



An ISO 9001
Company

Bharat Heavy Electricals Limited
(High Pressure Boiler Plant)
Tiruchirappalli-620 014, Tamil Nadu, India
Dept: MATERIALS MANAGEMENT/BOI

ANNEXURE - B (For Foreign vendors)

ACCEPTANCE OF TECHNO - COMMERCIAL TERMS AND CONDITIONS BY THE BIDDERS

Description of the Equipment:		Bottom Ash Load Cell
BHEL Tender No. & Date		1701801192 Dt: 04.07.2018
SI No	Terms and conditions	Vendor's confirmation
1	Technical : This requirement is for NTPC Telangana, Uppur and North Chennai project requirements. This requirement may change (addition or deletion of projects) before finalisation of tender. Supply of Bottom Ash Load Cell as per specifications CI:1818:BASH LC:SPEC/REV.00 & CI:1819:BASH LC/REV 00	
2	Firm Price: The quoted / finalised rates shall be Firm till execution of the supplies. Offer with PVC clause will not be considered.	
3	The quotes shall be on FOB/Nearest GATE WAY Airport basis. (Schedule – F attached)	
4 (a)	<u>Payment Terms:</u> The payment for items supplied for the first unit will be processed by BHEL only after proving the system at site and on acceptance of the system by respective BHEL sites. In case of dissatisfaction, the bills for the system for the first unit will not be processed for payment. In case of failure of the system for the first unit, vendor will reimburse the customs duty (if applicable) paid by BHEL while importing the item. <u>General payment Term:</u> 15.1) 85% of the basic value (excluding E&C charges) will be paid on CAD Basis after 45 days from the date of receipt of complete set of documents, at BHEL Bank. 15.2) 15% of basic value (retention money), (excluding E&C charges) will be paid with 15 days credit from the date of completion of E&C along with E&C charges against supplementary invoice with proof of completion of E&C. All bank charges outside India to beneficiary's account. Income Tax on E&C is to vendor's account. Hence, all the required documents will be furnished to BHEL by vendor. Income Tax on E&C will not be paid to vendor by BHEL. The quoted lump sum charges for E&C is inclusive of To & Fro Fare, Boarding, Lodging, Local Conveyance, etc.	

4 (b)	1.Loading Criteria for Payment Terms: Any deviation in the above payment term will attract loading as mentioned below. “Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.	
4 (c)	1. In the case of Usage LCs the loading will be considered @ 1.5% on the offered Value. 2. For LC at sight the loading will be considered @ 3.5% on the offered Value. 3. Normally CAD at sight and Confirmed LCs are liable for rejection.	
5 (a)	Liquidated damages: Delivery of the goods specified in the purchase order should be made within the time prescribed. Failure to dispatch the materials in the time as per the delivery quoted in our Purchase Order would make the supplier liable to an un-conditional LD at the rate of ½% of the total order value per week or part thereof subject to maximum of 10% of the total order value. For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof, subject to a maximum of 10% of the total order value.	
5 (b)	Loading Criteria LD / Penalty: Any deviation of the above LD/Penalty clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).	
6 (a)	Guarantee / Warranty Period Guarantee clause 18months from the date of supply or 12 months from the date of actual put in use, whichever is earlier.	
6 (b)	Loading Criteria Guarantee / Warranty Period: No Deviation is permitted. If still vendor offered any deviation on the Guarantee / warranty period it may leads to rejection of offer.	
7(a)	Performance Bank guarantee: 10% of material value as PBG shall be offered.	
7(b)	Loading Criteria Performance Bank guarantee: No Deviation is permitted and the deviated offers are liable for rejection.	
8	Taxes & Duties: All Taxes, Duties, Service Taxes etc. payable as extra to the quoted price should be specifically stated in offers along with CST & TIN No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties.	
9	Risk purchase: If the supplier fails to deliver the goods within the delivery specified in the Purchase Order, BHEL will be entitled to terminate the contract and to Purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the delivery period mentioned in the Purchase Order.	

10	Delivery Period: Our delivery term shall be 16 weeks from the date of Document approval.	
11	Validity: 120 days from Technical Bid opening. Non-compliance of the same will result in offer being liable for rejection.	
12	General Condition: Kindly submit the 'No deviation format' with clear indication of Data Sheet No / Specification ref, Drawing, and Quality plan.	
13	Reverse Auction: Reverse Auction is not applicable for this tender.	
14	BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed.	
15	DOCUMENT SUBMISSION In case of PO, documents (drawings, data sheets and quality plan in triplicate) shall be submitted within 15 days from the date of receipt of po and the revised documents shall be submitted within 1 week from the date of receipt of engineering / quality comments	
16	QUANTITY OF TENDERED QTY BHEL reserves the right to increase or decrease the tendered quantity	
17	PRE QUALIFICATION REQUIREMENT Comply as indicated in the BHEL specification. Any deviation of the same will disqualify the vendor. Offers qualifying on the above requirement will only be considered for further processing.	
18	MSE Clause: All vendors are requested to note the Annexure X –Special clauses for Micro and Small Enterprises (MSE) suppliers. If L1 vendor is an MSE vendor entire project package will be ordered on L1 vendor. If a Non MSE vendor is coming as L1, then L1 prices will be counteroffered on MSE vendor who is quoting price within the price band L1+15% and if they are agreeing purchase order will be awarded for full/complete supply of total tendered value to MSE. If more than one MSE vendors are available in the L1+15% price band then lowest of the MSE vendor will be selected for counteroffering. If lowest MSE vendor is not accepting it will be counteroffered to the next MSE vendor in the price band and so on. Finally if any of the MSE vendor in the price band is not accepting it will be ordered on L1 non MSE vendor. MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of documents as mentioned in the Annexure X. Vendor to confirm. The MSE clause will only be applicable to the Indian vendors who are quoting for the complete NIT requirement on their own in INR. Quotations should not be	

	in collaboration with any foreign vendor i.e. part quotation in INR and part quotation in foreign currency if the vendor want to avail MSE clause.							
19	Erection and Commissioning support Charges: Vendor shall submit optional price for site visit charges per day (for commissioning support) along with their offer. This price will be considered for arriving L1. Commissioning support will be used as and when required depending on the requirement.							
20	Weight of the components: a) Component Net Weight b) Component weight with packing							
21	Fraud prevention policy The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL fraud prevention policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.							
22	COST EVALUATION Evaluation shall be on the basis of delivered cost (i.e. “total cost to BHEL”). For evaluation, the exchange rate (TT selling rate of SBI) shall be taken as under: <table border="1"><tr><td>Single part bids</td><td>Date of tender opening</td></tr><tr><td>Two/three part bids</td><td>Date of Part-I bid opening</td></tr><tr><td>Reverse Auction</td><td>Date of Part-I bid opening</td></tr></table> If the relevant day happens to be a bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken.	Single part bids	Date of tender opening	Two/three part bids	Date of Part-I bid opening	Reverse Auction	Date of Part-I bid opening	
Single part bids	Date of tender opening							
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