



**ELECTRIC & PHOTOVOLTAIC DIVISION  
(EPD)**

**PRE-QUALIFICATION  
REQUIREMENT (PQR)**

| <b>PRE-QUALIFICATION REQUIREMENT</b>                                                                                                                                              |                                                                                                                                                         |                                                       |                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|----------------------------------|
| <b>TENDER REFERENCE NO.: 6000090458 Dated 17-07-2019</b>                                                                                                                          |                                                                                                                                                         |                                                       |                                  |
| <b>TENDER DESCRIPTION: High Mast Electrical Forklift/FG Storage</b>                                                                                                               |                                                                                                                                                         |                                                       |                                  |
| <b>FINANCIAL PQR:</b>                                                                                                                                                             |                                                                                                                                                         |                                                       |                                  |
| <b>For Registration:</b>                                                                                                                                                          |                                                                                                                                                         |                                                       |                                  |
| <b>1. Indian Bidder:</b> Should have GST registration (Copy of same to be submitted)                                                                                              |                                                                                                                                                         |                                                       |                                  |
| <b>2. Foreign Bidder :</b> Should have Export Licence (Copy of same to be submitted)                                                                                              |                                                                                                                                                         |                                                       |                                  |
| <b>For qualification, bidder should have average minimum Annual Turnover as per following details:</b>                                                                            |                                                                                                                                                         |                                                       |                                  |
| <b>Sr. No.</b>                                                                                                                                                                    | <b>Details of requirement</b>                                                                                                                           | <b>Turnover FY</b>                                    | <b>Turnover Value (currency)</b> |
| 1.                                                                                                                                                                                | <b>AVERAGE ANNUAL<br/>TURNOVER DURING THE<br/>LAST THREE FINANCIAL<br/>YEARS (2018-19, 2017-18, 2016-17)<br/>(QUALIFYING VALUE – Rs.<br/>1.2 Crore)</b> | 1. 2018-19                                            |                                  |
|                                                                                                                                                                                   |                                                                                                                                                         | 2. 2017-18                                            |                                  |
|                                                                                                                                                                                   |                                                                                                                                                         | 3. 2016-17                                            |                                  |
|                                                                                                                                                                                   |                                                                                                                                                         | <b>Average of 3 years<br/>= (1) + (2) + (3)<br/>3</b> |                                  |
| Supporting documents like Financial standing through latest ITCC, Annual Report (Audited Balance Sheet and Profit & Loss Account) of past three years to be submitted by vendors. |                                                                                                                                                         |                                                       |                                  |

- MINIMUM AVERAGE ANNUAL FINANCIAL TURNOVER OF THE BIDDER, DURING LAST 3 (THREE) YEARS, ENDING ON 31-03-2019 SHOULD BE **RS. 1.2 CR.**
- AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT FOR LAST 3 (THREE) YEARS, ENDING ON 31-03-2019 NEED TO BE SUBMITTED IN SUPPORT OF ABOVE REQUIREMENT.
- THE EVALUATION OF FOREIGN BIDDER, EXCHANGE RATE (TT SELLING RATE OF SBI) AS ON SCHEDULED DATE OF THE TENDER OPENING (PART-1 BID IN CASE OF TWO PART BID) SHALL BE CONSIDERED.
- ALL FOREIGN LANGUAGE DOCUMENTS SHALL BE TRANSLATED TO ENGLISH LANGUAGE EITHER BY A CERTIFIED AGENCY OR TRANSLATED VERIFICATION BY A VALID AUTHORIZED AGENCY.
- IN CASE AUDITED FINANCIAL STATEMENTS HAVE NOT BEEN SUBMITTED FOR ALL THE THREE YEARS AS INDICATED ABOVE, THEN THE APPLICABLE AUDITED STATEMENTS SUBMITTED BY THE BIDDERS AGAINST THE REQUISITE THREE YEAR, WILL BE AVERAGED FOR THREE YEARS.
- IF FINANCIAL STATEMENTS ARE NOT REQUIRED TO BE AUDITED STATUTORILY, THEN INSTEAD OF AUDITED FINANCIAL STATEMENTS, FINANCIAL STATEMENTS ARE REQUIRED TO BE CERTIFIED BY CHARTERED ACCOUNTANT OR EQUIVALENT.
- BHEL RESERVES THE RIGHT FOR INDEPENDENT VERIFICATION OF THE CLAIMS MADE FOR CONFORMANCE TO THE PRE-QUALIFICATION CRITERION. BIDDERS TO ENSURE PROVIDING AUTHENTIC CERTIFICATES / DOCUMENTATION AND CREDENTIALS IN ORDER TO QUALIFY FOR BHEL TENDER PROCESS.

\_\_\_\_\_ **Seal and signature of the Bidder**