

200kWh/50kW Vanadium Flow battery based Energy Storage system

- Bid formats-Out-side India Supplier – Foreign Currency

ANNEXURE 1: F

Details of the orders executed for last five years from the date of enquiry for the flow battery with BMS:

S. No.	Details of the equipment/ system: Model number, capacity and other major details	Details of the customer: Name of the organization, Contact person: Name, E-mail, Phone Number, Fax	P.O. No & Date	Delivery Date	E &C Date		Present condition of the system/ equipment; (In continuous operation since dd/mm/yyyy must be mentioned)	Whether AMC was taken (Yes/ No)
					Start Date	End Date		
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								

NOTE: BHEL will carry out independent verification of performance certification. Hence, prospective bidders are required to give only reference of those customers who are willing to confirm independent verification and not refrain from the same on the grounds of confidentiality

SIGNATURE OF THE BIDDER WITH SEAL

- Bid formats-Out-side India Supplier – Foreign Currency

Un-Price Bid format- 200kWh/50kW Vanadium Flow battery based Energy Storage system

Out-side India Supplier - Foreign Currency

Enquiry Description	Enquiry No	Enquiry Date	Supplier's Name and Address	

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1.2.0	Other (Misc. charges)			Quoted	Quoted	
1.2.1	Packing and Forwarding charges			Quoted	Quoted	
1.2.2	Sub total (EXW Price)			Quoted	Quoted	
1.2.3	Any other Charges like Export Clearance Charges etc.			Quoted	Quoted	
1.2.4a	FOB (Nearest Gateway Sea Port) Charges			Quoted	Quoted	
1.2.4b	CFR Charges (Mumbai/ Nhavasheva/ Chennai seaport/ CFR- ICD Sanathnagar, Hyderabad)			Quoted	Quoted	
1.2.5	Sub Total, CFR-India Seaport					
1.2.6	Landed Cost calculations					
1.3.0	Exchange rate on Technical bid opening date, to be filled by BHEL			BHEL	BHEL	
1.3.1	Sub Total, CFR-India Seaport in Indian Currency (INR), to be filled by BHEL			BHEL	BHEL	
1.3.2	Insurance (INR) @ 1%			BHEL	BHEL	
1.3.3	Basic Customs duty, (INR)			BHEL	BHEL	
1.3.4	IGST (INR)			BHEL	BHEL	
1.3.5	CVD(INR)			BHEL	BHEL	
1.3.6	Cess(INR)			BHEL	BHEL	
1.3.7	Local Transport, India seaport to BHEL R&D Hyderabad Stores (for CFR-Mumbai/ Nhavasheva/ Chennai seaport shipment, (INR) @ 2%			BHEL	BHEL	
1.3.8	Sub Total, imports (Delivery to BHEL R&D Hyderabad Stores), (1.3.1 to 1.3.7), (INR)					

*** The prospective supplier is required to fill detailed Bill of material to meet the tender specifications from the S.No.1.1.1 onwards. The list of items is not limited to 1.1.10. The supplier is free to use as many columns as possible.**

1.4.0. If there is/are any supply Sourced from India that are certified by OEM, they have to be quoted in Indian currency on FOR- BHEL R&D Hyderabad Stores basis only, with order placement address in India

S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
			(A)	(B)	C=A*B	
1.4.1	Please specify, item-wise.	Lot	1	Quoted	Quoted	
1.4.2	Packing and Forwarding charges	Lot	1	Quoted	Quoted	
1.4.3	CGST(INR)	--%				
1.4.4	SGST(INR)	_%				

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1.4.5	IGST(INR)	%	1	Quoted	Quoted	
1.4.6	Cess (INR)	%	1	Quoted	Quoted	
1.4.7	F.O.R Charges (Freight & Insurance, entry tax, octroi, etc). to BHEL R&D Hyderabad Stores, incl. taxes	Lot	1	Quoted	Quoted	
1.4.8	GST With cess			Quoted	Quoted	
1.4.9	Sub total (Delivery to BHEL R&D Hyderabad Stores), indigenous			Quoted	Quoted	
1.5.0	Total, (Imports + Indigenous) = 1.3.8 + 1.4.9			Quoted	Quoted	

