

**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI-284120**

(A Government of India Undertaking)

Material Management**Mandatory Sheet for Foreign Supplier for Enquiry No: E4390076 (Rate Contract)****TECHNO-COMMERCIAL BID (Part-1)**

QUOTATION NO:DATE:

SUPPLIER'S NAME:Country Name.....

SL	Particulars	Supplier's Confirmation
1	Complete acceptance for supply of items as per Description & Quantity given in Enquiry. Technical and commercial deviations, if any, are to be clearly brought out in offer itself. Technical and commercial deviations, if any, are to be clearly brought out in offer itself. Note: Rate contract shall be finalized based on acceptance of Pre-Qualifying Requirement (PQR enclosed) inline with provided documentary proof.	☐ Accepted
2	In case of acceptance to 1 as above and wherever needed, successful bidder has to submit duly signed and stamped copy of drawings/ specification as token of acceptance before placing order.	☐ Accepted
3	Acceptance to all special remarks / General Terms & Condition of enquiry JHS 2055A Rev02 uploaded at https://www.bheljhs.co.in/apps/sip/enq_terms/enq_tems_121118.pdf Rev.02 "Participation by the bidders in the tender shall be construed as acceptance of the bidder to the GTC with its applicable revision".	☐ Yes
4	Validity of Rate Contract: R/C Enquiry be valid for ordering up to 24 months from the date of finalization of R/C and 3 months thereafter for supply. Quoted rates shall remain valid throughout the validity of R/C.	☐ Accepted
5	Quantity of items given in enquiry is indicative only. It may vary in +/- 30%. This quantity and variation of +/-30% is for evaluation of RC. Rate contract shall be controlled on total value and not on quantity.	☐ Accepted
6	Monthly Capacity reserved: Please indicate your manufacturing capacity reserved for BHEL Jhansi (in nos. per months not less than 30 nos per month). Note: a) Our monthly requirement is minimum 30sets per month b) Desired minimum qty for first lot is 30 sets within 8 weeks of PO Placement. The delivery beyond 12 weeks for first lot will not be acceptable.	☐ Accepted (nos per month)
7	PO under R/C shall be placed sequentially as per our requirement. BHEL at its sole discretion can short close or cancel the R/C at any time. Prices shall remain firm till execution of contract.	☐ Accepted
8	Guarantee / Warrantee / Conformance / Test Certificate (along with supply) as specified in enquiry will be provided. Guarantee / Warrantee is applicable as per NIT general terms and conditions.	☐ Yes
9	Price Bid submitted as per attached price bid format only (Copy of blank price bid is submitted).	☐ Yes
10	Terms of Delivery : CIF Mumbai	☐ Accepted ☐ Load Port.....

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11	Delivery Period - from date of Purchase Order issue. (Desired minimum qty for first lot is 30 sets within 8 weeks of PO Placement. The delivery beyond 12 weeks for first lot will not be acceptable).	Days
12	Acceptance for Prices on firm basis and no PVC is applicable.	☐ Yes
13	Acceptance for 120 days Validity of offer from date of tender opening.	☐ Yes
14	Inspection – Material may be source inspected by BHEL / Customer / Third party. However, Final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material and results shall be binding on the suppliers.	☐ Accepted
15	Liquidated Damage / Penalty - Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty of 1/2% of the price of the goods in arrear (delayed and not supplied) per week or part there of, subject to a maximum of 10% of the order value unless agreed otherwise.	☐ Accepted
16	Risk Purchase - If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the supplier's risk & cost. (applicable as per NIT terms and conditions)	☐ Accepted
17	Reverse Auction -BHEL may finalize this tender through Reverse Auction. Suitable clause Shall be in NIT inline with RA guidelines.	☐ Accepted
18	Manner of Splitting of rate Contract Quantity: rate contract will be finalized with minimum three source with distribution of 50% qty for L1 vendor, 33% qty to L2 vendor and 17% qty for L3 vendor subject to acceptance of L1 rate, terms and conditions by the bidder(s) at L2, L3 or beyond. Rate contract shall be controlled on total value and not on quantity.	☐ Accepted
19	Payment Terms (For indigenous bidders) • Our Standard Payment terms is : (i) 100% Payment through CAD or (ii) 100% payment against dispatch documents through Un confirmed , irrevocable Letter of Credit (LC). Bank charges shall be in respective account In case of request for confirmed LC, confirmation charges shall be borne by the vendor.	☐ Accepted ☐ Accepted
	(iii) No Advance payment terms will be accepted.	☐ Accepted
20	Dimension details: Please furnish shipping Dimension & Weight of consignment in your offer.	No. of package ----- Dimension of each package a) Length ----- b) Weidth ----- c) Height ----- d) Weight -----

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21	"The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."	☐ Accepted
22	Others- • NIT shall be uploaded on www.bhel.com, www.bheljhs.co.in and CPP Portal. • No tender fees shall be taken. • BHEL may finalize this tender through Reverse Auction. Suitable clause shall be in NIT inline with RA guidelines. • Loading shall be applicable for non acceptance of NIT terms and Conditions.	☐ Accepted

Note:

- 1) If answer to above points are not acceptable offer may not be considered.
- 2) Rates are to be mentioned only in sealed price bid of BHEL Format as enclosed. Rate quoted in any other format shall not be considered.
- 3) If rates are disclosed in blank price bid / in covering letter or through any other format along with techno-commercial bid (Part-I), offer may not be considered.
- 4) Evaluation of bid will be done on landed cost to BHEL, Jhansi basis. Offers will be loaded for the deviation(s), if any, suitably. Hence, please quote accordingly.
- 5) In case of non-acceptance of Terms of delivery on F.O.R BHEL, Jhansi basis, then your offer will be loaded for freight charges @ 0.005% per KM of basic quoted rate (with minimum loading for 100KM) and for Insurance offer will be loaded @ 0.07% on (basic + Taxes + Frt.) to arrive relative status i.e. L1, L2...etc.
- 6) Entry tax, wherever applicable for vendors outside U.P. will paid by BHEL and same will be loaded while evaluation.
- 7) In case of non-acceptance of BHEL L.D. clause, the suitable loading up to 10% maximum shall be done on supplier's quoted rate to derive the L-1 Status
- 8) PO under R/C shall be placed sequentially as per our requirement. BHEL at its sole discretion can short close or cancel the R/C at any time.

Signature of Authorized Signatory:**Name:****Contact No:****Email Address:**



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UN-PRICE BID (Part-1)

Our rates as under:

Enquiry Item No	Quoted Rate in Figure	Quoted Rate in Words
	(Rs/No) or Others	
# 01	Not Quoted/Quoted	Not Quoted/Quoted

Note: The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid.

Signature of Authorized Signatory:

Name:

Contact No:

Email Address:



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Mandatory Sheet for Foreign Supplier for Enquiry No: E4390076 (Rate Contract)

PRICE BID (Part-2)

Our rates as under:

Currency:

Enquiry Item No	Quoted Rate in Figure	Quoted Rate in Words
	(Rs/No) or others	
# 01		

Note: The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid.

Signature of Authorized Signatory:

Name:

Contact No:

Email Address: