

**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

(A Government of India Undertaking)

**Material Management****Mandatory Sheet for Indian Supplier for Enquiry No: E4490025 (Rate Contract)****TECHNO-COMMERCIAL BID (Part-1)**

QUOTATION NO: .....DATE: .....

SUPPLIER'S NAME: .....

| SL | Particulars                                                                                                                                                                                                                                                                                                                                                                                               | Supplier's Confirmation                             |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| 1  | Complete acceptance for supply of items as per Description & Quantity given in Enquiry.<br>Technical and commercial deviations, if any, are to be clearly brought out in offer itself.<br>Note: Rate contract shall be finalized based on acceptance of <b>Pre-Qualifying Requirement</b> (PQR enclosed ) inline with provided documentary proof and L1 basis.                                            | <input type="checkbox"/> Accepted                   |
| 2  | In case of acceptance to 1 as above and wherever needed, successful bidder has to submit duly signed and stamped copy of drawings/ specification as token of acceptance before placing order.                                                                                                                                                                                                             | <input type="checkbox"/> Accepted                   |
| 3  | Acceptance to all special remarks / General Terms & Condition of enquiry<br>JHS 2055A Rev02 uploaded at<br><a href="https://www.bheljhs.co.in/apps/sip/enq_terms/enq_tems_121118.pdf">https://www.bheljhs.co.in/apps/sip/enq_terms/enq_tems_121118.pdf</a> Rev.02<br>"Participation by the bidders in the tender shall be construed as acceptance of the bidder to the GTC with its applicable revision". | <input type="checkbox"/> Yes                        |
| 4  | <b>Validity of Rate Contract:</b> R/C Enquiry be valid for ordering up to 24 months from the date of finalization of R/C and 3 months thereafter for supply. Quoted rates shall remain valid throughout the validity of R/C.                                                                                                                                                                              | <input type="checkbox"/> Accepted                   |
| 5  | Quantity of items given in enquiry is indicative only. It may vary in +/- 30%. This quantity and variation of +/-30% is for evaluation of RC.                                                                                                                                                                                                                                                             | <input type="checkbox"/> Accepted                   |
| 6  | <b>Monthly Capacity reserved:</b> Please indicate your manufacturing capacity reserved for BHEL Jhansi (in nos. per months).<br>Our monthly requirement is minimum 30sets per month                                                                                                                                                                                                                       | <input type="checkbox"/> Accepted<br>.....nos/month |
| 7  | PO under R/C shall be placed sequentially as per our requirement. BHEL at its sole discretion can short close or cancel the R/C at any time.                                                                                                                                                                                                                                                              | <input type="checkbox"/> Accepted                   |
| 8  | Guarantee / Warrantee / Conformance / Test Certificate (along with supply) as specified in enquiry will be provided and are applicable as per BHEL general terms and conditions.                                                                                                                                                                                                                          | <input type="checkbox"/> Accepted                   |
| 9  | <b>Delivery</b> period from date of PO issue.                                                                                                                                                                                                                                                                                                                                                             | .....Days                                           |
| 10 | <b>Taxes &amp; Duties:</b> Extra as applicable.<br>Indigenous bidders to indicate followings:                                                                                                                                                                                                                                                                                                             | <input type="checkbox"/> Accepted                   |
|    | (a) <b>GST</b>                                                                                                                                                                                                                                                                                                                                                                                            | .....%                                              |
| 11 | <b>Price Bid</b> submitted as per attached price bid format only (Copy of blank price bid is submitted).                                                                                                                                                                                                                                                                                                  | <input type="checkbox"/> Yes                        |
| 12 | <b>Terms of Delivery:</b> BHEL prefer delivery on <b>FOR BHEL Jhansi</b> (including Freight & Insurance) basis. Hence, quote rate on F.O.R. BHEL Jhansi basis.                                                                                                                                                                                                                                            |                                                     |



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## **Material Management**

### **Mandatory Sheet for Indian Supplier for Enquiry No: E4490025 (Rate Contract)**

|           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                            |
|-----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
|           | (a) <b>Terms of Delivery on F.O.R BHEL Jhansi basis.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted                                                                                    |
|           | (b) In case of non-acceptance to 8(a) above, please mention place of dispatch: Ex-works.....                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                            |
|           | In case of non-acceptance to <b>F.O.R. BHEL Jhansi</b> , Please refer Note sl. No.5 for loading on this a/c.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                            |
| <b>13</b> | Basic rate quoted is inclusive of Packing & Forwarding.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <input type="checkbox"/> Yes / <input type="checkbox"/> No                                                                                                 |
| <b>14</b> | If answer to Sl. No. 13 is 'No', state Packing & forwarding charges as % of basic rate or actual.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Rs..... or.....%                                                                                                                                           |
| <b>15</b> | Acceptance for Prices on firm basis and no PVC is applicable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Yes                                                                                                                               |
| <b>16</b> | <b>Acceptance for 120 days Validity</b> of offer from date of tender opening.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Yes                                                                                                                               |
| <b>17</b> | <b>Inspection</b> – Material may be source inspected by BHEL / Customer / Third party. However, Final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material and results shall be binding on the suppliers.                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <input type="checkbox"/> Accepted                                                                                                                          |
| <b>18</b> | <b>Liquidated Damage / Penalty</b> - Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty of 1/2% of the price of the goods in arrear (delayed and not supplied) per week or part there of, subject to a maximum of 10% of the order value unless agreed otherwise.<br><b>Guarantee/ Warrantee</b> - shall be applicable as per tender general terms and conditions of BHEL Jhansi. (available at BHEL Jhansi site)                                                                                                                                                                                                                                                   | <input type="checkbox"/> Accepted                                                                                                                          |
| <b>19</b> | <b>Risk Purchase</b> - If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the supplier's risk & cost.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <input type="checkbox"/> Accepted                                                                                                                          |
| <b>20</b> | <b>Manner of Splitting of rate Contract Quantity:</b> rate contract will be finalized with minimum two source with distribution of 70% qty for L1 vendor and 30% qty for L2 vendor subject to acceptance of L1 rate, terms and conditions by the bidder(s) at L2 or beyond.                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <input type="checkbox"/> Accepted                                                                                                                          |
| <b>21</b> | <b>Payment Terms</b> (For indigenous bidders) <ul style="list-style-type: none"> <li>100 % payment within 90 days from the date of receipt of material and submission of clear and admissible bill, subject to acceptance of material at BHEL , on direct presentation of the documents". These payment terms will be treated as standard terms of payment.</li> <li>The bidder who are covered under MSMED Act – 2006/NSIC registered &amp; quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment.</li> </ul> <p>Through Bank payment terms may be accepted with loading @ Base rate of SBI ( as on date of Part I bid opening) + 6 % ,for the purpose of bid evaluation</p> | <input type="checkbox"/> Accepted BHEL Standard<br><br><input type="checkbox"/> Accepted MSMED Terms<br><br><input type="checkbox"/> Accepted Through Bank |
| <b>21</b> | "The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <a href="http://www.bhel.com">http://www.bhel.com</a> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Accepted                                                                                                                          |

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|    |                                                                                                                                                                                                                                                                                                                                                                                                      |                                   |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|
| 22 | <b>Others-</b> <ul style="list-style-type: none"><li>• NIT shall be uploaded on www.bhel.com, www.bheljhs.co.in and CPP Portal.</li><li>• No tender fees shall be taken.</li><li>• BHEL may finalize this tender through Reverse Auction. Suitable clause shall be in NIT inline with RA guidelines.</li><li>• Loading shall be applicable for non acceptance of NIT terms and Conditions.</li></ul> | <input type="checkbox"/> Accepted |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|

**Notes:-**

- 1) If answer to above points are not acceptable offer may not be considered.
- 2) Rates are to be mentioned only in sealed price bid of BHEL Format as enclosed. Rate quoted in any other format shall not be considered.
- 3) If rates are disclosed in blank price bid / in covering letter or through any other format along with techno-commercial bid (Part-I), offer may not be considered.
- 4) Evaluation of bid will be done on landed cost to BHEL, Jhansi basis. Offers will be loaded for the deviation(s), if any, suitably. Hence, please quote accordingly.
- 5) In case of non-acceptance of Terms of delivery on F.O.R BHEL, Jhansi basis, then your offer will be loaded for freight charges @ 0.005% per KM of basic quoted rate (with minimum loading for 100KM) and for Insurance offer will be loaded @ 0.07% on (basic + Taxes + Frt.) to arrive relative status i.e. L1, L2...etc.
- 6) Entry tax, wherever applicable for vendors outside U.P. will paid by BHEL and same will be loaded while evaluation.
- 7) In case of non-acceptance of BHEL L.D. clause, the suitable loading up to 10% maximum shall be done on supplier's quoted rate to derive the L-1 Status.
- 8) Foreign bidders offer are asked on FOB only. Ex-works offers of foreign bidders are liable to be rejected.

**Signature & Seal of Supplier:****Date:****Name of Contact Person:****Contact No:****Email Address:**

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**Material Management**

**Mandatory Sheet for Indian Supplier for Enquiry No: E4490025 (Rate Contract)**

**UN-PRICE BID (Part-1)**

**Our rates as under:**

| Enquiry<br>Item No | Quoted Rate in Figure | Quoted Rate in Words |
|--------------------|-----------------------|----------------------|
|                    | (Rs/No)               |                      |
| # 01               | Quoted/Not Quoted     | Quoted/Not Quoted    |

**Note:** The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid.

**Signature of Authorized Signatory:**

**Name:**

**Contact No:**

**Email Address:**



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**PRICE BID (Part-2)**

**Our rates as per your requirement are as under:**

| Enquiry<br>Item No | Quoted Rate in Figure | Quoted Rate in Words |
|--------------------|-----------------------|----------------------|
|                    | (Rs/No)               |                      |
| # 01               |                       |                      |

**Note:** The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid.

**Signature of Authorized Signatory:**

**Name:**

**Contact No:**

**Email Address:**