

BHARAT HEAVY ELECTRICALS LIMITED

CORPORATE RESEARCH & DEVELOPMENT DIVISION VIKASNAGAR, HYDERABAD - 500 093, INDIA

PHONES:23774494 (EXT:9804) FAX: 91 40 23770698

ENQUIRY

Date 11-07-2020

To

OFFICE COPY

Enquiry for 60 kVA UPS system on rental basis

Sl.No	Sl.No Item Description		Qty
1	60 kVA UPS system for power back up of ICH lab testing equipments	MONTHS	06

Please submit your quotation for the above material in sealed cover superscribed with enquiry no, enquiry date and due date subject to our enclosed terms and conditions. The quotations shall reach us on or before the due date by 12 noon. The tenders can also be dropped in the tender box kept at the security gate,BHEL R&D. In case you are not in position to submit the offer,please send reply suitably specifying the reasons.

Sl.No	Sl.No Description	
01	01 Enquiry, PQC, General Terms & Conditions, Commercial Terms & Conditions etc.	
02	02 Technical specifications, Scope of Supply etc.	

Sl.No Vendor Name and code

1

Nishanth Polumahanthi Sr Engineer nishanth@bhel.in



ENQUIRY & QUALIFYING CRITERIA

Volume - 1 Enquiry No 262000401

60 kVA UPS system on rental basis

1	Tendor inviting officer / Authority, Designation and Address	Additional General Manager(MM) BHEL R & D, Vikas Nagar (Near Balanagar), Hyderabad -500093		
2	Item Description - Qty	1) 60 kVA UPS system for power back up of ICH lab testing equipments - 06 MONTHS		
3	Enquiry Reference no.	262000401		
4	Indicative Delivery Date	27-02-2021		
5	Due date, Time and place for submission of tender	01-08-2020 upto 12 noon. Sealed Quotations shall be addressed to Additional General Manager(MM), BHEL R & D Division, Vikas Nagar (Near Balanagar), Hyderabad AP,India Pin - 500 093 Quotations can also be deposited in the Tender box located at Security Gate of BHEL R & D BHEL shall not be responsible for any postal/courier delay.		
6	Place, Date and time of Tech.Bid opening	Tender Opening Cell (Sangam) BHEL R & D Office. 01-08-2020, 2 PM		
7	Mode of Submission of Tender	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE, PEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'rnd-coffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure.		



GENERAL TERMS & CONDITIONS (GTC)

Volume - 1 Enquiry No 262000401

60 kVA UPS system on rental basis

SL.No.	Clause	BHEL REQUIREMENT
1	Preference to Make in India	For this procurement, Public Procurements (Preference to make in India), order 2017 dated 15.06.2017, 28.05.2018 & 29.05.2019 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO/ WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable.
2	Preferences to MSEs	
		case of partnership firm and all directors in case of private/public limited must belong to SC/ST category (Such enterprise will have to submit relevant document for proof of SC/ST category during offer submission) (Note: vendor need to go through General note Of tender condition also for any special instruction & deviation from above.) If more than one valid MSE supplier stands with in rage of L1+15% range, 25% of quantity will be shared till quantity split is feasible & rest of 25% will be awarded to lowest quote of valid MSE supplier.
		a. All offers must include name of the contact person, phone no/mobile no, Fax no, email-id. Unsigned offers are liable for rejection. b. We, BHEL R&D, is registered with Department of Scientific and Industrial Research (DSIR) for the purpose of availing Customs Duty exemption in terms of Government Notification no.24/2007-Customs dated 01-Mar-2007 & Central Excise Duty Exemption in terms of Government Notification No. 16/2007-Central Excise dated 01-Mar-2007 as amended from time to time. Hence suppliers are requested to submit their bids clearly stating applicable taxes/duties. All foreign quotes will be evaluated with custom duty @ 5.15% for cost comparison.

3	General	c. Taxes & Duties quoted will be taken for evaluation of landed cost & order placement and no change will be entertained later except in the case of changes made by the government. However please note that we are availing cenvat credit for service tax and hence service tax will be excluded in calculation of landed cost to BHEL. In case any Taxes/ Duties exempted, a self declaration for the same may be attached to the offer. Changes in taxes and duties because of the changes in turn over etc will be to supplier's account. d. Where ever vendor registration form and EFT details have been submitted earlier, the same need not be submitted again unless there is a change. e. BHEL R&D do not issue 'C' form . f. L1 status shall be decided on Cost to BHEL Basis.	
4	Late Tenders	Tenders received after due date/time(12:00hrs) will not be considered	
5	(a) If, in the price structure quoted for the required goods/ Services/ works, there is disbetween the unit price and the total price (which is obtained by multiplying the unit pri quantity), the unit price shall prevail and the total price corrected accordingly, unless in the of the purchaser there is an obvious misplacement of the decimal point in the unit price, case the total price as quoted shall govern and the unit price corrected accordingly. (b) If there is an error in a total corresponding to the addition or subtraction of subt subtotals shall prevail and the total shall be corrected; and (c). If there is a discrepancy between words and figures, the amount in words shall prevail and the total shall be corrected; and (d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with to upto which the bidder has to send his acceptance on the above lines and if the bidder does to the decision of the purchaser, the bid is liable to be ignored.		
6	Two Part bid clarifications	In the case of Two-part bid, the vendor should furnish technical and commercial clarifications, if any, within stipulated time mentioned, failing which, it will be construed that the vendor is not interested in the tender and BHEL shall not consider the offer for further evaluation.	
7	In the event of any bidder, after finalizing the technical specifications and scope of suproper to revise their original bid, they have to submit the Price-Impact only. The Original price with Price-Impact bid shall be opened during price bid opening. Unsolicited price impact be considered.		
8 Price bid evaluation unit price, packing & forwarding, taxes non-acceptance of our standard com FACTORS form as enclosed along wi India under TT Selling rate on the technique.		All offers in price bid opening or reverse auction shall be evaluated in Indian currency based on unit price, packing & forwarding, taxes/duties, freight charges if any, exchange rate. Loading due to non-acceptance of our standard commercial terms will be evaluated as per the LOADING FACTORS form as enclosed along with the enquiry. The exchange rate declared by State Bank of India under TT Selling rate on the technical bid open date shall be adopted for evaluating foreign currency bids.	
9	Packing	The supplier shall be responsible for the goods being properly and adequately packed so as to prevent any loss, damage or deterioration during transit.	
10	Withdrawal	In case the supplier withdraws their offer before placement of order, BHEL reserves the right not to send next enquiry(ies). In case the supplier withdraws the quotation after its acceptance by BHEL or fails to supply the goods as per the terms and conditions of contract, or at any time repudiated the contract wholly or in part, BHEL shall be at liberty to cancel the Purchase Order and to recover from the supplier the extra cost and other loss, incidentals due to the breach of contract on the part of the supplier through risk purchase.	
11	Risk Purchase	In case of default/late delivery,BHEL reserves the right to make alternate arrangement for procurement at suppliers risk and cost.	
12	Banned List	The offers of the bidders who are in the banned list and the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com. Guidelines for suspension of business dealings with suppliers/contractors are available on www.bhel.com under supplier registration page	
13	Over All L1	Order will be placed on overall L1 basis. Vendors should quote for all items, otherwise the offer will be rejected.	
14	Additional Information Suppliers are requested to visit our web site regularly for any updates and additional inform "All corrigenda, addenda, amendments, time extensions clarifications, etc. to the tender w hosted on BHEL website only". The corrigendum will not be published in news paper.		
15	Destination	Indian Vendors: Destination shall be Stores,BHEL R&D, Vikasnagar, Hyderabad-500093. Foreign Vendors: 1) BHEL R.O.D Office, Mumbai, India for sea consignments and 2) BHEL R&D, Hyderabad, India for air consignments.	
16	EMD	Submission of earnest money deposit (EMD) along with offer is required. EMD is to be deposited cash (as permissible under IT act), or by pay-order/Demand Draft drawn in favour of BHI R&D,Vikasnagar,Hyderabad 500 093. EMD amount will be returned to all unsuccessful bidde after placement of order. EMD amount shall not carry any interest. EMD by the Tenderer will be forfeited as per NIT conditions, if: i) After opening the tender and within the offer validity period, the tenderer revokes his tender	

		makes any modification in his tender which is not acceptable to BHEL. ii) The Contractor fails to deposit the required Security deposit or commence the work within the period as per LOI/ Contract. EMD by the tenderer shall be withheld in case any action on the tenderer is envisaged under the provisions of extant "Guidelines on Suspension of business dealings with suppliers/ contractors" and forfeited/ released based on the action as determined under these guidelines. EMD amount is Rs. 7930
17	Security Deposit	Successful bidder shall submit a security deposit at the time of release of order and the amount will not carry any interest. The amount of security deposit will be 5% of the contract value. EMD of the successful tenderer shall be converted and adjusted towards the required amount of security deposit. Modes of Deposit: The balance amount to make up the required Security Deposit of 5% of the contract value may be accepted in the following forms: i) Cash (as permissible under the extant Income Tax Act) ii) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL iii) Bank Guarantee from Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL iv) Fixed Deposit Receipt issued by Scheduled Banks/ Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL) v) Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL) (Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)
18	Arbitration	Subject to the exclusive jurisdiction of the Medchal, Malkajgiri Courts, Telengana State , India , in respect of any suit or other legal proceedings relating to this contract.
19	Foreign Vendors	BHEL will deal directly with foreign vendors, where ever required, for procurement of goods. However, if the foreign principal desires to avail of services of an Indian agent, then foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of agency agreement (as per *). * The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the agent, 3) Territory, 4) Agreement Period
20	Fraud Prevention Policy	The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
21	Signing & Stamping	Documents of BHEL's all Terms and conditions submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Documents submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Read and agreed for all the above general terms and conditions



