



An ISO 9001  
Company

**Bharat Heavy Electricals Limited**  
(High Pressure Boiler Plant)  
Tiruchirappalli-620 014, Tamil Nadu, India  
Dept: MATERIALS MANAGEMENT/BOI

**ANNEXURE - A (For Foreign vendors)**

**ACCEPTANCE OF TECHNO - COMMERCIAL TERMS AND CONDITIONS BY THE BIDDERS**

|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                              |
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| <b>Description of the Equipment:</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>Zero Speed Switch</b>     |
| <b>BHEL Tender No. &amp; Date</b>    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>1702000259/22.07.2020</b> |
| <b>Sl No</b>                         | <b>Terms and conditions</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>Vendor's confirmation</b> |
| 1                                    | <b>Technical:</b><br>As indicated in the tender                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                              |
| 2                                    | <b>Firm Price:</b><br>The quoted / finalised rates shall be Firm till execution of the supplies. Offer with PVC clause will not be considered.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                              |
| 3                                    | The quotes shall be on <b>FOB/Nearest GATE WAY Airport</b> basis. <b>(Schedule – F attached)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                              |
| 4 (a)                                | <b><u>Payment Terms:</u></b><br><br>BHEL Payment term is 900% payment on CAD basis after 60 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank chares to respective account. Balance 10% will be paid after completion of wiring work at BHEL, Trichy C&I centre.<br><br>If supplier insists for LC, only Usance LC with 60 days' credit will be opened one month prior to material readiness. Hence supplier shall intimate the material readiness accordingly for opening of LC. LC validity period will be 90 days and for and for any extension, applicable charges will be to suppliers account. |                              |
| 4 (b)                                | Any deviation in the above payment terms, any other conditions in payment terms or any other payment terms will not be accepted and offers will not be considered.                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                              |
| 5 (a)                                | <b><u>Liquidated damages:</u></b><br>Delivery of the goods specified in the purchase order should be made within the time prescribed. Failure to dispatch the materials in the time as per the delivery quoted in our Purchase Order would make the supplier liable to an un-conditional LD at the rate of ½% of the total order value per week or part thereof                                                                                                                                                                                                                                                                               |                              |

|       |                                                                                                                                                                                                                                                                                                                                                                                                             |     |
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|       | <p>subject to maximum of 10% of the total order value.</p> <p>For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof, subject to a maximum of 10% of the total order value.</p>                                                                                                                                                                 |     |
| 5 (b) | <p><b>Loading Criteria</b></p> <p><b>LD / Penalty:</b> Any deviation of the above LD/Penalty clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).</p>                                                                                                                                                                                                  |     |
| 6 (a) | <p><b>Guarantee / Warranty Period</b> Guarantee clause 18months from the date of supply or 12 months from the date of actual put in use, whichever is earlier.</p>                                                                                                                                                                                                                                          |     |
| 6 (b) | <p><b>Loading Criteria</b></p> <p><b>Guarantee / Warranty Period:</b> No Deviation is permitted. If still vendor offered any deviation on the Guarantee / warranty period, it may lead to rejection of offer.</p>                                                                                                                                                                                           |     |
| 7     | <p><b>Taxes &amp; Duties:</b></p> <p>All Taxes, Duties, Service Taxes etc. payable as extra to the quoted price should be specifically stated in offers along with CST &amp; TIN No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties.</p>                                                                                                             |     |
| 8     | <p><b>Risk purchase:</b></p> <p>If the supplier fails to deliver the goods within the delivery specified in the Purchase Order, BHEL will be entitled to terminate the contract and to Purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the delivery period mentioned in the Purchase Order.</p> |     |
| 09    | <p><b>Delivery Period:</b><br/>04 weeks from PO date.</p>                                                                                                                                                                                                                                                                                                                                                   |     |
| 10    | <p><b>Validity:</b></p> <p>120 days from Technical Bid opening.<br/>Non-compliance of the same will result in offer being liable for rejection.</p>                                                                                                                                                                                                                                                         |     |
| 11    | <p><b>General Condition:</b></p> <p>Kindly submit the 'No deviation format' with clear indication of Data Sheet No / Specification ref, Drawing, and Quality plan.</p>                                                                                                                                                                                                                                      |     |
| 12    | <p><b>Reverse Auction:</b> Reverse Auction is not applicable for this tender.</p>                                                                                                                                                                                                                                                                                                                           | N/A |
| 13    | <p>BHEL will consider the ranking after the loading</p>                                                                                                                                                                                                                                                                                                                                                     |     |

|                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                |                        |                     |                            |                 |                            |  |
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|                     | is applied as referred above wherever deviations are observed.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                |                        |                     |                            |                 |                            |  |
| 14                  | <b>DOCUMENT SUBMISSION</b><br>In case of PO, documents (drawings, data sheets and quality plan in triplicate) shall be submitted within 15 days from the date of receipt of PO and the revised documents shall be submitted within 1 week from the date of receipt of engineering / quality comments                                                                                                                                                                                                                                                                                   |                                                                                                                |                        |                     |                            |                 |                            |  |
| 15                  | <b>QUANTITY OF TENDERED QTY</b><br>BHEL reserves the right to increase or decrease the tendered quantity                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                |                        |                     |                            |                 |                            |  |
| 16                  | <b>Pre-qualification Requirement:</b><br>As indicated in the tender conditions. Offers qualifying on the above requirement will only be considered for further processing.                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                |                        |                     |                            |                 |                            |  |
| 17                  | <b>Weight of the components:</b><br>a) Component Net Weight<br>b) Component weight with packing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                |                        |                     |                            |                 |                            |  |
| 18                  | <b>Fraud prevention policy</b><br>The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL fraud prevention policy displayed on BHEL website <a href="http://www.bhel.com">http://www.bhel.com</a> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.                                                                                                                                                     |                                                                                                                |                        |                     |                            |                 |                            |  |
| 19                  | <b>COST EVALUATION</b><br><br>Evaluation shall be on the basis of delivered cost (i.e. "total cost to BHEL").<br><br>For evaluation, the exchange rate (TT selling rate of SBI) shall be taken as under:<br><table border="1"><tr><td>Single part bids</td><td>Date of tender opening</td></tr><tr><td>Two/three part bids</td><td>Date of Part-I bid opening</td></tr><tr><td>Reverse Auction</td><td>Date of Part-I bid opening</td></tr></table><br>If the relevant day happens to be a bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken. | Single part bids                                                                                               | Date of tender opening | Two/three part bids | Date of Part-I bid opening | Reverse Auction | Date of Part-I bid opening |  |
| Single part bids    | Date of tender opening                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                |                        |                     |                            |                 |                            |  |
| Two/three part bids | Date of Part-I bid opening                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                |                        |                     |                            |                 |                            |  |
| Reverse Auction     | Date of Part-I bid opening                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                |                        |                     |                            |                 |                            |  |
| 20                  | Tender submission: Tender should be submitted through <b>e-portal only</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Link for ABC portal<br><br><a href="https://bhel.abcprocure.com/EPROC/">https://bhel.abcprocure.com/EPROC/</a> |                        |                     |                            |                 |                            |  |
| 21                  | <b>Evaluation type</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Total tender will be treated as a single package                                                               |                        |                     |                            |                 |                            |  |