2.0. TRAINING / E&C, DEMONSTRATION ETC

2.a	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier, to be quoted in foreign Currency.					
S. No.	Item Description	Units	Qty	Unit Rate with Currency	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation	--%		Quoted	Quoted	
2.2	Post-installation training Minimum 2 days for 6 BHEL Engineer	--%		Quoted	Quoted	
2.3	Sub total of 2.1 & 2.2	--%		Quoted	Quoted	
2.4	GST for Service			BHEL	BHEL	

Note:- Withholding tax will be deducted as per Income tax act 1961, India and DTAA agreement. In case of non-acceptance of deduction of withholding tax, the offer will be rejected.

Alternately

2.b	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier's India Office Engineer/ Indian Agent / Distributor in India, to be quoted in Indian Currency					
S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation	--%		Quoted	Quoted	
2.2	Post-installation training Minimum 2days for 6 BHEL Engineer	--%		Quoted	Quoted	
2.3	Sub total of 2.1 & 2.2	--%		Quoted	Quoted	
2.4	GST for Service	%		Quoted	Quoted	

Note: Income tax will be deducted as per Income tax act 1961, Please furnish PAN No and Service tax no. Service tax shall be released on submission of proof of remittance.

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4. Indian agency commission is included in the price quoted: _____% (please specify the line item / items). Please attach Agency agreement copy.

** Items may be quoted in same format only as per actual nomenclature and part numbers with quantity and unit price at appropriate location. All columns to be filled. If any item does not carry any value it must be mentioned as zero (0).

Actual taxes/ rates as applicable at the time of placement of Purchase Order

1. Indian agency commission is included in the price quoted: _____% (please specify the line item / items). Please attach Agency agreement copy.

** Item may be quoted in same format only as per actual nomenclature and part numbers with quantity and unit price at appropriate location. All columns to be filled. If any item does not carry any value it must be mentioned as zero (0).

Actual taxes/ rates as applicable at the time of placement of Purchase Order

Note:

1. This Un-Price bid format should be submitted along with Techno-Commercial Bid.
2. Kindly provide the HSN code/ SAC code and the applicable duties and taxes with breakup of components in remarks .
3. Concessional taxes/duties, if any, available to BHEL as on date of price bid opening shall be taken into account for evaluating landed cost.
4. Hence all offers shall be evaluated at available concessional rates of, if any, on or before opening of price bid date or otherwise it shall be evaluated with quoted/prevaling rates as on date of price bid opening for landed cost comparison. However, all suppliers have to accept Concessional taxes/duties in case if the same is available to BHEL as on date of dispatch.
5. Insurance charges @1% & Freight charges @2% against Sl.No. **1.3.2** and **1.3.7** respectively will be taken towards cost calculations for evaluation.
6. **TERMS OF DELIVERY:**
CFR – MUMBAI / Nhavasheva Seaport / Chennai Seaport. Insurance @1% (Supplier's seaport to BHEL R & D) + local transport charges @2%(Mumbai / Nhavasheva / Chennai Seaport to BHEL R & D) shall be added for landed cost evaluation.
7. Rates to be quoted in figures with corresponding words.
8. Supplier's undertaking: I/We have read and understood the NIT terms and conditions.

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PRICE BID FORMAT

ANNEXURE-3: FB

Price Bid format- 200kWh/50kW Vanadium Flow battery based Energy Storage system

Out-side India Supplier - Foreign Currency

Enquiry Description	Enquiry No	Enquiry Date	Supplier's Name and Address	

1.0 Supplies

S. No.	Item Description	Units	Qty	Unit Rate with Currency	Total $C=(A*B)$	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
			(A)	(B)	$C=A*B$	
1.1	200kWh/50kW Vanadium Flow battery based Energy Storage system in IP54 protected container, meeting all the requirements specified in the tender. <i>(Please give the detailed breakup of the deliverable items in following columns)</i>					
1.1.1						
1.1.2		Set	1			
1.1.3		Set	1			
1.1.4		Set	1			
1.1.5		Set	1			
1.1.6		Set	1			
1.1.7		Set	1			
1.1.8						
1.1.9		Set	1			
1.1.10		Set	1			