COMMERCIAL TERMS & CONDITIONS (CTC)

Volume - 1 Enquiry No 262000401

60 kVA UPS system on rental basis

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS	
1	Late Delivery Penalty Clause	Failure to supply the goods and/or Failure to carryout the services within the stipulated delivery date will attract a penality of 0.5% per week or part thereof for the value of the undelivered portion of the purchase order subject to a maximum of 10% of the total order value. The Penalty amount determined based on the delay in supply/services along with appliacable GST thereon shall be recovered. In case of non acceptance to this LD Clause, 10% of basic material cost will be loaded on the quoted prices while cost comparison.(Please refer the enclosed 'Loading Factors' sheet).		
2	Payment terms for Indian Offers	Vendor to indicate appropriate applicable HSN code for Goods as well as SAC for services based on Inter/Intra state.In case the bidder has opted for composite GST scheme,the same may be stated explicitly in both and techno-Commercial & Price bids. BHEL will pay only basic price to the vendor and release the GST payment only when the proof of remittance is given.		
3	Two part	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE,JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'md-eoffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure.		
4	Validity of Offer	90 days from date of techno-commercial bid opening.		
5	Price basis	The prices shall be firm for entire period of contract. The suppliers shall indicate packing and forwarding charges, if any, separately. All foreign suppliers shall quote the lowest prices on a) 'FOB-Nearest International Gateway Airport for Air consignments. BHEL shall organize shipment through our authorized freight forwarder from gateway Airport. An amount of 2% on basic value towards freight and 1% on basic value towards insurance will be added for cost comparison. b)CFR-Mumbai/Nhava sheva seaport for sea consignments. An amount of Insurance @1% (Supplier's seaport to BHEL R&D Stores, Hyderabad)+ local transport charges (Mumbai/Nhavasheva Seaport to BHEL R&D Stores, Hyderabad) based on weight/dimensions furnished by the supplier in the tender shall be added for landed cost evaluation. All Indian suppliers shall quote the lowest prices on 'free delivery at BHEL R&D Stores or F.O.R destination' basis only.		
6	Rate Contract	In case the goods enquired are on Rate Contract basis with any other unit of BHEL, such fact should be clearly indicated in the quotation giving full particulars of Rate Contract number, validity and price and also your willingness to comply with order if placed against such Rate Contract. A copy of Rate contract signed by the supplier should be sent with the quotation.		

7	Freight & Insurance	Insurance will be arranged by BHEL in case of FOB basis supplies. In such cases ,an amount of 3% towards freight and insurance will be added for cost comparison.		
8	Guidelines regarding dealing with Indian agents of foreign suppliers 1. BHEL shall deal directly with foreign vendors, whereever required, for procurement of goods. However, the foreign principal desires to avail of services of an Indian agent, then the foreign principal should ensu compliance to regulatory guidelines which require mandatory submission of agency agreement. 2. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines government of India, issued from time to time. 3. The agency agreement should specify the precise relationship between the foreign OEM and services to rendered by Indian agent / associate, whether general in nature or in relation to the particular contract, muclearly be stated by the foreign supplier / Indian Agent. Any payment, which the Indian agent / associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee shall be broug out in record in the agreement and be made explicit in order to ensure compliance to the laws of the country. 4. Any agency commission to be paid by BHEL to the Indian agent shall be Indian currency. 5. When ever Indian agents are representing on behalf of their principals, the relevant authorization letter a agreement copy to be enclosed along with technical bid to consider the offer.			
		FOR INDIAN SUPPLIES: Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily. 1) Delivery Period from date of Purchase order		
		2) Delivery Period from receipt of material / input data / drawings etc. from BHEL————————————————————————————————————		
		3) Delivery Period from receipt of approval of design documents / drawings etc. by BHEL————————————————————————————————————		
	Delivery Period	However BHEL shall inform the vendor about rejection of the offer before price bid opening in case of not meeting the delivery requirements of BHEL.		
9		FOR FOREIGN SUPPLIES: Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily.		
		1. Delivery Period from date of Purchase order :====================================		
		2. Delivery Period from receipt of input data / drawings etc. from BHEL (if applicable)		
		3. Delivery Period from receipt of approval of design documents / drawings etc. by BHEL (if applicable)		
		4. Delivery Period from date of LC Opening ===================================		
		5. Delivery Period from date of PO acceptance ====================================		
		meeting the delivery requirements of BHEL. Pl. mention any other issues/constraints like export clearance etc. explicitly, if any		
10	Nature of Vendor submitting the Offer	OEM / Agent / Representative / Dealer / Distributor / Stockist / Trader / Reseller / Channel Partner/ System Integrator / Any Other (Pl. Specify)		
11	Foreign Suppliers without Indian Agent	To be quoted in Foreign Currency. Purchase Order will be placed on Foreign Supplier.		
	Foreign	Foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of Agency agreement. (as per *) To be quoted in Foreign Currency.		

