....Dt.: .....Due Dt.: .....

**Your Quotations should be sent to:**

**SR. ENGINEER / PURCHASE  
BHEL PIPING CENTRE  
PURCHASE DEPARTMENT  
NO. 80, GN ROAD (II FLOOR)  
T.NAGAR, CHENNAI-600 017.**

5. Your offer should strictly confirm to our requirement. Prices and applicable taxes (GST) should be indicated clearly without any corrections.
6. Organization Information like PAN, GSTIN numbers shall also be furnished.
7. The validity of the offer should be Minimum of 60 days.
8. The quoted price shall be "FIRM" till the completion and execution of the work.
9. **Last date of submission of offer is 10.08.2018, 14:00 hrs.** Bids submitted after the deadline will not be entertained.
10. **The bid opening date is 10.08.2018, 14:30 hrs.**
11. **PRICES ARE TO BE SUBMITTED IN BHEL PRICE FORMAT ONLY.**

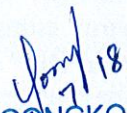
  
**P. DONGKODI. V**  
Senior Engineer / Purchase  
BHEL / Piping Centre  
Chennai - 600 017



**12. Only OEM (FAT Pipe) authorized partners are allowed to participate in this tender and shall submit manufacturer (OEM) authorisation letter.**

For any clarifications, kindly contact us. Please keep your offers free from any errors which may otherwise lead to rejection of your offer.

**The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.**

  
PGONGKODI. V  
Senior Engineer / Purchase  
BHEL / Piping Centre  
Chennai - 600 017



## ANNEXURE –A

### COMMERCIAL TERMS CONFIRMATION REQUIRED FROM THE SUPPLIERS (TO BE SUBMITTED IN COVER NO: 1) Enquiry No. 4501800013 / 27.07.2018

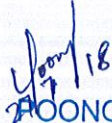
SL NO	DESCRIPTION	BHEL REQUIREMENTS	SUPPLIER CONFIRMATION/DEVIATION (STRIKE OUT WHICHEVER IS NOT APPLICABLE)
1	VALIDITY	60 Days from Date of technical bid opening	ACCEPTED/NOT ACCEPTED
2	SERVICE LOCATION	1. BHEL PIPING CENTRE, NO. 80, G.N. ROAD, T. NAGAR CHENNAI – 17 2. BHEL, TRICHY	ACCEPTED/NOT ACCEPTED
3	HSN CODE	SUPPLIER HAS TO MENTION	
4	PAYMENT TERMS	As per <b>Clause 2</b> of Terms and Conditions of the Enquiry (Two Part Bid)	ACCEPTED/NOT ACCEPTED
5	LD CLAUSE	As per <b>Clause 4</b> of Terms and Conditions of the Enquiry (Two Part Bid)	NON DEVIATABLE
6	CONTACT PERSON DETAILS	NAME: MOBILE NO: EMAIL :	TO BE FILLED BY VENDOR COMPULSORY
7	AUTHORIZATION LETTER FROM OEM	To be attached	ATTACHED / NOT ATTACHED

## UNPRICED FORMAT

(To be Submitted Along with Technical Bid and Covering Letter)

Sl.No.	Item Descriptions	GST in %	Quoted / Not Quoted
1	OEM SUPPORT FOR EXISTING 3 NOS. OF LINK LOAD BALANCER APPLIANCES FOR 3 YEARS		

We agree to all terms and conditions of the Enquiry.

  
POONGKODI. V  
Senior Engineer / Purchase  
BHEL / Piping Centre  
Chennai - 600 017

(BIDDER SEAL AND SIGNATURE)



**TECHNICAL SCOPE COMPLIANCE**  
(To be Submitted Along with Technical Bid and Covering Letter)  
Enquiry No. 4501800013 / 27.07.2018

The vendor shall comply to all the below terms and conditions.

SNo	Terms & Conditions of the Contract	Yes/No	Remarks
1	As per requirement of BHEL Piping Centre, the vendor shall supply and provide 8x5 NBD OEM (FAT Pipe) Support for 3 years, for three numbers of FAT Pipe MPVPN Link Load Balancer (LLB) appliances (Two in BHEL Piping Centre, Chennai and One in BHEL Trichy).		
2	During the 3 years OEM support, the vendor shall provide technical support for the FAT Pipe MPVPN Link Load Balancer (LLB) appliances in both BHEL PC Chennai as well as in BHEL Trichy locations. Support includes installation, configuration, updates, security patches & bug fixes from OEM, troubleshooting, etc.		
3	The vendor shall provide 24x7 365 days' support for three years from the date of start of OEM (FAT Pipe) support for the three LLB appliances.		
4	Vendor shall be an OEM (FAT Pipe) authorized partner and shall submit manufacturer (OEM) authorization letter.		
5	The vendor shall have a full - fledged company service facility in Chennai.		
6	Onsite service response time shall be within 4 hours.		
7	Whenever new configuration or policy needs to be incorporated, the vendor or supplier shall accomplish it as per BHEL request.		
8	Monthly preventive maintenance shall be performed by the vendor and performance report for the same shall be submitted at the end of every month.		
9	In case of failure of any hardware in FAT Pipe LLB Appliance/ FAT Pipe LLB Appliance failure, the vendor shall ensure and arrange replacement for the failed hardware/ failed FAT Pipe LLB appliance with equivalent or higher model of hardware/ FAT Pipe LLB appliance from OEM (FAT Pipe).		
10	Any issue shall be attended immediately by the vendor and that at any point of time if the Link Load Balancer appliance is down and a delay is anticipated for the replacement to arrive, then the vendor shall provide an equivalent LLB appliance for continuity of service.		
11	The schedule for periodical maintenance of equipment shall be furnished by the vendor while getting PO.		
12	The vendor shall provide a direct support and shall not have a third party sub contract for support and service.		
13	Any configurations relevant to IPv6, if required by BHEL shall be done by the vendor.		
14	The OEM support charges for the FAT Pipe Link Load Balancer appliances, for three years shall be split in to three parts and will be made annually in advance.		



**ANNEXURE –B**  
**PRICE FORMAT**  
**(To be submitted in cover #2 with Covering Letter)**

**Enquiry No. 4501800013 / 27.07.2018**

Sl. No	Item Description	Rate per year in INR	Total rate in INR for 3 years	GST %	Total rate incl taxes in INR for 3 years
1	OEM SUPPORT FOR EXISTING 3 NOS. OF LINK LOAD BALANCER APPLIANCES FOR 3 YEARS				

We agree to all terms and conditions of the Enquiry.

(BIDDER SEAL AND SIGNATURE)

*27/7/18*

POONGKODI. V  
Senior Engineer / Purchase  
BHEL / Piping Centre  
Chennai - 600 017