



Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)
PROJECT ENGINEERING MANAGEMENT

Enquiry No- PE/PG/PA1/E-5932/2018

Date- 7-May-18

Due Date & Time

28 May 2018

02:00 PM

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for D/G EOT CRANES ABOVE 100 T

Mode of Enquiry		E - PROCUREMENT			
Project		3X800 MW PVUNL PATRATU TPP PHASE-I			
End Customer		PVUNL(Patratu Vidyut Utpadan Nigam Ltd, a subsidiary of NTPC Ltd in Joint Venture with Jharkhand Bijli Vitran Nigam Ltd.)			
Executing Agency		BHEL-PSWR			
Package		D/G EOT CRANES ABOVE 100T			
Scope as Below-					
Supply	Yes	E & C	Yes	Min 20%	
Commissioning Spares	Yes	Supervision of E & C	No		
O & M Spares	No	Any Other	Yes	(O&M Services)	
Mandatory Spares	Yes	Packing	Normal		
Due Date & Time		28 May 2018		02:00 PM IST	
Earnest Money Deposit (EMD)	No	Security Deposit (SD)	No	Tender Cost	NIL
No of Part Bid		02 (TWO)			
SCOPE AS PER TECHNICAL SPECIFICATION		AS PER TECHNICAL SPECIFICATION			
TECHNICAL SPECIFICATION No	PE-TS-434-501-A501				
Last Date for Seeking Clarification		18 May 2018 Along with soft version also, addressing to undersigned			
Schedule of Pre Bid Discussion		NA			
Prequalification Requirement		Financial PQR- YES		Technical PQR- YES	
Delivery terms		FOR Despatch Station			
Delivery Schedule as below:-					
Supply along with commissioning spares		09 (Nine) months from the date of LOA.			
E & C		Within Four (04) months from the date of availability of front. Site front availability will be reckoned as the date when site informs vendor for mobilization of manpower & resources.			



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Mandatory Spares and tools & tackles (if any)	Within Nine (09) months from the date of LOA along with the last consignment of supply.
Payment Terms	
Payment for O&M services	Payment shall be made on monthly basis, based on per month rate derived from total rate quoted by bidder for two years of O&M services.
Payment terms for Supply including commissioning & Mandatory spares and E&C	As per GCC Rev 06 & corrigenda to GCC Rev 06.
HSE (Health, Safety & Environment) requirement of BHEL	YES
Integrity Pact	YES
Evaluation Criteria- on overall L1 (Total cost to BHEL) basis	Project Wise
Latest Update	All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website, https://bhel.abcpurchase.com (www.bhel.com) & BHEL-PEM website (www.bhelpem.com). Bidders should regularly visit websites to keep themselves updated.
Your best quotation/offer for the above requirement, in line with our terms and conditions, should be uploaded through e-procurement Portal. It shall be the responsibility of the bidder to ensure that the tender is uploaded on or before the due date and time. Part-I bids shall be opened at 03:00 PM on through e-procurement Portal.	
Note: - The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site http://www.bhel.com/vender_registration/vender.php .	
Terms & Conditions: - <u>Please refer GCC Rev 06 + Corrigendum to GCC Rev-06 which is available on www.bhelpem.com. You are requested to kindly download the same.</u> Bidders shall upload their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter: • Part-I: Techno-Commercial Bid: Comprising of technical offer, Commercial terms and conditions, unpriced copy of price bid and Annexure-II (Cost of Withdrawal), PQR documents. • Part-II: Price Bid: Containing prices, cost of withdrawal of deviation, if any (As per Annexure-II of GCC Rev 06), to be uploaded, strictly, as per price schedule of BHEL for complete scope of Tender enquiry. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.	
1. Bidder is requested to quote their best competitive prices. "BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non- consideration of their bids, in case BHEL decides to go for RA. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite	



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action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

2. Bidders who fulfil TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA are eligible to participate in this tender.

Bidders are requested to provide the details as per "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENTS". Bids of only those bidders shall be evaluated who meet the Technical as well as Financial Pre-Qualifying requirements

3. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist are uploaded on www.bhel.com" for participating in future tender enquires through e procurement.

4. **Important Details for Foreign Bidder-**

- Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b) for recognition of despatch.
- For claiming payment under clause 9.1.1, 9.2.1 and 9.3.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b)
- Freight is to be quoted as inclusive in basic price by vendor and is not to be asked separately.
- There will be no change in MRC payment.

5. Prices shall be Firm till completion of contract
PVC Formula, If applicable :- NA

- | | |
|--|------------------------|
| 6. CIF is not available for this package | CIF Value (if any): NA |
|--|------------------------|

7. The bidders who are not registered with BHEL-PEM may to apply for registration in BHEL-PEM through Registration Portal available at www.bhelpem.com-->vendor section-->online supplier registration. All credentials and/or documents duly signed & stamped related to registration has to be uploaded on the website & submit the application for registration. One set of hard copy filled-up SRF downloaded from Online Registration Portal duly signed & stamped has to be submitted.

8. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."



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9. IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed as per Annexure-IX of GCC Rev-06 with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below:

Name: Mrs. Pravin Tripathi IA and AS (Retd.)

Address: D-243, Anupam Gardens, Lane IB

Neb Sarai Sainik, Farms New-Delhi-110068

Email: pravin.tripathi@gmail.com

“No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department”.

For all clarifications/ issues related to the tender, please contact as per NIT.

10. BGs should be in favour of BHEL-PSWR in place of PEM. L1 Vendor will be required to submit BGs for complete tender value to executing agency BHEL-PSWR. Refer enclosed Annexure B to NIT for BG Submission instead of format mentioned in GCC Rev 06.

11. In case of joint bidding Bidders to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer for the complete scope.

12. Bidders to note that offers shall be submitted strictly in accordance with the requirements of the all the enclosed Tender Documents. Post-bid agreements/MoMs (during Techno- Commercial evaluation) shall automatically become the part of the Order/Contract after its finalisation.

13. Bidder to note that and the price bid (Part-II) opening/RA participation shall be subject to following condition

- Approval of bidder by End Customer.
- Techno-commercial recommendation by BHEL.

For customer approval please submit following documents along with your offer (As per format enclosed)

(a) Company Profile

(b) Recent Purchase orders copies

(c) Reference list indicating PO details, customer name, PO date, execution date etc.

(d) Performance certificate issued by the clients.

14. In the event of any contradiction in the terms and conditions mentioned, the order of precedence shall be N.I.T. covering letter (including Tech Spec) followed by SCC and followed by GCC terms & Corrigendum to GCC Rev-06.

15. Total erection & commissioning charges including GST should be minimum 20% of the total quoted package (excluding mandatory spares but including all taxes & freight), falling which the break-up of price shall be adjusted accordingly for ordering.

16. Additional Overhead Charges shall be 5% instead of 30% as mentioned in Clause No 26.2 of GCC Rev 06. For risk & purchase clause.

17. Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/-10% in place of 30% mentioned in clause no 6.0 of GCC-REV-06

18. Bidders must visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation etc. before quoting for this



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tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.

19. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com., www.bhel.com & <https://bhel.abcpocure.com>) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated.

Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal of M/s e Procurement Technologies are also listed below:

E-procurement service Provider details:

M/s e Procurement Technologies limited, Ahmedabad

B705. Wall Street II, Opp. Orient Club, Near Gujrat college, Ellis Bridge, Ahmedabad,

PIN 380006

Please get in touch with our service provider at the earliest for required support.

The contact details of the service provider is given below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil Hamilton	7940270549	swapnil.h@eptl.in	Support Executive	HO – Ahmedabad
Hardik Oza	7940270560	Hardik.oza@eptl.in	Support Executive	HO – Ahmedabad
Ankur Bhatt	7940270590	ankur.bhatt@eptl.in	Support Executive	HO – Ahmedabad
Pr. Rajyaguru	7940270545	prashant@eptl.in	Asst. Manager – Implementation & Support	HO – Ahmedabad



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20. Detailed offers are to be uploaded including the following along with the Price schedule as per BHEL format enclosed with NIT: -

- Offer forwarding/ covering letter
- Acceptance of GCC Rev.06 + Corrigendum to GCC Rev-06 & SCC of the project.
- Duly filled-in 'No deviation certificate' as per prescribed format in GCC Rev-06.
 - Important points- In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder.
 - It shall be specifically noted that deviation recorded elsewhere shall not be entertained.
- Pre-qualifying Requirements (PQRs) along with supporting documents
 - FINANCIAL PQR
 - TECHNICAL PQR
- A copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
- Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row.
- Priced Copy- BOQ-cum-price schedule.
- Documents required for approval from end customer
 - Company Profile
 - Recent Purchase orders
 - Reference list indicating PO details, customer name, PO date, execution date etc.
 - Performance certificate issued by the clients.

Note - In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date

Thanking You.
Yours faithfully,

For and on behalf of BHEL
R P Yadav
Sr. Engineer /BOP_Ordering
BHEL –PEM

Enclosures:

- i. Enquiry Letter along with Terms & Conditions (this letter)
- ii. Technical Specification
- iii. Technical & Financial PQR
- iv. General PQR
- v. Price format/schedule (Prices should be quoted strictly in this format only) + DEVIATION SHEET (COST OF WITHDRAWAL) Annexure-II of GCC Rev-06.
- vi. SCC of Project.
- vii. HSE Guidelines.
- viii. Bank Guarantee for Performance Security.
- ix. Integrity Pact (Annexure-IX of GCC Rev-06)
- x. Annexure-B -BG Format.
- xi. SUB VENDOR QUESTIONNAIRE