12	Principal availing services of an Indian Agent Purchase order will be placed on Foreign Supplier. Agency Commission will be paid to Indian Agent in Indian rupees. * The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the Agent, 3) Territory, 4) Agreement Period		
13	Indian Agent desirous of quoting imported Equipment	Any Indian Agent desirous of quoting imported Equipment, they should submit the quote in foreign currency along with copy of agency agreement (as per *). To be quoted in Foreign Currency. Purchase order will be placed on Foreign Supplier. Agency Commission will be paid to Indian Agent in Indian rupees. * The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the agent, 3) Territory, 4) Agreement Period	

<u>Note:</u> All the clauses of the above format should be filled and submitted with the Techno Commercial Bid (Part-1). The filled in BHEL Commercial terms & Conditions format submitted with technical bid, responding to all the clauses duly signed with seal **only shall be considered**. Any other Commercial terms & conditions of bidders entered else where in their offer shall not be considered and are liable for rejection.

Read and understood the above commercial terms and conditions



SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Taxes and Duties	Vendor shall inform HSN/SAC code and the breakup of the applicable tariff/taxes (CGST/SGST/IGST/UGST) based on from and to locations with individual components in part 1 bid.	
2	Details Required	PAN Number:GSTIN Registration status: GSTIN No: GSTIN No: GSTIN No: Issuance date: provisonal/final regration: name of the contact person: contact phone/mobile: email id for correspondance: address with PIN code and state:	
3	special note	Taxes and duties to be governed by GST acts. Strict adherence to new provisions by the vendors like timely submission of invoices, tax payment, filing of returnsGSTR-I etc. will form base of new regime for release of payment from BHEL. Hence, any financial loss occurred due to non-compliance of the GST provisions would be endured at defaulters end.	
4	Force Majeure clause	if at any time during the continuance of the contract the peformance in whole or in party by either party of any obligations under the contract is prevented or delayed by reasonm of any war, hostilities acts of the public enemy, civil commotion, sabotagem fires explosions, epidemics, quarantine, restrictions or acts of GOD (hereinafter referred to as events)and notice of happening of aby such events is given by either party to other within twenty one days from the date of occurrence thereof then neither party shall by reason of such events be entitled to terminate the contract. if the performance in whole or part of any obiligation under this contract is is prevented or delayed by reason of occurrence of such events, then claims for extension of time shall be granted for period considered reasonable by the purchase subject to porompt notification by the seller to the purchaser the particular of the events, if required with supporting evidence, any waiver of time in respect of partial instalment shall not be deemed to be a waiver of time in respect of remaining deliveries	
5	Concessional Taxes/Duties	Concessional taxes/duties: We are registered with DSIR vide TUV-RD/13/2017 dated 05-Feb-2018 as a research Institution, other than a Hospital, for the purpose of availing Customs duty exemption in terms of Government Notification no.51/96 – Customs dated 23-Jul-1996, Notification No. 24/2007 - Customs dated 01-Mar-2007 and Notification No. 43/2017 – Customs dated 30-June-2017; 45/2017-Central tax(rate) & 47/2017-Integrated tax(rate) dated 14-11-2017, No. 9/2018-Central tax(Rate) dated 25-01-2018, State & Union Territory Tax(Rate) and 10/2018-Integrated tax (Rate) dated 25-01-2018 as amended from time to time. Hence all offers falling under the said notifications shall be evaluated at available concessional rates. Please confirm acceptance.	
6	Payment Terms	a) For Indian Offers: BHEL standard payment term is "Quarterly Basis after completion of each quarter against the submission of satisfactory service completion report by M/s BHEL Engineer, till the completion of the contract by EFT/RTGS within 30 days of receipt and acceptance of material/Service at BHEL R&D Stores, Hyderabad". GST and other applicable taxes will be released subject to payment proof of GST taxes remittance to Govt. of India. For other payment terms there will be a loading on the offer as mentioned in our 'Loading Factors" sheet which is enclosed to this enquiry. b) For Foreign Offers: BHEL	