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1.2.0	Other (Misc. charges)					
1.2.1	Packing and Forwarding charges	Lot	1			
1.2.2	Subtotal (EXW Price)					
1.2.3	Any other Charges like Export Clearance Charges etc.	Lot	1			
1.2.4a	FOB (Nearest Gateway SeaPort) Charges	Lot	1			
1.2.4b	CFR Charges (Mumbai/ Nhavasheva/ Chennai seaport/ CFR- ICD Sanathnagar, Hyderabad)	Lot	1			
1.2.5	Sub Total, CFR-India Seaport					
1.2.6	Landed Cost calculations					
1.3.0	Exchange rate on Technical bid opening date, to be filled by BHEL			BHEL	BHEL	
1.3.1	Sub Total, CFR-India Seaport in Indian Currency (INR), to be filled by BHEL			BHEL	BHEL	
1.3.2	Insurance (INR) @ 1%			BHEL	BHEL	
1.3.3	Basic Customs duty, (INR)			BHEL	BHEL	
1.3.4	IGST (INR)			BHEL	BHEL	
1.3.5	CVD(INR)			BHEL	BHEL	
1.3.6	Cess(INR)			BHEL	BHEL	
1.3.7	Local Transport, India seaport to BHEL R&D Hyderabad Stores (for CFR-Mumbai/ Nhavasheva/ Chennai seaport shipment, (INR) @ 2%			BHEL	BHEL	
1.3.8	Sub Total, imports (Delivery to BHEL R&D Hyderabad Stores), (1.3.1 to 1.3.7), (INR)					

The prospective vendors should mention the item details in Priced bid format exactly in line with data quoted in the unprized bid format. Any deviations in Unprized and priced bid Formats may lead to rejection of bid.

1.4.0. If there is/are any supply Sourced from India that are certified by OEM, they have to be quoted in Indian currency on FOR-BHEL R&D Hyderabad Stores basis only, with order placement address in India

S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
			(A)	(B)	C=A*B	
1.4.1	Please specify, item-wise.	Lot	1			

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1.4.2	Packing and Forwarding charges	Lot	1	Quoted	Quoted	
1.4.3	CGST(INR)					
1.4.4	SGST(INR)					
1.4.5	IGST(INR)		1	Quoted	Quoted	
1.4.6	Cess (INR)		1	Quoted	Quoted	
1.4.7	F.O.R Charges (Freight & Insurance, entry tax, octroi, etc). to BHEL R&D Hyderabad Stores, incl. taxes	Lot	1	Quoted	Quoted	
1.4.8	GST with Cess	--%				
1.4.9	Sub total (Delivery to BHEL R&D Hyderabad Stores), indigenous			Quoted	Quoted	
1.5.0	Total, (Imports + Indigenous) = 1.3.8 + 1.4.9			Quoted	Quoted	

2.0 SERVICES

2.a	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier, to be quoted in foreign Currency.					
S. No.	Item Description	Units	Qty	Unit Rate with Currency	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation	--%	1			
2.2	Post-installation training Minimum 2 days for 6 BHEL Engineer	--%	1			
2.3	Sub total of 2.1 & 2.2	%		Quoted	Quoted	
2.4	GST for Service			BHEL	BHEL	

Alternately

2.b	Applicable Services in India (TRAINING / E&C, DEMONSTRATION ETC) provided by Foreign Supplier's India Office Engineer/ Indian Agent / Distributor in India, to be quoted in Indian Currency only					
S. No.	Item Description	Units	Qty	Unit Rate, INR (Rs.)	Total C=(A*B)	Corresponding reference of item specs./ general terms and conditions to be indicated; Remarks
COL 1	2	3	4	5	6	7
2.1	Commissioning & Demonstration at site of installation	--%		Quoted in unpriced bid format		
2.2	Post-installation training Minimum 2 days for 6 BHEL Engineer	--%				
2.3	Sub total of 2.1 & 2.2	--%				
2.4	GST for Service					

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