



Ref. Enquiry No.: PE/PG/NK1/E-5808/2017 Dt: 23.12.2017

DUE DATE
02-Jan-2018
BY 02:00 PM

Dear Ma'am/Sir,

Subject: Tender Enquiry for "LT XLPE POWER CABLES" as per Technical Specification No. PE-TS-424-507-E001 Rev 0 for 2X800 MW NTPC KARIMNAGAR SG PACKAGE.

BHEL invites your offers for Design, Manufacture, Inspection and testing at Manufacturer's works, proper packing and delivery to site for **2X800 MW NTPC KARIMNAGAR SG PACKAGE** as specified/defined as per tender technical specification **PE-TS-424-507-E001** Rev 0, amendment & agreements till placement of order for **LT XLPE POWER CABLES** for **2X800 MW NTPC KARIMNAGAR SG PACKAGE**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06 for the under mentioned equipment/system.

Item Description – LT XLPE POWER CABLES		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2X800 MW NTPC KARIMNAGAR SG PACKAGE	PE-TS-424-507-E001

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted **online via e-procurement system**. It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 PM**. Part-I bids shall be opened at **03:00 PM**. on the due date.

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bheleps.buyjunction.in>

2. In case you are not interested to quote, please send us the regret by mail or letter.

3. Your best quotation/offer for the requirement, in line with our terms and conditions, should be uploaded on www.bheleps.buyjunction.in

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ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC Rev 06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

1. Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
2. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
3. Bidders to note that following form the part of tender documents:
 - a. General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
 - b. Technical Specifications.
 - c. Price format & Special Conditions of Contract (SCC Rev00).
 - d. Enquiry terms & conditions
 - e. Performance Bank Guarantee format.
 - f. PQR
4. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with GST related corrigendum to GCC Rev06.
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
7. Unsolicited fresh/ revised price bids shall not be entertained.

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8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/ Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders shall be rejected.
11. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

YK Singh, Dy. Engr, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida- 201301,U.P.,INDIA E-MAIL: yksingh@bhel.in Ph. No. +91-120-436-8926	Gaurav Garg, Sr. Engr/ PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A,Noida- 201301,U.P.,INDIA E-MAIL: gauravgarg@bhel.in Ph. No. +91-120-4368754, 9711879415
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12. **Bidder to note that this is a conditional Open tender enquiry. Hence, price bid (Part-II) opening/RA shall be subject to following criterion:**

- a) Techno-commercial qualification/recommendation of bidder by BHEL-PEM
- b) Approval of bidder by the customer- Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part I due date: -
 - i. Reference list indicating PO details, customer name, PO date, execution date etc.
 - ii. Performance certificate issued by the clients.
 - iii. Bidders are requested to fill up their details in NTPC format for Main & Sub – Supplier Questionnaire attached with enquiry (Sign & Stamped on each page).

13. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com→vendor section→Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the

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PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA

Regd. Office
BHEL House Siri Fort
New Delhi-110049

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website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted

14. Delivery Schedule: -

Delivery for LOT-1 quantity shall be within 4 months from the date of approval of DRG/DOC. in CAT-I. This is subject to Drawing/documents submission by the vendor within 2 weeks of PO and submission of revised documents within 10 days incorporating BHEL comments. In case there are delays beyond 2 weeks from PO/LOI or 10 days from comments, that much delay would be reduced from delivery period.

For subsequent LOTs: A Lead time of three months shall be given for completion of supply from the date of clearance of the quantities.

15. Pre-Qualifying Requirements: Bidders have to provide the required details as per PRE-QUALIFICATION REQUIREMENT CRITERIA (enclosed as NIT Tender Documents) in their Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Pre-Qualifying requirements.
16. Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/- 30 %. This will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
17. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
18. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed

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price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), cost of withdrawal (if any), including loading (if any) as applicable.

19. PVC would be in-line with following link:

<http://bhelpem.com/Documents/GCC/Price%20Variation%20Formulae%20for%20Cables.pdf>

20. No CIF is available for the package.

21. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch

22. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

23. Evaluation will be done on overall L1 (Total cost to BHEL) basis with necessary loading as applicable in line with clause no. 19 of GCC Rev 06. GST shall not be considered for evaluation.

24. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.

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25. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
26. Digital Signature: Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on www.bhel.com for participating in future tender enquires through e procurement.
27. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -
- Acceptance of GCC Rev.06 & corrigenda to GCC rev 06.
 - Acceptance of Special Conditions Contract of **KARIMNAGAR SG PACKAGE**.
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedule (format) duly filled mentioning 'Quoted' or 'Q' in each column/row, wherein actual price has been quoted.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid. Wherever GCC Rev 06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev 06

Thanking You.

Yours faithfully,
For and on behalf of BHEL

Gaurav 23/12/17

Gaurav Garg
(Sr. Engr/PG-III/BHEL-PEM)

Enclosures:

1. GST related corrigendum to GCC Rev 06
2. Technical Specification No. PE-TS-424-507-E001 Rev 0
3. Project SCC of **KARIMNAGAR SG PACKAGE**.
4. Priced & Un-Priced Price Schedule.
5. Deviation sheet Annexure-II of GCC Rev-06 (Priced & Un-Priced).
6. Performance Bank Guarantee format.
7. PQR
8. NTPC main and sub-supplier questionnaire