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ITEM SPECIFICATIONS

Volume - 2 Enquiry NO 262000401

60 kVA UPS system on rental basis

SL.No.	Item					
1		60 kVA UPS system for power back up of ICH lab testing equipments				
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations		
	01	KVA Rating	60 kVA.			
	02	UPS Description	UPS shall be suitable for 3 Phase , 430 V Input Power supply. The output shall be Online Double Conversion type and should be suitable for thermal oven 02 nos. of rating 15 kW , 430 V.			
	03	Battery	The type and number of batteries shall be as per the power back up requirement of the ovens i.e. for a minimum period of 30 minutes			
	04	Power Backup	The UPS shall provide automatic uninterruptible power supply for minimum 30 minutes to 02 nos. thermal Oven (15 kW, 3 Phase). In case of Power outage the UPS system shall work automatically without any requirement of manual intervention.			
	05	Accessories	All required accessories like connectors, racks and cables etc. shall be in the scope of supplier.			
	06	Installation and demonstration	The electrical connection / installation of the UPS with the thermal oven shall be in the scope of the supplier. The supplier shall demonstrate the operation of the UPS.			
	07	Rental Period	The rental period for the UPS system shall be for six (06) months from the date of installation / demonstration.			
	08	Backup support	Routine health check up of the UPS system has to be carried out by the supplier. In case of UPS breakdown or non performance as per the requirement, the supplier shall immediately replace the UPS system with similar / higher rating system (with no extra charges) without causing any interruption to the existing power supply.			
		Accessories	Offer shall include all the accessories required for normal operation of equipment.			

^{*} Vendors are advised to write specifications in detail and not to write like 'Complied/ Yes / No ' etc. in specifications.

BHEL R&D RD:DP:MPX:F-22

LOADING FACTORS



NOTE : IN CASE OF DEVIATION TO BHEL TENDER SPECIFIED TERMS, LOADING FACTOR INDICATED IN FOLLOWING TABLE WILL BE APPLIED TO QUOTED PRICE WHILE EVALUATING THE LOWEST QUOTE

	A. FOR INDIGENOUS PURCHASES					
SLNO	SCOPE	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
				SAME	NIL	
A.1	SUPPLY OF EQUIPMENT		THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AT BHEL R& D	PAYMENT AGAINST PROFORMA INVOICE / DESPATCH DOCUMENTS	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE TOTAL PO VALUE FOR ONE MONTH	
		DAVMENT TEDMS			LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH	
				@SBI BASE RATE ON TENDER OPENING DATE+ 6%)	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH	
			90% PAYMENT, WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AND BALANCE 10% WITH IN 30 DAYS OF COMPLETION OF E&C.	SAME	NIL	
	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERMS		100% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF SUPPLIES AND E&C	NIL	
				90% PAYMENT AGAINST PROFORMA INVOICE/ DESPATCH DOCUMENT AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C.	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON 90% OF THE VALUE OF PO FOR ONE MONTH	
				90% PAYMENT AGAINST PROFORMA / DESPATCH DOCUMENT AND BALANCE 10% AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON TOTAL VALUE OF THE PO FOR ONE MONTH	
A.2				@SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND (90 - X) % PAYMENT ON RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OF TO THE NEAREST MONTH) + 1 MONTH AND LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90-X)% AMOUNT FOR ONE MONTH	
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% (SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND BALANCE (90- X)% PAYMENT AFTER RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10%	LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OFF TO THE NEAREST MONTH)+ 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT (100- X)% FOR ONE MONTH	

	B. FOR FOREIGN PURCHASES (IMPORTED)						
SLNO	SCOPE	COMMERCIAL TERM	BHEL STANDARD TERM		AS OFFERED		LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
					SAME		NIL
					SIGHT DRAFT ON PRESENTATION OF I DOCUMENTS VIZ INVOICE, AWB ETC BANKERS		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL
			100% PAYMENT BY WIRE T	DANICEED	LC PAYMENT AGAINST DESPATCH DO	CUMENTS	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
B.1	SUPPLY OF EQUIPMENT	PAYMENT TERMS	WITHIN 30 DAYS FROM THE RECEIPT AND ACCEPTANCE MATERIAL AT BHEL R&D. (DOCUMENTS WILL BE SEN' R&D DIRECTLY ALONG WI'DETAILS)	E DATE OF E OF DESPATCH I TO BHEL	INTEREST BEARING PART ADVANCE (@SBI BASE RATE ON TENDER OPENIN PAYMENT WITH 110% BANK GUARAN TRANSFER/LC AND BALANCE PAYME DAYS FROM THE DATE OF RECEIPT AI ACCEPTANCE OF THE MATERIAL	G DATE+ 6%) TEE BY WIRE NT WITH IN 30	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
			DEFAILS)		INTEREST BEARING PART ADVANCE (@SBI BASE RATE ON TENDER OPENIN PAYMENT WITH 110% BANK GUARAN TRANSFERLC AND BALANCE PAYME RECEIPT AND ACCEPTANCE OF MATE	G DATE+ 6%) TEE BY WIRE NT ON	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
					SAME		NIL
					SIGHT DRAFT ON PRESENTATION OF I DOCUMENTS VIZ INVOICE, AWB ETC BANKERS	TO OUR	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL
					90 PAYMENT BY WIRE TRANSFER /LC DESPATCH DOCUMENTS BALANCE 10 DAYS AFTER COMPLETION OF E&C	% WITH IN 30	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON 90% OF BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERMS			90% PAYMENT BY WIRE TRANSFER / LC AGAINST DESPATCH DOCUMENTS. BALANCE 10% AFTER COMPLETION OF E&C		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
					90% OF BASIC VALUE AS ADVANCE PAYMENT BY WIRE TRANSFER /LC WITH BANK GUARNTEE AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
B.2			90% PAYMENT BY WIRE TR IN 30 DAYS FROM THE DAT AND ACCEPTANCE OF THE AND BALANCE 10% WITH II AFTER COMPLETION OF E&	E OF RECEIPT MATERIAL N 30 DAYS	@SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE BY WIRE		LOADING @(SBI BASE RATE ON TENDER OPENING DATE-6%) on 0% OF THE BASIC VALUE FOR DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
					INTEREST BEARING PART ADVANCE (SBI BASE RATE ON TENDER OPENIN PAYMENT WITH 110% BANK GUARAN TRANSFERIC AND BALANCE (90-X)% WIRE TRANSFER IC. A FITER RECEIPT. ACCEPTANCE OF THE MATERIAL AND PAYMENT WITH IN 30 DAYS AFTER CO OF E&C	G DATE+ 6%) TEE BY WIRE PAYMENT BY AND 10%	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90-X)% FOR ONE MONTH
					INTEREST BEARING PART ADVANCE, (S)BI BASE RATE ON TENDER OPENIN PAYMENT WITH 110% BANK GUARAN TRANSFERILC AND BALANCE (90-X)W WIRE TRANSFER ILC AFTER RECEIPT ACCEPTANCE OF THE MATERIAL AND PAYMENT AFTER COMPLETION OF E&	G DATE+ 6%) TEE BY WIRE PAYMENT BY AND) 10%	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ %) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT (100-X)% FOR ONE MONTH
					IVERY (COMMON FOR INDIGENOUS AN		
SLNO	COMMERCIAL TER		DARD TERM NT OF DELAY IN AGREED	AS OFFERED			CTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
		CONTRACT	JAL DELIVERY, PENALTY OF	DELIVERY, PENALTY OF		NIL	
С	LD CLAUSE		0.5% (HALF PERCENT) PER WEEK BUT				0% OF THE BASIC MATERIAL COST
<u> </u>	ORDER VALU		JE WILL BE APPLICABLE IF AGREED FO		0,		10-X)% OF THE BASIC MATERIAL COST
SING	LNO COMMERCIAL TERMS BHEL STANDA		D. GUARANTEE/V DARD TERM	/WARRANTY PERIOD (COMMON FOR INDIGENOUS AND IN		DIMPORTS) LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
SLINO	GUARANTEE/WARRA	NITY STIPULATE	OR REQUIRED GUARANTEE/	AS OFFERED AGREED			TOR FOR MON COMPLIANCE TO BHEL STANDARD TERMS
D	GUARANTEE/WARRA PERIOD	WARRANI	WARRANTY PERIOD(X) MINIMUM ACCEPTABLE GUARANTEE / MINI		GREED FOR STIPULATED BUT AGREED FOR) % OF THE ORDER VALUE PER ANNUM FOR THE REDUCED PERIOD (X-Y)

BHEL R&D

Terms & Conditions of Reverse Auction



Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g. EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8. Reverse auction will be conducted on scheduled date & time.
- 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL standard practice.

 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction?, which will be communicated before the Reverse Auction.
- 13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.

 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

AUTHORISATION LETTER FOR E-PAYMENT/ NEFT / RTGS

(PLEASE FILL UP THE FORM COMPLETELY IN CAPITAL LETTERS ON YOUR COMPANY LETTERHEAD ONLY)

Vendor Code (to be filled by BHEL)			
Type of Request (Tick one)	NEW		CHANGE
1 Company Name		•	
2 Address			
3 City with PIN Code			
4 State			
5 PAN Number			
6TIN/ VAT No.			
7CST No.			
8 Service Tax No.			
9 Name of Contact Person			
10 Mobile number			
11 Ph. no. with STD Code			
12 Fax No. with STD Code			
13 Email ID			
14 Website (URL)			
BANK DETAILS FOR EFT / RTGS			
1 Bank Name			
2 Branch 3 Branch Code			
3 Branch Code			
4 Branch Address			
5 Branch Phone No			
5 Branch Phone No 6 Account No. 7 Account Type: SB/ Current/other (Specify)			
7 Account Type: SB/ Current/ other (Specify)			
8 MICR Code			
9 IFSC Code			

I, as an authorized representative / owner of the above named company, hereby state as under:

- 1. Enclosed here with a cancelled cheque in support of our company's bank details.
- 2. Authorize BHEL R&D Hyderabad, to electronically make payments to the designated bank account with bank charges, if any, to our account.
- 3. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL / transferring Bank
- responsible
- 4. I hereby certify that the particulars given above are true, complete and correct.
- 5. This authority remains in full force until BHEL receives and acknowledge written notification requesting change or cancellation.

Date : Authorised Signatory
Company
Seal Designation :



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

VENDOR REGISTRATION FORM

(Indigenous supplier)

[FORM TO BE SUBMITTED* BY THE BIDDER ALONG WITH TECHNICAL-BID]

				Before filling, p	lease refer to instructions on page-4
1.0 <u>VEN</u>	DOR PROFILE:				
1.1	Name and address of	the vendor:			
	Phone Nos.:				
	Fax No.:				
	Email: 1.		2.		
1.2	Local representative	name & address in Hyderab	ad/Secundrabad:	:	
	Dhana Nag :				
	Phone Nos.: Fax No.:				
	Email:				
	Contact Person:				
	Mobile No:				
	Widone 1 to.				
2.0 <u>TYP</u>	E OF ORGANISAT	ION:			
	PROPRIETORSI		Sister C	Concern (mention vendor registration r	number of main organization)
	Patnership	CORPORATION		Small Scale Industry	ANY OTHER(Please specify)
		opy of registration to be enc	losed. It is reques	sted that MSME registration certificate	to be enclosed and tick the
	following:				
	Type of Major Activi	ity: Manufacturing / Service			
		se: Micro / Small / Medium			
		NERAL / SC / ST / OBC			
	Udyog Adhaar Numb				
	o uj og manaar manne	(6121.1)			
3.0 ANN	NUAL TURN OVER:	<u> </u>			
3.0 <u>ANN</u>	NUAL TURN OVER:	Year	Ţ	Turn-Ov	ver, Rs.
3.0 <u>ANN</u>		Year		Turn-Ov	ver, Rs.
3.0 <u>ANN</u>	#	Year r(budgeted) ar (200 - 0)		Turn-Ov	ver, Rs.

4.0 NAME AND ADDRESS OF THE BANKER:

- 4.1 Bank Name
- 4.2 Branch name
- 4.3 Account number
- 4.4 Account Type

- 4.5 MICR Code:
- 4.6 IFSC Code(RTGS/NEFT):
- 4.7 Bank Phone number(s),

Blank cheque, duly cancelled, to be enclosed.

Please note that all payments shall be made through Electronic clearance services to your above account against the orders executed, if any.

5.0 REGISTRATION PARTICULARS(relevant copies to be enclosd)

- 5.1 IT Permanent Account No.(PAN):
- 5.2 State Sales Tax/VAT Registration No:
- 5.3 Central Sales Tax Registration No:
- 5.4 ED Registration No:
- 5.5 Service Tax Registration No:
- 5.6 PF Account No:
- 5.7 Labour Licence No:
- 5.8 ESI Account No:

6.0 CONTACT PERSON: S/Sri:

Designation:

Phone / Mobile No:

7.0 TOTAL NUMBER OF EMPLOYEES:

Graduates(Engr/Scientists/Mgmt/Fin.)	Consultants		Workers	
		Sup./Skilled	Semiskilled	Unskilled

8.0 LIST OF PRODUCTS/ SERVICES OFFERED:

#	Products/ Services	Capacity
1		
2		
3		
4		
5		

9.0 REFERENCE LIST:

(Only recognized public and private sector companies, attach if printed copy available)

#	Customer	Volume / Year
1		
2		
3		
4		
5		

10.0 INFRASTRUCTURE / FACILITIES:

#	Facility (with specifications)	Age/ Year procured
1		
2		
3		
4		
5		

11.0 REGISTRATION WITH OTHER BHEL UNIT/UNITS:

#	Unit	Registration No	Year
1			
2			
3			
4			

12.0 ANY OTHER INFORMATION:

DECLARATION:

	(CEO / PROPRIETOR
SEAL: DATE:	
DATE:	

Note:

- 1. Registered bidders, having BHEL (R&D) registration no. or have submitted this format for registration, need not furnish this information again.
- 2. The competent authority reserves the right to accept or reject the registration.

The information furnished above is true and authentic.

- 3. Vendors approved for registration will be informed by mail / email, as convenient. A separate communication will be sent in case of non-registration also, citing reasons thereof.
- 4. BHEL reserves the right to take penal action as deemed fit if any of the information provided by the vendor(s) is found to be incorrect.
- 5. AGM, Head (MM) may be contacted for clarification/additional information on registration.

Instructions

- 1. Fill all items. Please mention "N.A." for items/ clauses not applicable.
- 2. Use A4 sheets for this document and the enclosures. Use of additional sheets is permitted if space provided is not adequate.
- 3. Attach copies of latest documents in respect of items 5.0 (Registration no.s)
- 4. Photographs of registered office and the chief executive/proprietor shall be furnished.



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

SUPPLIER REGISTRATION FORM

(FOREIGN SUPPLIER)

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR.WHEREVER IT IS NOT APPLICABLE PLEASE WRITE "NOT APPLICABLE".INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED.

1.0 GENERAL INFORMATION:

1.1 NAME OF COMPANY

1.2 DETAILS OF HEAD OFFICE:

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE : TELEPHONE : TELEPHO

1.3 DETAILS OF FACTORY/WORKS:

ADDRESS :
TELEPHONE :
FAX :
EMAIL :
WEB SITE :

1.4 DETAILS OF MARKETING AGENT

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE : TELEPHONE : TELEPHO

1.5 CHIEF EXECUTIVE

1.6 CONTACT PERSON(S)
FOR PRODUCT OFFERED
NAME(S)
OFFICIAL CPACITY
ADDRESS
TELEPHONE
FAX
EMAIL
:

1.7 YEAR OF ESTABLISHMENT

1.8 PRODUCTION CAPACITY PER ANNUM

1.9 PARTICULARS OF PRODUCT INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRTION (Attach brouchers and catalogues)

1.10 NAME(S) OF BANKERS

1.11 BANKER'S CERTIFICATE

- 1.12 PORT OF LOADING
- 1.13 NEAREST AIRPORT
- 1.14 NAME OF THE INDIAN AGENT, IF ANY WITH AUTHORIZATION LETTER

2.0 FINANCIAL INFORMATION:

- 2.1 TOTAL CAPACITY
- 2.2 ANNUAL TURN OVER FOR LAST 3 YEARS
- 2.3 WHEHER CREDIT LICENSE ACCEPTABLE YES/NO

3.0 QUALITY MANAGEMENT SYSTEMS

ENCLOSED FORMAT PART-B

3.1 EXPERIENCE LIST FOR SAME/ SIMILAR ITEMS TO BE ENCLOSED

4.0 FUTURE EXPANSION PLANS:

(Give details)

5.0 LIST OF ENCLOSURES:

(Including brouchers, catalogues, technical literature etc)

6.0 ANY OTHER INFORMATION:

SIGNATURE OF SUPPIER (Authorized signatory)

NAME :
DESIGNATION :
DATE :
OFFICIAL SEAL

Note:

- 1. BHEL Reserves the right to take penal action as deemed fit if any of the information provided by the vendor is found to be incorrect.
- 2. Please attach separate sheets, if space found is inadequate



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

Ph: 040 - 23772704, Fax: 040 - 23770698, email: mpx@bhelrnd.co.in

GUIDE LINES REGARDING DEALINGS WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an indian agent, then the foreign principal should ensure compliance to regulatory guidelines - which require mandatory submission of an Agnecy Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- iv. Any agency commission to be paid by BHEL to the Indian agent shall be in indian currency only.
- v. Whenever Indian agents are representing on behalf of their principals the relevent authorisation letter and agreement copy to be enclosed along with Technical bid to consider the offer.